

POINT OF CONTACT





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AFFILIATED BUSINESS DISCLOSURE & CONFIDENTIALITY AGREEMENT

Newmark's Net Lease Practice Group (the "Agent") has been engaged as the exclusive sales representative for the sale of (the "Property") by 'Ownership' (the "Seller").

The information contained herein has been obtained from sources deemed reliable but has not been verified and no guarantee, warranty or representation, either express or implied, is made with respect to such information. Terms of sale or lease and availability are subject to change or withdrawal without notice.

This Memorandum does not constitute a representation that the business or affairs of the Property or Seller since the date of preparation of this Memorandum have remained the same. Analysis and verification of the information contained in this Memorandum are solely the responsibility of the prospective purchaser.

Additional information and an opportunity to inspect the Property will be made available upon written request of interested and qualified prospective purchasers. Seller and Agent each expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offers regarding the Property, and/or terminate discussions with any party at any time with or without notice. Seller reserves the right to change the timing and procedures for the Offering process at any time in Seller's sole discretion. Seller shall have no legal commitment or obligations to any party reviewing this Memorandum, or making an offer to purchase the Property, unless and until such offer is approved by Seller, and a written agreement for the purchase of the Property has been fully executed and delivered by Seller and the Purchaser thereunder.

This Memorandum and the contents, except such information which is a matter of public record or is provided in sources available to the public, are of a confidential nature. By accepting this Memorandum, you agree that you will hold and treat it in the strictest confidence, that you will not forward, photocopy or duplicate it, that you will not disclose this Memorandum or any of the contents to any other entity (except to outside advisors retained by you, if necessary, for your determination of whether or not to make a proposal and from whom you have obtained an agreement of confidentiality) without the prior written authorization of Seller or Agent, and that you will not use this Memorandum or any of the contents in any fashion or manner detrimental to the interest of Seller or Agent.

OUR TEAM

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NEWMARK







6.50%

PRICE/	CAP	RATE	

Cap Rate

Price \$1,615,400

EXECUTIVE SUMMARY

Address 606 Holly Street

City, State McGehee, AR

Tenant/Guarantor Dollar Tree (Nasdaq: DLTR)

Primary Lease Term 10 Years

February 2023 **Rent Commencement**

Option Periods Three (3), Five (5) Year Options

Rent Increases \$0.50 PSF Every 5 Years (In Options)

Lease Type NN - Roof and Structure

Rentable Building Area +/- 10,500 SF

Fee Simple - Land & Building **Interest**

Year Built 2023

INVESTMENT HIGHLIGHTS



REDEVELOPMENT OF PROVEN MARKET LOCATION | BRAND NEW 10 YEAR LEASE EXTENSION

Family Dollar has operated at this location since 2011 and just recently expanded and redeveloped the Subject Property to include Family Dollar/Dollar Tree's new Dual Branded concept. In conjunction with this redevelopment, Tenant extended the lease for a brand new 10-year term, showing commitment to the McGehee market and this proven location.



NEW COMBO STORE FORMAT

According to Dollar Tree, the combined Family Dollar and Dollar Tree format store sales are on average 20% higher than in Family Dollar stores without the Dollar Tree features. With the success of the combination format, in 2022 Dollar Tree added 400 new or relocated combo stores and a total of 700 renovations into combo stores.



HIGHLY PASSIVE LEASE | MINIMAL LANDLORD OBLIGATIONS

The subject property is operating under a highly passive corporate guaranteed lease with minimal landlord obligations. The subject lease offers Three (3), Five (5) year options to extend with rental increases of \$0.50/SF in the option periods.



INVESTMENT GRADE CREDIT| FORTUNE 150 COMPANY | RAPIDLY EXPANDING RETAILER

In 2015, Dollar Tree acquired Family Dollar, now the Fortune #137 company boasts over 16,200 locations and opened 590 new locations in 2022. Dollar Tree boasts an investment grade credit rating of BBB with Standard & Poor's and has TTM Revenue of \$27.69B, TTM EBITDA of \$2.96B, and TTM Net Income of \$1.62B.



TENANT OVERVIEW



Family Dollar was founded in 1959 in Charlotte, North Carolina by Leon Levine. Eleven years later, the company went public and began being traded on the NYSE and shortly after, they opened their 100th store.

Dollar Tree was founded in 1986 in Norfolk, Virginia by Doug Perry, Macon Brock and Ray Compton. Nine years later, the company went public and began being traded on Nasdaq. In the 2000's, Dollar Tree experienced tremendous growth through acquiring competition and growing their store count.

Fast forward to 2015, **Dollar Tree acquired Family Dollar and now the retailer is a wholly owned subsidiary of Dollar Tree**. Today, the company is the largest and most successful single-price-point retailer in North America, operating 15,685 stores (7,808 Family Dollars locations) across 48 U.S. states and five Canadian provinces.

Family Dollar's corporate strategy is to target suburban and rural communities underserved by other retailers. These low-cost locations, commonly referred to as "food deserts," are intended to provide convenience and discount shopping to area residents that have no nearby access to grocery stores, pharmacies or big-box discount retailers. Family Dollar thrives in middle-America markets where incomes may be modest, proving the tenant to be a resilient and recessions-resistant retailer.







STOCK SYMBOL: DLTR

NYSE



LOCATIONS

16,293



STANDARD & POOR'S

BBB



FORTUNE 500 RANK

#137



TTM REVENUES

\$27.69 Billion

TTM GROSS PROFIT

\$8.69 Billion

TTM NET WORTH

\$7.72 Billion

TTM EBITDA

\$2.96 Billion



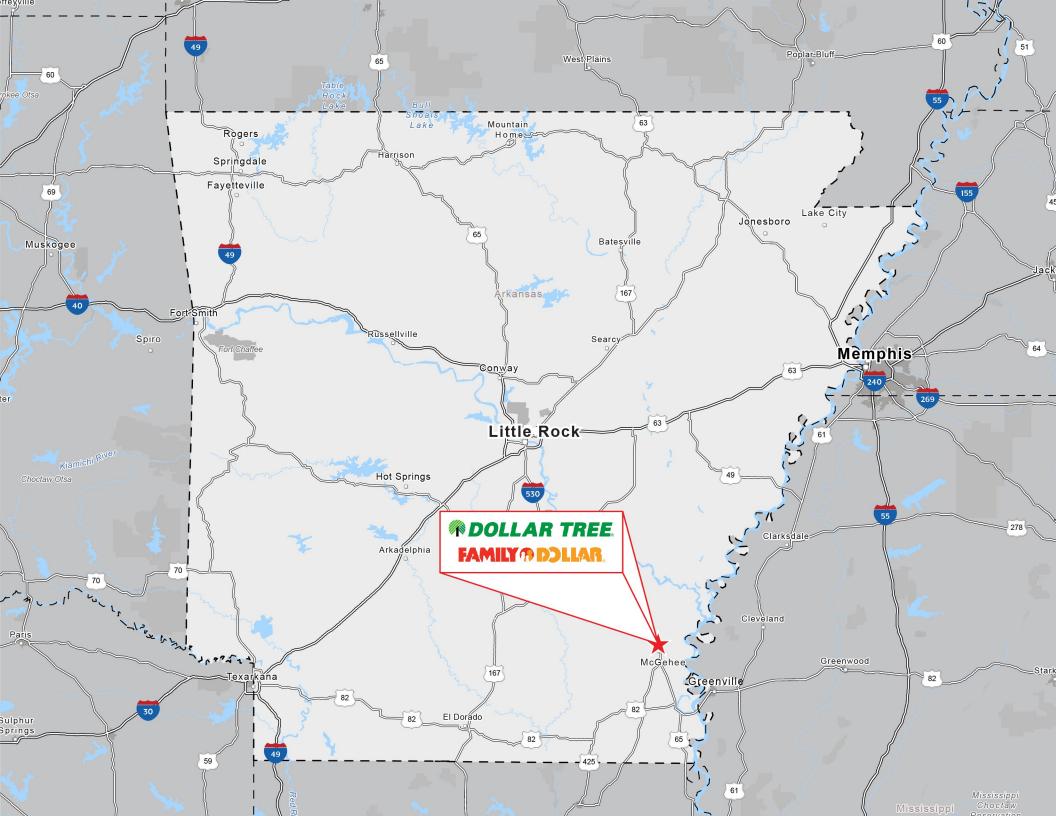
WEBSITE

www.familydollar.com

LEASE

Price	\$1,615,400		
Cap Rate	6.50%		
Address	606 Holly Street		
City, State	McGehee, AR		
Tenant/Guarantor	Dollar Tree (Nasdaq: DLTR)		
Annual Rent	\$105,000		
Primary Lease Term	10 Years		
Rent Commencement	February 2023		
Option Periods	Three (3), Five (5) Year Options		
Rent Increases	\$0.50 PSF Every 5 Years (In Options)		
Lease Type	NN - Roof and Structure		
Utilities	Tenant		
Taxes	Tenant		
Insurance	Tenant		
Acreage	+/- 1.21 AC		
Rentable Building Area	+/- 10,500 SF		
Estoppel	Yes - 30 Day Response		
Right of First Refusal	Yes - 10 Day Response		
Interest	Fee Simple		
Year Built	2023		

Holly St



MCGEHEE LOCATION OVERVIEW

McGehee is one of the largest cities in Desha county, Arkansas with a total population of almost 5,000 people supporting many surrounding communities. The county of Desha has over 11,000 people which sits on the eastern border of the Mississippi River.

From a population of 400 in 1879, McGehee has grown into a community of about 5,000 citizens. Port facilities on the Mississippi River are being developed, and the present highway system is rebuilt to accommodate increased traffic. Today the economy of the area is largely dependent upon agriculture. The railroads have been a huge economic driver for McGehee along with many trucking companies that have a presence in McGehee. Trucks haul farm products from the gins and grain bins of the area to their destination.

The city of McGehee maintains its connections with the railroads, with both the North Louisiana and Arkansas Railroad and the Arkansas Midland Railroad directly serving McGehee, and the Union Pacific indirectly serving it through interchange with the Arkansas Midland. U.S. Route 278 passes through the center of town, leading west 26 miles to Monticello and intersecting U.S. Routes 65 and 165 on the southeast side of town. US 65/165 leads north 19 miles to Dumas. The three highways lead south together for 4 miles before splitting; US 65 and 278 continue south 17 miles to Lake Village, while US 165 turns southwest and leads 19 miles to Montrose. There are multiple national retailers that have a presence in McGehee including: Walmart, O'Reilly, Sonic, among others.





DEMOGRAPHICS

POPULATION SUMMARY: 2010 Total Population 2020 Total Population 2022 Total Population 2027 Total Population 2022 Total Daytime Population HOUSEHOLD SUMMARY:	4,320 3,934 3,815 3,650 4,248 1,776 1,633	4,695 4,284 4,167 3,997 4,511	8,150 7,411 7,231 6,947 7,308
2020 Total Population 2022 Total Population 2027 Total Population 2022 Total Daytime Population HOUSEHOLD SUMMARY:	3,934 3,815 3,650 4,248 1,776 1,633	4,284 4,167 3,997 4,511	7,411 7,231 6,947 7,308
2022 Total Population 2027 Total Population 2022 Total Daytime Population HOUSEHOLD SUMMARY:	3,815 3,650 4,248 1,776 1,633	4,167 3,997 4,511 1,931	7,231 6,947 7,308
2027 Total Population 2022 Total Daytime Population HOUSEHOLD SUMMARY:	3,650 4,248 1,776 1,633	3,997 4,511 1,931	6,947 7,308
2022 Total Daytime Population HOUSEHOLD SUMMARY:	1,776 1,633	4,511 1,931	7,308
HOUSEHOLD SUMMARY:	1,776 1,633	1,931	200
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Took of It I I I I	1,633		3.401
2010 Households		1 770	0,101
2020 Households		1,778	3,123
2022 Households	1,601	1,745	3,061
2027 Households	1,550	1,693	2,972
MEDIAN HOUSEHOLD INCOME:			
2022	\$28,976	\$30,798	\$33,905
2027	\$34,225	\$37,676	\$40,306
MEDIAN HOME VALUE:			
2022	\$75,825	\$77,893	\$74,494
2027	\$79,827	\$81,848	\$77,606
MEDIAN AGE:			
2010	38.1	38.5	40.4
2022	39.8	40.2	42.0
2027	41.2	41.6	43.3
2022 POPULATION BY RACE/ETHNICITY:			
White Alone	41.8%	43.8%	39.7%
Black Alone	50.3%	48.3%	53.2%
American Indian Alone	0.6%	0.6%	0.5%
Asian Alone	0.6%	0.7%	0.6%
Pacific Islander Alone	0.1%	0.1%	0.0%
Some Other Race Alone	2.4%	2.3%	2.0%
Two or More Races	4.2%	4.3%	3.9%
Hispanic Origin	4.4%	4.3%	3.5%

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