



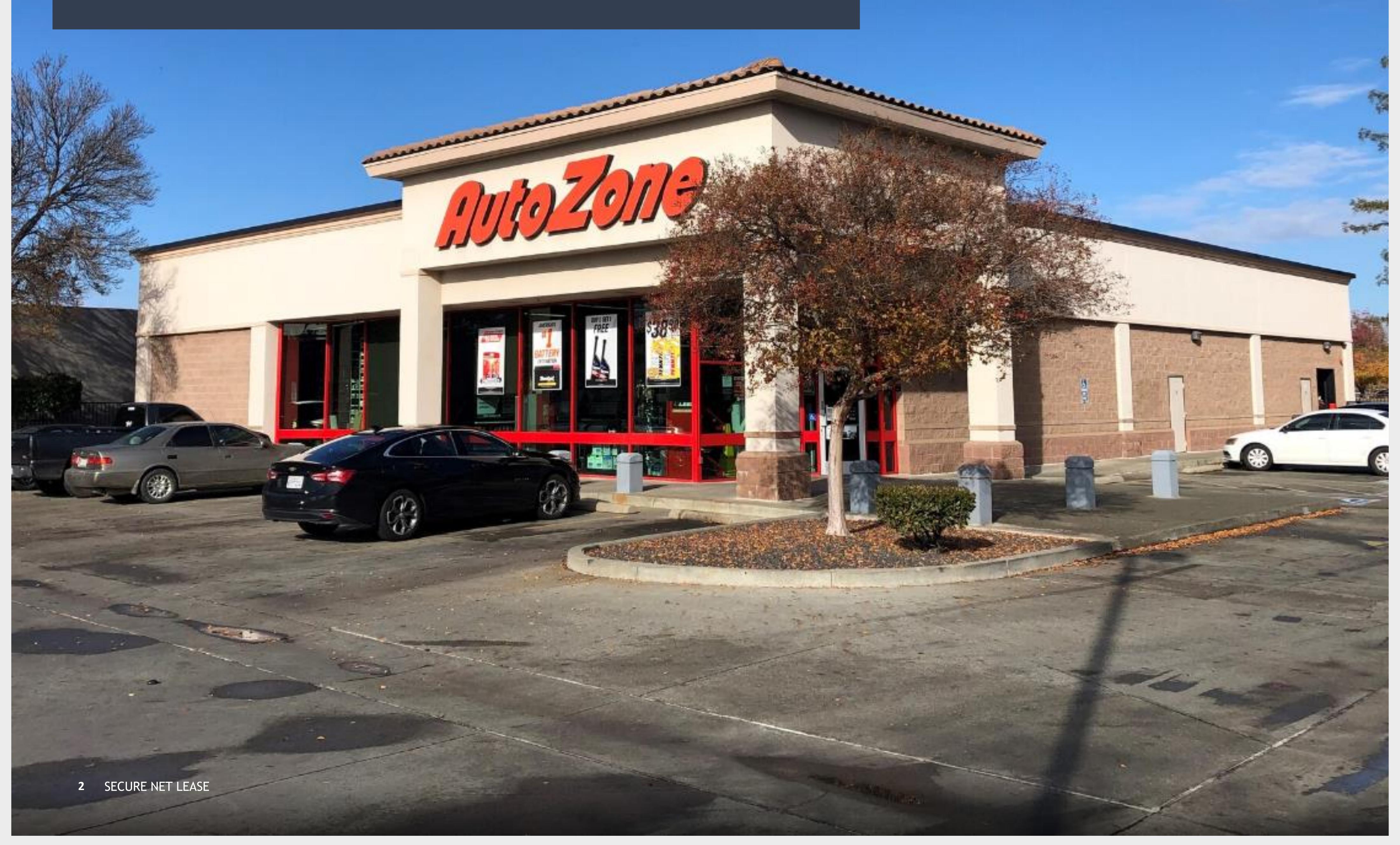
AutoZone

\$1,647,000 | 4.25% CAP

FM 1960 & Kenswick Blvd, Humble, TX (Houston MSA)

- Brand New 15 Year Absolute NNN Ground Lease w/ (4) 5 Year Options to Renew
- Excellent Access and Visibility on FM 1960 (45,000+ VPD)
- Subject Property is Adjacent to George Bush Intercontinental Airport | 46+ Million Travelers Annually and employs over 175,000+ people
- Humble is Part of the Houston Metroplex (5th Largest MSA in the US)
- AutoZone (S&P BBB) is Largest Auto Parts Retailer in the US and is on the Fortune 500 List

AutoZone, Inc. is an American retailer of aftermarket automotive parts and accessories, the largest in the United States. Founded in 1979, AutoZone has over 6,900 stores across the United States, Mexico, Puerto Rico, Brazil and the US Virgin Islands.





INVESTMENT OVERVIEW

AUTOZONE HUMBLE, TX



CONTACT FOR DETAILS

Kyle Varni

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Bob Moorhead

Managing Partner (214) 522-7210

bob@securenetlease.com

\$1,647,000

4.25% CAP

NOI

\$69,999.96

Building Area

±7,000 SF

Land Area

±0.77 AC

Year Built

2023

Lease Type

Absolute NNN Ground Lease

Occupancy

100%

- Brand New 15 Year Absolute NNN Ground Lease w/ (4) 5 year options to renew and 8% rental bumps every 5 years in primary term and options.
- Excellent High Traffic Location near the intersection of FM 1960 (45,800 VPD) & Kenswick Dr (11,400 VPD).
- Situated Directly in Front of Major Employment Generators, including an Amazon Warehouse Center, DHL Express ServicePoint, and the George Bush Intercontinental Airport.
- Subject Property is Nearby Several National Retailers, including Walmart Supercenter, Kroger, Academy, CVS, Aldi, Starbucks, Whataburger, McDonalds, Sam's Club
- High Growth Trade Area in the Heart of Humble. Subject Property is surrounded by over 102,000 residents living within a 5 mile radius, providing a large and consistent consumer base.
- As One of the Premier Cities in the Southwest, Houston offers a diverse and affordable quality of life. It is the 5th Largest MSA in the United States and is home to the World's Largest Medical Center, the Nation's Largest Cruise and Cargo Port, and 24 Fortune 500 Company Headquarters.
- AutoZone (S&P BBB) is the Largest Auto Parts Chain with Over 6,900 Stores in the United States, Mexico, Puerto Rico, Brazil, and the US Virgin Islands. The company's store development department considers hundreds of locations each year to expand their presence in the market and carefully selects properties that are easily accessible and highly trafficked setting up each store for success.

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.



TENANT OVERVIEW

AUTOZONE HUMBLE, TX

AutoZone

Lessee: AutoZone Parts, Inc.
Guarantor: AutoZone Parts, Inc.

**REVENUE \$16.25 B

CREDIT RATING

BBB

STOCK TICKER
AZO

LOCATIONS 6,943+



autozone.com

AutoZone, Inc. is an American retailer of aftermarket automotive parts and accessories, the largest in the United States.

Founded in 1979, AutoZone has over **6,900+ stores** across the United States, Mexico, Puerto Rico, Brazil and the US Virgin Islands. The company is based in Memphis, Tennessee. Originally a division of **Memphis-based wholesale grocer** Malone & Hyde, the company was known as Auto Shack. After the sale of the **grocery operation** to the Fleming Companies of Oklahoma City, Oklahoma, the name of the company was changed to AutoZone to reflect the **new focus**.

AutoZone is the leading retailer and distributor of automotive replacement parts and accessories in the Americas. Each store carries an extensive product line for cars, sport utility vehicles, vans and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories, and non-automotive products. Many stores also have a commercial sales program that provides commercial credit and prompt delivery of parts and other products to local, regional and national repair garages, dealers, service stations and public sector accounts. They also have commercial programs in the majority of our stores in Mexico and Brazil.



IN THE NEWS

AUTOZONE HUMBLE, TX

AutoZone 2nd Quarter Same Store Sales Increase 5.3%; EPS Increases to \$24.64

FEBRUARY 28, 2023 (AUTOZONE)

AutoZone, Inc. (NYSE: AZO) today reported net sales of \$3.7 billion for its second quarter (12 weeks) ended February 11, 2023, an increase of 9.5% from the second quarter of fiscal 2022 (12 weeks). Domestic same store sales, or sales for stores open at least one year, increased 5.3% for the quarter.

"We are proud to report solid same store sales growth on top of **last year's**13.8%. We could not have achieved these results without phenomenal contributions from across the organization. Once again, our AutoZoners' efforts generated double digit **domestic Commercial growth** and single digit domestic Retail sales growth.

For the quarter, gross profit, as a percentage of sales, was 52.3%, a decrease of 69 basis points versus the prior year. The decrease in gross margin was impacted by a 27 basis point (\$10 million) non-cash LIFO charge driven primarily by freight costs. The remaining deleverage was driven by supply chain costs and accelerated growth in our Commercial business. Operating expenses, as a percentage of sales, were 34.1% versus last year at 34.4%.

Operating profit increased **6.9% to \$670.0 million**. Net income for the quarter increased 1.0% over the same period last year to \$476.5 million, while diluted earnings per share increased 10.5% to \$24.64 from **\$22.30** in the year-ago quarter.

Under its share repurchase program, AutoZone repurchased **372 thousand shares** of its common stock for \$906.0 million during the second quarter, at an average price of \$2,434 per share. The Company's inventory increased **13.9%** over the same period last year, driven by inflation and its growth initiatives.



AutoZone Sees 'Lofty' Commercial Sales Growth

SEPTEMBER 19, 2022 (PYMNTS)

AutoZone logged a 26% growth in its commercial business during the fiscal fourth quarter, the auto parts retailer reported Monday (Sept. 19).

Commercial sales for the year came in at \$4.2 billion, the company said in a news release. That's higher than the \$4 billion goal company officials had set last year, AutoZone CEO Bill Rhodes said on a conference call. "That lofty goal, ultimately, wasn't nearly lofty enough," he said.

Rhodes attributed the sales growth in part to the company's expanded hub and mega-hub rollouts and its growing distribution center footprint, opening two centers in the U.S. and one in Mexico.

The company also continued to expand its footprint during the quarter, opening 53 new stores in the U.S., 30 in Mexico and 14 in Brazil. AutoZone's total store count is now at 6,943.

AutoZone reported net sales of \$5.3 billion for the quarter, up 8.9% from the fourth quarter of 2021. Domestic same-store sales rose by 6.2% for the quarter.

These openings, Rhodes said, contribute to his company's goal of "carrying more product closer and closer to the customer."

Rhodes said a number of factors drove sales during the quarter, including improved satellite store inventory and delivery times, the popularity of the company's Duralast brand, and — to a lesser extent — the hot summer weather.

"Extreme weather drives parts failure and maintenance," he said. "Heat leads to failure." Earlier this year, Rhodes said the company was seeing demand for auto parts due to the rising cost of new and used vehicles, aging cars — the **average car** on the road is now 12 years old — and **people driving more miles**.



LEASE OVERVIEW

AUTOZONE HUMBLE, TX

Initial Lease Term 15-Years, Plus (4), 5-Year Options to Renew Rent Commencement August 2023 Lease Expiration August 2038 Lease Type Absolute NNN Ground Lease Rent Increases 8% Every 5 Years Annual Rent YRS 1-5 \$69,999.96 Annual Rent YRS 6-10 \$75,600.00 Annual Rent YRS 11-15 \$81,648.00 Option 1 \$88,179.84		
Lease Expiration August 2038 Lease Type Absolute NNN Ground Lease Rent Increases 8% Every 5 Years Annual Rent YRS 1-5 \$69,999.96 Annual Rent YRS 6-10 \$75,600.00 Annual Rent YRS 11-15 \$81,648.00	Initial Lease Term	15-Years, Plus (4), 5-Year Options to Renew
Lease Type Absolute NNN Ground Lease Rent Increases 8% Every 5 Years Annual Rent YRS 1-5 \$69,999.96 Annual Rent YRS 6-10 \$75,600.00 Annual Rent YRS 11-15 \$81,648.00	Rent Commencement	August 2023
Rent Increases 8% Every 5 Years Annual Rent YRS 1-5 \$69,999.96 Annual Rent YRS 6-10 \$75,600.00 Annual Rent YRS 11-15 \$81,648.00	Lease Expiration	August 2038
Annual Rent YRS 1-5 \$69,999.96 Annual Rent YRS 6-10 \$75,600.00 Annual Rent YRS 11-15 \$81,648.00	Lease Type	Absolute NNN Ground Lease
Annual Rent YRS 6-10 \$75,600.00 Annual Rent YRS 11-15 \$81,648.00	Rent Increases	8% Every 5 Years
Annual Rent YRS 11-15 \$81,648.00	Annual Rent YRS 1-5	\$69,999.96
	Annual Rent YRS 6-10	\$75,600.00
Option 1 \$88,179.84	Annual Rent YRS 11-15	\$81,648.00
	Option 1	\$88,179.84
Option 2 \$95,234.28	Option 2	\$95,234.28
Option 3 \$102,852.96	Option 3	\$102,852.96
Option 4 \$111,081.24	Option 4	\$111,081.24

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.





SITE OVERVIEW

AUTOZONE HUMBLE, TX

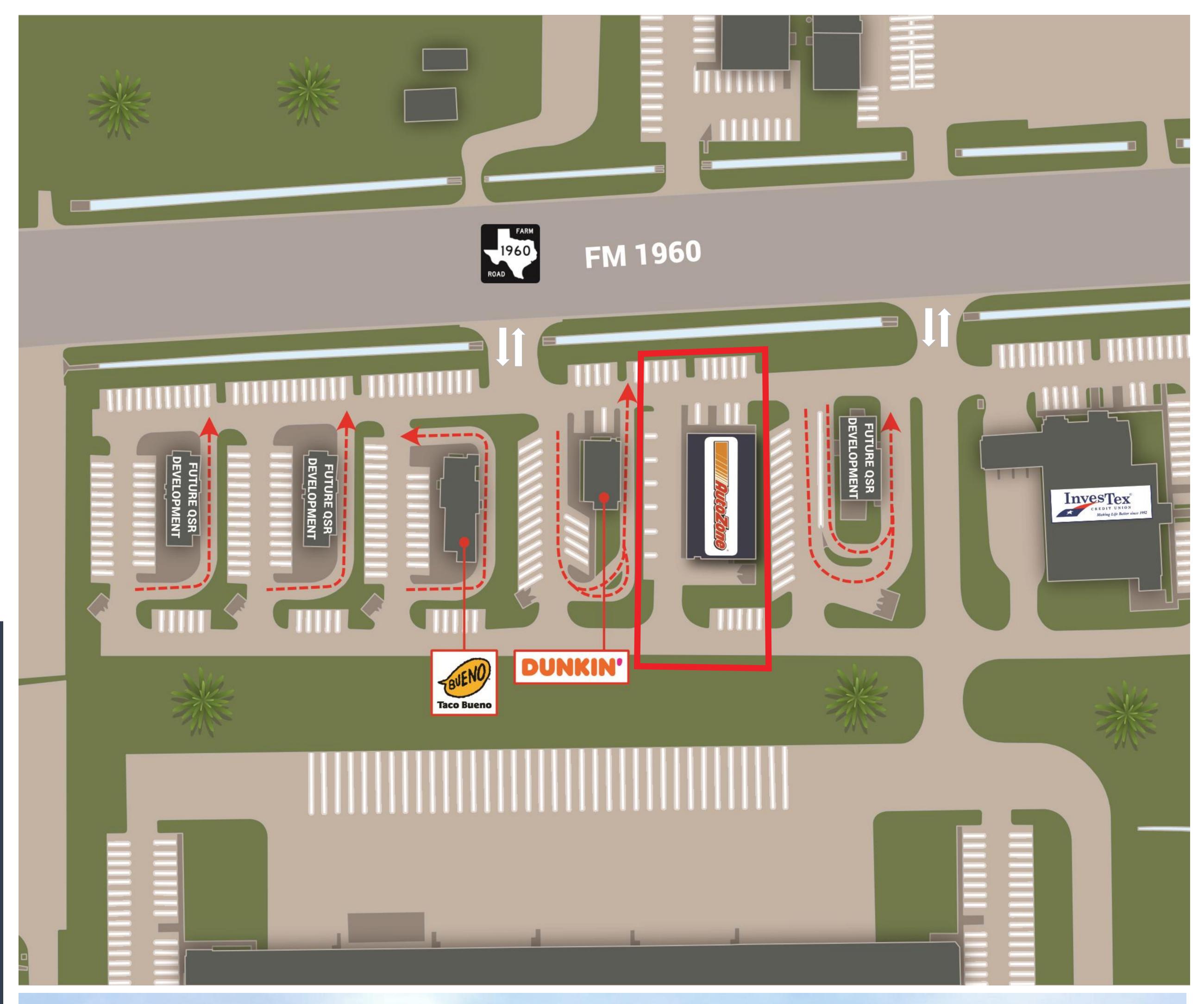
Year Built 2023

Building Area ±7,000 SF

Land Area ±0.77 AC

NEIGHBORING RETAILERS

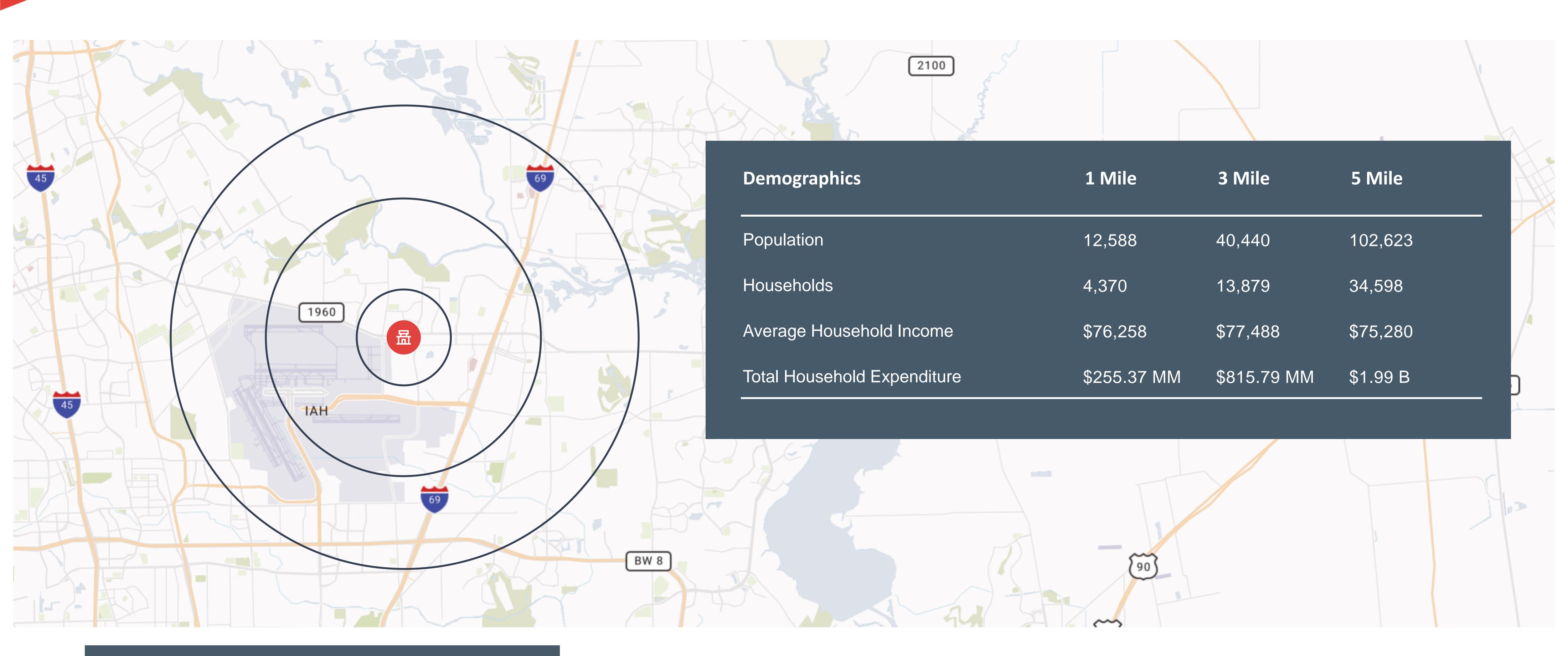
- Walmart Supercenter
- Sam's Club
- Kroger
- Best Buy
- Aldi
- Target
- Kohl's
- At Home
- ROSS Dress For Less
- Hobby Lobby





LOCATION OVERVIEW

AUTOZONE HUMBLE, TX



ECONOMIC DRIVERS (NUMBER OF EMPLOYEES)

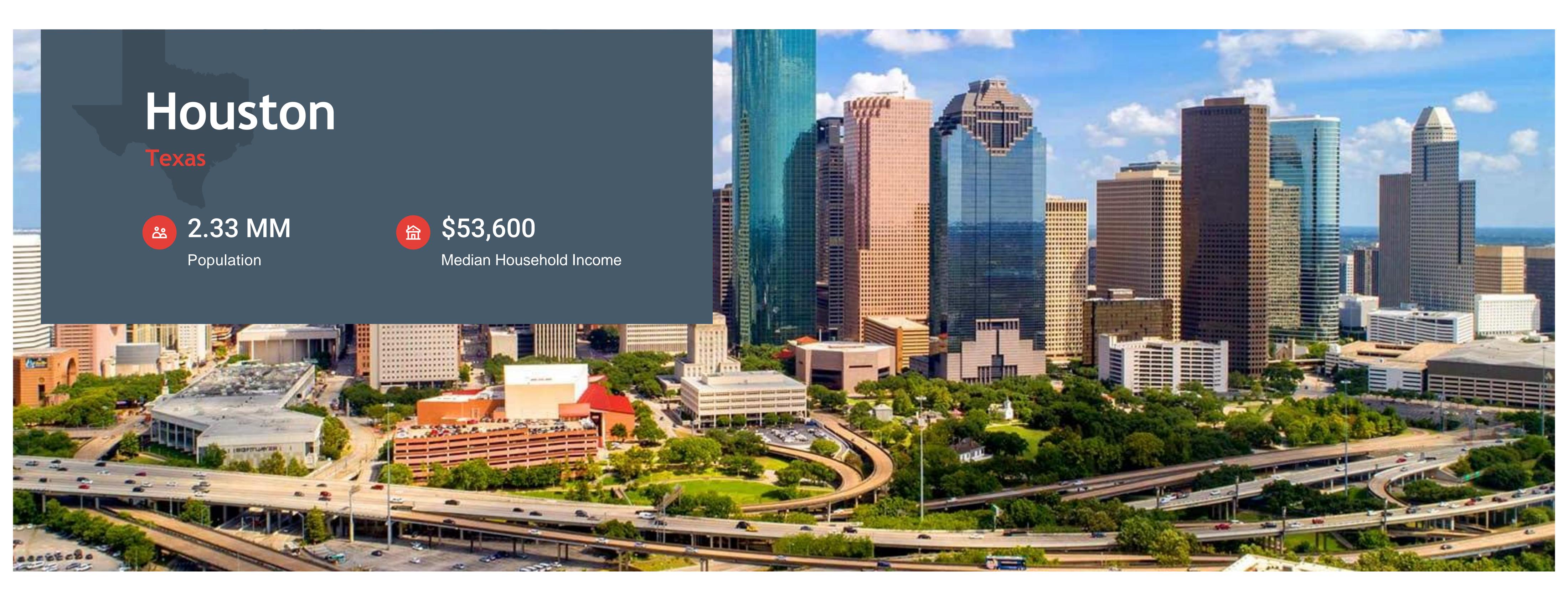
- 1. Walmart (37,000)
- 2. Memorial Hermann Health System (24,108)
- 3. H-E-B (23,732)
- 4. The University of Texas MD Anderson Cancer Center (21,086) 10.Shell Oil Co. (11,507)
- 5. McDonald's Corp (20,918)
- 6. Houston Methodist (20,000)

- 7. Kroger (16,000)
- 8. United Airlines (14,941)
- 9. Schlumberger (12,069)
- 11.Exxon Mobil Corp. (11,000)
- 12. Texas Children's Hospital (10,992)

- 13.HCA (10,830)
- 14.Landry's (10,800)
- 15.UTMB Health (9,928)

LOCATION OVERVIEW

AUTOZONE HUMBLE, TX



Houston is home to the Texas

Medical Center—the largest

medical center in the world

MEDICAL CENTER

Galveston Bay and the Buffalo
Bayou together form one of the
most important shipping hubs
in the world

SHIPPING HUB

The Houston-Sugar Land-Baytown Metropolitan Statistical Area (MSA), colloquially known as Greater Houston, is the 5th largest in the United States with a population of 6,772,852 as of 2016.

From 2000 to 2030, the metropolitan area is projected by Woods & Poole Economics to rank 5th in the nation in population growth—adding 2.66 million people.

Houston is 2nd to New York City in Fortune 500 headquarters.

In 2006, Greater Houston ranked 1st in Texas and 3rd in the U.S. within the category of "Best Places for Business and Careers" by Forbes.

The Greater Houston Gross Metropolitan Product (GMP) in 2005 was \$308.7 billion, up 5.4 percent from 2004 in constant dollars. By 2016, the GMP rose to \$491 billion, 6th in the nation. Only 26 nations other than the United States have a GDP exceeding the Greater Houston GMP. Mining, which in Houston is almost entirely oil and gas exploration and production, accounts for 11 percent of Greater Houston's GMP. The area is one of the leading centers of the energy industry, particularly petroleum processing, and many companies have large operations in this region. The MSA comprises the largest petrochemical manufacturing area in the world, including for synthetic rubber, insecticides, and fertilizers. Much of metro area's success as a petrochemical complex is enabled by the Houston Ship Channel. The area is also the world's leading center for building oilfield equipment, and is a major center of biomedical research, aeronautics, and high-technology. Houston is home to several universities (including Rice University, Texas Southern University, and The University of Houston), and two of the largest systems of higher learning in the United States (The Houston and Lone Star Community College systems). The University of Houston's annual impact on the Houston-area's economy alone equates to that of a major corporation: \$1.1 billion in new funds attracted annually to the Houston area, \$3.13 billion in total economic benefit, and 24,000 local jobs generated. CNN/Money and Money Magazine have recognized 5 cities in the Greater Houston area the past 3-years as part of its 100 Best Places to Live in the United States.

LOCATION OVERVIEW

AUTOZONE HUMBLE, TX

George Bush Intercontinental Airport

Located north of Houston, IAH transports more than just travelers: cargo moves through the facility in impressive quantities. IAH is part of the Houston-Galveston Customs District, which includes the Sugar Land Regional Airport, the Port of Houston, the Port of Texas City, the Port of Galveston, the Port of Freeport, the Port of Port Lavaca and the Port of Corpus Christi.

Houston's Airports shined once again at the Skytrax World Airport Awards by earning a long list of honors in various categories including World's Top 100 Airports, Best Airport Dining, Best Airport Staff, and World's Best Website and Digital Services. Houston remains the only city in the Western Hemisphere to have two four-star Skytrax rated airports.

Based on the Skytrax 2021 World Airport Awards, George Bush Intercontinen Airport is ranked No.1 in the U.S. and 25th worldwide under the World's Top 100 Airports category.

ECONOMIC IMPACT

STATISTICS

- George Bush Intercontinental Airport (IAH) contributes over \$14.1 Billion in total trade and \$6.3 Billion in GDP.
- IAH Airport directly and indirectly creates roughly 175,000 jobs and employees
- to be completed in 2025 targeted at improving the international terminal

- #1 Airport in the U.S. in 2021
 - 45.2 million passengers in 2019
 - 27 passenger airlines
 - 187 non-stop destinations
 - Over \$14.1 Billion in Total Trade
 - #1 Cleanest U.S. Airport in 2021



IN THE NEWS

AUTOZONE HUMBLE, TX

Houston Outperforms Texas Peers in New Global Ranking

BRINA MORALES, DECEMBER 08, 2022 (GREATER HOUSTON PARTNERSHIP)

A new report is reinforcing why Houston is a great global city after it ranked No. 42 globally, beating Dallas and Austin, and ranked No. 1 in Texas.

Resonance Consulting recently released its **2023 World's Best Cities Report**, ranking the **top 100 cities** with metro populations of more than **one million** based on a city's performance across **24 are**as, including education, quality of life, infrastructure and investment.

According to the report, Houston is described as "...America's stealthy powerhouse on the rise," citing its educated, diverse and hard-working population.

"In the past year, immigration both domestic and international has swelled the metro population almost seven million—an **increase of almost 300,000**. And the people arriving are more educated and more international than before the pandemic. Houston today is one of America's most ethnically diverse big cities, with more than **145 languages** spoken at home, according to the latest census—about even with New York."

That diverse population allows Houston to serve up an ethnically dynamic food scene, another attribute the report recognized. In 2022, the greater Houston area received 10 semifinalist nominations for the James Beard Awards, commonly known as the "Oscars of the food world."

Railway Heights, POST Houston, Chivos, Casa Nomad and Urbe were highlighted in the report, noting that "few cities anywhere do Mexican better than Houston."

According to Houston Facts 2022, the Houston Metropolitan Statistical Area was home to more than **11,000 food service** and drinking establishments at the end of 2021 with more than **80 categories** of cuisine.



Texas Leads Nation in Job Growth

JANUARY 25, 2023 (DAILY REGISTER)

Texas reported a job growth rate of 5% last year, leading the nation in job creation, according to a December U.S. Bureau of Labor Statistics report.

Over the year, Texas added 650,100 nonfarm jobs, bringing the total to 13.7 million jobs at the close of 2022. Texas' civilian labor force is also at an all-time high as of December at 14.6 million, and a labor force participation rate of 63.5%, which stands 1.2 percentage points higher than that of the U.S. overall, officials said.

"Texas continues to demonstrate it is an economic powerhouse with a worldclass workforce and employers leading the nation in job growth," said Bryan Daniel, chairman of the Texas Workforce Commission, in a statement.

The Dallas-Fort Worth-Arlington Metropolitan Statistical Area ranked first in the nation for the largest percent increase over the year in not seasonally adjusted nonfarm jobs added at 5.9%, reaching the **second highest** absolute **increase in jobs** added over the year, with **234,700 positions** gained.

Rates that are seasonally adjusted reflect seasonal trends, such as construction in the summer and holiday hiring in the winter, and are considered a more accurate reflection of unemployment than unadjusted numbers.

The Houston-The Woodlands-Sugar Land Metropolitan Statistical Area ranked third among large MSAs in **largest percent increase** over the year in not seasonally adjusted nonfarm **jobs added at 5%**.

"Employers know that Texas is the best state to do business, locate a business and grow your business," said Aaron Demerson, a workforce commissioner representing employers.

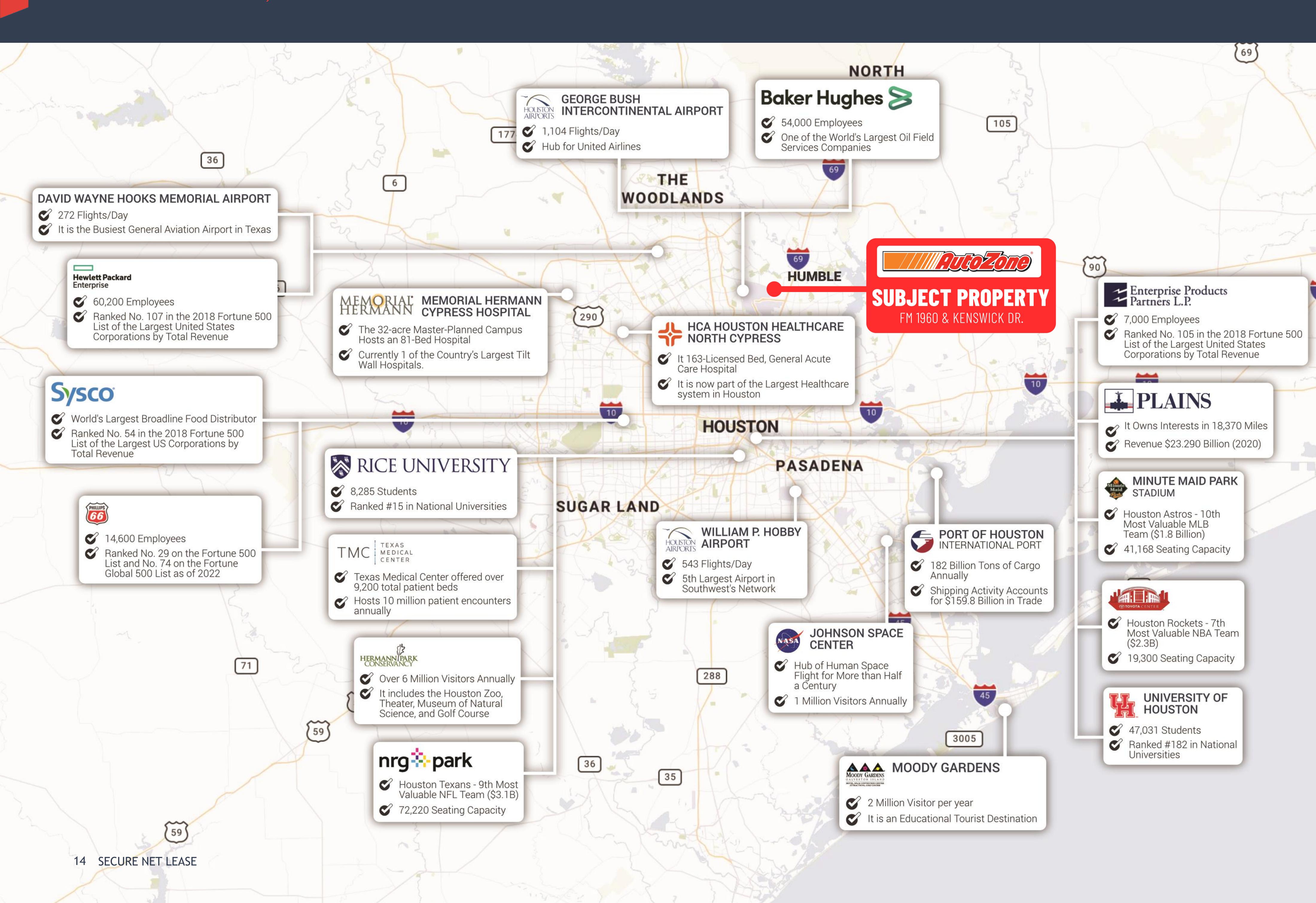
Texas continues to rake in Fortune **500 companies** with Caterpillar, Hewlett Packard Enterprise and Amazon announcing openings or expansion in Texas in 2022.

"Texas works when Texans work, and in this legislative session, we will continue expanding opportunity and ensuring Texas remains the **best state to live,** work, build a business and raise a family," Gov. Greg Abbott said in a statement.



HOUSTON MSA

AUTOZONE HUMBLE, TX





CALL FOR ADDITIONAL INFORMATION

Dallas

Office

10000 N Central Expressway

Suite 200 Dallas, TX 75231

(214) 522-7200

Los Angeles

Office

123 Nevada Street El Segundo, CA 90245

(424) 320-2321

CALL FOR ADDITIONAL INFORMATION

Kyle Varni

Senior Associate (469) 694-4189

kvarni@securenetlease.com

Bob Moorhead

Managing Partner (214) 522-7210

bob@securenetlease.com

TEXAS DISCLAIMER

AUTOZONE HUMBLE, TX

Approved by the Texas Real Estate Commission for Voluntary Use

Texas law requires all real estate licensees to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

Information about brokerage services

Before working with a real estate broker, you should know that the duties of a broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties' consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

If the broker represents the owner

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written – listing agreement, or by agreeing to act as a subagent by accepting an offer of subagency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information the owner knows.

If the broker represents the buyer

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

If the broker acts as an intermediary

A broker may act as an intermediary between the parties if the broker complies with The Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- Shall treat all parties honestly
- May not disclose that the owner will accept a price less than the asking price
- Submitted in a written offer unless authorized in writing to do so by the owner;
- May not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
- May not disclose any confidential information or any information that a part specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License Act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under that Act and associated with the broker to communicate with and carry out instructions.