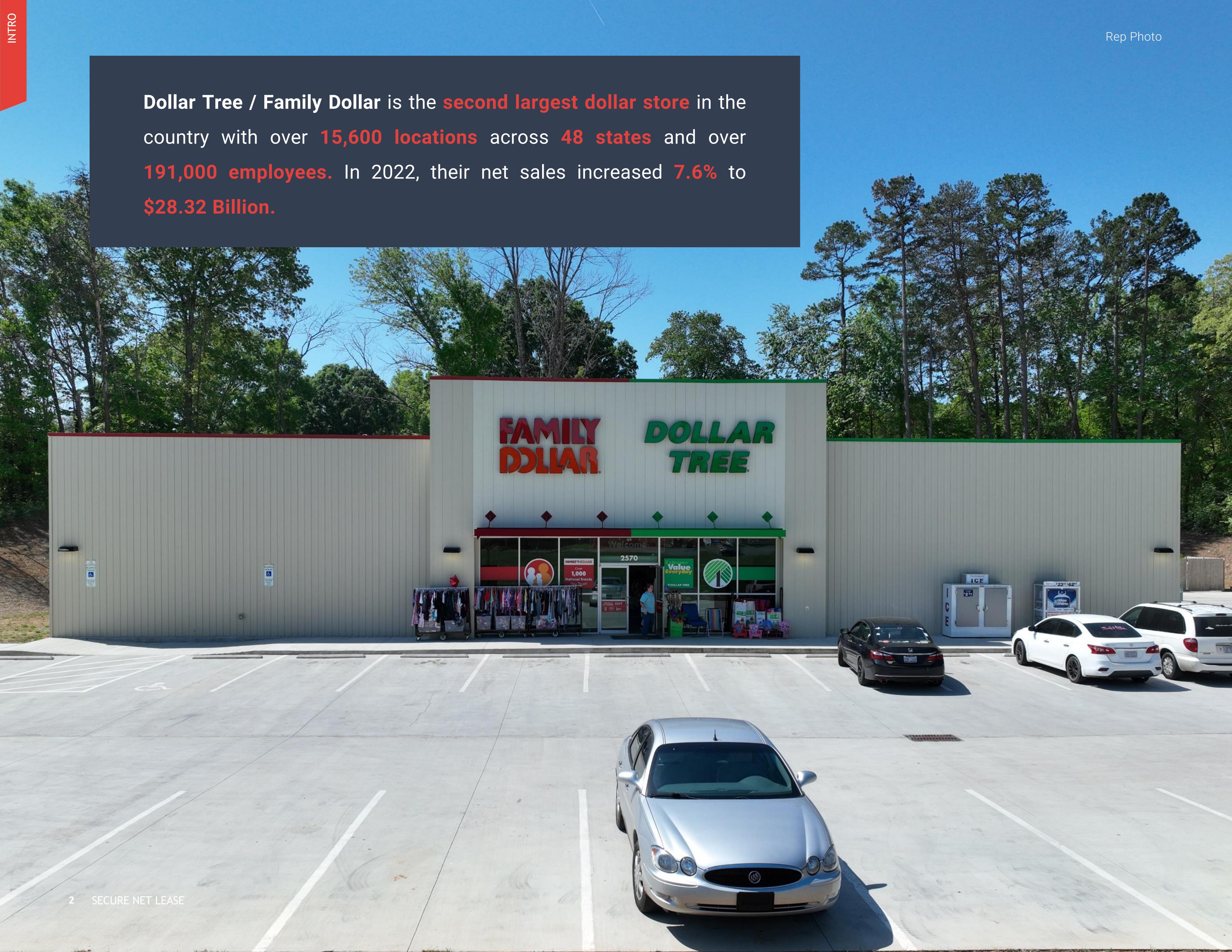




Family Dollar | Dollar Tree Combo Store

\$1,748,444 | 6.75% CAP

- Brand New Construction 10-Year NN Corporate Lease with (5), 5 Year Options. \$.50 PSF Rent Bumps in Each Option Period.
- Located Off Main St (4,450 VPD)
- 1-Mile Average Household Income Above \$90,000
- Little Competition in Immediate Trade Area
- Family Dollar / Dollar Tree is the Second Largest Dollar Store in the Country with Over 15,100 Stores and 191,000 Employees



INVESTMENT OVERVIEW

FAMILY DOLLAR | DOLLAR TREE COMBO STORE | ANSONVILLE, NC



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NC Broker of Record: Baker Bell

License #: 225670

\$1,748,444

6.75% CAP

NOI

\$118,020

Building Area

±10,500 SF

Land Area

±1.62 AC

Year Built

2023

Lease Type

NN

Occupancy

100%

- Expect Rent Commencement: April 2023
- Brand New Construction 10-Year NN Corporate Lease with (5), 5 Year Options. \$.50 PSF Rent Bumps in Each Option Period.
- Located Off Main St (4,450 VPD). Main St turns into US-52 which connects several surrounding Neighborhood including Wadesboro (5,038 Population) & Norwood (2,403 Population).
- High Income Neighborhood: Average household income within a 1-mile radius of store is over \$90,000
- Little Competition: The only competitor in the town is a gas station across from property.
- **Dollar Tree Posted Record Sales FY 2022:** Sales increased 7.6% to \$28.32 billion in 2022.
- Second Largest Dollar Store Company: Dollar Tree is the second largest dollar store in the country with over 15,600 locations across 48 states and over 191,000 employees

Landlord Responsible for Roof, Structure & Foundation

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.



TENANT OVERVIEW

FAMILY DOLLAR | DOLLAR TREE COMBO STORE | ANSONVILLE, NC

Dollar Tree

Dollar Tree, Inc., a Fortune 200 company, is a leading operator of discount variety stores that has served North America for more than thirty years.

\$28.32 B

CREDIT RATING

BBB

STOCK TICKER

DLTR

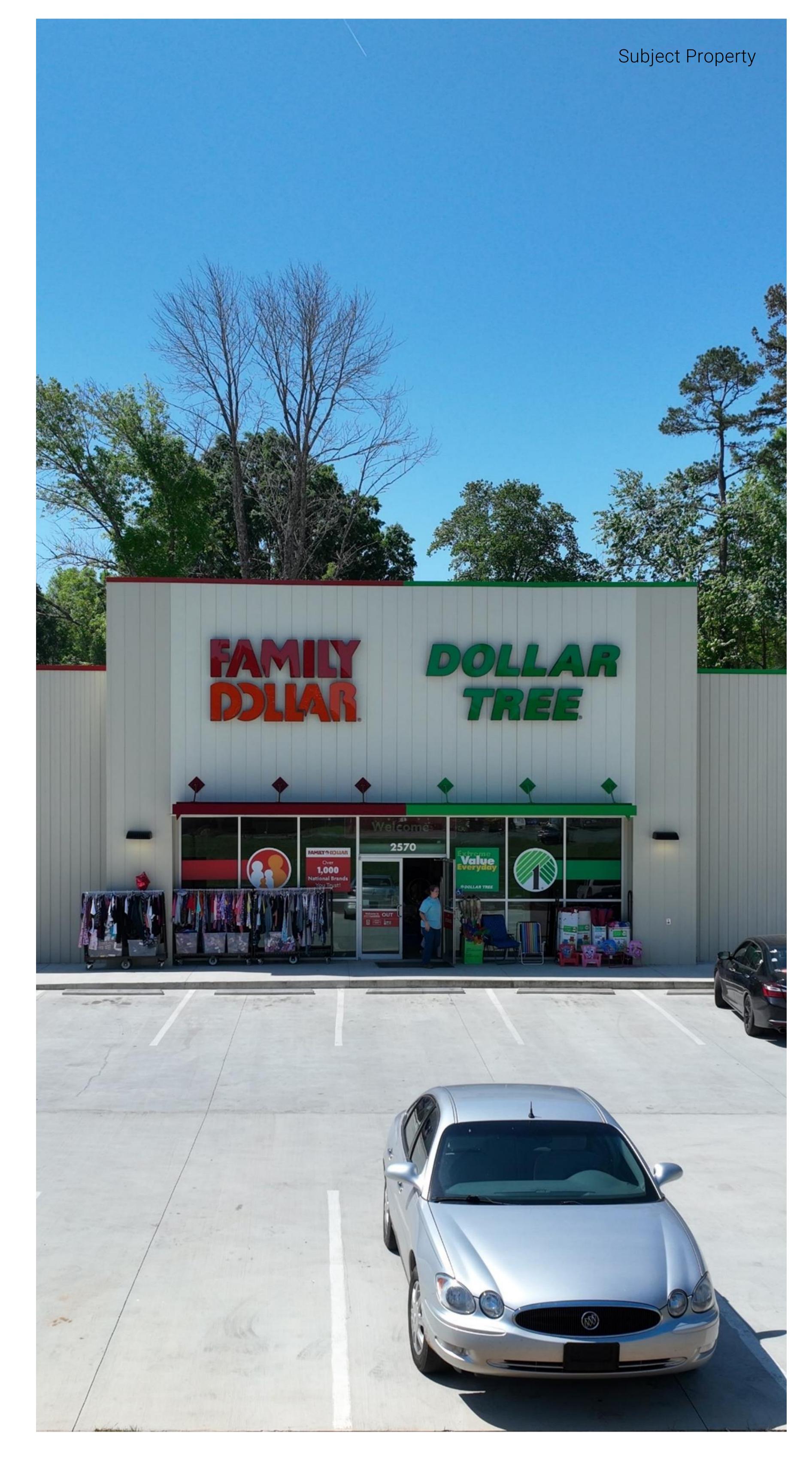
15,100

POULLAR TREE.
FAMILY DOLLAR.

dollartree.com

The Company is proudly headquartered in Chesapeake, Virginia and operates 15,000+ stores across the 48 contiguous states and five Canadian provinces, supported by a coast-to-coast logistics network and more than 193,000 associates. Stores operate under the brands of Dollar Tree, Family Dollar, and Dollar Tree Canada. One Company. Two great brands delivering value and convenience through complimentary businesses. Dollar Tree, Inc. is a leading operator of discount variety stores that has served North America for more than thirty years.

The company operates 15,000+ stores across the 48 contiguous states and five Canadian provinces, supported by a coast-to-coast logistics network and more than 193,000 associates. Dollar Tree is the largest and most successful single-price-point retailer in North America, operating thousands of stores across 48 contiguous states and five Canadian provinces, supported by a solid and scalable logistics network.



IN THE NEWS

FAMILY DOLLAR | DOLLAR TREE COMBO STORE | ANSONVILLE, NC

Dollar Tree sales momentum continues with solid Q4 results

BILL WILSON, MARCH 01, 2023 (SUPERMARKET NEWS)

In the midst of a transformation that will take the retailer to possible new heights in 2024, Dollar Tree reported solid fourth quarter results in 2022. The company reported same-store sales growth of 8.7% at Dollar Tree and 5.8% at Family Dollar.

"Our sales performance shows that our **third-quarter sales** momentum continued into the fourth quarter," Dollar Tree Chairman and CEO Rick Dreiling said. "We are committed to driving further store productivity as we focus on developing our people, tools and technology to fuel our **accelerated growth**, while simplifying our operations, **improving our supply chain** and innovating our merchandising strategy to **better support** our associates and to better serve our shoppers."

Dollar Tree is currently upgrading its network. During FY 2022, 464 stores were opened (vs. 205 that were closed) and 796 units were renovated while retail selling square footage jumped 2.5% to about 132.1 million square feet. Dollar Tree's Plus offering was expanded to another 1,805 stores. In the fourth quarter, 123 new stores were put into action and 112 renovations were completed.

News of positive fourth quarter growth follows a third quarter that was equally impressive. Third quarter comparable-store consumables sales were up 9.3% at Dollar Tree and 4.7% at Family Dollar. Gross profit increased 11.6% to \$2.39 billion in the fourth quarter and gross margin improved 70 basis points to 30.9%. The product mix shift to lower-margin consumable products was partially behind the profit boost, as was higher initial mark-on and lower freight costs.



Dollar Stores Are the 'Fastest-Growing' Food Retailers In US, Study Finds

ROSHAN ABRAHAM, JANUARY 20, 2023 (VICE)

Most Americans are struggling to find cheaply-priced <u>eggs</u> and other groceries, but their options for where to buy them have also been shrinking over the years.

A study published on Thursday in the American Journal of Public Health looked at data from **50,000 households** collected **between 2008-2020**, looking at trends in household food purchases by type of store. What they found is that a smaller share of food purchases are being done at grocery stores, and a **growing amount** of food is bought at dollar stores, as well as **larger shopping centers** and department stores.

The growth was more pronounced in rural areas, where Dollar Stores increased their share of household food purchases by 102.9 percent. Much of that growth was attributed to two large chains, Dollar General and Dollar Tree

While dollar stores are still nowhere close to the share of household food purchases of grocery stores, they drew particular alarm from researchers because of the rate at which they're **growing** and their lack of fresh food options. Researchers said dollar stores, "offer foods that are mostly packaged, shelf-stable, higher in calories, and lower in nutrients."

According to the study, households spent an average **62.3 percent** of their food budget in traditional grocery stores in 2008, which decreased to **58.3 percent** by 2020. Most of that difference was made up by club stores like Costco, which require a membership and where customers typically buy in bulk. Their total share of Americans' household food budgets **increased by 2.4 percent**. This was followed by supercenters (think Walmart) which increased their share by 1.5 percent, and dollar stores, which increased their **share by 1 percent**.



LEASE OVERVIEW

FAMILY DOLLAR | DOLLAR TREE COMBO STORE | ANSONVILLE, NC

Initial Lease Term	10 Years, Plus (5), 5-Year Options		
Rent Commencement	April 2023		
Lease Expiration	April 2033		
Lease Type	NN		
Rent Increases	\$.50/SF in Option Periods		
Year 1-10	\$118,020.00		
Option 1	\$123,270.00		
Option 2	\$128,520.00		
Option 3	\$133,770.00		
Option 4	\$139,020.00		
Option 5	\$144,270.00		

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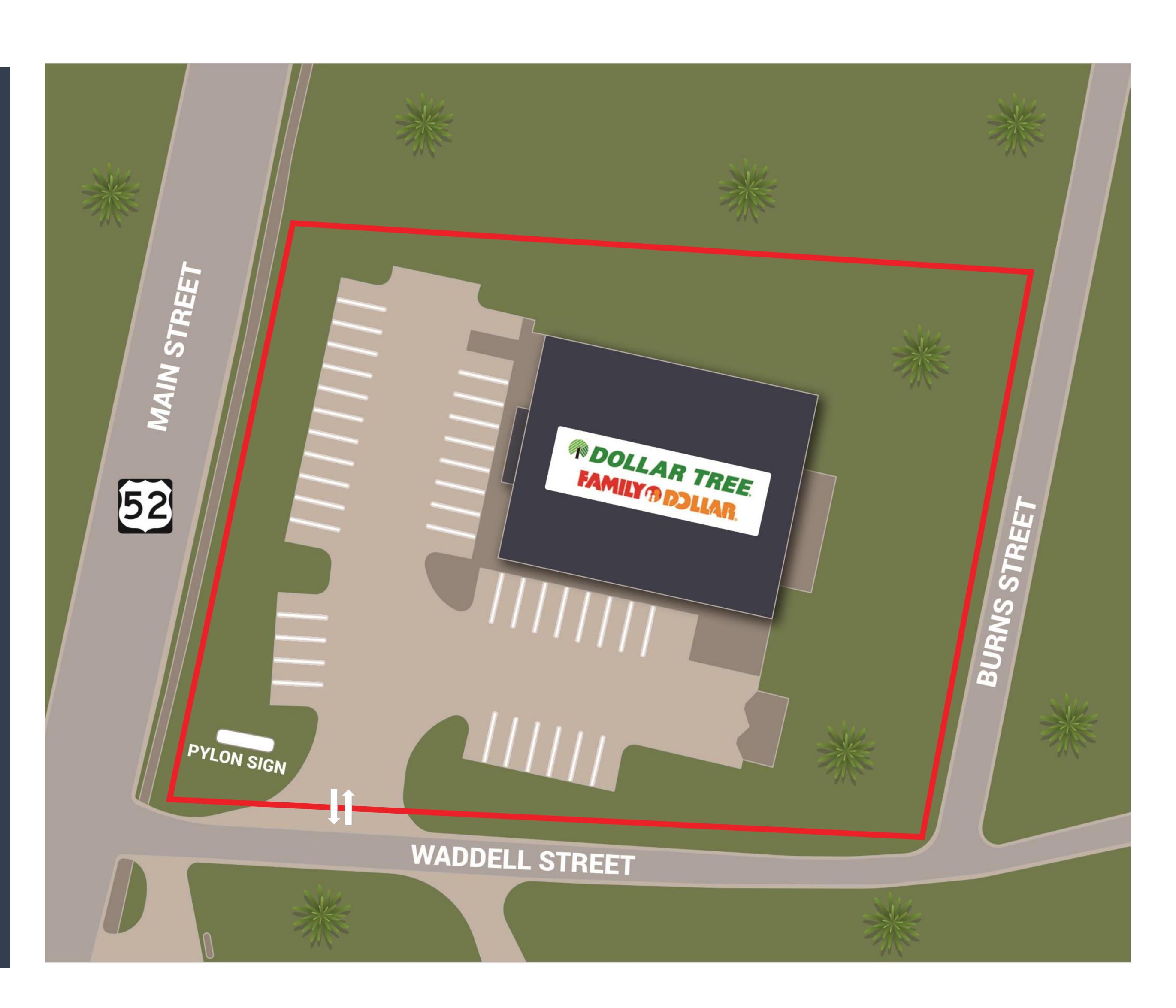




SITE OVERVIEW

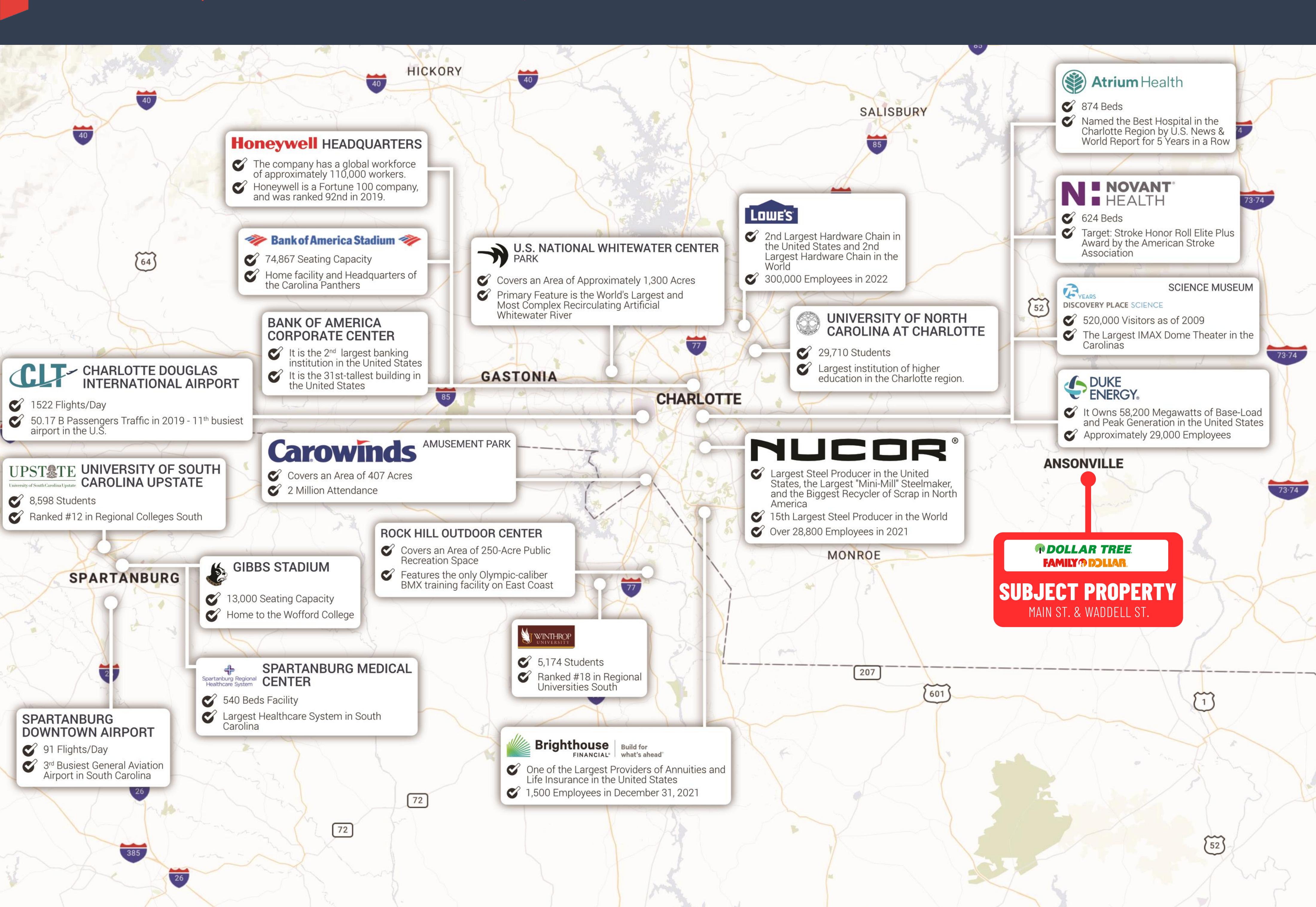
FAMILY DOLLAR | DOLLAR TREE COMBO STORE | ANSONVILLE, NC

		Year Built		2023		
		Building Area		±10,500 SF		
		Land Area		±1.62 AC		
	Demograp	hics	3 Mile	5 Mile	10 M	ile
	Population		958	1,360	16,628	
	Households		409	579	6,318	
Av	Average Household Income		\$91,344	\$88,708	\$64,301	



CHARLOTTE MSA

FAMILY DOLLAR | DOLLAR TREE COMBO STORE ANSONVILLE, NC





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