



## **Primary Deal Contacts**

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## WEST PALM BEACH

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**Patrick Wagor** 

CONFIDENTIAL OFFERING | P 2 BLADENBORO, NC

## INVESTMENT SUMMARY

Address	7564 Twisted Hickory Rd, Bladenboro, NC	
Tenant	Dollar General (Corporate Guaranty)	
Price	\$1,920,000	
Cap Rate	6.25%	
NOI (base term)	\$119,988	
Term	15 Years	
Rent Commencement	12/11/2023	
Lease Expiration	12/31/2038	
Rent Schedule	Year	Rent
	1-5	\$119,988
	6-10 (5% Increase)	\$125,987
	11-15 (5% Increase)	\$132,287
	Option 1 (16-20)	\$138,901
	Option 2 (21-25)	\$145,846
	Option 3 (25-30)	\$153,138
	Option 4 (31-35)	\$160,795
	Option 5 (36-40)	\$168,835

# **DOLLAR GENERAL**

2023

± 10,566 SF

± 2.50 Acres

Absolute NNN

### • Brand New DG Lease Structure With 5% Rental Escalations Every 5 Years

- Absolute NNN Lease, providing next owner with zero landlord responsibility
- Lease is secured by Dollar General Corporate (BBB Credit Rating)
- New construction building
- 15 year initial term
- 5% rental increase every 5 years provides next owner with a hedge against inflation

### Incredibly Strong Corporate Guaranty

- Dollar General was ranked #91 on the Fortune 500 2021 list, a jump from their ranking of 112 in 2020
- Over 19,000 locations in 46 states
- Included on Fortune's 2020 Most Admired Companies

### E-commerce + Recession Resistant Tenant

- Dollar General's net sales increased 6.8% in Q1 2023 compared to Q1 2022
- Classified as an essential business

### Brand Recognition

- 75% of Americans live within 5 minutes of a Dollar General
- Dollar General is the nation's top dollar store

### Growing and Proactive Brand

- Dollar General's 2023 plans include incremental investment of approximately \$100 million in existing stores
- Planned expansion of healthcare offerings to help establish itself as a health destination
- Executed nearly 3,000 real estate projects in fiscal year 2022, tripling pOpshelf (Dollar General-owned concept) store count

### Minimal Competition

• The next closest dollar store is over 6 miles (9 min drive) away

Year Built

**Building SF** 

**Parcel Size** 

Lease Type





# TENANT OVERVIEW

# **DOLLAR GENERAL**

Dollar General is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the BBB S&P-rated company was established in 1939. There are more than 19,000+ stores with more than 140,000 employees, located across 47 states. Dollar General has more retail locations than any other retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opened 1,050 new stores in 2021, and planning to open an additional 1,110 in 2022. Dollar General's strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.

For the fiscal year 2023, Dollar General has high expectations for existing stores. The company is estimating net sales growth of approximately 11% with same-store sales growth of approximately 4.0% - 4.5%; compared to its previous expectation of approximately 3.0% - 3.5%.

#### **Location Details**

Building SF ±10,566 SF
Parcel Size ±2.50 Acres
Rent Commencement 12/11/2023
Lease Expiration 12/31/2038

#### **Tenant Overview**

Year Built

Founded 1939

Ownership Public (NYSE: DG)

2023

# of Locations 19,000+

Headquarters Goddlettsville, TN





