

### **BRIAN BROCKMAN**

BANG REALTY 11427 REED HARTMAN HWY #236 CINCINNATI , OH 45241 513.657.3645

317 E HIGHWAY 30, LISBON, IA 52253 hm



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### **INVESTMENT SUMMARY**

List Price:	\$1,721,429
Current NOI:	\$126,525.00
Initial Cap Rate:	7.35%
Land Acreage:	+/- 1.0
Year Built	2023
Building Size:	10,500 SF
Price PSF:	\$163.95
Lease Type:	Double Net (NN)
Lease Term:	10 Years
Average CAP Rate:	7.35%

### **INVESTMENT OFFERING**

We are pleased to present this 10,500 SF. freestanding Family Dollar | Dollar Tree, dual concept store located in Lisbon, Iowa. The property offers a Double Net (NN) Lease, leaving minimal landlord responsibilities. The lease contains 4 (5 year) options to renew, each with a \$0.50 PSF rental rate increase. The lease is corporately guaranteed by Dollar Tree which holds a credit rating of "BBB-", which is classified as Investment Grade. The store is currently under construction and on track for a rent start date in early December 2023.

This Family Dollar | Dollar Tree store is highly visible as it is strategically positioned on E Highway 30 which sees 6,730 cars per day. It sits adjacent to a Dollar General store and surrounded by residential. The ten mile population from the site is 17,404 while the three mile average household income is \$80,807 per year, making this location ideal for a Family Dollar | Dollar Tree store. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of a Family Dollar | Dollar Tree store. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, one of the nation's top dollar stores. List price reflects a 7.35% cap rate based on NOI of \$126,525.



**PRICE** \$1,721,429



**CAP RATE** 7.35%



**LEASE TYPE** Double Net (NN)



TERM REMAINING 10 Years

### **INVESTMENT HIGHLIGHTS**

- Dual Concept Stores See a 20% Increase in Revenue
- 10 Year NN Lease Requiring Minimal Landlord Responsibilities
- 2023 BTS Construction | Early December 2023 Rent Start
- Four (5 Year) Options | \$0.50 PSF Rental Rate Increase
- Adjacent to Dollar General | On Main Thoroughfare with Easy Access to Highway 30
- Investment Credit Tenant | Standard & Poor's: 'BBB-'
- 6,730 Cars Per Day on E Highway 30
- 3 Mile Average Household Income \$80,807
- 10 Mile Population 17,404 & Growing
- Concrete Parking Lot

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### **FINANCIAL SUMMARY**

INCOME		PER SF
Rent	\$127,575.00	\$12.15
Gross Income	\$127,575.00	\$12.15
EXPENSE		PER SF
Reserve	\$1,050	\$0.10
Gross Expenses	\$1,050	\$0.10
NET OPERATING INCOME	\$126,525.00	\$12.05
PROPERTY SUMMARY		
Year Built:	2023	
Lot Size:	+/- 1.0 Acre	
Building Size:	10,500 SF	
Traffic Count:	6,730	
Roof Type:	Standing Seam	
Zoning:	Commercial	
Construction Style:	Prototype	
Parking Lot:	Concrete	
Warranties	Construction	
HVAC	Roof Mounted	

### **LEASE SUMMARY**

Tenant:	Family Dollar   Dollar Tree
Lease Type:	Double Net (NN)
Primary Lease Term:	10 Years
Annual Rent:	\$127,575.00
Rent PSF:	\$12.15
Landlord Responsibilities:	Minimal - Roof & Structure
Taxes, Insurance & CAM:	Tenant Responsibility
Roof, Structure & Parking:	Landlord Responsibility
Lease Start Date:	12/10/2023
Lease Expiration Date:	12/31/2033
Lease Term Remaining:	10 Years
Rent Bumps:	\$0.50 PSF at Each Option
Renewal Options:	Four (5 Year)
Lease Guarantor:	Dollar Tree Stores, Inc.
Lease Guarantor Strength:	BBB-
Tenant Website:	www.familydollar.com/combostores









**GROSS SALES:** 

\$452.2 MIL

STORE COUNT: 15,000+

**GUARANTOR:** DOLLAR TREE S&P:

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TENANT NAME	UNIT SIZE (SF)	LEASE START	LEASE END	ANNUAL RENT	% OF GLA	RENT PER SF/YR
Family Dollar   Dollar Tree	10,500	12/10/2023	12/31/2033	\$127,575	100.0	\$12.15
			Option 1 Option 2 Option 3 Option 4	\$132,825 \$138,075 \$143,325 \$148,575		\$12.65 \$13.15 \$13.65 \$14.15
Totals/Averages	10,500			\$127,575		\$12.15



TOTAL SF 10,500



TOTAL ANNUAL RENT \$127,575.00



OCCUPANCY RATE 100.0%



AVERAGE RENT/SF \$12.15

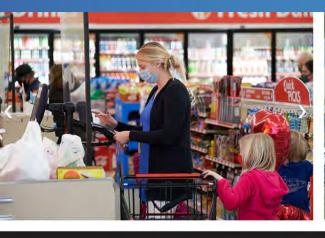


NUMBER OF TENANTS

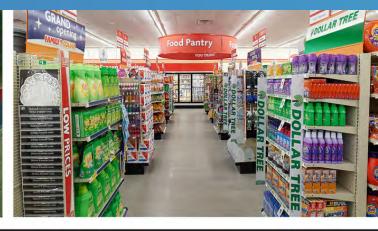


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\$452.2 MIL

IN NET SALES



**600 NEW STORES** 

**OPENED IN 2022** 



\$38 BIL

IN SALES 2022



37 YEARS

IN BUSINESS



7.4%

SAME STORE GROWTH

more than 15,600 ocations across 48 states. In 2015, Dollar Tree acquired Family Dollar. The company is publicly traded on the NASDAQ under the ticker "DLTR" and carries an investment grade credit rating of "BBB" from S&P.

rational political politic



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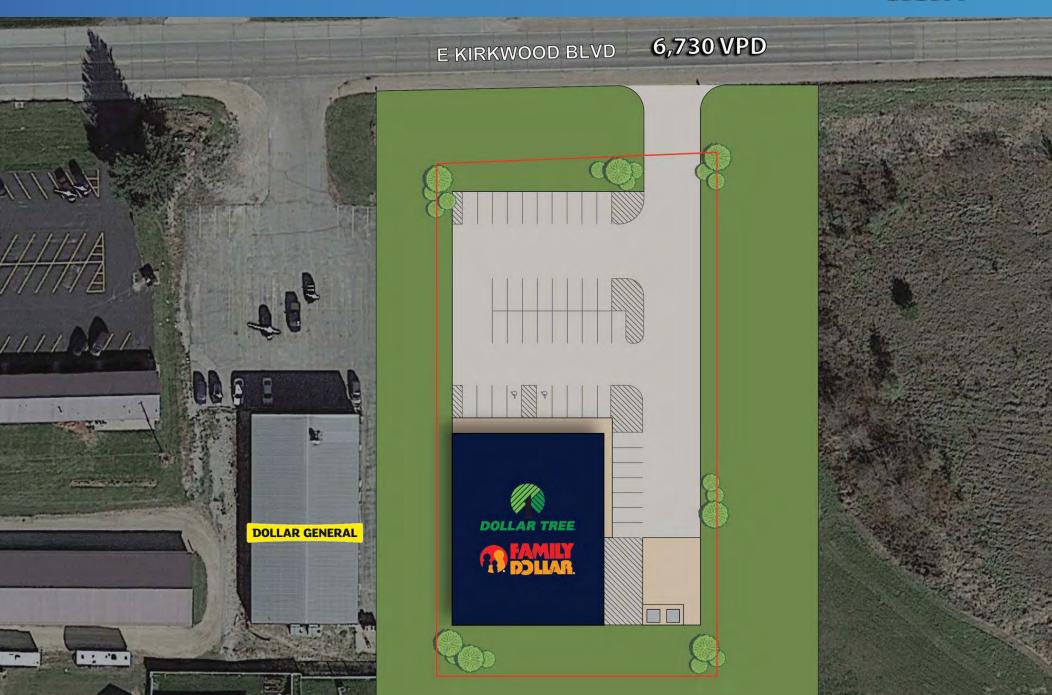


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CONSTRUCTION PHOTOS 9/28/2023 // 7

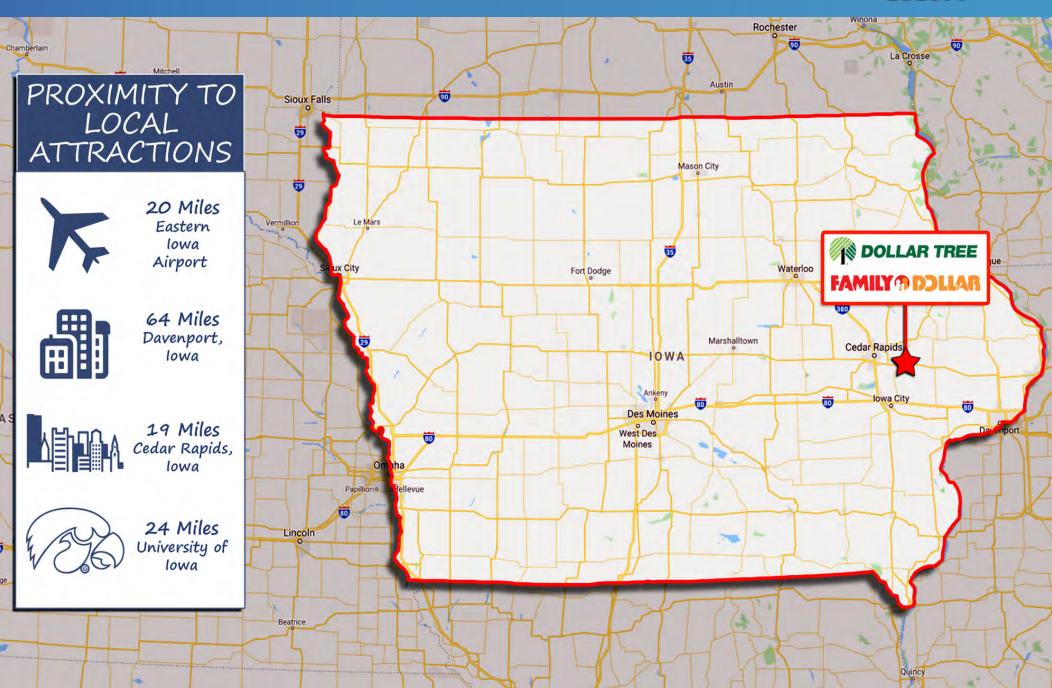
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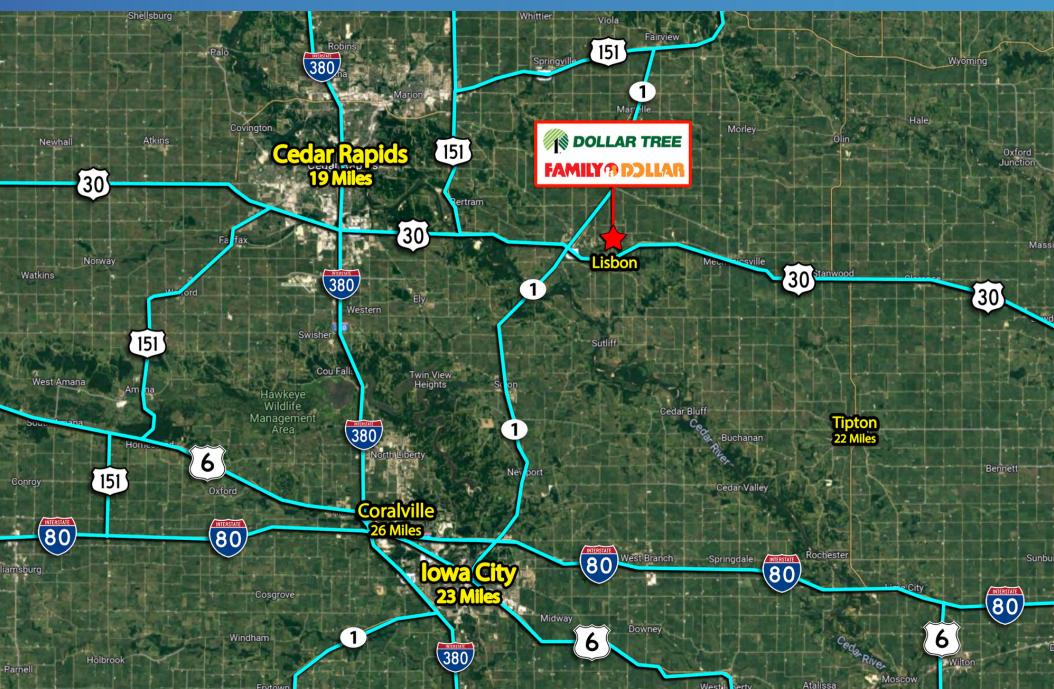
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POPULATION	3 MILES	5 MILES	10 MILES
Total Population 2023	7,503	8,141	17,404
Total Population 2028	7,509	8,126	17,511
# Of Persons Per HH	2.6	2.6	2.6
HOUSEHOLDS & INCOME	3 MILES	5 MILES	10 MILES
HOUSEHOLDS & INCOME  Total Households	<b>3 MILES</b> 2,519	<b>5 MILES</b> 2,752	<b>10 MILES</b> 6,329
Total Households	2,519	2,752	6,329

Nestled in the heart of the Midwest, Lisbon, Iowa, exudes small-town charm with its welcoming atmosphere and scenic surroundings. The town is a picturesque blend of historic architecture and modern conveniences, creating a delightful tapestry for residents and visitors alike.

Stroll down Main Street, where time seems to slow down, and you'll discover quaint shops, each with its unique character. The local businesses not only offer a variety of goods but also serve as hubs for community interaction. Don't be surprised if you find yourself engaged in friendly conversations with locals who are proud to share stories about the town's rich history.

Lisbon's parks and green spaces are a testament to its commitment to nature and outdoor recreation. Enjoy a leisurely afternoon at City Park, where the vibrant greenery and well-maintained trails provide a serene escape. The Wapsipinicon State Park, a short drive away, offers more extensive opportunities for hiking, birdwatching, and picnicking, all against the backdrop of the scenic Wapsipinicon River.

The sense of community is palpable during local events and festivals. Whether it's the Lisbon Sauerkraut Days, celebrating the town's German heritage, or the lively farmers' market, there's always a reason for residents to come together and celebrate.



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