



# Dollar General

\$1,873,000 | 6.25% CAP

60634 Hwy. 491, Dove Creek, CO 81324

- Brand New 15 Year Corporate Absolute NNN Lease with 10% Rent Increases in Options Periods
- Strategic Location with Superb Traffic Counts Located on State Highway 491 (4,500+ VPD)
- Less than 1 mile to Dolores County High School Will be the closest retailer to school
- Little to No Competition in the Trade Area
- Dollar General has an S&P BBB Rating and is Experiencing Explosive Growth with over 1,000 New Stores Planned in 2023

#### **INVESTMENT OVERVIEW**

**DOLLAR GENERAL** DOVE CREEK, CO



#### **CONTACT FOR DETAILS**

#### **Edward Benton**

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ebenton@securenetlease.com

CO Broker of Record: Jeff Post License #: FA00018515

## \$1,873,000

6.25% CAP

NOI

\$117,061

**Building Area** 

±10,640 SF

Land Area

±1.25 AC

**Year Built** 

2022

Lease Type

**Absolute NNN** 

Occupancy

100%

- **Brand New 15 Year Corporate Absolute NNN Lease** with 10% Rent Increases in (3) Options Periods. Store is located on a highway location on a large 1.25 acre parcel.
- Strategic Location with Superb Traffic Counts Subject Property is located on State Highway 491 (4,500+ VPD) providing strong visibility.
- Less than 1 mile to Dolores County High School Will be the closest retailer to school which features an enrollment of 160 students as of 2021
- Little to No Competition in the Immediate Trade Area. There are no nationally branded grocery stores in the town and only one other dollar store. A recent study conducted by Forbes in 2022 shows that Dollar General has become one of the most highly desired grocery stores in rural areas due to its convenient proximity in small towns and cheaper prices.
- Dollar General is an E-commerce Resistant Retailer Experiencing Explosive Growth - Dollar General plans to open 1,050 stores in 2023 after adding approximately 1,100 stores in 2022. These efforts also include 2,000 remodels, 120 store relocations, and up to 35 additional stores in Mexico

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#### **TENANT OVERVIEW**

**DOLLAR GENERAL** DOVE CREEK, CO

## **Dollar General**

Dollar General Corporation has been delivering value to shoppers for over 80 years. Dollar General helps shoppers Save time.

CREDIT RATING **BBB** 

STOCK TICKER

18,200+

DOLLAR GENERAL

dollargeneral.com

Save money. Every day!® by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, clothing for the family, housewares and seasonal items at low everyday prices in convenient neighborhood locations. Dollar General operates more than 18,100 stores in 46 states as of January 2022. In addition to high quality private brands, Dollar General sells products from America's most-trusted brands such as Procter & Gamble, Kimberly-Clark, Unilever, Kellogg's, General Mills, Nabisco, Hanes, PepsiCo and Coca-Cola. STRATEGY Dollar General sells similar products as wholesale retailers Wal-Mart (WMT) and Target (TGT), but typically at lower prices.

Because of this, during harsh economic conditions, many consumers may make the change of shopping at Dollar General instead of a **regular wholesale retailer**. Dollar General's (DG) business strategy revolves around driving profitable top line **growth while enhancing its low-cost operator** position and capturing new growth opportunities. The company attempts to drive profitable top line growth through strategies like improving the in-stock position of its stores and continuously offering products at **competitive prices**.



#### **IN THE NEWS**

**DOLLAR GENERAL** DOVE CREEK, CO

# Dollar General Plans to Open 1,050 Locations in 2023

BRYAN WASSEL, DECEMBER 2, 2022 (RETAIL TOUCH POINTS)

Dollar General is continuing its rapid expansion into fiscal 2023 with plans for 1,050 new stores, following a successful Q3 2022 when sales rose 11.1% to \$9.5 billion. The quarter, which ended Oct. 28, also saw a 6.8% increase in same-store sales driven by larger basket sizes and a small increase in traffic.

"We are thankful to our team for their continued dedication to serving others, particularly in a **challenging economic** and operating environment," said Jeff Owen, CEO of Dollar General in a statement. "We are pleased with our strong sales growth in the quarter, as well as a **modest increase** in customer traffic and continued **share gains** in both consumable and non-consumable product sales, all of which we believe are a testament to the **strength of the value** and convenience proposition we offer our customers."

Dollar General also is growing through the addition of three 1-million-square-foot distribution centers in an approximately \$480 million combined investment announced in July. The facilities will support the DG Private Fleet and help the retailer achieve its goal of creating 10,000 net new jobs in 2022.

The off-price retailer executed on 800 retail projects in Q3 2022 and plans to execute on an additional 3,170 in the coming year. These efforts include 2,000 remodels, and 120 store relocations and up to 35 stores in Mexico.

The company also expanded its interest in medtail with the appointment of four members to its healthcare advisory panel. The retailer is developing investment strategies in the health and **wellness category** but has yet to make an official move.



### Dollar General's new Popshelf stores chase inflation-weary shoppers in the suburbs

MELISSA REPKO, DECEMBER 13, 2022 (CNBC)

Dollar General's next big strategy for growth is tucked in a strip mall in suburban Nashville, and it is coming to other cities soon. It's a new store called Popshelf. Over the past two years, the Tennessee-based discounter has tested the store concept, which caters to suburban shoppers with higher incomes, but sells most items for \$5 or less.

A wide range of merchandise fills the shelves, including holiday-themed platters, party and crafting supplies, novelty foods such as **gourmet chocolates** and Portobello mushroom jerky, and **gifts** like dangly earrings, lip gloss and toys. It's designed to be a **treasure hunt** that keeps shoppers coming back.

Now, with inflation still high, Dollar General is ramping up its plans for Popshelf. It aims to double the banner's locations to approximately 300 stores next year. Over the next three years, it plans to grow to about 1,000 locations across the country. Eventually, it sees an opportunity to reach about 3,000 total locations. It is also testing mini Popshelf shops inside of some of its Dollar General stores. So far, it has about 40 of those shops.

But Popshelf will have to **prove** it can hold up in a tougher economy. Walmart, Best Buy, Costco and others have warned of weaker sales of discretionary items as consumers spend more on necessities. Target recently cut its holiday quarter forecast, and Kohl's pulled its outlook, citing **middle-income consumers** who feel stretched. On Dollar General's recent earnings call, CEO Jeff Owen said even customers who make \$100,000 a year have been shopping at its stores.

Chief Merchandising Officer Emily Taylor said Popshelf can draw spending-conscious shoppers by offering items that don't cause guilt.



#### **LEASE OVERVIEW**

#### **DOLLAR GENERAL** DOVE CREEK, CO

Initial Lease Term 15-Years, Plus (3), 5-Year Options to Extend  Rent Commencement May 2023 (Est.)  Lease Expiration May 2038 (Est.)  Lease Type Corporate NNN Lease  Rent Increases 10% Every 5 Years, In Option Periods  Annual Rent YRS 1-15 \$117,060.84  Option 1 \$128,766.96  Option 2 \$141,643.56  Option 3 \$155,808.00		
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	Option 1	\$128,766.96
Option 3 \$155,808.00	Option 2	\$141,643.56
	Option 3	\$155,808.00

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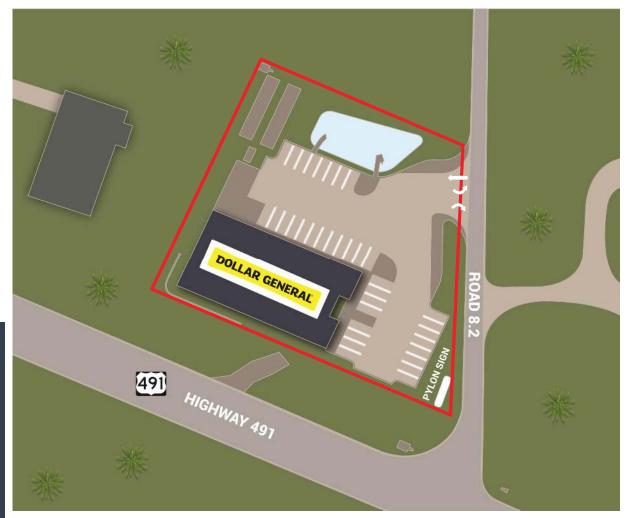
#### **SITE OVERVIEW**

**DOLLAR GENERAL** DOVE CREEK, CO

	Year Built	2022
	Building Area	±10,640 SF
会	Land Area	±1.25 AC

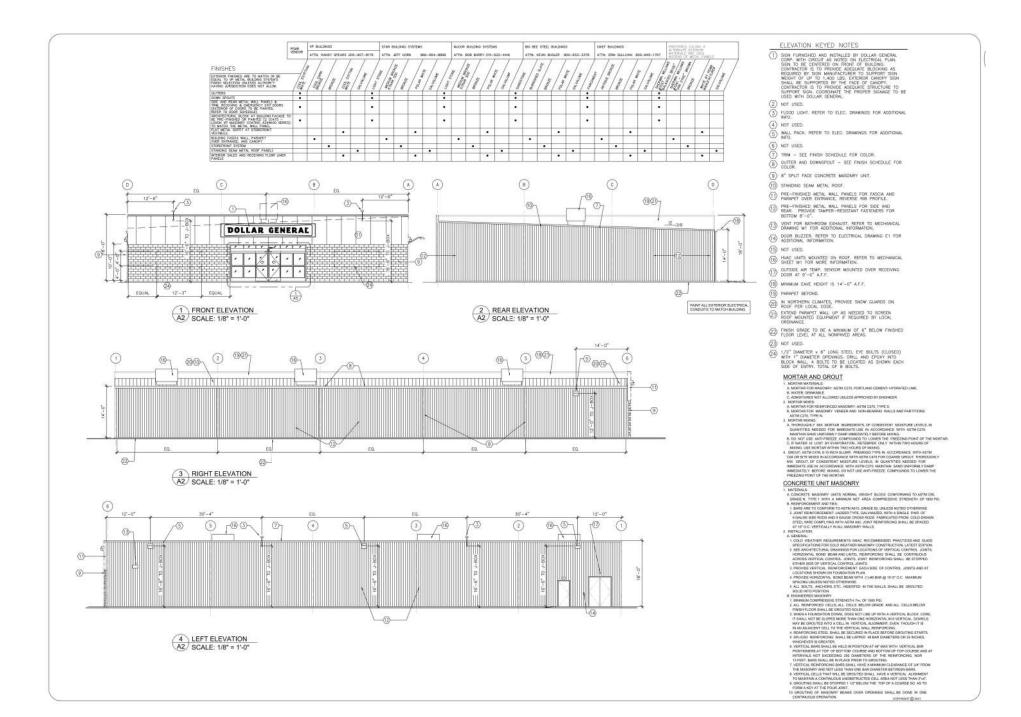
#### **NEIGHBORING RETAILERS**

- · Adobe Milling
- · Shell
- · Conoco
- · U-Haul
- · United State Postal Service
- · Napa Auto Parts
- Sinclair
- · Family Dollar



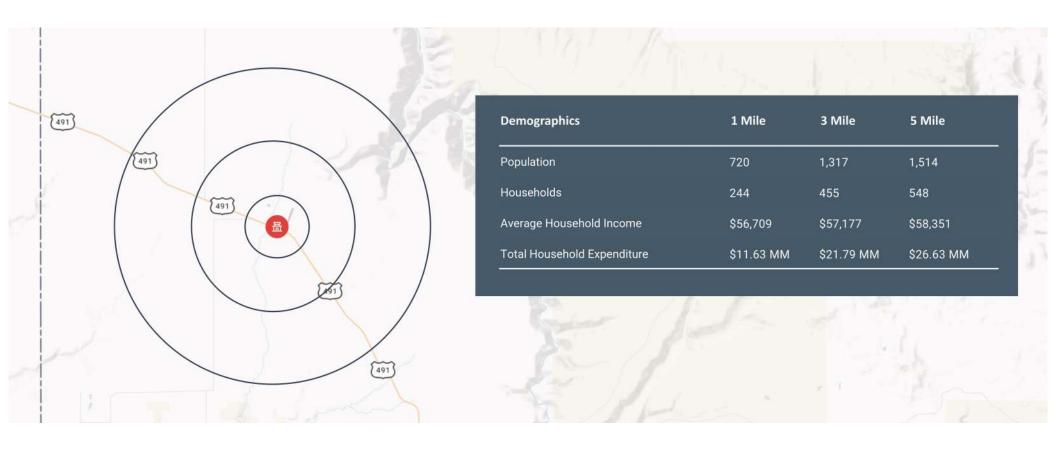


#### **DOLLAR GENERAL** DOVE CREEK, CO



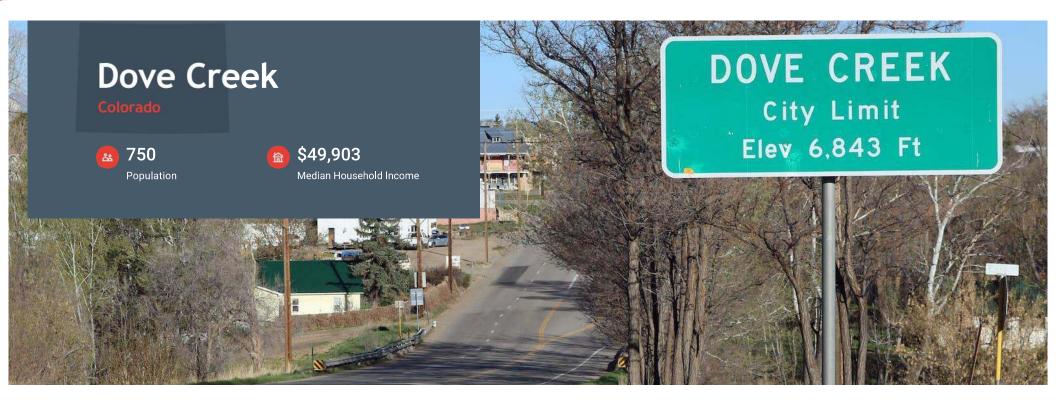
#### **LOCATION OVERVIEW**

**DOLLAR GENERAL** DOVE CREEK, CO



#### **LOCATION OVERVIEW**

**DOLLAR GENERAL** DOVE CREEK, CO



Dolores River flows to the west of town offering fishing and exception whitewater rafting

Nicknamed the "Pinto Bean Capital of the World." With splendid mountain views in all four compass directions, this sleepy town derives its name from the wild doves inhabiting local waterways.

These days, abundant yields from local farms make Dove Creek better known as the one of the pinto bean capitals of the world.

40 minutes to Mesa Verde National Park, 90 minutes to Durango and 70 minutes to Telluride.

The area surrounding Dove Creek is a major archaeological center.

Here the Anasazi cultivated corn, squash and beans. These early residents also constructed the remarkable cliff dwellings at nearby Hovenweep, Chaco Canyon and Mesa Verde National Park. In town, the adobe mill packages local pinto beans and runs a gift shop selling a variety of Southwestern gifts. Other attractions, all within a short drive from Dove Creek, include the Canyons of the Ancients Visitor Center & Museum in Dolores and the prehistoric villages at Hovenweep National Monument. As for recreation, the Dolores River Valley and its dramatic canyons offer untouched trails and waterways for hiking, hunting, rafting and fishing. Secluded guest ranches offer guided horseback trips along picturesque canyon trails. Dove Creek is where the light of the Western stars truly shine.

#### **IN THE NEWS**

**DOLLAR GENERAL** DOVE CREEK, CO

# Could spot on Dolores River be Colorado's next hot springs destination?

ALDO SVALDI, APRIL 6, 2022 (THE DENVER POST)

An Arizona development company listed 1,156 acres of undeveloped commercial land in and around the town of Rico on the Western Slope for sale on Wednesday.

Among the selling points listed are the potential to build Colorado's next hot springs resort, room for future greenhouses to feed **farm-to-table restaurants** in the region, and **300 new homes** and condos to supply a real estate market hungry for mountain properties.

Development company puts 1,200 acres on market, pitching Rico as place for resort, greenhouses and 300 new mountain homes.

"The sellers have worked on this project for a **number of years** to get the right density and uses. The timing was not great for this property in the past. Now the time is perfect for it," said Mark King of Solutions RE, who along with Eric Saunders of Telluride Properties, is the broker for Silver Springs at Rico.

Disposition Properties, which is owned by two Arizona developers, is listing the property for \$10 million. Approaching their 90s, King said the current owners behind Disposition, who have spent more than two decades on the project, are wrapping up their estate plans and are ready to hand things off to a buyer who can move it forward.

Potential uses for the land, King said, include developing a landmark hot springs resort hotel on the Dolores River in downtown Rico, constructing up to 304 homes — either forsale or for-rent — and tapping a geothermal reservoir known as the Rico Dome to heat greenhouses or other businesses. A buyer could also do a land exchange with the U.S. Forest Service, trading acreage near Rico for more valuable terrain the federal government owns near ski communities like Vail or Telluride.



# Invenergy to develop Colorado solar project for Guzman Energy

DAVID WAGMAN, SEPTEMBER 1, 2021 (PV MAGAZINE)

Developed by Chicago-based Invenergy, the project will generate enough electricity to power 25,000 homes and is expected to be operational at the end of 2025. The solar array is expected to support up to three full-time operations jobs.

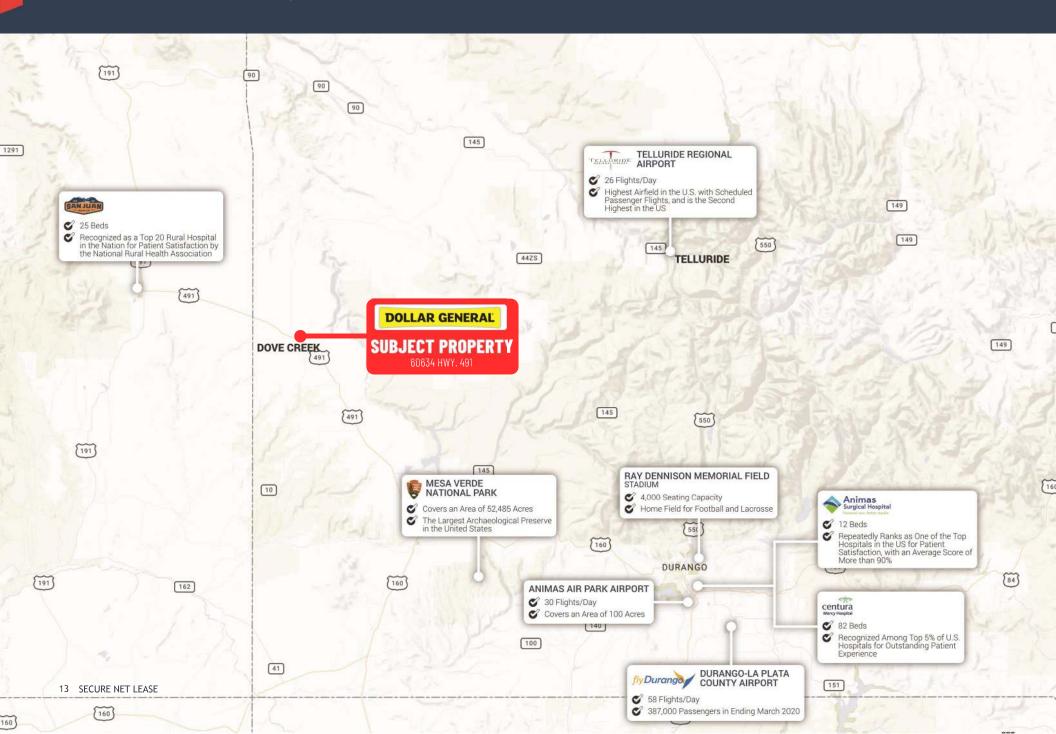
The Colorado county has been working for **several years** to attract solar developers. Denver-based Tri-State Generation & Transmission previously announced **plans to buy output** from two solar projects in Montezuma and Dolores counties, to be built and operated by **Juwi Inc. under PPAs.** 

Invenergy and Guzman Energy announced a 127 MW power purchase agreement (PPA) for the Boutique Solar project currently in development in Montezuma County, Colorado, in the state's far southwestern corner.

The two projects include the **140 MW Coyote Gulch** project in Montezuma County and the **110 MW Dolores** Canyon project in neighboring Dolores County. Both are set to achieve commercial operation in the fourth quarter of **2023**, and construction has not yet started. The 250 MW are expected to be able to provide power for about **75,000 typical homes** annually.



**DOLLAR GENERAL** DOVE CREEK, CO





#### **CALL FOR ADDITIONAL INFORMATION**

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(214) 522-7200

## **Los Angeles**

#### Office

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(424) 224-6430

#### **CALL FOR ADDITIONAL INFORMATION**

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