



# Dollar General

BRAND NEW 15-YEAR ABSOLUTE NNN LEASE WITH INVESTMENT GRADE TENANT (NYSE: DG - S&P: "BBB")

**BUCKLIN, KS** 

IN ASSOCIATION WITH PARASELL, INC. | A LICENSED KANSAS BROKER #C000002998





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### **INVESTMENT HIGHLIGHTS**

- Brand-new 15-year absolute NNN lease backed by corporate guaranty from investment grade tenant (S&P. BBB)
- > Four, 5-year options to extend lease at increased rents
- > Zero landlord maintenance or expense obligations
- > Dollar General (NYSE: DG) is a \$36.2B revenue company

# **Dollar General**

507 RAILROAD STREET, BUCKLIN, KS 67834

\$1,458,000

6.10%

PRICE CAP

| NOI:            | \$88,956           |
|-----------------|--------------------|
| LEASE TYPE:     | Absolute NNN       |
| LEASE TERM:     | 15 Years           |
| LEASABLE AREA:  | 9,026 SF           |
| LAND AREA:      | 1.35 AC            |
| RENT INCREASES: | 10% In Each Option |
| OPTIONS:        | Four, 5-Year       |

Dollar General is the country's largest smallbox discount retailer with over 18,000 stores nationwide

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## Absolute NNN New Construction Corporate Dollar General Market (NYSE: DG)

#### THE OFFERING

- > Brand-new 15-year lease with four, 5-year options to extend at increased rents (10% every 5 years during option periods)
- > The lease is backed by a corporate guaranty from Dollar General, #91 on the Fortune 500 list of companies
- > Absolute NNN lease structure features zero Landlord expense or maintenance obligations, providing an investor with a "hands-off" investment

## UNDISPUTED LEADER IN THE EXPLOSIVE DOLLAR STORE NICHE

- > Dollar General generated \$36.293 billion in 2022 fiscal year sales, a 6.12% increase from the previous year
- > Dollar General currently operates over 18,000 stores nationwide, making it the country's largest small-box discount retailer
- > The company has an S&P rating of BBB, which has been raised five times since 2009, and is a better credit rating than its main competitor



### **INCOME & EXPENSE AND LEASE INFO**

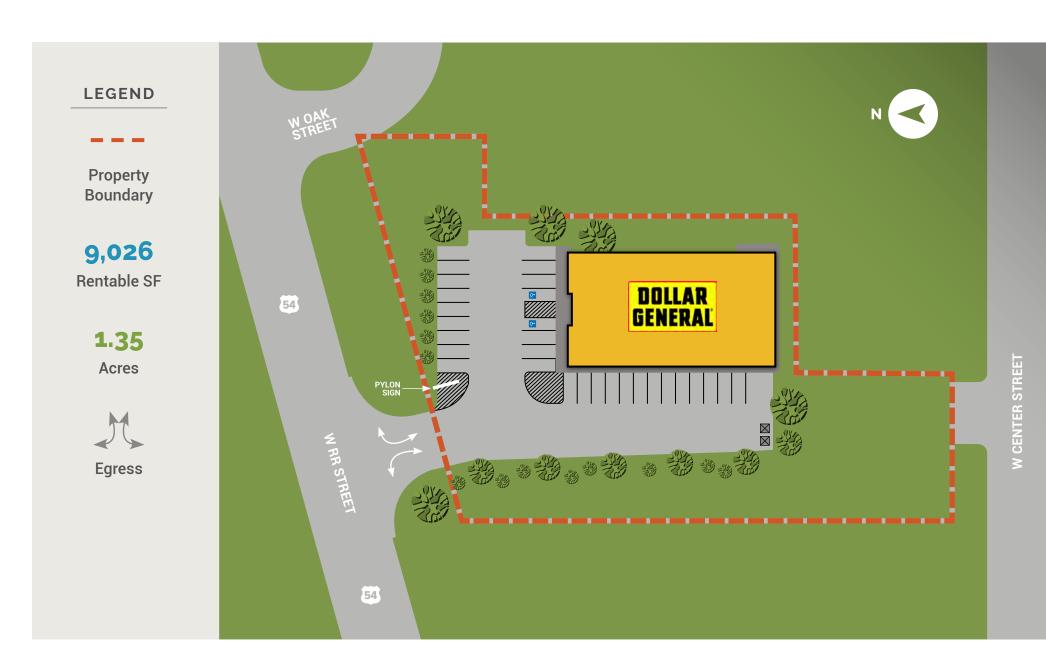
| PRICE                    |        | \$1,458,000 |
|--------------------------|--------|-------------|
| Capitalization Rate:     |        | 6.10%       |
| Building Size (SF):      |        | 9,026       |
| Lot Size (AC):           |        | 1.35        |
| STABILIZED INCOME        | PER SF |             |
| Scheduled Rent           | \$9.86 | \$88,956    |
| Effective Gross Income   | \$9.86 | \$88,956    |
| LESS                     | PER SF |             |
| Taxes                    | NNN    | \$0.00      |
| Insurance                | NNN    | \$0.00      |
| Total Operating Expenses | NNN    | \$0.00      |
| NET OPERATING INCOME     |        | \$88,956    |

| LEASE ABSTRACT      |                            |
|---------------------|----------------------------|
| PREMISES & TERM     |                            |
| TENANT              | Dollar General             |
| LEASE GUARANTEED BY | Dollar General Corporation |
| LEASE TYPE          | Absolute NNN               |
| LEASE TERM          | 15 Years                   |
| DELIVERY DATE       | March 29, 2023             |
| RENT COMMENCEMENT   | April 1, 2023              |
| OPTIONS             | Four, 5-Year Options       |
| YEAR BUILT          | 2023                       |
| PARKING LOT         | 30 Spaces                  |

| EXPENSES              |                         |
|-----------------------|-------------------------|
| CAM                   | Tenant's Responsibility |
| PROPERTY TAXES        | Tenant's Responsibility |
| INSURANCE             | Tenant's Responsibility |
| UTILITIES             | Tenant's Responsibility |
| HVAC                  | Tenant's Responsibility |
| REPAIRS & MAINTENANCE | Tenant's Responsibility |
| ROOF & STRUCTURE      | Tenant's Responsibility |

## RENT ROLL

| TENANT I       | NFO      | LEASE TERMS        |                 | RE              | ENT SUMMA      | RY                 |                   |
|----------------|----------|--------------------|-----------------|-----------------|----------------|--------------------|-------------------|
| TENANT NAME    | SQ. FT.  | TERM YEARS         | CURRENT<br>RENT | MONTHLY<br>RENT | YEARLY<br>RENT | MONTHLY<br>RENT/FT | YEARLY<br>RENT/FT |
| Dollar General | 9,026    | 4/1/2023 3/31/2038 | \$88,956        | \$7,413         | \$88,956       | \$0.82             | \$9.86            |
|                | Option 1 | 4/1/2038 3/31/2043 |                 | \$8,155         | \$97,860       | \$0.90             | \$10.84           |
|                | Option 2 | 4/1/2043 3/31/2048 |                 | \$8,970         | \$107,640      | \$0.99             | \$11.93           |
|                | Option 3 | 4/1/2048 3/31/2053 |                 | \$9,867         | \$118,404      | \$1.09             | \$13.12           |
|                | Option 4 | 4/1/2053 3/31/2058 |                 | \$10,854        | \$130,248      | \$1.20             | \$14.43           |
| TOTALS:        | 9,026    |                    | \$88,956        | \$7,413         | \$88,956       | \$0.82             | \$9.86            |









## The Country's Largest Small-Box Discount Retailer

#### **ABOUT DOLLAR GENERAL**

- > Dollar General (NYSE: DG) is a chain of more than 19,000 discount stores in 47 states, primarily in the South, East, Midwest, and Southwest
- > The company's sales hit \$37.8 billion in fiscal year 2022
- > Stores stock high-quality private brands as well as America's mosttrusted manufacturers such as Clorox, Energizer, Procter & Gamble, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo
- > As the country's largest small-box discount retailer, stores are often located in small towns off the radar of giant discounters, offering prices as low or lower than Walmart but in more convenient locations

#### INVESTMENT GRADE CREDIT

> The company's credit rating is BBB, which has been raised five times since 2009 - Dollar General has a better credit rating than both of its larger competitors

19,147

LOCATIONS IN 47 STATES

1,050

NEW STORE OPENINGS PLANNED FOR FY2023 ~170,000

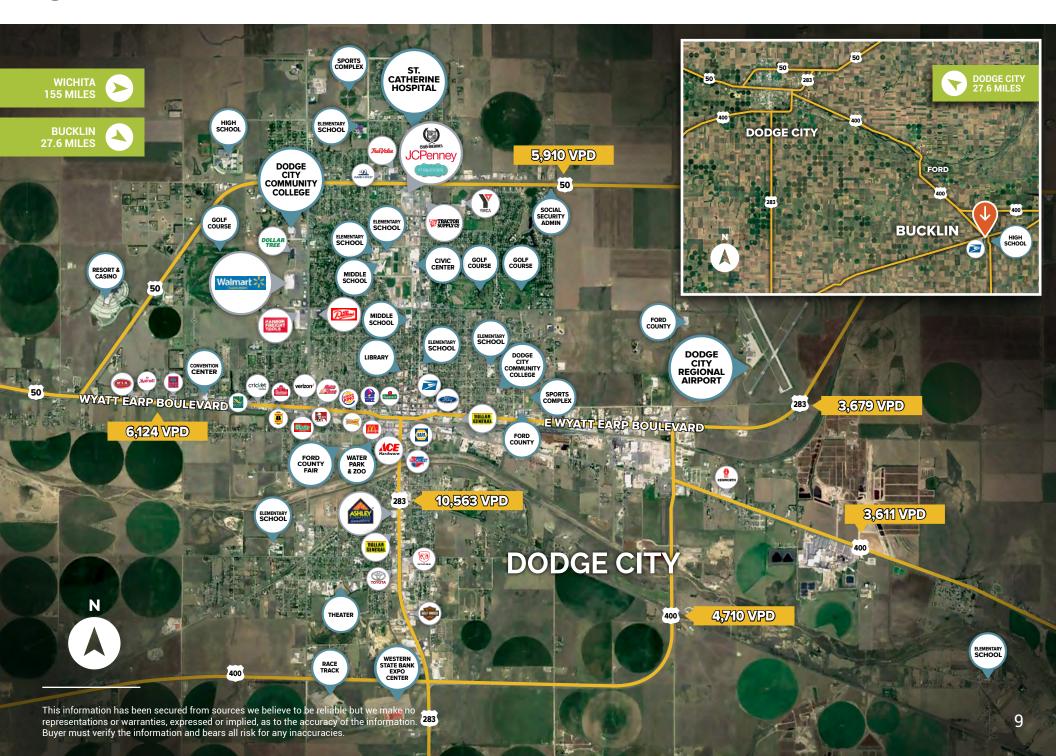
EMPLOYEES ACROSS THE U.S.

#106

FORTUNE 500 INDEX (2022)

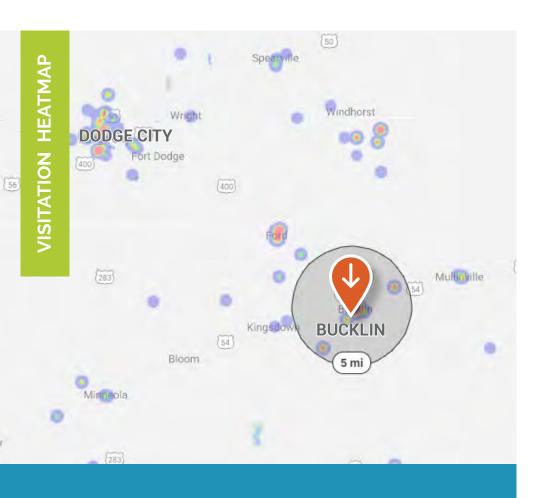
\$37.8 B

**TOTAL SALES (FY22)** 



## TRADE AF

### TRADE AREA & DEMOGRAPHICS



THE SHADING ON THE MAP ABOVE SHOWS THE **HOME LOCATION OF PEOPLE WHO VISITED THE SUBJECT PROPERTY OVER THE PAST 12 MONTHS.** ORANGE SHADING REPRESENTS THE HIGHEST CONCENTRATION OF VISITS.

\*Map and data on this page provided by Placer.ai. Placer.ai uses location data collected from mobile devices of consumers nationwide to model visitation and demographic trends at any physical location.





#### RING RADIUS POPULATION DATA

|      | 5-MILE | 10-MILES | 15-MILES |
|------|--------|----------|----------|
| 2022 | 859    | 859      | 859      |

#### RING RADIUS INCOME DATA

|         | 5-MILE   | 10-MILES | 15-MILES |
|---------|----------|----------|----------|
| Average | \$75,175 | \$75,175 | \$75,175 |
| Median  | \$58,528 | \$58,528 | \$58,528 |

VISITORS TO THE SUBJECT PROPERTY HAD A AVERAGE VISIT FREQUENCY OF 1.98 TIMES OVER THE PAST 12 MONTHS

# **Bucklin, Kansas**

A HISTORIC FARM TOWN

## SOUTHWESTERN KANSAS REGION

- Incorporated in 1909, Bucklin is a small agricultural town located in Ford County, approximately 27 miles from Dodge City
- In its early days, the town was established by the Chicago & Rock Island Railroad and situated at the junction of the two railroad divisions
- > Due to its location on the railroad, it had become a shipping and supply hub for area farmers and ranchers

#### **DODGE CITY**

- > The county seat of Ford County with an estimated population of 27.690 residents
- Once a bustling frontier town, Dodge City is one of the most famous historic Wild West towns

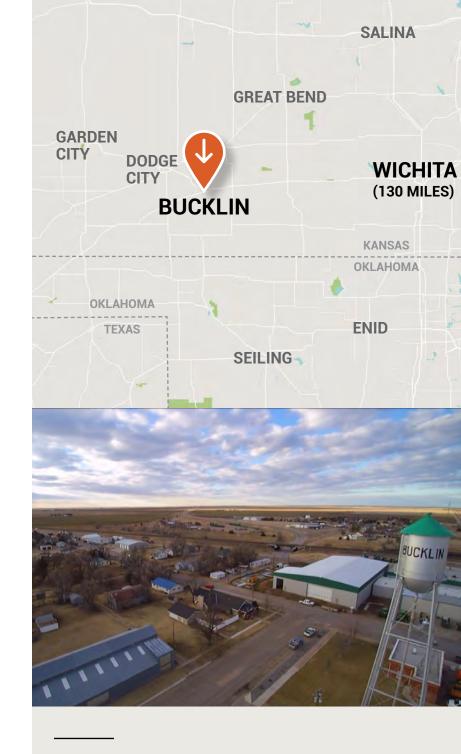
> The city's largest attraction is the Boot Hill Museum, which preserves and interprets the Old West through exhibits, education and entertainment reflective of the area's rich heritage

#### **BUSINESS & ECONOMY**

- > The meat packing industry is a major economic driver in Dodge City
- Cargill Meat Solutions and National Beef both operate large facilities and are the two largest employers in the city
- > Additionally the city serves as a supply center for area agriculture

34,159







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