

# 7-Eleven Gas Station & C-Store

SEC N Decatur Blvd & W Grand Teton Dr | North Las Vegas, NV 89131

# The Alvino Group of Marcus & Millichap



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# About Us

We are a Las Vegas-based commercial real estate group specializing in the acquisition and disposition of net-leased and multi-tenant retail investment properties throughout the United States. Collectively, our team consists of the top producing agent in the Marcus & Millichap Las Vegas office, Dustin R. Alvino as well as Andy Pasbakhsh, Michael Merhi, Connor Kirst, Madelyn Rupprecht, and Tamir Israeli.

We have evaluated over one billion dollars worth of real estate across 25 states and growing. We pride ourselves on being client-focused and results-driven, which is why we have had tremendous success over the last decade.



Marcus & Millichap **Team in Nevada** 



**Net Leased Team** in Nevada



**Retail Team** in Nevada

LAS VEGAS, NV

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# Investment Highlights

- New Construction 7-Eleven | 20-year NNN Ground Lease with no landlord responsibility
- Corporate Guarantee from S&S Fuels LLC | 7-Eleven's Premier Operator and Award Winning Licensee with over 30 years of experience and 29 locations in NV and 6 locations in CO.
- Subject property is positioned as the main entry point to the new Valley Vista Master Planned Community by D.R. Horton (4,100 new homes)
- Affluent Trade Area | Average Household Income within 1-mile is \$117,440
- High Barriers to Entry | Valley Vista contains 21 communities, three parks and walking and biking paths, Valley Vista spans over 2.600 acres.
- Excellent Visibility & Exposure | Located at a signalized intersection which sees 14,535 VPD
- No Competing Gas Stations at this Intersection | Nearest gas station is located .5 miles away
- Al ranks the nearest gas station (GVG) as being in the top 98% in NV based off visits.



# Investment Highlights

- Las Vegas expects the second-highest year-over-year population percent change among major U.S. markets in 2023. Growing by 1.9 percent, the metro will add roughly 45,000 new residents. Large-scale leases signed by necessity goods retailers and grocers in 2023 have been motivated by the growing resident pool.
- From the onset of 2021 through the first quarter of 2023, Las Vegas' 3.0 percent population expansion was more than three times as fast as the overall U.S. gain. That growth resulted in the creation of nearly 50,000 new metro households, a boon for local retail sales across segments.
- Growing Tourism | Visitation to southern Nevada in 2023 continues to exceed travel figures from 2022. In August alone, Las Vegas welcomed 3.3 million visitors, a 4.0 percent increase from last year. Particularly, a resurgence of convention activity has boosted visitation to Las Vegas as attendance grew 64.3 percent year-over-year in August. Climbing tourism levels will contribute to foot traffic and direct additional consumers into the metro's brick-and-mortar stores. Tenant demand for retail space has subsequently stayed elevated. Despite a slight uptick in vacancy during 2023, total occupied stock will reach an all-time high by year-end, eclipsing 93.3 million square feet. Net absorption will also be positive for the 12th consecutive year.
- Vacancy | Metro vacancy will decrease for the third consecutive year. By the end of 2023, the metric will drop to 5.8 percent, a near record-low, as net absorption outpaces construction.
- Companies come to North Las Vegas from all over the country, but especially the Southwest. North Las Vegas is just five hours from Salt Lake City and four hours from Los Angeles and Phoenix. North Las Vegas is so ideally located that companies build logistics and distribution hubs and manufacturing plants that service a quarter of the U.S. from just a day's drive.
- To create local jobs and fast-track projects, the City of North Las Vegas developed a self-certification program that slashes permit wait times from several months to just four days.
- Nevada is 1 of 9 states with no personal income tax.

# Property Overview

List Price

\$4,736,842

Net Operating Income

\$225,000

**Lap Rate** 

4.75%

Price/SF

\$1,030

# **Property Information**

Property Name	7-Eleven Gas Station & C-Store
Address	SEC N Decatur Blvd & W Grand Teton Dr
City/State/Zip	Las Vegas, NV 89131
Rentable Area	4,600 SF
Lot Size	57,236 SF
Access	Ingress/Egress on N Decatur Blvd & W Grand Teton Dr
Traffic Counts	N Decatur Blvd: 8,844 VPD (2022)   W Grand Teton Dr: 5,691 VPD (2022)
Year Built	2024
Zoning	C-1 MPC (Master Plan Community Neighborhood Commercial)
Type of Ownership	Ground Lease

# Lease Summary

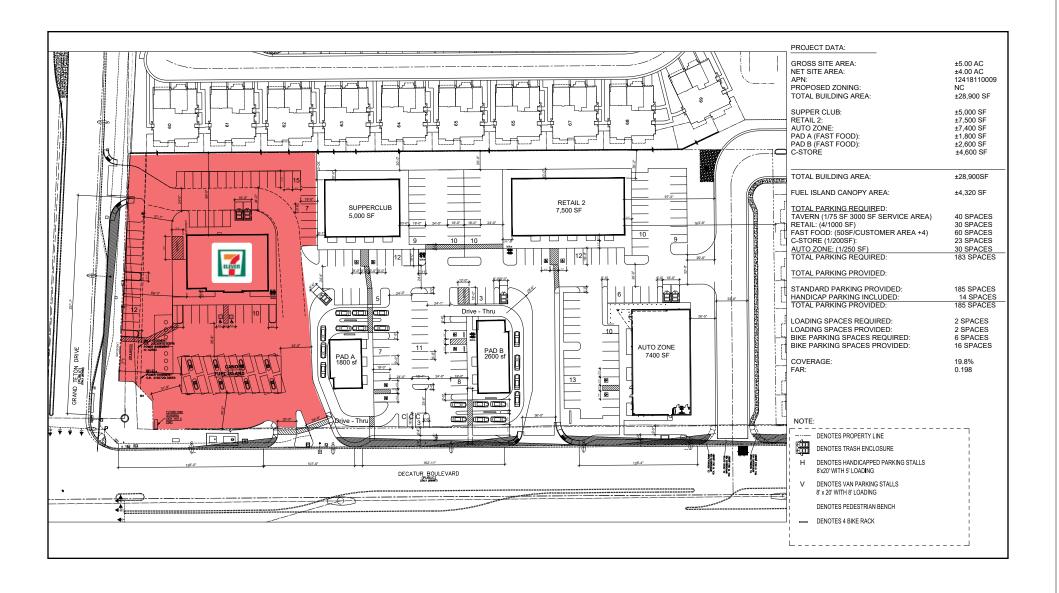
Tenant Trade Name	7-Eleven	Term Remaining on Lease	20 Years
Tenant	S&S Fuels LLC	Increases	10% Every 5 Years
Guarantor	S&S Fuels LLC (26+units)	Renewal Options	4; 5-Year (10% Rental Increases at Each Option)
Lease Type	Ground Lease	Landlord Responsibility	None
Lease Commencement	180 Days from Delivery Date (Estimated Delivery Date: Q1 2024)	Tenant Responsibility	Yes
Lease Expiration	20 Years from Rent Commencement	Right Of First Refusal	Yes
Lease Term	20 Years	Report Financial Statements	Yes

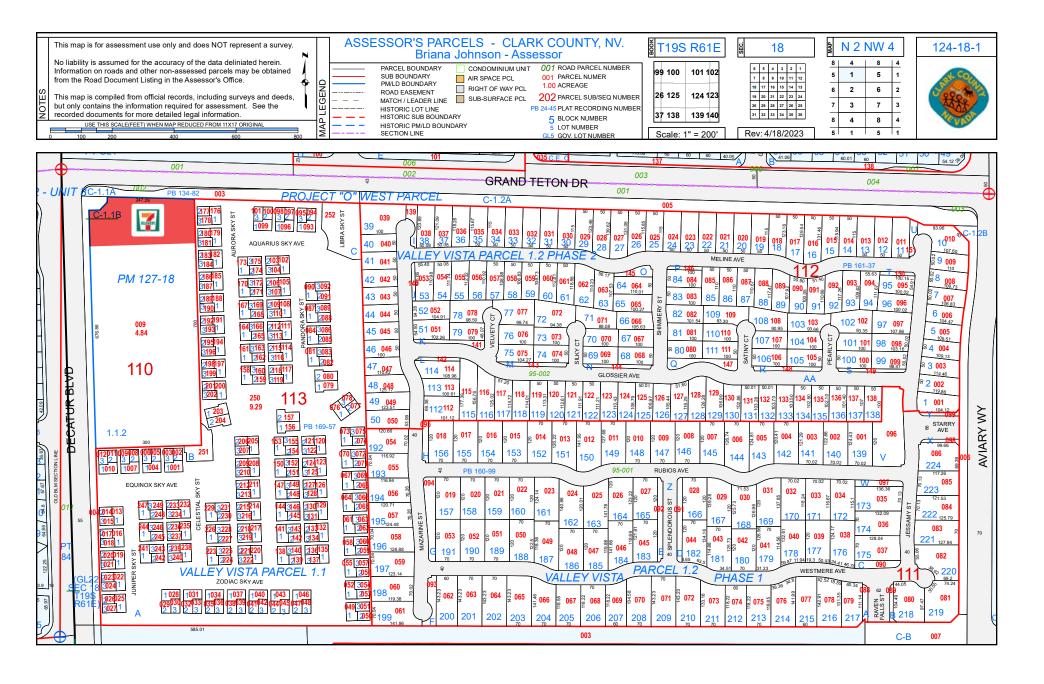
# Annualized Operating Data

Lease Year	Monthly NOI	Yearly NOI	Increases
1 - 5	\$ 18,750	\$ 225,000	
6 - 10	\$ 20,625	\$ 247,500	10%
11 - 15	\$ 22,688	\$ 272,250	10%
16 - 20	\$ 24,956	\$ 299,475	10%
Option 1			
21 - 25	\$ 27,452	\$ 329,423	10%
Option 2			
26 - 30	\$ 30,197	\$ 362,365	10%
Option 3			
31 - 35	\$ 33,217	\$ 398,601	10%
Option 4			
36 - 40	\$ 36,538	\$ 438,461	10%

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Site Plan ——







# Tenant Overview

**7-Eleven, Inc.** is an American convenience store chain, headquartered in Irving, Texas and owned by Japanese Seven & i Holdings through Seven-Eleven Japan Co., Ltd. Originating in the United States, the first 7-Eleven store opened in 1927 in Dallas, Texas. Over the years, the brand has expanded its presence worldwide, becoming one of the largest and most recognizable convenience store chains.

Known for its distinctive bright green and orange signage, 7-Eleven caters to the needs of customers 24 hours a day, seven days a week, offering a wide range of products from snacks, beverages, and ready-to-eat meals to household items and basic groceries. The convenience store model pioneered by 7-Eleven has influenced the way people shop, providing a convenient solution for those looking for a quick and easy shopping experience at any time of the day.



In addition to its role as a convenience store, 7-Eleven has embraced innovation in the retail industry. The introduction of the Slurpee, a popular frozen carbonated beverage, has become an iconic part of the 7-Eleven experience. Furthermore, the chain has adapted to changing consumer preferences by incorporating technology into its services, such as mobile payment options and app-based promotions.

Founded

1927

Locations

78,029 (2021)

**Employees** 

135.332 (2021)

Headquaters

Irving,TX

# ALLEY VISTA

# MASTER PLANNED COMMUNITY

Valley Vista is a charming D.R. Horton master planned community in North Las Vegas, NV that also features homes developed by Lennar. The 600-acre community features 3 parks, an elementary school site and over 4,100 housing units at full build-out. This community won Las Vegas Review Journal's Best of Las Vegas in 2019 and was ranked Ranked #6 in the nation for new home sales in 2020. The nearby master planned community, The Villages at Tule Springs, offers over 8,600 housing units on over 2,000 acres.



The Nevada Department of Transportation (NDOT) is set to complete a \$155 million final phase of the Centennial Bowl interchange where U.S. Highway 95 meets the 215 Beltway in northwest Las Vegas. The project will build-out the

remaining three ramps needed to finish the system-to-system interchange that first began construction in 2015.

"This interchange will enhance traffic, mobility, and motorist safety while establishing a new gateway for the Centennial area. Currently, over 107,500 vehicles daily travel the ramps and freeways at U.S. 95 and the 215 Beltway, and it's only expected to grow in the future." – NDOT Director Kristina Swallow

### **VALLEY VISTA COMMUTES AND DRIVE-TIMES**

- Las Vegas Strip: 23 Miles, 26 Minutes
- Reid International Airport: 28.7 Miles, 32 Minutes
- **Downtown Las Vegas:** 18.8 Miles, 21 Minutes
- Henderson: 35.7 Miles, 40 Minutes
- Allegiant Stadium: 24.5 Miles, 31 Minutes
- **Downtown Summerlin:** 18 Miles, 22 Minutes

- Red Rock Canyon: 23 Miles, 27 Minutes
- Nellis Air Force Base: 14 Miles, 21 Minutes
- Mount Charleston: 28 Miles, 40 Minutes
- Lee Canyon Ski Resort: 38 Miles, 44 Minutes
- Floyd Lamb Park: 5 Miles, 13 Minutes

# **Surrounding Developments**

### Helios Mixed-Use Medical Campus

On October 6, 2022 in partnership with Pacific Group, the City of North Las Vegas broke ground on The Helios Health and Wellness Campus at the corner of North Pecos Road and Rome Blvd. across the street from the North Las Vegas VA Medical Center.

Helios Medical Campus ushers in a new era of medical care in North Las Vegas, Southern Nevada, and the entire Southwest region. Helios will offer the North Las Vegas community advanced and accessible healthcare hubs, and essential gathering places for locals to meet and mingle.

Slated for completion in phases over the next 7-10 years, this project is anticipated to create over 10,000 jobs and will include more than 2 million square feet of laboratory, research, and medical office space. More than 500,000 square feet of retail and restaurant space is also available, as well as 250 rooms for lodging.





Key Partners





### Agora Development in Downtown North Las Vegas

The City of North Las Vegas In partnership with Agora Realty and Management will be developing 19 acres of mixed-use, master-planned development, which will include medical offices, retail shops, restaurants, multifamily housing, micro-businesses units, and community-focused public space. Construction is well underway and is set to have a completion date for mid-late 2024.

As part of the North Las Vegas City Council's strategic vision to create a more vibrant, livable downtown district, the new project will bring much needed healthcare and medical services along with new restaurants and shops and micro-businesses units for start-ups and local entrepreneurs.

Agora has been investing in North Las Vegas for the past six years, beginning with the redevelopment of Fiesta Plaza, a 200,000-square-foot grocery-anchored shopping

center located on approximately 23 acres in the city's downtown area. Agora Realty acquired Fiesta Plaza in mid-2016 with only 55 percent of the available retail space occupied and no anchor stores. Since that time, the firm has fully leased the center, expanding La Bonita Supermarket as well as adding Conn's, Ross Dress for Less, Ace Hardware, U.S. Bank, Denny's, Shoe Palace and other local and national tenants.



Costco & Walmart Anchored Retail Centers – Over 400,000 SF of Retail Space



# Centennial Hills Hospital

A 354,000 square foot ,171 bed for-profit hospital.



## Aliante Hotel & Casino

A 125,000 square foot, 211 Room Hotel & Casino.



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# Property Demographics

	1-Mile	3-Miles	5-Miles
Area Population (2022)	17,203	78,021	226,890
Total Households (2022)	5,511	27,000	79,813
Average Household Income (2022)	\$117,463	\$107,890	\$97,630



# Property Demographics



### Population

In 2022, the population in your selected geography is 226,890. The population has changed by 205.9 percent since 2000. It is estimated that the population in your area will be 242,867 five years from now, which represents a change of 7.0 percent from the current year. The current population is 48.8 percent male and 51.2 percent female. The median age of the population in your area is 37.3, compared with the U.S. average, which is 38.6. The population density in your area is 2,887 people per square mile.



### Households

There are currently 79,813 households in your selected geography. The number of households has changed by 210.4 percent since 2000. It is estimated that the number of households in your area will be 85,639 five years from now, which represents a change of 7.3 percent from the current year. The average household size in your area is 2.8 people.



### Income

In 2022, the median household income for your selected geography is \$80,350, compared with the U.S. average, which is currently

\$66,422.The median household income for your area has changed by 31.2 percent since 2000. It is estimated that the median household income in your area will be \$90,816 five years from now, which represents a change of 13.0 percent from the current year.

The current year per capita income in your area is \$34,349, compared with the U.S. average, which is \$37,200. The current year's average household income in your area is \$97,630, compared with the U.S. average, which is \$96,357.



### **Employment**

In 2022, 115,665 people in your selected area were employed. The 2000 Census revealed that 59.2 percent of employees are in white-collar occupations in this geography, and 40.8 percent are in blue-collar occupations. In 2022, unemployment in this area was 5.0 percent. In 2000, the average time traveled to work was 27.7 minutes.



### Housing

The median housing value in your area was \$297,478 in 2022, compared with the U.S. median of \$250.735. In 2000, there were 23,253 owner-occupied housing units and 2,457 renter-occupied housing units in your area. The median rent at the time was \$915.

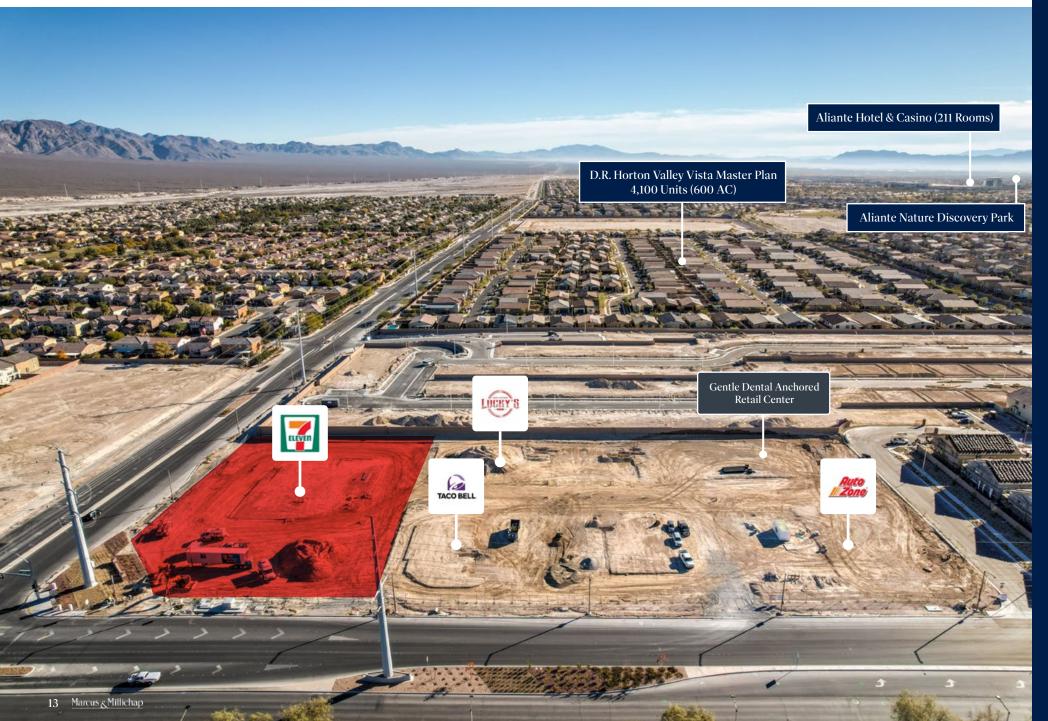


### Education

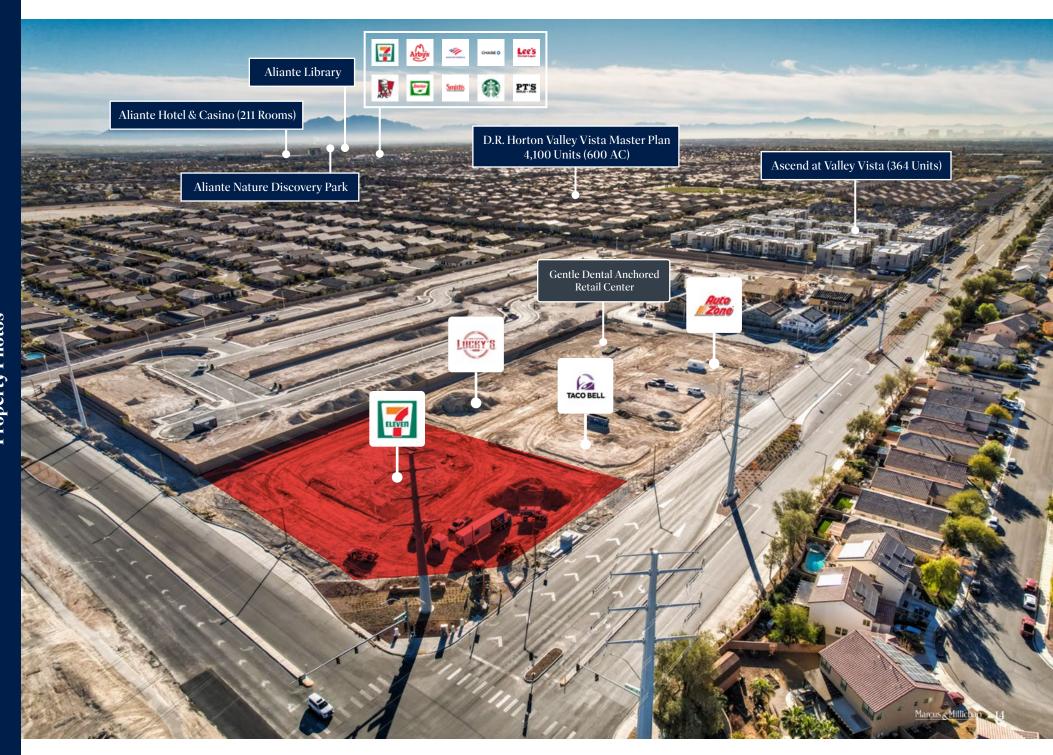
The selected area in 2022 had a higher level of educational attainment when compared with the U.S averages. Only 8.1 percent of the selected area's residents had earned a graduate degree compared with the national average of 12.3 percent, and 16.7 percent completed a bachelor's degree, compared with the national average of 19.7 percent.

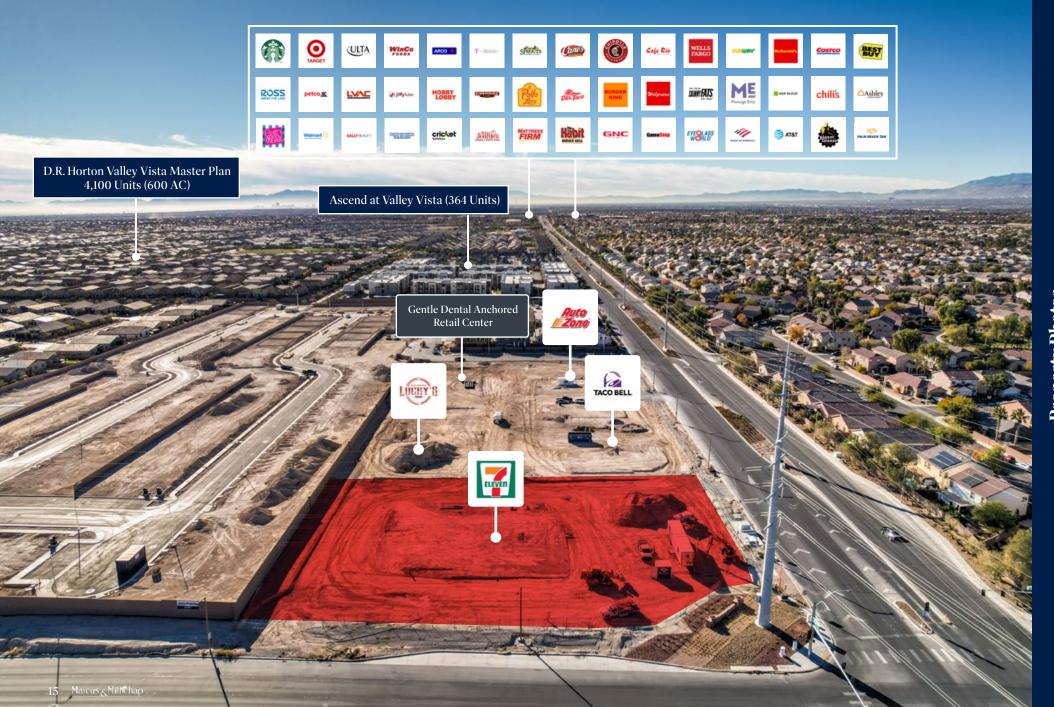
The number of area residents with an associate degree was higher than the nation's at 10.2 percent vs. 8.4 percent, respectively.

The area had more high-school graduates, 29.0 percent vs. 27.1 percent for the nation. The percentage of residents who completed some college is also higher than the average for the nation, at 27.6 percent in the selected area compared with the 20.4 percent in the U.S.

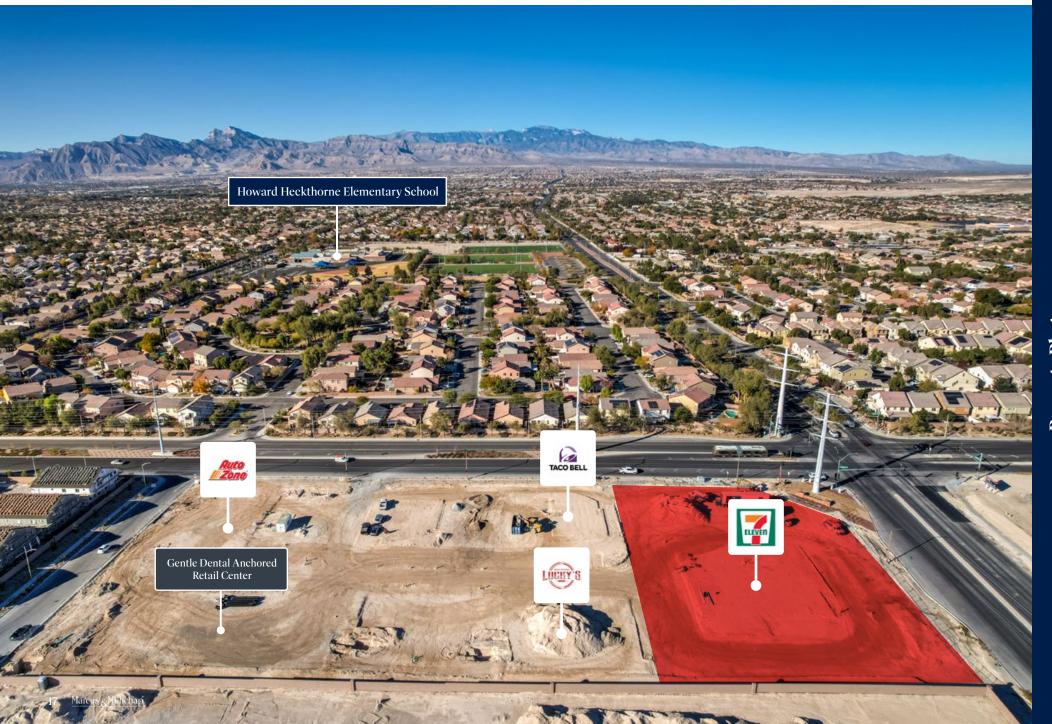




















# Nevada's Tax Advantage

One of the Nation's Most Business-Friendly States

Nevada is among the nation's most business-friendly states, offering many reasons for small businesses and corporations to conduct business in the state.

According to Tax Foundation's 2020 State Business Tax Climate Index, Nevada ranks 7th best. This independent study includes five areas of taxation including corporate taxes, individual income taxes, sales taxes, unemployment insurance taxes, and property taxes (including both residential and commercial).

### **Some Tax Advantages Include:**

- No Corporate Income Tax
- No Taxes on Corporate Shares
- No Franchise Tax
- No Inheritance or Gift Tax
- No Unitary Tax
- No Estate Tax
- Competitive Sales and Property Tax Rates

- No Personal Income Tax
- Nominal Annual Fees
- No Franchise Tax on Income
- Nevada corporations may purchase, hold, sell or transfer shares of its own stock.
- Nevada corporations may issue stock for capital, services, personal property, or real estate, including leases and options. The directors may determine the value of any of these transactions, and their decision is final.

WA #28 ND #17 MT #5 MN #45 OR #24 SD #2 ID #15 DE #16 WY #1 IA #38 NE #29 MA #34 NV #7 L #36 UT #8 CO #21 CA #48 KS #25 MO #11 CT #47 NC #10 NJ #50 OK #23 AZ #19 NM #22 MS #30 AL #41 TX #13 HI #43

Note: A rank of 1 is best, 50 is worst. D.C.'s score and rank do not affect other states. The report shows tax systems as of July 1,2022 (the beginning of Fiscal Year 2023).

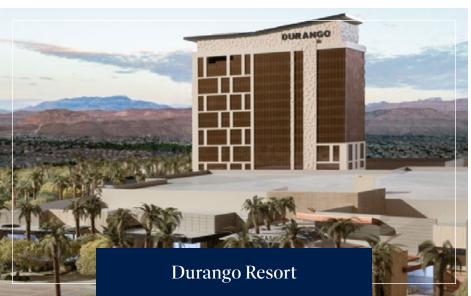
**Source: Tax Foundation** 



Source: https://www.nvsos.gov/sos/businesses/the-nevada-advantage

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# Major Las Vegas Development Projects









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LAS VEGAS

# RAIDERS

Allegiant Stadium is a domed stadium located in Paradise, Nevada, United States. It serves as the home stadium for the National Football League (NFL)'s Las Vegas Raiders and the University of Nevada, Las Vegas (UNLV) Rebels college football team.

Scheduled to host Super Bowl LVIII in February 2024, the venue is located on about 62 acres (25 ha) of land west of Mandalay Bay at Russell Road and Hacienda Avenue and between Polaris Avenue and Dean Martin Drive, just west of Interstate 15.

At \$1.9 billion, it is the second-most expensive stadium in the world. Construction of the stadium began on November 13, 2017, and its certificate of occupancy was issued on July 31, 2020.on November 13, 2017, and its certificate of occupancy was issued on July 31, 2020.





# VEGAS GOLDEN KNIGHTS

The Vegas Golden Knights are a professional ice hockey team based in the Las Vegas metropolitan area. They compete in the National Hockey League (NHL) as a member of the Pacific Division of the Western Conference.

Founded as an expansion team, they began play in the 2017–18 NHL season. The team is owned by Black Knight Sports & Entertainment, a consortium led by Bill Foley and the Maloof family.

The team plays its home games at T-Mobile Arena on the Las Vegas Strip in Paradise, Nevada. Unlike most expansion teams, the Golden Knights have obtained great success in their first three seasons as a professional team, reaching the Stanley Cup Finals in their very first year in operation.

The team's name includes "Knights" as a homage to the Black Knights of the United States Military Academy, Foley's alma mater, and because knights were, according to Foley, "the epitome of the warrior class".

Photo Credit: LVR.

# Las Vegas Market Overview

Las Vegas is considered one of the top entertainment cities of the world, thanks to its abundance of resorts, restaurants, shopping and entertainment options. Despite casinos temporarily closing because of the health crisis, prompting convention cancellations in 2020, travel to the market has already begun to recuperate. As the pandemic abates, Las Vegas is positioned to quickly recover back toward nationally prominent levels of tourism.

The Las Vegas-Henderson-Paradise MSA is one of the fastest-growing metros in the nation, with a population of nearly 2.3 million. The metro has become a fully diversified economy, with logistics groups, tech firms and manufacturing all taking advantage of Las Vegas' low cost of business and proximity to major West Coast markets.

# Metro Highlights

### Well-Paying Jobs

Office-using positions, most of them within the professional and business services sector, accounted for more than 20 percent of the metro's job count at the onset of 2022.

### **Strong Population Gains**

The metro continues to draw new residents amid the economic disruption caused by the pandemic. Over the next five years, Las Vegas' populace is forecast to increase by nearly 6 percent.

### **Vast Tourism Industry**

Visitor volume fell below 20 million in 2020: however, the prior two years recorded annual totals that each exceeded the 40 million mark.

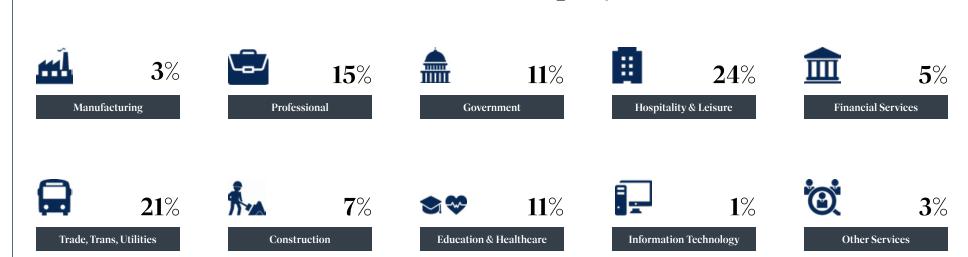
# The Economy

- With all 10 of the nation's largest hotels located in Las Vegas, tourism and entertainment are the most significant drivers of the Las Vegas economy; however, the economy has diversified into distribution, back-office operations and manufacturing.
- The metro's business-friendly environment, access to Western markets, growing labor force and availability of high-speed data have attracted companies like Switch, Amazon, K2 Energy, Scientific Games, Tectonics, Virtual Guard, VadaTechand Zappos.
- The 2.3 million-square-foot Las Vegas Convention Center is one of the largest in the world and features a new underground people mover.



\* Estimate, \*\* Forecast

# Share of 2022 Employment



### City Demographics

The population will expand by more than 125,000 residents over the next five years, resulting in the formation of nearly 52,700 households.

The homeownership rate of 53 percent is well below the national rate of 64 percent, creating a strong rental market.

Roughly 23 percent of the population ages 25 and older have attained a bachelor's degree, and 8 percent also hold a graduate or professional degree.

# Population by Age (2022) 0-4 Years 6% 5-19 Years 19% 20-24 Years 6% 25-44 Years 29% 45-64 Years 25%

### Quality of Life

With approximately 300 days of sunshine annually and an average temperature near 80 degrees, Clark County offers residents and visitors alike plenty to do besides enjoy the resorts and casinos.

Water-sports enthusiasts can take advantage of various activities at Lake Mead and the Colorado River, including boating, fishing, water skiing and sailing. Red Rock Canyon Conservation Area, located off the Strip, offers outstanding hiking and mountain-climbing opportunities. Las Vegas is home to the University of Nevada-Las Vegas (UNLV), which has received national recognition for its hotel management, criminal justice and social-work programs. The metro is also home to the NFL's Raiders, who play at the recently constructed Allegiant Stadium.

City Demographics & Projections			
2021 Population	2.3MM	5.5% Growth (2021-2026)*	
2021 Households	864K	6.3% Growth	
2021 Median Age	37.9 Years	U.S. Median: 38.6	
2021 Median Household Income	\$61,800	U.S. Median: \$66,400	



# Sports















### Education











### **Arts & Entertainment**















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Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

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