# SALAD AND GO GROUND LEASE

**LOW PRICE POINT | ABSOLUTE NNN CORPORATE GROUND LEASE** 6501 NORTH MAY AVENUE, OKLAHOMA CITY , OKLAHOMA

10 OFFERING MEMORANDUM

Marcus & Millichap



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# Executive Summary

6501 N May Ave, Oklahoma City, OK 73116

FINANCIAL SUMMARY		ANNUALIZED OPERATING DATA		
Price	\$1,250,000	Lease Years	Annual Rent	Cap Rate
Cap Rate	6.0%	Years 1 – 5	\$75,000.00	6.00%
Building Size	1,050 SF	Years 6 – 10	\$82,500.00	6.60%
Net Cash Flow	6.0% \$75,000	Years 11 – 15	\$92,750.00	7.42%
Year Built	2024	Years 16 – 20	\$99,825.00	7.99%
Lot Size	0.35 Acres	<b>Renewal Options</b>	Annual Rent	Cap Rate
LEASE SUMMARY		Option 1	\$109,807.50	8.78%
Lease Type	Triple-Net (NNN) Ground Lease	Option 2	\$120,788.25	9.66%
Tenant	And Go Concepts, LLC dba Salad and Go	Option 3	\$132,867.08	10.63%
Guarantor	Corporate	Option 4	\$146,153.78	11.69%
Lease Commencement Date	July 2024			
Lease Expiration Date	July 2044	Base Rent		\$75,000
Lease Term	20 Years	Net Operating Income		\$75,000
Rental Increases	10% Every 5 Years	Total Return		6.0% \$75,000
Renewal Options	4, 5 Year Options			,
Right of First Refusal	None			





# **Property Description**

## TO AS OF 5/14/2024

## \*\* \*\*\* \*\* INVESTMENT HIGHLIGHTS

- » Corporate Guaranteed Brand New 20 Year Ground Lease with Salad and Go
- » Excellent Visibility at Signalized Intersection of NW 63rd St & N May Ave (Combined

44,800 Cars/Day]

- » 619,360 Residents within a Ten-Mile Radius Densely Populated and Growing
  - Trade Area in the Oklahoma City MSA
- » Rental Increases Every Five Years and Multiple Renewal Options
- » Surrounded by National Tenants: Sprouts Farmers Market, Home Depot, Target,
  - Sam's Club, Petco, Big Lots, Walmart Supercenter, and Many More
- » Less Than 15 Minutes to Downtown Oklahoma City and Oklahoma State Capital
- » Strong Daytime Population of Over 316,796 Employees within Five Miles
- » Immediate Access to the Lake-Hefner Pkwy (US-74) (93,000+ Cars/Day)

DEMOGRAPHICS	1-mile	3-miles	5-miles		
Population					
2028 Projection	9,294	82,396	228,866		
2023 Estimate	9,163	80,995	223,631		
Growth 2023 - 2028	1.44%	1.73%	2.34%		
Daytime Population					
2023 Estimate	17,149	134,368	316,796		
Households					
2028 Projections	4,910	39,292	104,147		
2023 Estimate	4,822	38,458	101,168		
Growth 2023 - 2028	1.84%	2.17%	2.94%		
Income					
2023 Est. Average Household Income	\$108,703	\$84,017	\$73,767		
2023 Est. Median Household Income	\$64,429	\$54,268	\$49,323		

# Tenant Overview

# <image>











After spending years in the fast food industry, the creators of Salad and Go set out on a mission – make drivethru fast food better and healthier. Demographic and social trends are increasingly supporting healthier, better, fast food concepts at the expense of more traditional concepts.

By keeping their menu focused, Salad and Go is able to execute all menu items in under a minute, while their low-cost structure enables them to stay true to their mission to provide high quality, healthy food to customers at fast food prices. Salad and Go has developed every menu item to be as healthy as it is flavorful by purchasing the majority of ingredients from local vendors and, whenever possible, choosing natural and organic produce, dairy, poultry and meat. All food is made and prepped in-house on a daily basis, from homemade salad dressings to freshly cooked meats.

Salad and Go has been featured in numerous publications, including Refinery 29, Food & Wine, Business Insider, and 12News. The chain currently has 121 locations open and in development throughout Arizona, Texas, Oklahoma, and Nevada.

# Construction Photos | As of 5/14/2024





Oklahoma City is the capital and largest city in the state of Oklahoma, ranking 22nd among U.S. cities in population with 681,054 residents. The Oklahoma City metropolitan area has a population of 1,396,445, and the Oklahoma City-Shawnee Combined Statistical Area has a population of 1,469,124 (Chamber of Commerce) residents, making it Oklahoma's largest metropolitan area by population.

The economy of Oklahoma City, once just a regional power center of government and energy exploration, has since diversified to include the sectors of information technology, services, health services and administration. The city is headquarters two Fortune 500 companies, Chesapeake Energy Corporation and Devon Energy Corporation, as well as being home to Love's Travel Stops & Country Stores, which is ranked thirteenth on Forbes' list of private companies. The city is located on the I-35 corridor, one of the primary travel corridors south into neighboring Texas and Mexico and north towards Wichita and Kansas City.

Tourism is an important aspect of this region's economic development. The Greater Oklahoma City area sees an impact of approximately \$2.1 billion in direct spending from more than 7.5 million annual tourists. Oklahoma City is home to unique neighborhoods and districts, thriving local restaurants and craft breweries, national sports and family entertainment, outdoor recreation on the Oklahoma River, and a flourishing live music scene. Known as the "Modern Frontier," Oklahoma City balances rich history and new growth.

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