

# 3 FERGUSON®

4362 Elick Ln | Batavia, OH 45103

**OFFERING MEMORANDUM** 





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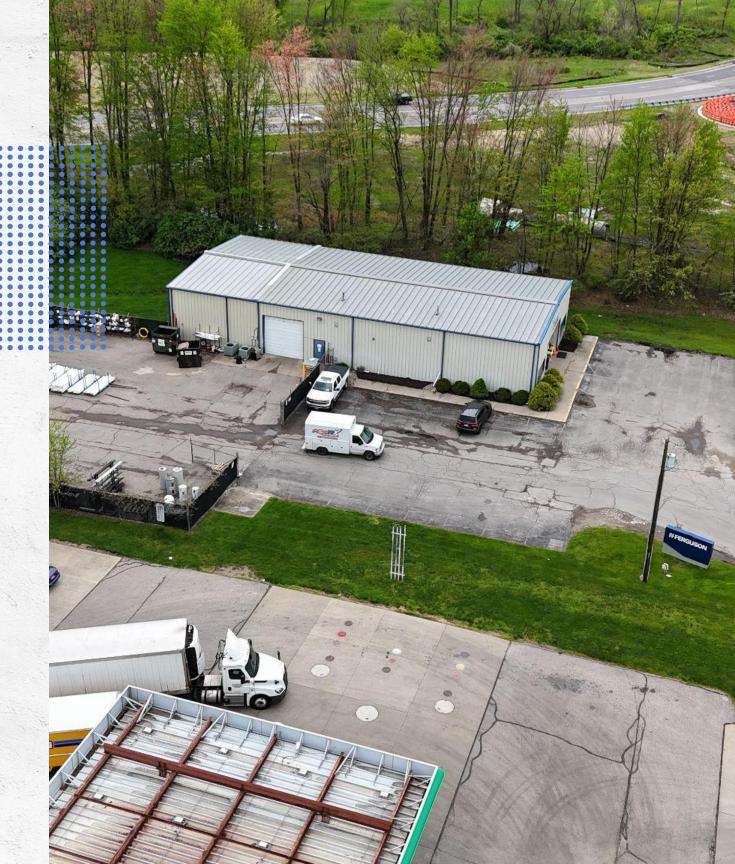
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## **INVESTMENT HIGHLIGHTS**

#### Favorable Lease Structure

Triple net (NNN) lease structure, with limited landlord responsibilities; perfect for in, and out of, state buyers.

### Strategic Location

Strategically positioned southeast of Cincinnati. This location is adjacent to Ohio State Route 32, a critical highway averaging +/-25,000 daily vehicles, connecting east-west cities to Cincinnati.

#### Strong Tenant Profile

Ferguson Enterprises, Inc., is the world leader in plumbing supplies, publicly traded on the NYSE (\$FERG) and has a market cap of over \$43 Billion. With over 1,750 locations across North America and over 1 million customers, they continue to put the customer first and prove why they are the best in the industry,

### Effective Building Layout

The property was specifically built for Ferguson's operational needs. With a low coverage ratio and parking spaces, this property allows for distribution and storage use while at the same time giving retail customers a location they can visit.





## **INVESTMENT OVERVIEW**

Matthews Real Estate Investment Services<sup>™</sup>, on behalf of ownership, is pleased to present an industrial single tenant net lease investment opportunity located at **4362 Elick Lane**, **Batavia**, **OH 45103**. This was a built-to-suit for *Ferguson Enterprises* in 2001 and they have maintained their occupancy since. The tenant is ±2 years into their third extension period and has recently executed their last option to renew for 3 years starting September 1st, 2025. This renewal holds a 6%-10% increase in rents, based on CPI\*. Pricing assumes the bottom of the contractual rent increase range (6%).

The property is situated on  $\pm 1.20$  acres and features a GLA of  $\pm 5,300$  SF right off James A. Rhodes Appalachian Highway which sees an annual average daily traffic of  $\pm 25,000$  vehicles. Batavia benefits from a skilled labor force of nearly 120,000 contributing to its position within the expanding Cincinnati metro area of  $\pm 1.5$  million workers. The county's population growth ensures a diverse talent pool for employers across various industries.

FERGUSON LEASE ABSTRACT						
Lease Type	NNN					
Lease Commencement	September 1, 2025					
Lease Expiration	August 31, 2028					
Rent	\$6,531/Month					
Rent PSF	\$14.79 PSF*					
Lease Term	±3 Years					
Term Remaining	±3 Year					
Renewal Options	None					
Landlord Responsibilities	Roof & Structure, Exterior Pavement					
Tenant Responsibilities	Real Estate Taxes, Insurance, Maintenance					
RECENT IMPROVEMENTS	Building Addition - 1,300 SF (2015)					

<sup>\*\*</sup>Rent Increase will be determined by 50% of cumulative CPI throughout the previous term (2022-2025)\*\*





\$78,368\*

NOI (Commencing 9/1/2025)\*



±3 YEAR

TERM REMAINING (Commencing 9/1/2025)\*



CAP RATE



RENTAL INCREASES AT RENEWAL (Based on Modified CPI\*)

# **PROPERTY SUMMARY**



### **Property Summary**

Address	4362 Elick Ln Batavia, OH 45103				
RBA	±5,300 SF				
Lot Size	±1.20 AC				
Coverage	10.14%				
Zoning	B-1				
Construction	Metal				
Year Built	2001				
Drive In Doors	1				



# FINANCIAL OVERVIEW

	YEAR	t 3
Income	Total	\$ PSF
Rental Income	\$78,363	\$14.79
EFFECTIVE GROSS REVENUE	\$78,363	\$14.79
NET OPERATING INCOME	\$78,363	\$14.79



# **RENT ROLL**

SUITE	TENANT	LEASE START	LEASE END	SF	% OF GLA	CONTRACT RENTAL RATE		RENT \$ PSF	ANNUAL	OPTIONS
						YEAR	MONTH	\$ PSF/YR	INCREASES	OPTIONS
1	Ferguson	Sep-25	Aug-28	±5,300	100%	\$78,363	\$6,531	\$14.79	None	None
Occup	ied Totals		*	±5,300	100%	\$78,363	\$6,531	\$14.79		. 2. 4.
Т	otals			±5,300	100%	\$78,363	\$6,531	\$14.79	-	-

### **TENANT OVERVIEW**

# #FERGUSON®

Ferguson is a leading plumbing company renowned for its comprehensive range of products and services in the plumbing and HVAC industry. With a rich history spanning over several decades, Ferguson has established itself as a trusted name, delivering top-notch solutions to contractors, plumbers, and homeowners alike. The company's extensive inventory includes everything from pipes, fittings, and valves to water heaters, faucets, and fixtures, ensuring customers have access to the highest quality products for their plumbing needs. Additionally, Ferguson's commitment to exceptional customer service sets it apart, with knowledgeable staff ready to assist clients in finding the right solutions for their projects.

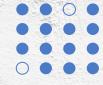
Moreover, Ferguson not only excels in product offerings but also in its dedication to innovation and sustainability. The company continually seeks out cutting-edge technologies and environmentally-friendly practices to enhance efficiency and reduce its environmental footprint. With a network of locations across the country, Ferguson is well-positioned to serve a diverse clientele, delivering excellence in plumbing solutions while upholding its core values of integrity, respect, and teamwork.

GENERAL INFORMATION	ON
Tenant Name:	Ferguson
Headquartered:	Newport News, VA
Locations:	1,750+
Year Founded:	1953
Website:	ferguson.com





### **AREA OVERVIEW**



#### Batavia, OH

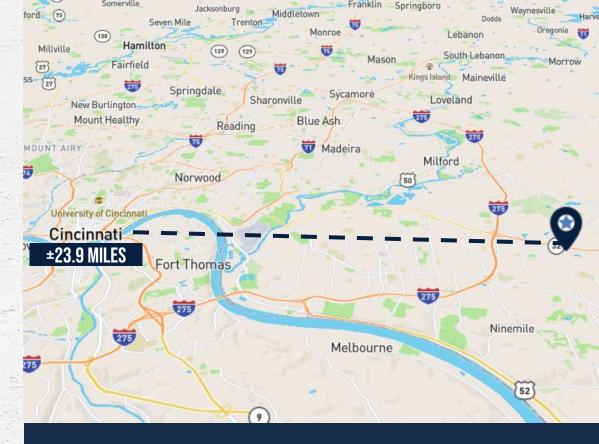
Batavia, Ohio, nestled in Clermont County, offers a charming blend of historical significance and modern amenities. Established in 1814, Batavia boasts a rich heritage, evident in its well-preserved historic district. Visitors can explore landmarks like the Clermont County Courthouse, built in 1936 with its striking Art Deco architecture, or immerse themselves in the town's past at the Clermont County Historical Society Museum. Beyond its historical appeal, Batavia provides residents and visitors with a range of recreational opportunities, including parks, trails, and sports facilities. With its small-town charm and convenient access to nearby cities like Cincinnati, Batavia offers a delightful balance of rural tranquility and urban convenience.

In addition to its historical and recreational offerings, Batavia provides a welcoming environment for businesses and families alike. The town's thriving economy is supported by a diverse range of industries, including manufacturing, agriculture, and retail. Residents benefit from a strong sense of community, with local events and festivals fostering connections among neighbors. Batavia's schools are highly regarded, providing quality education from elementary through high school. Whether enjoying a leisurely stroll through its picturesque streets or engaging in vibrant community activities, Batavia exudes a sense of warmth and vitality that makes it a cherished destination in the heart of Ohio.

#### **ECONOMY**

Batavia, Ohio, situated along the banks of the scenic East Fork of the Little Miami River, captivates visitors with its idyllic charm and vibrant community spirit. As the county seat of Clermont County, Batavia serves as a hub of activity, offering a delightful mix of historical landmarks, recreational opportunities, and modern conveniences. Its tree-lined streets, adorned with quaint shops and cozy cafes, invite leisurely exploration, while its parks and green spaces provide ample opportunities for outdoor adventure.

Whether admiring the historic architecture of its downtown area or enjoying the tranquility of nature along the riverbanks, Batavia exudes a timeless appeal that beckons visitors to linger and locals to call it home.



DEMOGRAPHICS			
POPULATION	1-MILE	3-MILE	5-MILE
Five-Year Projection	10,255	49,706	104,569
Current Year Estimate	9,846	48,255	101,893
2020 Census	9,493	46,544	100,041
Growth Current Year-Five-Year	4.16%	3.01%	2.63%
Growth 2020-Current Year	3.72%	3.68%	1.85%
HOUSEHOLDS	1-MILE	3-MILE	5-MILE
Five-Year Projection	4,531	20,633	42,095
Current Year Estimate	4,348	20,095	41,253
2020 Census	4,119	19,185	40,013
Growth Current Year-Five-Year	4.20%	2.68%	2.04%
Growth 2020-Current Year	5.56%	4.74%	3.10%
INCOME	1-MILE	3-MILE	5-MILE
Average Household Income	\$94,285	\$100,265	\$116,893



### CINCINNATI, OH

Cincinnati, Ohio, often celebrated as the "Queen City," is a vibrant urban gem nestled along the banks of the Ohio River, marking a rich historical and cultural confluence in the American Midwest. Established in 1788, the city's roots delve deep into the early days of the United States, earning a distinguished place in the nation's expansion westward.

Cincinnati boasts a diverse architectural landscape, ranging from the historic Over-the-Rhine district, renowned for its well-preserved 19th-century buildings and lively arts scene, to the sleek, modernist contours of the Cincinnati Art Museum and the innovative design of the John A. Roebling Suspension Bridge, a precursor to New York's iconic Brooklyn Bridge. The city's cultural vitality is further enriched by its strong musical heritage, including the Cincinnati Symphony Orchestra and the annual Cincinnati Music Festival, one of the oldest and largest events of its kind in the country.





#44 BEST CITIES FOR YOUNG PROFESSIONALS IN AMERICA

#66 CITIES WITH THE LOWEST COST OF LIVING IN AMERICA

#88 BEST CITIES TO LIVE IN AMERICA

#88 BEST CITIES TO RAISE A FAMILY IN AMERICA

#97 MOST DIVERSE CITIES IN AMERICA

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- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner.

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If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Owner or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date of this Offering Memorandum.

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