## Burger King

595 East Beasley Rd, Jackson, MS 39206

Marcus & Millichap

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Activity ID #ZAF0220017

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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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SECTION 1

## **Executive Summary**

OFFERING SUMMARY

INVESTMENT HIGHLIGHTS

GPS BURGER KING DEVELOPER OF THE YEAR

GPS RECOGNIZED FRANCHISEE OF THE YEAR

GPS HOSPITALITY

## OFFERING SUMMARY



#### **OPERATIONAL**

| Lease Type       | Absolute Net           |
|------------------|------------------------|
| Guarantor        | Franchisee Guarantee   |
| Lease Expiration | 01/14/2030             |
| Gross SF         | 2,440 SF               |
| Rentable SF      | 2,440 SF               |
| Lot Size         | 1.02 Acres (44,431 SF) |
| Occupancy        | -                      |
| Year Built       | 2009                   |





## BURGER KING 595 East Beasley Rd, Jackson, MS 39206

#### **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to exclusively market for sale a single tenant net leased Burger King in Jackson, MS. The operator is GPS Hospitality, LLC, recipient of Buyer King's Year 2023 Developer of the Year. The lease offers an attractive 2.0% annual rent increase with a lease expiring in year 2030 along with four 5 year renewal options.

Jackson is known for true southern hospitality, nationally recognized institutions of higher learning. It boasts fine dining restaurants and several high-end shopping facilities. Jackson, which was chosen by AAA Southern Traveler Magazine as the Best City in Mississippi, is noted for its beautiful architecture – from the magnificent Capitol building that dates back to 1903 to the modest home of Medgar Evers, a slain civil rights worker. Convention South Magazine editors also selected Jackson among the top 10 "Ministry-Minded Cities" in the South.

#### **INVESTMENT HIGHLIGHTS**

Absolute NNN lease with Attractive 2.0% rent increases Annually.

Operated by GPS Hospitality, LLC , Who was recognized as Year 2023 Burger King

Developer of the Year.

QSR Recognizes GPS Hospitality as Winner of its First Franchisee of the Year Award.

Located along Interstate 55 with Many Well Known National Tenants Nearby.

Interstate 55 boasts a heavy 92,000 VPD.

Population of Approx. 98,000 in 5 Miles.

## GPS Hospitality Named Burger King® Developer of the Year

#### **DECEMBER 05, 2023**

ATLANTA, GA (Dec. 5, 2023) – Burger King has named GPS Hospitality its Developer of the Year at the 2023 Burger King North America Franchisee Convention. The Atlanta-based hospitality company was recognized for its operations scorecard and development initiatives for the Burger King brand, including 22 remodels and new restaurant openings in 2023.

"The GPS team set out to achieve very ambitious goals this year with several high-quality remodels and openings as part of our Reclaim the Flame plan, and we're proud of the progress they've made," said Eduardo Serafim, Vice President of Development, Burger King North America. "They've done an incredible job investing in their restaurants and demonstrating a clear commitment to the future success of the Burger King brand."

GPS Hospitality, which operates more than 400 Burger King restaurants in 13 states, has remodeled nearly 200 and built almost 50 new restaurants over the past 11 years. As part of its efforts, GPS Hospitality worked with the Burger King development and design team on its new "Sizzle" design, a prototype featuring warm and inviting décor providing a modern feel, digital improvements, and an enhanced Guest experience. The new design has been launched in Marion, North Carolina, and Las Vegas. As a member of the image committee, GPS plans to build a refined version of the "Sizzle" prototype design in Dunwoody, GA in 2024, with the support of the City of Dunwoody and local homeowners. GPS will build its first 60-seat Sizzle in its hometown next year.

"GPS Hospitality is honored to be recognized as the Burger King Developer of the Year," GPS Hospitality CEO and Founder, Tom Garrett said. "We are proud of our continued dedication to building and remodeling high-quality restaurants for our team and the communities we serve and that we can represent both GPS Hospitality and the Burger King brand with the very highest standards."

The Developer of the Year award underscores GPS Hospitality's position as a Franchisee committed to supporting the Burger King reimaging strategy.

To learn more about GPS Hospitality, please visit https://www.gpshospitality.com/.

## **QSR Recognizes GPS Hospitality as Winner of its First Franchisee of the Year Award**

The operator will be honored in a special ceremony in Las Vegas on November 12. JUN 10th 2024



#### WTWH MEDIA

GPS Hospitality operates more than 450 restaurants for Burger King, Pizza Hut, and Popeyes. Share:

QSR magazine proudly announces GPS Hospitality as the winner of its first Franchisee of the Year award. This inaugural, prestigious accolade will be presented on November 12, 2024, at The STRAT Hotel, Casino and Tower in Las Vegas.

"We are thrilled to honor GPS Hospitality as our inaugural Franchisee of the Year," said Ben Coley, editor of *QSR*. "The group's outstanding dedication to excellence and community engagement truly sets it apart in the quick-service industry. This award reflects our commitment to recognizing those who are not only achieving remarkable business success but also making a significant impact on the industry and their communities."

GPS Hospitality is a premier franchisee and operator of over 450 restaurants. Its portfolio features top brands Burger King, Pizza Hut, and Popeyes Louisiana Kitchen. Based in Atlanta, GA, GPS' restaurants are located in 13 states including Alabama, Arkansas, Florida, Georgia, Kentucky, Louisiana, Maryland, Michigan, Mississippi, New Jersey, Pennsylvania, Tennessee, and West Virginia.

GPS' proven strategy of serving people, achieving operational excellence, and utilizing returns on investment has resulted in its fastpaced growth and industry recognition. In 2023, Burger King named GPS its Developer of the Year at the Burger King North America Franchisee Convention. The company was recognized for its operations scorecard and development initiatives for the Burger King brand, including 22 remodels and new restaurant openings throughout the year. GPS continues to strengthen its engagement with local communities through various activations and events. Its 2023 fundraising campaign for the Burger King Foundation awarded \$120,000 in Burger King Foundation Scholarships to students across the country.

"It is an honor to be recognized as the first-ever Franchisee of the Year for QSR magazine. GPS Hospitality has always sought to set the gold-standard in franchising and this privilege affirms our hard work and consistent dedication," said Tom Garrett, Chief Executive Officer & Founder at GPS Hospitality. "This award is a testament of our team's tenacious dedication to our vision and values. Their efforts not only propel us forward as a company but also exemplifies the unparalleled integrity and excellence we aim to embody each day."

https://www.qsrmagazine.com/story/qsr-recognizes-gps-hospitality-as-winner-of-its-first-franchisee-of-the-year-award/

## GPS HOSPITALITY // Burger King

▲ GPSHOSPITALITY

About GPS Support Center In Restaurant Talent Community Find Your Job Login

At GPS, Our Name Says it All because It's the Shorthand for Our Values...Goals, People and Service.

Everything we do and how we make decisions are guided by these Values. And, our destination...our Vision...is to be our Guests' Favorite Fast Food Destination. By staying true to our Values, we deliver what our guests expect and deserve...great tasting food served by friendly and courteous People in clean, attractive and comfortable restaurants.

As we work together to achieve our Vision, we create a Win-Win culture where both the company and individuals are equally successful and prosperous. We view the GPS team as partners who share the accountability to deliver the financial performance of a healthy and growing company while providing the tools, resources, and support for every individual to earn a competitive compensation and to be positioned for future growth as top performing leaders.

This simple formula of Goals, People, and Service paints a clear picture of what it takes to succeed, creates a deep pride in our work and rewards each of us professionally, financially and personally. In short, we are committed to a culture where everybody wins.

"I believe that in order for our company to achieve its goals and enjoy lasting success, our team needs to be achieving their personal goals, too.

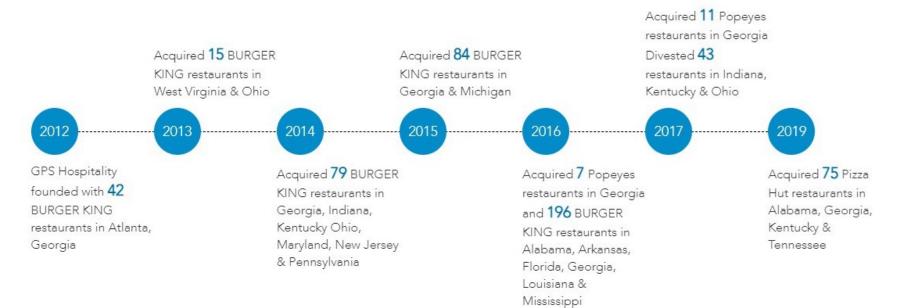
By encouraging each person to become all they can be...not just in your career, but as a spouse, a parent, a friend, a citizen and a team member...we create a dynamic, growing environment that has unlimited opportunities for everyone."

- Tom Garrett, CEO and Founder, GPS Hospitality



## Our Journey to \$1 Billion

We're on a journey to become a 1-billion-dollar company. The "Journey to 1 Billion" is an achievable goal which will offer everyone significant opportunities for personal growth for our employees, as well as financial rewards. Through the continued success of our existing restaurants, building new locations and continuing to acquire new restaurants—we can reach this goal together.



### SECTION 2

## Property Information

LOCAL

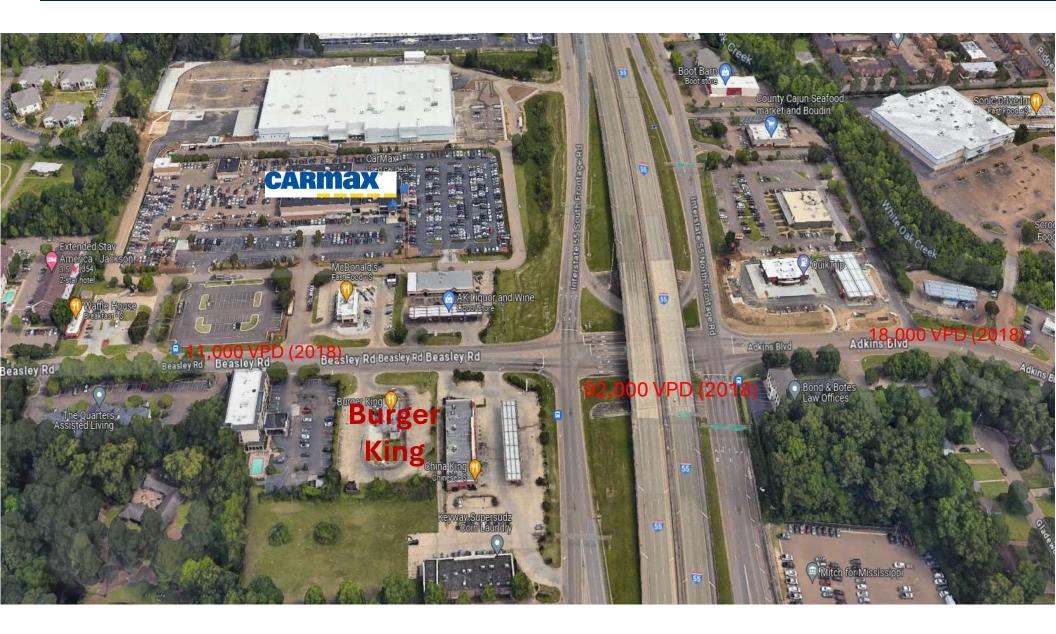
RETAILER MAP

I-55 CORRIDOR RETAILER MAP

SITE PLANS



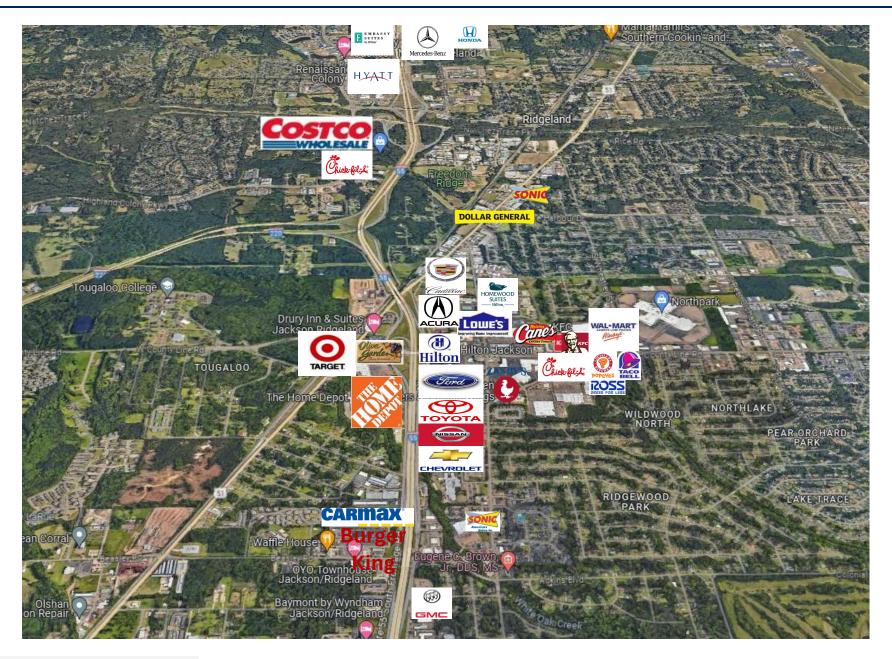
## LOCAL // Burger King



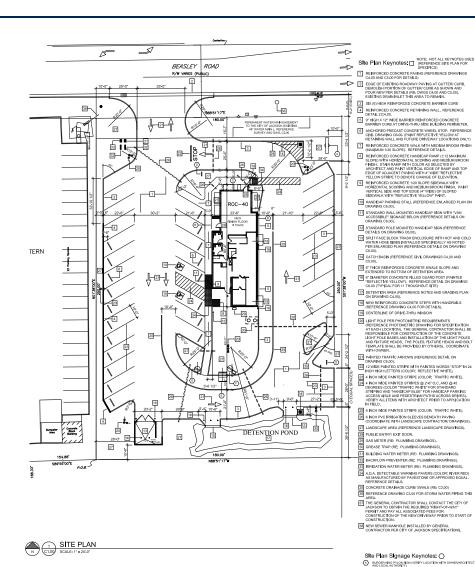
## Burger King // RETAILER MAP

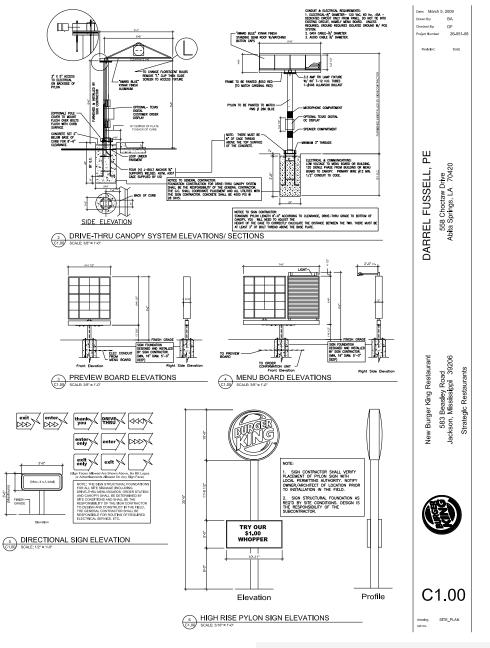


## I-55 CORRIDOR RETAILER MAP // Burger King









**PROPERTY INFORMATION** | 21

BURGER KNG SYLON SEEN NERFY LOCATION WITH OWNERWACHTECT
BURGER KNG ROUND LOGO SEIN (WALL MOUNT) RE: ELEVATIONS
BURGER KNG CHANNEL LETTES SEN WITH ROUND LOGO (WALL MOUNT)
GREGER COM, SEN



# Financial Analysis

FINANCIAL DETAILS

| THE OFFERING        |             |
|---------------------|-------------|
| Price               | \$1,938,500 |
| Capitalization Rate | 7.00%       |
| Price/SF            | \$794.47    |

| PROPERTY DESCRIPTION   |            |
|------------------------|------------|
| Year Built / Renovated | 2009       |
| Gross Leasable Area    | 2,440 SF   |
| Type of Ownership      | Fee Simple |
| Lot Size               | 1.03 Acres |

| LEASE SUMMARY                 |                      |
|-------------------------------|----------------------|
| Tenant                        | Burger King          |
| Rent Increases                | 2.0% Annually        |
| Guarantor                     | Franchisee Guarantee |
| Lease Type                    | Absolute Net         |
| Lease Commencement            | 01/14/2010           |
| Lease Expiration              | 01/14/2030           |
| Renewal Options               | Four 5 Year Options  |
| Term Remaining on Lease (Yrs) | 6 Years              |
| Landlord Responsibility       | None                 |
| Tenant Responsibility         | All                  |

| RENT SCHEDULE      |             |              |         |          |
|--------------------|-------------|--------------|---------|----------|
| YEAR               | ANNUAL RENT | MONTHLY RENT | RENT/SF | CAP RATE |
| Current            | \$135,696   | \$11,308     | \$55.61 | 7.00%    |
| 2/1/2025           | \$138,410   | \$11,534     | \$56.73 | 7.14%    |
| 2/1/2026           | \$141,178   | \$11,765     | \$57.86 | 7.28%    |
| 2/1/2027           | \$144,002   | \$12,000     | \$59.02 | 7.43%    |
| 2/1/2028           | \$146,882   | \$12,240     | \$60.20 | 7.58%    |
| 2/1/2029           | \$149,819   | \$12,485     | \$61.40 | 7.73%    |
| Option 1: 2/1/2030 | \$152,816   | \$12,735     | \$62.63 | 7.88%    |
| 2/1/2031           | \$155,872   | \$12,989     | \$63.88 | 8.04%    |
| 2/1/2032           | \$158,990   | \$13,249     | \$65.16 | 8.20%    |
| 2/1/2033           | \$162,169   | \$13,514     | \$66.46 | 8.37%    |
| 2/1/2034           | \$165,413   | \$13,784     | \$67.79 | 8.53%    |
| Option 2: 2/1/2035 | \$168,721   | \$14,060     | \$69.15 | 8.70%    |
| 2/1/2036           | \$172,095   | \$14,341     | \$70.53 | 8.88%    |
| 2/1/2037           | \$175,537   | \$14,628     | \$71.94 | 9.06%    |
| 2/1/2038           | \$179,048   | \$14,921     | \$73.38 | 9.24%    |
| 2/1/2039           | \$182,629   | \$15,219     | \$74.85 | 9.42%    |
| Option 3: 2/1/2040 | \$186,282   | \$15,524     | \$76.35 | 9.61%    |
| 2/1/2041           | \$190,007   | \$15,834     | \$77.87 | 9.80%    |
| 2/1/2042           | \$193,807   | \$16,151     | \$79.43 | 10.00%   |



Market Overview

DEMOGRAPHICS

## DEMOGRAPHICS // Burger King

