# KFC/Taco Bell

1544 NC Highway 56, Butner, NC 27522

ACO FELL

Colliers

Offering Memorandum



### Confidentiality & Disclaimer Statement

This is a confidential Offering Memorandum intended solely for your own limited use to determine whether you wish to express any further interest in the property. This confidential memorandum contains brief, selected information pertaining to the business and affairs of the Site and has been prepared by Colliers International Florida, LLC, primarily from information supplied by the Owner. Although this confidential memorandum has been reviewed by representatives of the Owner, it does not propose to be all-inclusive, nor does it contain all the information which a prospective purchaser may require or desire. Neither the Owner, nor any of its officers, directors, employees or agents, nor Colliers International Florida, LLC, makes any representation or warranty, expressed or implied, as to the accuracy or completeness of this confidential memorandum or any of its contents, and no legal liability is assumed or is to be implied by any of the aforementioned with respect thereto.

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#### **Offering Procedure**

Offers should be submitted in the form of a standard non-binding Letter of Intent, which can be provided by the broker, and must specify the following:

- Price (Call for pricing guidance)
- Length of Inspection Period
- Length of Closing Period
- Amount of earnest money deposit at execution of a Purchase and Sale Contract
- Amount of additional deposit upon expiration of Inspection Period

#### **Contact Us**

#### **Christopher Twist**

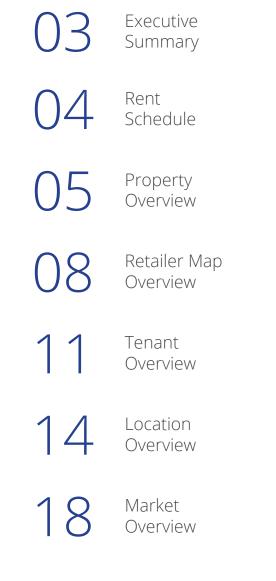
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#### **Colliers International Florida, LLC**

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### Table of Contents



### Executive Summary

The Twist Capital Team of Colliers is pleased to offer for sale, to qualified investors, the opportunity to acquire this KFC - Taco Bell location in Butner, North Carolina.

The property is situated in the Butner neighborhood with a balanced mix of retail, commercial and residential properties. Positioned on Butner Creedmoor Road, the property benefits from high traffic and visibility with its exposure on a major east-west arterial thoroughfare and exposure from Interstate 85.

The asset presents an excellent investment with no landlord responsibilities and Net Operating Income (NOI) of \$114,938.



#### **Absolute NNN Investment**

#### **Investment Summary**

| Tenant       | KFC - Taco Bell        |
|--------------|------------------------|
| Address      | 1544 NC 56, Butner, NC |
| Asking Price | \$2,704,423            |
| NOI          | \$114,938              |
| Cap Rate     | 4.25%                  |

| Lease Guarantor    | 185-Unit Luihn VantEdge Partners |
|--------------------|----------------------------------|
| Lease Commencement | March 20, 2019                   |
| Lease Expiration   | March 31, 2039                   |
| Renewal Options    | Two 5-year options               |
| Rent Increases     | 10% every 5 years                |
|                    |                                  |

### Rent Schedule

|              | Period            | Annual Rent  | Monthly Rent |
|--------------|-------------------|--------------|--------------|
| Initial Term | 3/20/19 - 3/31/24 | \$114,938.04 | \$9,578.17   |
| Initial Term | 4/1/24 - 3/31/29  | \$126,431.88 | \$10,535.99  |
| Initial Term | 4/1/29 - 3/31/34  | \$139,075.08 | \$11,589.59  |
| Initial Term | 4/1/34 - 3/31/39  | \$152,982.60 | \$12,748.55  |
| Option 1     | 4/1/39 - 3/31/44  | \$168,280.80 | \$14,023.40  |
| Option 2     | 4/1/44 - 3/31/49  | \$185,108.88 | \$15,425.74  |



4

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# Property Details

| Address             | 1544 NC 56<br>Butner, NC |
|---------------------|--------------------------|
| Tenant              | KFC - Taco Bell          |
| Building Type       | Storefront Retail        |
| Year Built          | 1984, renovated in 2017  |
| Type of Ownership   | Fee Simple               |
| Stories             | One                      |
| Gross Leasable Area | 2,599 SF                 |
| Lot Size            | 1.0 Acres                |
|                     |                          |



# Investment Highlights

- Long-term absolute NNN lease
- Zero landlord responsibilities
- 10% rent increase in two years
- Exceptional real estate fundamentals
- Located at the intersection of I-85 & NC-56
- World-class 185-unit Luihn VantEdge Guarantor
- 10% Rent increases every 5 years
- Low rent-to-sales ratio



KFC - Taco Bell, Butner, NC | Colliers

# Retailer Map Overview



7

# Property Image



# Property Image



# Property Image



#### Tenant Profile | Luihn VantEdge Partners



**Luihn VantEdge Partners (LVE)** is a franchisee of Yum! Brands with over 170 restaurants in North Carolina, South Carolina, Virginia, Florida and Arizona. Luihn VantEdge Partners (LVE) has been growing ever since Allan and Donna founded Luihn Foods in 1966. What started as an opportunity to supplement his teaching income and support their family of four children has blossomed into a prosperous and growing business still rooted in those original family values.

The first KFC franchise they purchased in the mountains of North Carolina has evolved into a multi-branded business with over 170 locations in five states: North Carolina, South Carolina, Virginia, Florida, and Arizona. Focused always on the future, in 1993 Luihn Foods pioneered the Two-in-One concept between KFC and Taco Bell and has been involved in testing various other co-branding opportunities. Now with Allan's son, CEO Jody Luihn, LVE is focused on aggressive plans for future expansion in high growth markets. In 2020, the Luihn family selected family office VantEdge to partner as Luihn VantEdge Partners on a major recapitalization with a goal of doubling in scale over the next five years.

From the beginning staff of one store to over 3,000 employees today, each employee continues to make a difference. LVE enjoys providing talented employees with a forum that allows advancement and in which they can express their ideas and creativity. This combination of talent, ambition, focus and innovation continues to propel LVE forward to a success-filled future.

Through the growth that success brings and the change that accompanies it, LVE has remained true to its beginnings. To this day, the business that was built on family has not lost its roots.









### Tenant Profile | KFC Corporation





KFC Corporation, based in Louisville, Kentucky, is one of the few brands in America that can boast a rich, decades-long history of success and innovation. It all started with one cook who created a soon-to-be world-famous recipe more than 70 years ago, a list of secret herbs and spices scratched out on the back of the door to his kitchen. That cook was Colonel Harland Sanders, of course, and now KFC is the world's most popular chicken restaurant chain, specializing in that same Original Recipe® along with Extra Crispy™ chicken, home-style sides and buttermilk biscuits. There are over 24,100 KFC outlets in more than 145 countries and territories around the world. And you know what? There's still a cook in a kitchen in every last one of them, freshly preparing delicious, complete family meals at affordable prices. KFC (Kentucky Fried Chicken) is an American fast food restaurant retailer famous for their "Finger Lickin' Good!", fried chicken and comfort foods. Founded by Harland Sanders, he began by feeding hungry travelers in 1930. Sanders spend the next nine years perfecting his secret blend of 11 herbs and spices, as well as the basic cooking technique they still use today.

KFC Corporation, based in Louisville, Kentucky, is one of the few brands in America that can boast a rich, decades-long history of success and innovation. They're at over 24,000 KFC outlets and more than 145 countries and territories around the world.

#### **Tenant Facts**









### Tenant Profile | Taco Bell





Taco Bell 1 Glen Bell Way Irvine, CA 92618 www.tacobell.com

Taco Bell is an American-based chain of fast food restaurants serving customers a variety of craveable and affordable Mexican-inspired tacos. Founded in 1962 by Glen Bell, in Downey, California, has grown to be a culture-centric, lifestyle brand.

Taco Bell Corporation, based in Irvine, CA, operates over 7,000 restaurants that serve more than 40 million customers each week in the U.S and Internationally.

PepsiCo purchased Taco Bell in 1978, and later spun off its restaurants division as Tricon Global Restaurants, which later changed its name to Yum! Brands.

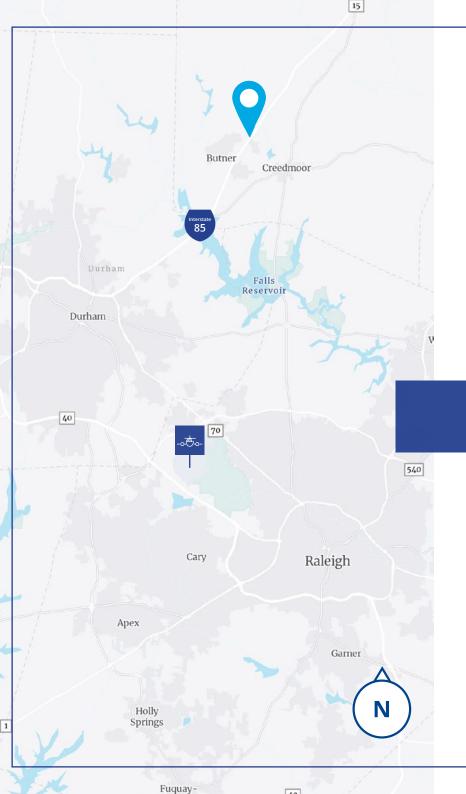
#### **Tenant Facts**







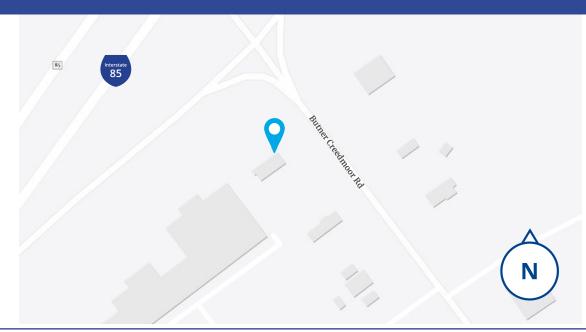




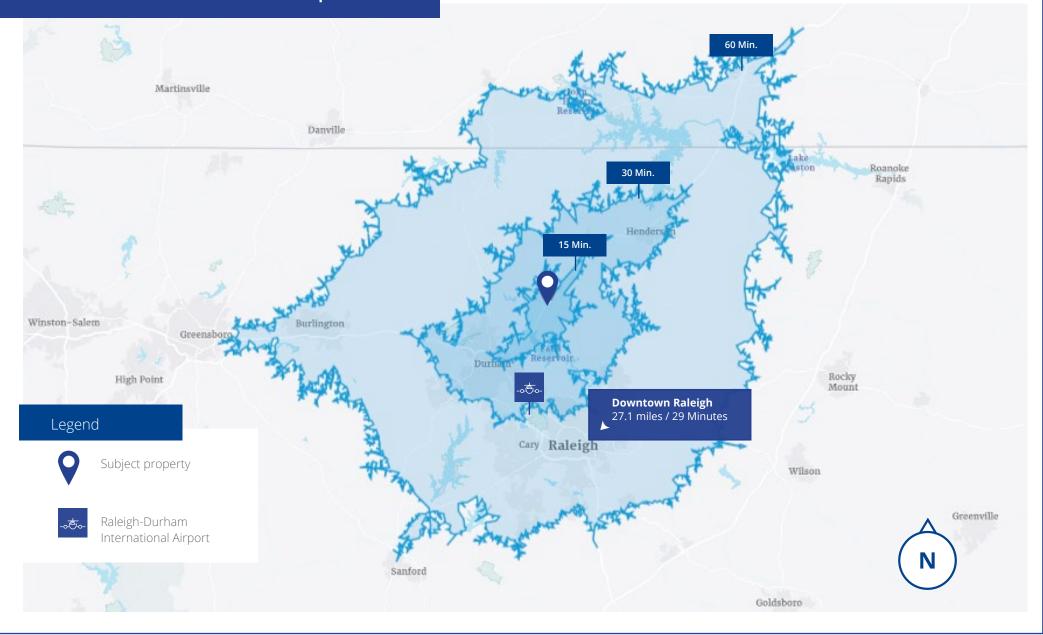
#### Location Overview

The Subject Property is located in the suburb town of Butner, NC. Located 16 miles east of Oxford, 13 miles southwest of Durham, Butner is easily accessible by Interstate 85. Raleigh-Durham International Airport is to the 26 miles to the south and the city of Raleigh is 28 miles southwest of the property. Situated on Butner Creedmoor Road / NC 56, it provides direct access between both towns of Butner, NC and Creedmoor, NC.

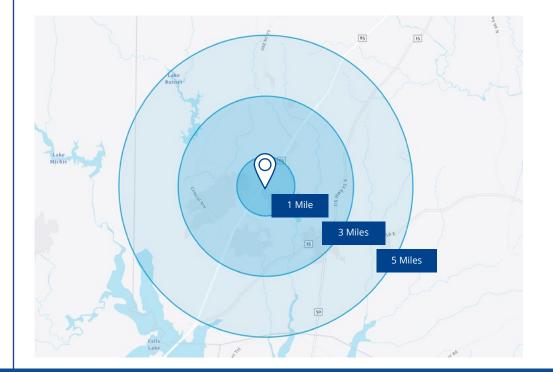
#### **Local Street Map View**



### Drive Time Map



# Demographic Overview



#### Snapshot: 5 Mile Radius





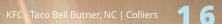


| Population            | 1 Mile | 3 Miles | 5 Miles |
|-----------------------|--------|---------|---------|
| 2022 Population       | 1,313  | 10,380  | 22,971  |
| 2027 Population       | 1,363  | 10,587  | 23,482  |
| 2022-2027 Annual Rate | 0.75%  | 0.40%   | 0.44%   |
| 2022 Median Age       | 40.7   | 39.6    | 39.0    |

| Households                  | 1 Mile | 3 Miles | 5 Miles |
|-----------------------------|--------|---------|---------|
| 2022 Total Households       | 417    | 3,657   | 6,748   |
| 2027 Total Households       | 438    | 3,759   | 6,976   |
| 2022-2027 Annual Rate       | 0.99%  | 0.55%   | 0.67%   |
| 2022 Average Household Size | 2.98   | 2.53    | 2.65    |

| Median Household Income      | 1 Mile   | 3 Miles  | 5 Miles  |
|------------------------------|----------|----------|----------|
| 2021 Median Household Income | \$78,466 | \$66,052 | \$66,835 |
| 2027 Median Household Income | \$84,385 | \$77,415 | \$78,269 |
| 2022-2027 Annual Rate        | 1.47%    | 3.23%    | 3.21%    |

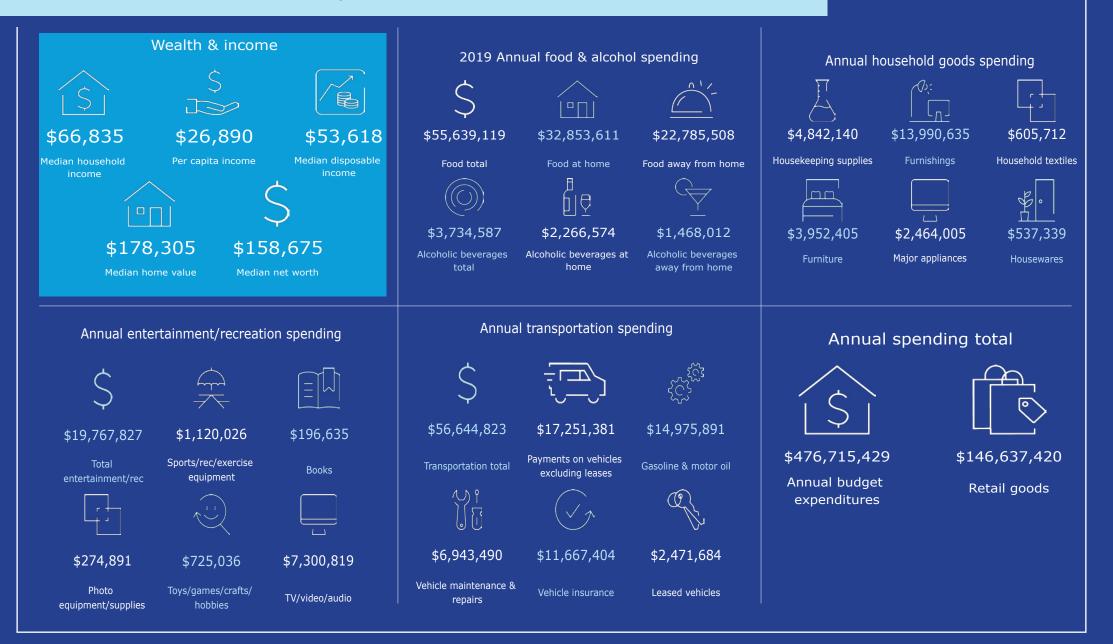
| Average Household Income      | 1 Mile    | 3 Miles  | 5 Miles  |
|-------------------------------|-----------|----------|----------|
| 2022 Average Household Income | \$92,260  | \$81,764 | \$82,528 |
| 2027 Average Household Income | \$105,524 | \$93,956 | \$95,636 |
| 2022-2027 Annual Rate         | 1.75%     | 1.00%    | 2.00%    |



#### KFC - Taco Bell Butner, NC | Colliers

7

#### Consumer Expenditures - 5 mile radius



#### Market Overview



#### **Butner Overview**

The Town of Butner is in the southwestern section of Granville County in North Carolina and just minutes from Durham, the "City of Medicine." Recently, Butner ranked number 10 in the State of North Carolina for "Most Diverse Suburbs" by Niche.com and is home to more than 8,500 residents. Butner benefits from small town living in addition to its proximity to the Research Triangle, named after the three prestigious universities of Duke, UNC Chapel Hill and North Carolina State University.

Butner has a highly skilled workforce, with nearly 30 percent of the population having an Associate degree or higher. Butner has a diverse workforce with 37 percent of employees in the manufacturing industry followed by 21.5 percent of employees

Photo credit: www.butnernc.org

in the services industry and 14.6 percent of employees in the retail trade industry. Butner is filled with a diverse, skilled workforce and growing population which is expected to persist throughout the remainder of 2022 and into 2027.

#### **Highlights**

- Vibrant community that takes pride in commercial and industrial development
- Butner Gateway, 50-acres designated for public parks and recreation to help guide growth and development
- Indoor and outdoor athletic facilities
- Fishing and boating activities on Lake Holt
- Game lands for use by bow hunters, walking trails and open space for residents and visitors alike.



The Research Triangle is the nickname for the metropolitan area in the Piedmont region of North Carolina anchored by the cities of Raleigh and Durham and the town of Chapel Hill. It is home to three major research universities: North Carolina State University, Duke University, and the University of North Carolina at Chapel Hill.

The Triangle is home to more than 2.1 million people across sixteen counties. The region's growing high-technology community includes such companies as IBM, Lenovo, SAS Institute, Cisco Systems, NetApp, Red Hat, EMC Corporation and Credit Suisse First Boston. It is also consistently ranked in the top three in the US with concentration in life science companies. Some of these include GlaxoSmithKline, Biogen Idec, BASF, Merck & Co., Novo Nordisk, Novozymes, and Pfizer.



Contact us:

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