

#### **EXCLUSIVELY LISTED BY:**

- + MICHAEL A. CARDONE MICHAEL.CARDONE@MARCUSMILLICHAP.COM 646.805.1491 LICENSE: NY - 10401311477
- +CHRISTOPHER S. PAPPAS, ESQ.
  CHRISTOPHER.PAPPAS@MARCUSMILLICHAP.COM
  212.430.5180
  LICENSE: NY 1040130036
- +LEIGHTON BARCHI
  LEIGHTON.BARCHI@MARCUSMILLICHAP.COM
  646. 805.1416
  LICENSE: NY 10401355447

Marcus & Millichap
PAPPAS CARDONE
NET LEASE GROUP





## **Table of Contents**

Executive Summary
Investment Highlights
Parcel Map
Retail Maps
Aerial Images
Regional Map+Demos
Tenant Overview
Disclaimer

6-8

10-11

# **Investment Contacts**

+Michael A. Cardone
Associate Director, Net Lease Division
michael.cardone@marcusmillichap.com
646.805.1491

+Leighton Barchi
Associate, Net Lease Division
leighton.barchi@marcusmillichap.com
646.805.1416

+Christopher S. Pappas, Esq.
Associate Director, Net Lease Division
christopher.pappas@marcusmillichap.com
212.430.5180

Marcus & Millichap

PAPPAS CARDONE
NET LEASE GROUP

# **Executive Summary**

### IHOP

742 Highway 53 Southeast I Calhoun I GA

Offering Price

\$1,794,900

Net Operating Income	Inquire w/ Broker
Gross Leaseable Area	+/- 5,036 SF
Lot Size	0.70 Acres
Year Built/Remodeled	1988
Guarantor	Franchisee





	Lease Summary				
Lease Type	Absolute NNN	Original Lease Term			
Roof/Structure Tenant Responsibility		Remaining Lease Term			

Lease Commencement	12/1/2017	Renewal Options	None	
Lease Expiration	11/30/2027	Rent Increases	Inquire w/ Broker	

10 Years

5 Years





### Absolute NNN IHOP w/ No Landlord Responsibilities

Absolute NNN IHOP Located Just Off the Prime, Highly Trafficked Signalized Intersection of Highway 53 and I-75 with Visibility from the Interstate and Traffic Counts Exceeding 45,000 Vehicles Per Day (VPD)



### Located in a True Retail Corridor w/ High Activity

Subject Property is Situated in a Retail Corridor with Robust Activity Anchored by Home Depot, Aldi, Tractor Supply, Chick-fil-A, McDonald's, Popeyes, Starbucks, Ruby Tuesday, Arby's, and Panda Express **Among Many Others** 



### Secure Real Estate w/ Future Upside

Investors Have the Rare Opportunity to Acquire an IHOP with Attractive Percentage Rent Increases and No Remaining Tenant Options Providing Upside when Renegotiating or Repositioning the Subject Property



#### **Location Advantage Point**

This IHOP is Strategically Positioned Less Than One Hour Driving Distance from Atlanta, GA and Chattanooga TN, with Direct Access to I-75, which Connects both Cities

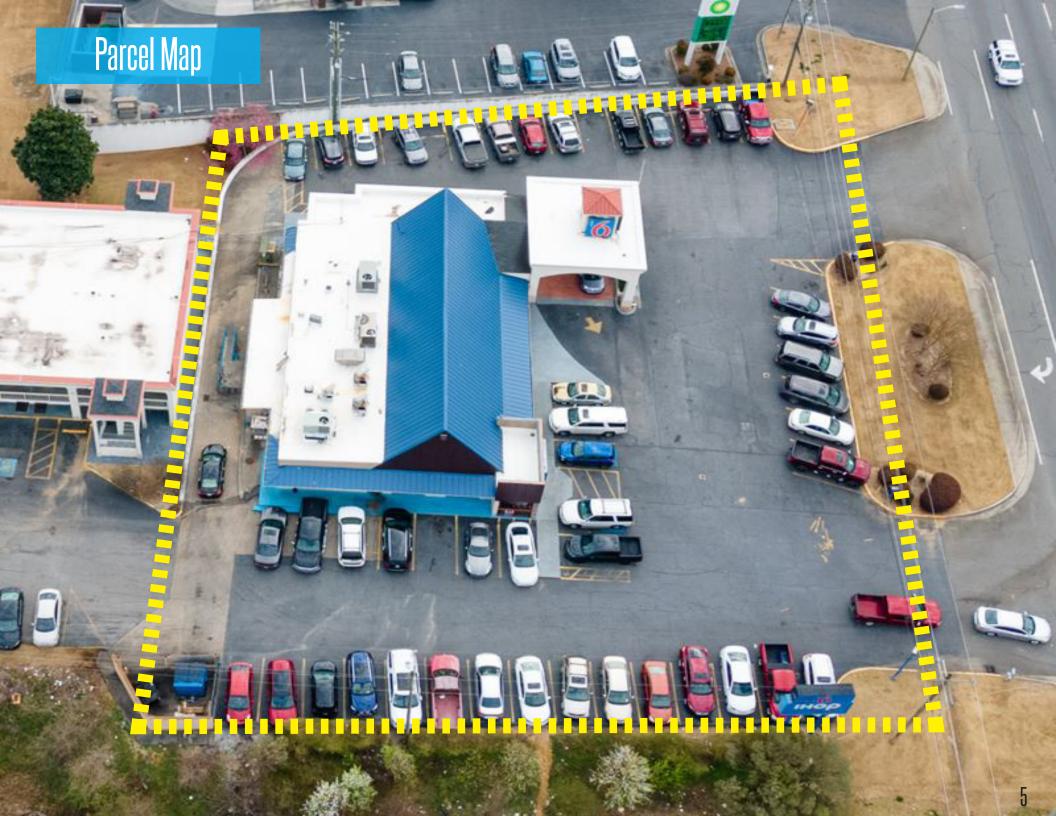


#### Nationally Recognized Tenant

IHOP Corp. is a Dine Brands Global Company and Multinational Breakfast Chain with Over 1,800 (2019) Locations in the Americas, Middle East and Asia



Situated in a Dense Area with Over 34,000 People Living Within a 5-Mile Radius with an Average Annual Household Income Exceeding \$66,000 and Projected Growth Exceeding 3 Percent within a 1-Mile Radius Between 2021 and 2026









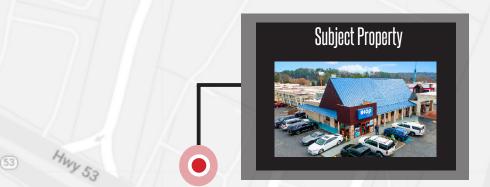








# Regional Map





twy 53

onald Memorial Hw

(401)

# Demographics

Sugar Valley

			-		
П		1 Mi	le	3 Miles	5 Miles
F	POPULATION				W. N.
2	2026 Projection	2,38	6	17,759	35,366
2	2021 Estimate	2,30	7	17,236	34,431
	Projected Growth 2021-2026	3.429	%	3.03%	2.71%
	Growth 2000- 2010	42.72	!%	31.81%	36.12%
ı					1
1	NCOME				
A	Average	\$64,325		\$65,400	\$66,162
N	Median	\$50,502		\$51,749	\$53,604
F	Per Capita	\$26,070	!	\$23,676	\$24,153
П					
Н	IOUSEHOLD				8
2	026 Projection	97	0	6,447	12,842
2	021 Estimate	93	5	6,239	12,463
	rojected Growth 021-2026	3.68	3%	3.33%	3.05%
	rowth 2000- 010	32.3	7%	28.36%	30.86%

Damascus

(41)

5-Miles

3-Miles

1-Mile



Calhoun

(41)

I

New Town

### **Tenant Overview**



Since 1958, IHOP has been the place where people connect over breakfast, enjoy study breaks, grab a bite before or after sporting events, and so much more. The IHOP family restaurant chain continues to serve their world-famous pancakes and a wide variety of breakfast, lunch, and dinner items that are loved by people of all ages.

The casual dining restaurant offers pancakes, omelets, French toast, waffles, crepes, burgers, sandwiches, soups, salads, hash brown stacks, desserts, and beverages. IHOP restaurants are franchised and operated by Glendale, CA based International House of Pancakes, a wholly-owned subsidiary of DineEquity, Inc. DineEquity, Inc. is one of the largest full-service restaurant companies in the world with more than 400 franchise partners.





Industry Casual Dining Locations 1,820+

Headquarters Glen Dale, CA No. Employees 32,000+

Year Founded 1958 Website www.ihop.com

### Confidentiality and Disclaimer

Marcus & Millichap hereby advises all prospective purchasers of Net Leased property as follows:

The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable. However, Marcus & Millichap has not and will not verify any of this information, nor has Marcus & Millichap conducted any investigation regarding these matters. Marcus & Millichap makes no guarantee, warranty or representation whatsoever about the accuracy or completeness of any information provided.

As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence investigation of this Property for Buyer.

Any projections, opinions, assumptions, or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial, and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs. Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes,

or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Marketing Brochure, you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net lease property.

#### CONFIDENTIALITY AND DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Market Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance of State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business of any tenant, or tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Marketing Brochure has been obtained from sources we believe are reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

#### NON-ENDORSEMENT NOTICE

Marcus & Millichap Real Estate Investment Services, Inc. ("M&M") is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of M&M, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of M&M, and is solely included for the purpose of providing tenant lessee information about the listing to prospective customers.

ALL PROPERTY SHOWINGS ARE BY APPOINT-MENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.



742 Highway 53 Southeast I Calhoun I Georgia

Special COVID-19 Notice: All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

