

MONTICELLO (MINNEAPOLIS MSA), MINNESOTA



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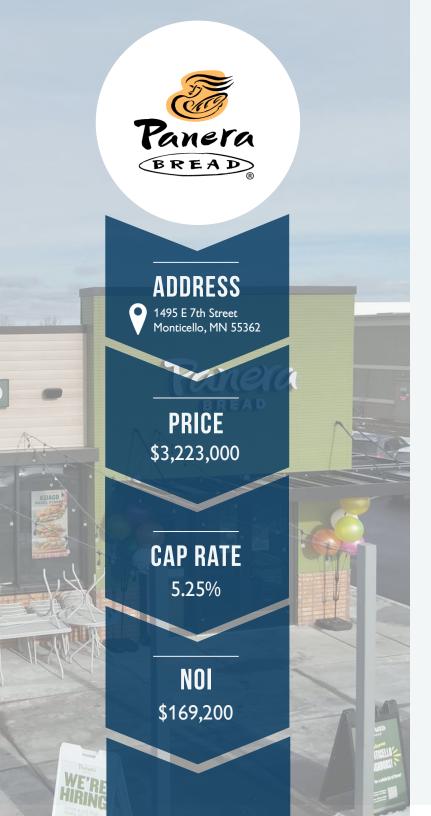
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FINANCIAL OVERVIEW

PRICE	\$3,223,000
CAP RATE	5.25%
GROSS LEASABLE AREA	2,400 SF
YEAR BUILT	2025
LOT SIZE	0.932 +/- Acres

LEASE SUMMARY				
LEASE TYPE	Absolute NNN			
ROOF & STRUCTURE	Tenant Responsible			
LEASE TERM	15 Years			
RENT COMMENCEMENT	January 2025			
INCREASES	8% Every Five Years, Including Options			
OPTIONS	Three, 5-Year			
OPTION TO TERMINATE	None			
RIGHT OF FIRST REFUSAL	None			

RENT SUMMARY					
TERM	ANNUAL RENT	MONTHLY RENT			
Year 1 - Year 5	\$169,200	\$14,100			
Year 6 - Year 10	\$182,736	\$15,228			
Year 11 - Year 15	\$197,352	\$16,446			
Option 1	\$213,144	\$17,762			
Option 2	\$230,184	\$19,182			
Option 3	\$248,616	\$20,718			



TENANT OVERVIEW

OWNERSHIP: PRIVATE TENANT: CORPORATE GUARANTOR: PANERA, LLC

Panera Bread is a pioneer and market leader in fast casual, with leadership in ingredient quality, omnichannel access, digital convenience (more than 57% of sales are ecommerce as of January 2025) and engagement (nearly 63 million MyPanera loyalty members as of January 2025). As of December 31, 2024 there were 2,216 cafes, company and franchise, in 48 states and Washington D.C., and in Ontario, Canada, operating under the Panera Bread or Saint Louis Bread Co. names.

Panera Bread is privately held by JAB Holding Company and is part of Panera Brands, one of the largest fast casual restaurant companies in the U.S., comprised of Panera Bread, Caribou Coffee and Einstein Bros. Bagels. A portfolio of complementary brands bound by common values and shared growth opportunities, Panera Brands companies are independently operated and underpinned by industry-leading technology, loyalty and highquality ingredients.



ST. LOUIS, MISSOURI



founded in 1987



120,000 EMPLOYEES



2,216+
LOCATIONS



\$6.45 BILLION IN REVENUE



SALES OF S3.5

Recent News

PANERA SEES TRAFFIC SURGE AHEAD OF MENU OVERHAUL AND POSSIBLE IPO LAUNCH

April 10, 2024 www.nrn.com

PANERA BRANDS IS GOING PUBLIC (AGAIN) SOON: HERE'S WHAT THAT COULD MEAN

May 30, 2023 www.nrn.com

MARCUS & MILLICHAP

INVESTMENTHIGHLIGHTS

- 15-Year Absolute NNN Lease with 8% Increases Every 5 Years
- Corporate Guaranty by Panera, LLC, 2,216+ Locations and \$6.45 Billion in Revenue
- Average Unit-Level Sales of Nearly \$3.5 Million, Equates to a Rent-to-Sales Ratio Less Than 5%
- Brand New High-Quality Construction with a Drive-Thru
- Outparcel to Super Target, Home Depot, Marshall's, and Petsmart Anchored Power Center
- Serving Over 121,800 Residents in Rapidly Growing Suburb to Minneapolis
- Surrounded by Several Residential Developments, Wright County is the Fastest Growing County in Minnesota
- Strong Average Household Incomes Exceeds \$93,000 in 3 Miles and \$100,000 in 5 Miles
- Highly Visible Along I-94 with 55,000 Cars/Day, Direct Access to Downtown Minneapolis
- Strategic Location, Nearest Panera Bread Over 13 Miles Away
- Across from Future Grocery Anchored Center Under Construction with Brand New Chipotle, Starbucks, Valvoline, Les Schwab Tire Center, Maverik, and More
- Close Proximity to Monticello Hospital with 400 Employees
- Strong Daytime Population, Over 34,554 Employees in Primary Trade Area
- Minutes to Several K-12 Schools with 5,000 Students













POPULATION	3-MILES	5-MILES	7-MILES
2020 Population	19,914	33,030	52,476
2023 Population	20,764	34,117	54,050
2028 Population	22,318	36,238	58,354
HOUSEHOLDS			
2020 Households	7,386	11,816	18,416
2023 Households	7,779	12,339	19,450
2028 Households	8,421	13,196	21,114
INCOME			
2023 Average Household Income	\$93,651	\$100,422	\$109,549
EMPLOYEES			
2023 Number of Employees In Area	7,552	11,514	15,445





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As the Buyer of a net leased or retail property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Offering Memorandum is not a substitute for a Buyer's thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Offering Memorandum are for example only and do not represent the current or future performance of this property. The value of a net leased or retail property to a Buyer depends on factors that should be evaluated by a Buyer and their tax, financial and legal advisor(s). Buyer and their tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased or retail property to determine their satisfaction with the suitability of the property for their needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant(s). While a tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant(s) and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of the tenant(s) history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any lease, including the likelihood of locating a replacement tenant if a current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Offering Memorandum, you agree to release Marcus & Millichap Real Estate Investment Services, its affiliates or subsidiaries, or any agent and hold them harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.

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SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

OFFERING MEMORAMDUM

PANERA BREAD

MONTICELLO (MINNEAPOLIS MSA), MINNESOTA

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