



2911 George Busbee Pkwy NW · Kennesaw, GA 30144



\$16,075,000





\$1,285,973



YEAR BUILT/RENOVATED 1996/2005



OCCUPANCY 100%



12.02 AC



FREE & CLEAR



PARCEL ID 16050300060 FOR ADDITIONAL INFORMATION, PLEASE CONTACT:

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GOLF



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OFFERING SUMMARY

BURLINGTON | PGA TOUR SUPERSTORE

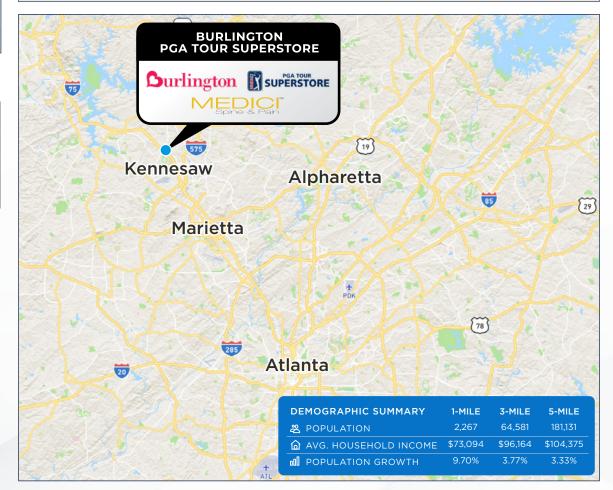
2911 George Busbee Pkwy, Kennesaw GA 30144

THE OFFERING	
\$16,075,000 PRICE	8.00% CAP
NOI	\$1,285,973
SQUARE FEET	153,486 SF
CURRENT OCCUPANCY	100%
YEAR BUILT/RENOVATED	1996/2005
LOT SIZE	12.02 AC

PROPOSED FINANCING	
INTEREST RATE	6.00%
LOAN-TO-VALUE RATIO (LTV)	65%
AMORTIZATION PERIOD (YRS)	25
ORIGINATION FEE	1.00%

The subject property will be delivered free-and-clear of debt. Financing in the analysis is a soft quote. Please contact for additional details

MAJOR TENANTS	SQ. FT.	GLA (%)	TERM REMAINING	OCCUPANCY HISTORY	RENT/SF
B urlington	75,527	49.21%	6 Years	15 Years	\$10.00
SUPERSTORE	57,959	37.76%	4 Years	17 Years	\$8.14
MEDICI [™] Spine & Pain	20,000	13.03%	4 Years	6 Years	\$8.64





COVERED LAND OPPORTUNITY







INDY

STUDENT HOUSING

























- ▶ 4.72 Million Annual Visits
- ▶ Top 1% of Shopping Centers in the
- ▶ #2 Most Visited Center in GA













G. Busbee Pky







BURLINGTON PGA TOUR SUPERSTORE



Children's





I 75 130,000 VPD



TOWN CENTER AT COBB PREMIER RETAIL CORRIDOR OF NORTH ATLANTA

3.6M SQUARE FEET OF RETAIL IN A 1-MILE RADIUS





INVESTMENT HIGHLIGHTS BURLINGTON | PGA TOUR SUPERSTORE

BURLINGTON | PGA TOUR SUPERSTORE

- Noonday Creek Crossing is a 74,719 square foot retail shopping center offering in a dense & affluent suburb of North Atlanta
- 86% of the subject property is occupied by Burlington and PGA Tour Superstore
- · The property is located less than half a mile from the Towne Center at Cobb, a premier retail corridor positioned off Ernest Barrett Parkway (46,300 VPD)
- · Less than a mile from the heart of Kennesaw State University's campus, Georgia's largest college by student population

BURLINGTON COAT FACTORY (NYSE: BURL)

- Burlington just renewed its lease for 5 years at this location
- Burlington Coat Factory is an American National off-price department store retailer reporting \$5.8 billion in revenue (2020).
- They are outpacing the discount apparel industry with an unmatched annual sales growth rate of 8% operating 784 stores in 40 states & Puerto Rico.
- It is the 3rd largest off-price retailer in the world after TJX Companies and Ross Stores.
- Burlington built 100 stores in 2021 with a long-term plan to reach over 2,000 stores in the next few years.

PGA TOUR SUPERSTORE

- PGA Tour Superstores are owned and operated by Golf & Tennis Pro Shop, Inc., a wholly-owned subsidiary of AMB Group, LLC (Arthur M Blank Foundation)
- · Arthur M. Blank (Net Worth \$7.7B) is the founder of Home Depot and owner of the Atlanta Falcons
- · As an entity of the Blank Family of Business, it is under the umbrella of a mega-conglomerate that shares ownership in the Atlanta Falcons, Atlanta United MLS, Mercedes Benz Stadium, & AMBSE Ventures Click to Access Website
- · PGA Tour Superstore had a record-setting year in 2021, experiencing an 80% increase in business since 2019 Click to Access Article

PROXIMITY TO KENNESAW STATE UNIVERSITY

- · This property is located less than a mile from Kennesaw State University, GA's largest college by student population
- · It is located just adjacent to the Kennesaw State Sports and **Entertainment Complex**
- · Surrounded by numerous student housing & multifamily developments
- The investment presents a rare covered land opportunity to own a stabilized cash-flowing asset with Credit tenants on a highly desired plot of land



5-Mile Population



3-Mile Population



⑤ \$104,375 **ஹ** 3.33%

Average 5-Mile Household Income



Projected Population Growth

DEMOGRAPHIC SUMMARY	1-MILE	3-MILE	5-MILE
😤 POPULATION	2,267	64,581	181,131
â AVG. HOUSEHOLD INCOME	\$73,094	\$96,164	\$104,375
POPULATION GROWTH	9.70%	3.77%	3.33%



Durlington

YEAR PUBLICALLY FOUNDED TRADED (NYSE)

COUNT

784+ 40,000+ BURLINGTON, NJ

HEADQUARTERS COUNT

Burlington, also known as Burlington Coat Factory, is an American national off-price department store retailer with 740 stores in 40 states and Puerto Rico, with its corporate headquarters located in Burlington Township, New Jersey. In 2006, the company was purchased by Bain Capital Partners for \$2.06 billion. Burlington is the third largest off-price retailer after TJX Companies and Ross Stores. In Q1 of 2021 Burlington announced a sales surge of 35% compared to the first quarter of fiscal 2019, driven by a 20% comparable store sales gain and new store openings. Notably, Burlington's Q1 2021 sales performance easily outpaced the strong results of its closest rival, Ross Stores. Burlington now expects to grow its nationwide footprint to 2,000 stores, up from 784 at the end of last quarter. This year, the company is opening even smaller stores, averaging around 32,000 square feet.



PGA TOUR Superstore is one of the biggest retailers in the golf industry. With more than 50 locations in 16 states, the superstore experienced record 2020 revenue growth as a result of golf's resurgence after spring pandemic shut downs. The company has announced 5 new stores will be finished in 2021, which will bring the total store count to 50. All stores are staffed with certified teaching professionals, state-of-theart swing simulators and hitting bays, an expansive putting green, and an in-house club making and repair facility. Each location also offers an extensive assortment of men's, women's and junior's golf clubs, footwear, accessories, golf balls and multiple lines of apparel for men, women and juniors. "PGA TOUR Superstore is recognized as the retail authority for golfers who want to shop like the pros and have access to 'all things golf,'" said PGA TOUR Superstore President and CEO Dick Sullivan. PGA TOUR Superstore has emphasized the use of technology, upgrading all its stores with new simulators that can be used for practice, lessons, club fittings or leagues. The company annually gives almost 50,000 lessons in it stores while conducting more than 100,000 club fittings. The experiential component has been a key driver for PGA TOUR Superstore, an appealing and engaging element that the online-only retailers lack, as do many traditional golf retail stores.



MEDICI[™]
Spine & Pain

EMORY

HEALTHCARE NETWORK MEMBER

PRIVATE

COMPANY OWNERSHIP

4

LOCATION COUNT

2011

YEAR FOUNDED ATLANTA

COMPANY HEADQUARTERS

Medici Spine & Pain specializes in pain management and injury rehabilitation. Medici serves the greater Atlanta area with four clinics in Buckhead, Dacula/Hamilton Mill, Kennesaw, and Snellville — as well as operating state-of-the-art surgical facilities at the Marietta and Snellville locations for endoscopic or minimally-invasive surgery. Medici Spine and Pain is a private practice member of the Emory Healthcare Network. Medici's methods and personalized approach to patient care are used at all facilities. They offer innovative treatments that target the source of pain or mobility issues, helping patients heal and achieve a higher quality of life. With four locations, we have easy access for patients from throughout the greater Atlanta area to get the treatments they need. The Medici Method care plan guides patients and caregivers through recovery and restorative solutions with multi-disciplinary approaches for total wellness while minimizing pharmacological addiction and dependence.



ATLANTA CAPITAL OF THE SOUTHEAST

Atlanta is the hub and economic engine of the Southeast, which is the fastest growing region in the U.S. The city's thriving economy and job base, coupled with its high quality and low cost of living, make it an ideal destination to draw young and educated talent from all parts of the country. Diversified investments from corporations, as well as state and local governments, make Atlanta an ideal place to conduct business. Currently there are 15 Fortune 500 companies that call Atlanta home, which include the recently relocated Mercedes-Benz and State Farm Insurance headquarters. Bolstering the city's economic appeal, Atlanta is also home to the busiest airport in the world, Hartsfield-Jackson Atlanta International Airport, which handles more than 100 million passengers per year.

6 MILLION

8TH MOST POPULOUS MSA IN THE US EST. 2025 POPULATION 6.9 MILLION

16

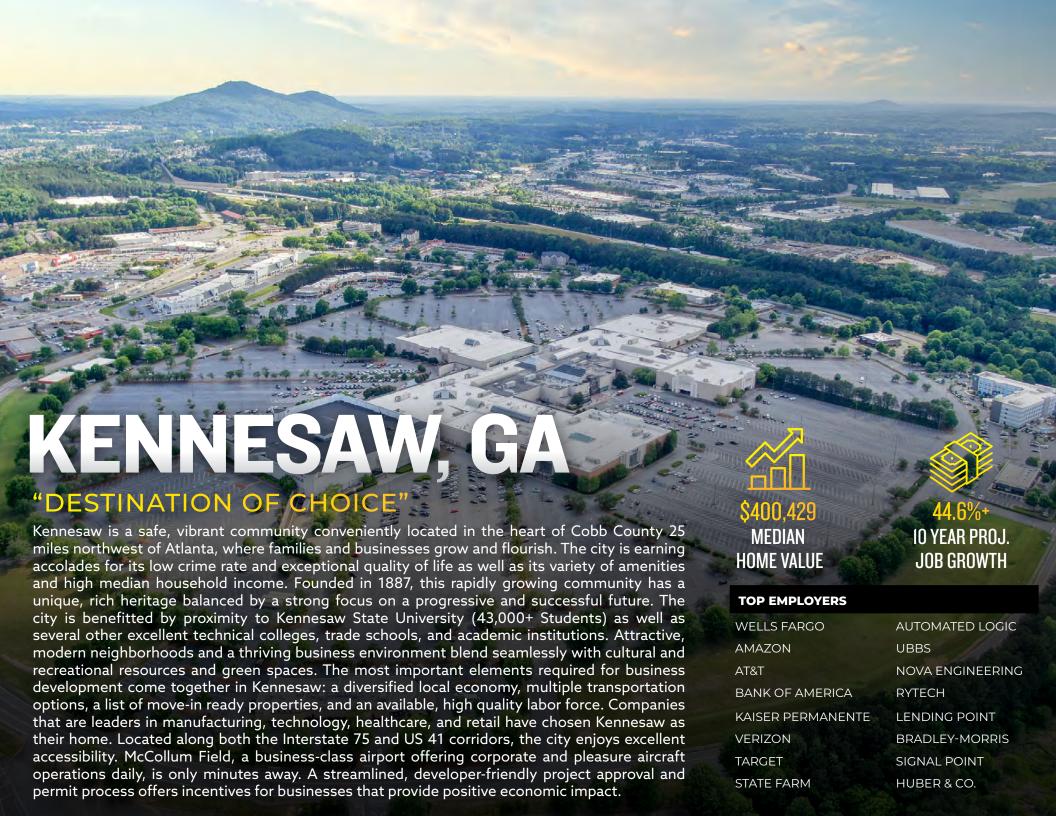
FORTUNE 500 COMPANIES CALL ATLANTA HOME

785,000

NEW JOBS FORECAST THROUGH 2025 30% HIGHER THAN US AVERAGE









DEMOGRAPHIC SUMMARY BURLINGON | PGA TOUR SUPERSTORE

POPULATION	1 Mile	3 Miles	5 Miles
2026 Projected Population	2,487	67,018	187,157
2021 Estimated Populaton	2,267	64,581	181,131
Growth 2021-2026	9.70%	3.77%	3.33%
2010 Census Population	1,785	57,950	164,299
2000 Census Population	2,568	44,187	134,302

DAYTIME POPULATION	1 Mile	3 Miles	5 Miles
2021 Estimate Population	11,465	117,849	235,408

HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2026 Projected Households	1,272	27,367	71,267
2021 Estimated Households	1,144	26,042	68,310
2010 Census Households	892	22,946	61,059
2000 Census Households	1,158	17,416	49,298

HOUSEHOLD INCOME	1 Mile	3 Miles	5 Miles
2021 Est. Average HH Income	\$73,094	\$96,164	\$104,375
2021 Est. Median HH Income	\$52,106	\$70,209	\$79,377

Marcus & Millichap

Source: © 2022 Experian

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2021 Estimate			
\$200,000 or More	3.93%	6.69%	7.94%
\$150,000 - \$199,999	4.93%	7.95%	9.09%
\$100,000 - \$149,999	12.25%	16.61%	19.39%
\$75,000 - \$99,999	10.29%	15.47%	16.64%
\$50,000 - \$74,999	20.73%	18.78%	17.66%
\$35,000 - \$49,999	14.78%	12.42%	10.62%
\$25,000 - \$34,999	7.89%	8.12%	7.19%
\$15,000 - \$24,999	10.12%	6.49%	5.57%
\$10,000 - \$14,999	3.76%	2.23%	1.90%
Under \$9,999	11.30%	5.23%	4.00%

OCCUPIED HOUSING UNITS	1 Mile	3 Miles	5 Miles
2026 Projected			
Owner Occupied Housing Units	20.92%	51.01%	64.12%
Renter Occupied Housing Units	74.43%	45.76%	32.36%
Vacant	4.65%	3.23%	3.53%
2021 Estimate			
Owner Occupied Housing Units	20.26%	51.22%	64.37%
Renter Occupied Housing Units	74.85%	45.34%	32.04%
Vacant	4.62%	5.94%	5.98%
2010 Estimate			
Owner Occupied Housing Units	19.12%	51.61%	64.33%
Renter Occupied Housing Units	71.81%	41.14%	28.57%
Vacant	9.08%	7.25%	7.11%





FINANCIAL SUMMARY

ANNUALIZED OPERATING DATA	YEAR 1
SCHEDULED BASE RENTAL REVENUE	\$1,399,856
EXPENSE REIMBURSEMENT REVENUE	
COMMON AREA MAINTENANCE	\$40,329
INSURANCE	\$53,438
MANAGEMENT FEE	\$27,398
REAL ESTATE TAXES	\$122,411
TOTAL REIMBURSEMENT REVENUE	\$243,576
TOTAL POTENTIAL GROSS REVENUE	\$1,643,432
GENERAL VACANCY	
EFFECTIVE GROSS REVENUE	\$1,643,432
OPERATING EXPENSES	
COMMON AREA MAINTENANCE	\$51,383
INSURANCE	\$67,543
MANAGEMENT FEE	\$46,838
REAL ESTATE TAXES	\$191,695
TOTAL OPERATING EXPENSES	\$357,459
NET OPERATING INCOME	\$1,285,973

ASSUMPTIONS

BURLINGTON | PGA TOUR SUPERSTORE

GENERAL

- The analysis was assumed to start on September 1, 2022.
- Inflation was assumed to be 3% annually on a calendar year basis.
- 5% vacancy loss is underwritten.

LEASING

 All renewal options were assumed to renew. Thereafter, renewal probability was assumed to be as shown below.

RENEWAL PROBABILITY		Anchor	Restaurant
		75.00%	75.00%
MARKET RENT		\$/SqFt/Yr	\$/SqFt/Yr
	New:	9.00	26.00
	Renewal:	9.00	26.00
	Result:	9.00	26.00
MONTHS VACANT	New:	12.00	5.00
	Renewal:	0	0
	Rounded:	3.00	1.25
TENANT IMPROVEMENTS		\$/SqFt	\$/SqFt
	New:	10.00	20.00
	Renewal:	0.00	2.00
	Result:	2.50	6.50
LEASING COMMISSIONS		Percent	Percent
	New:	6.00%	6.00%
	Renewal:	0.00%	3.00%
	Result:	1.50%	3.75%
RENT ABATEMENTS		None	None
RENT CHANGES		10% Year 6	3% annually
REIMBURSEMENTS		CAM/INS/MF + 15%	NNN + MF
TERM LENGTHS		10 Years	5 Years

EXPENSES

- · Management fee was underwritten at 3% of EGR.
- · Administrative Expenses were not underwritten.
- \cdot All other expenses were modeled as per 2021 actual expenses, growing annually by inflation.

EXPENSE REIMBURSEMENTS

· Expense reimbursements were modeled as per 2021 reconciliations.

CAPITAL EXPENDITURES

· Capital reserves were assumed to be \$0.20 PSF, growing annually by inflation.

CASH FLOW BURLINGTON | PGA TOUR SUPERSTORE

FOR THE YEARS ENDING	YEAR 1 JUN-2023	YEAR 2 JUN-2024	YEAR 3 JUN-2025	YEAR 4 JUN-2026	YEAR 5 JUN-2027	YEAR 6 JUN-2028	YEAR 7 JUN-2029	YEAR 8 JUN-2030	YEAR 9 JUN-2031	YEAR 10 JUN-2032	YEAR 11 JUN-2033
POTENTIAL GROSS REVENUE											
BASE RENTAL REVENUE		\$1,409,856	\$1,409,856	\$1,418,868	\$1,473,930	\$1,477,077	\$1,492,812	\$1,492,812	\$1,497,608	\$1,563,643	\$1,566,789
ABSORPTION & TURNOVER VACANCY										(58,715)	
SCHEDULED BASE RENTAL REVENUE	1,399,856	1,409,856	1,409,856	1,418,868	1,473,930	1,477,077	1,492,812	1,492,812	1,497,608	1,504,928	1,566,789
EXPENSE REIMBURSEMENT REVENUE											
COMMON AREA MAINTENANCE	40,329	41,964	43,649	45,382	47,171	49,012	50,908	52,859	54,873	54,472	59,080
INSURANCE	53,438	55,619	57,865	60,179	62,561	65,015	67,543	70,147	72,829	72,338	78,436
MANAGEMENT FEE	27,398	27,647	27,854	28,374	29,095	29,578	29,926	30,171	30,314	29,437	32,359
REAL ESTATE TAXES	122,411	128,162	134,085	140,187	146,471	152,942	159,609	166,476	173,549	172,807	188,338
TOTAL REIMBURSEMENT REVENUE	243,576	253,392	263,453	274,122	285,298	296,547	307,986	319,653	331,565	329,054	358,213
TOTAL POTENTIAL GROSS REVENUE	1,643,432	1,663,248	1,673,309	1,692,990	1,759,228	1,773,624	1,800,798	1,812,465	1,829,173	1,833,982	1,925,002
GENERAL VACANCY											
EFFECTIVE GROSS REVENUE	1,643,432	1,663,248	1,673,309	1,692,990	1,759,228	1,773,624	1,800,798	1,812,465	1,829,173	1,833,982	1,925,002
OPERATING EXPENSES											
COMMON AREA MAINTENANCE	51,383	52,924	54,513	56,148	57,833	59,566	61,355	63,196	65,092	67,043	69,056
INSURANCE	67,543	69,569	71,656	73,806	76,020	78,300	80,649	83,069	85,561	88,128	90,772
MANAGEMENT FEE	46,838	47,403	47,689	48,250	50,138	50,548	51,323	51,655	52,131	53,942	54,863
REAL ESTATE TAXES	191,695	197,446	203,369	209,471	215,755	222,227	228,894	235,761	242,834	250,119	257,622
TOTAL OPERATING EXPENSES	357,459	367,342	377,227	387,675	399,746	410,641	422,221	433,681	445,618	459,232	472,313
NET OPERATING INCOME	1,285,973	1,295,906	1,296,082	1,305,315	1,359,482	1,362,983	1,378,577	1,378,784	1,383,555	1,374,750	1,452,689

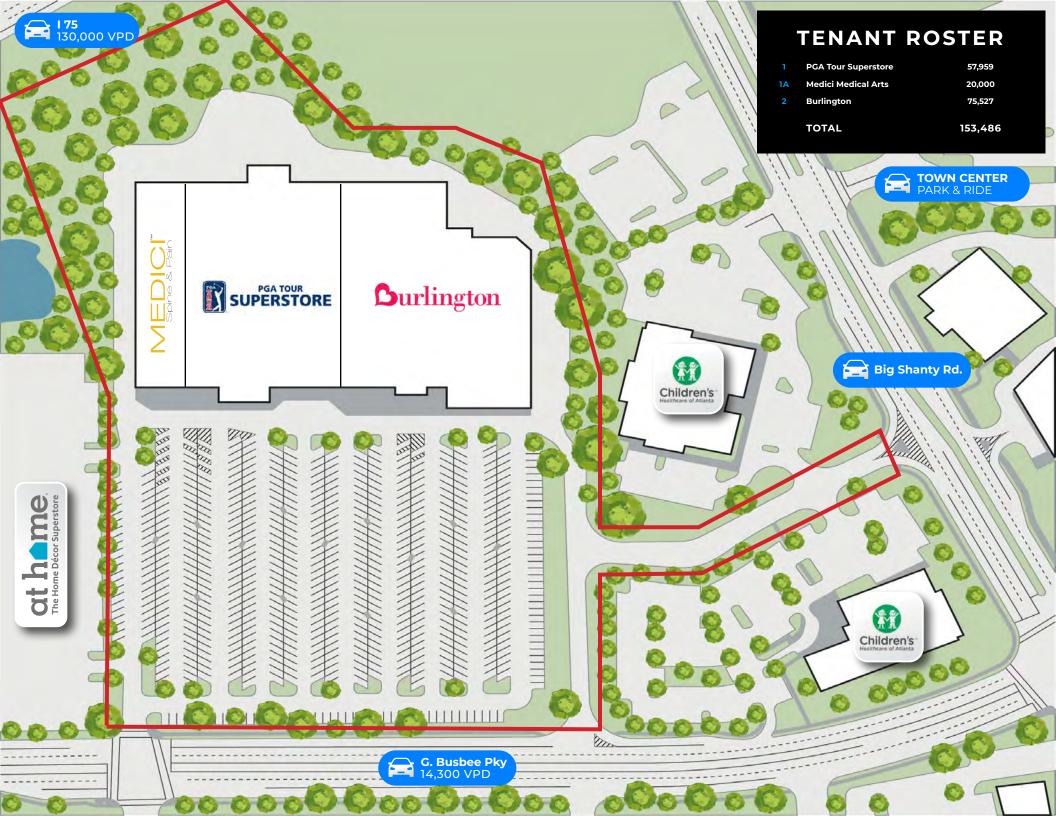
RENT ROLL BURLINGTON | PGA TOUR SUPERSTORE

				LEASI	ETERM		RENTAL RAT	ΓES	
SUITE	TENANT	SQ. FEET	% OF GLA	BEGIN	END	BEGIN	PSF	ANNUAL	EXPENSE RECOVERY CALCULATION METHOD
1	PGA Tour Superstore	57,959	37.76%	Sep-2005	Apr-2026	Current	\$ 8.14	\$ 471,786	CAM/INS/MF + 15%
	SUPERSTORE					Option 1 Option 2	\$ 9.07 \$ 9.57	\$ 525,860 \$ 554,632	
	Tenant pays pro rata share of Co to renew as shown above.	mmon Area N	laintenance, In	surance and Mana	gement Fee wi	th 15% Adminis	trative Fee, plus R	eal Estate Taxes. Ter	nant has two 5-year options
1A	Medici Medical Arts	20,000	13.03%	May-2016	Jun-2026	Current	\$ 8.64	\$ 172,800	CAM/INS/MF + 15%
	MEDICI™ Spine & Pain					Jul-2023 Option	\$ 9.14 \$ 9.64	\$ 182,800 \$ 192,800	
	Tenant pays pro rata share of Co renew as shown above.	mmon Area N	/laintenance, In	surance and Mana	gement Fee wi	th 15% Adminis	trative Fee, plus R	eal Estate Taxes. Ter	nant has one 5-year option to
2	Burlington	75,527	49.21%	May-2007	Apr-2028	Current	\$ 10.00	\$ 755,270	Burlington
	C1'					Option 1 Option 2	\$ 10.25 \$ 10.50	\$ 774,152 \$ 793,034	
	B urlington					Ορτίση 2	φ 10.50	φ / 9 3,034	

Tenant pays pro rata share of increases in Common Area Maintenance and Insurance over \$67,970.56, and Real Estate Taxes over \$140,799.36. Tenant has two 5-year options to renew as shown above. Current rent of \$9.75 PSF increases to \$10.00 PSF on 5/1/2023.

TOTAL OCCUPIED 153,486 100% TOTAL VACANT 0 0% TOTAL 153,486 100%













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IPA

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