

## 1501 WEST TILGHMAN ST | ALLENTOWN, PA 18102

BROKER OF RECORD

**Brian Brockman** Bang Realty-Pennsylvania, Inc. BANG # RB068727 #RM432816

\$2,975,000 | 5.1% CAP **TOP NATIONAL CORPORATE TENANT** 

Actual Location



ONE WAY

ATTOZOTO

#### IREA **Chris Thompson**

REALTY

Senior Partner 818.522.4792 chris@irea.com DRE 01205918

# IREA

#### OFFICE

16501 Ventura Blvd. Suite 448 Encino, CA 91436 Phone: 818.386.6888 Fax: 818.386.2805

www.irea.com

Broker

#### CHRIS THOMPSON

Senior Partner 818-522-4792 chris@irea.com DRE | 01205918

BROKER OF RECORD

BANG

### BRIAN BROCKMAN

Bang Realty-Pennsylvania, Inc # RB068727 #RM432816









1501 WEST TILGHMAN ST | ALLENTOWN, PA 18102

Financial Indicat	ors	
Purchase Price:		\$2,975,000
Down Payment:	100%	\$2,975,000
CAP Rate:		5.1%
Cash on Cash Return:		5.1%

	Annual Ren	ts		Cap Rate	_
\$152,292.00	9/1/14	to	8/31/34	5.1%	
\$168,096.00	9/1/34	to	8/31/39	5.7%	Option 1
\$185,592.00	9/1/39	to	8/31/44	6.2%	Option 2
\$204,912.00	9/1/44	to	8/31/49	6.9%	Option 3

NN Lease	(LL roof & Structure)
	Notes
rear Duit.	10+0/2000
Year Built:	1948/2009
Net Square Feet:	11,705 (plus basement)
Approx. Lot Size:	31,200
Options:	Three 5-year Options

Lease Begin:

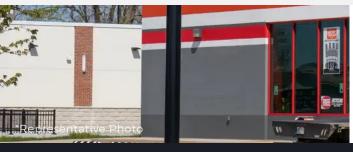
Lease Expire:

NN Lease (LL roof & Structure) Top National Corporate Tenant Approx 10% Increases in options Recently Extended Lease (w/no discount) Very Low Rent per Square Foot Remodeled in 2009 Population 234,688 in Five Mile Radius

**Property Abstract** 

10/1/09 9/30/34

Information deemed reliable but not guaranteed.



IREA Chris Thompson

Senior Partner 818.522.4792 chris@irea.com DRE 01205918



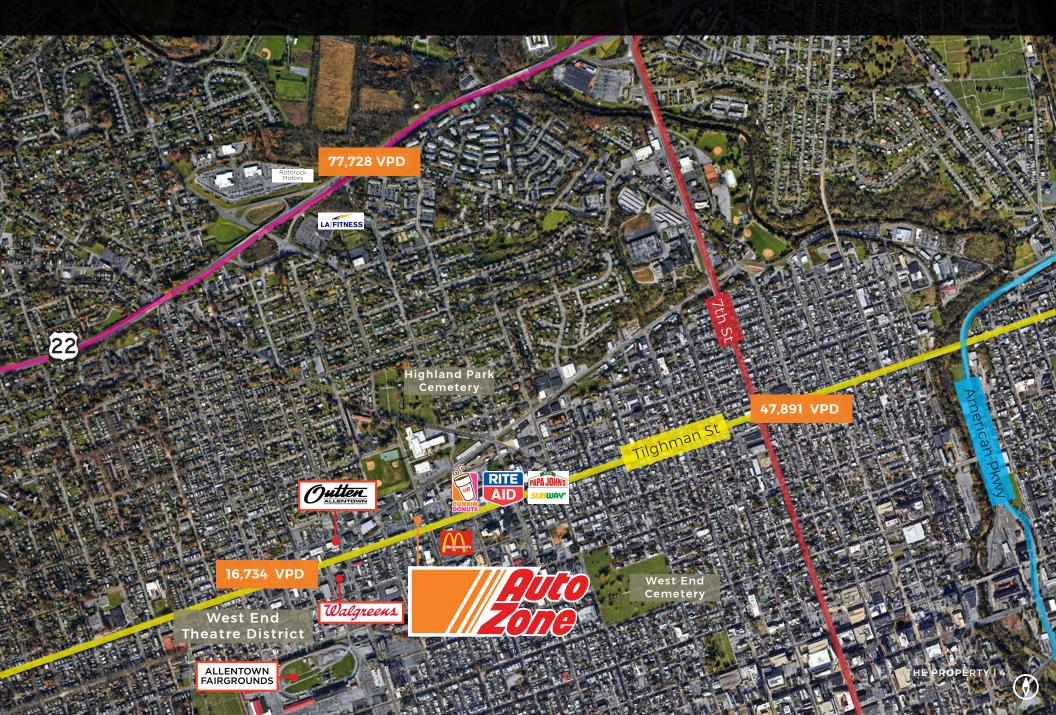
BROKER OF RECORD



Bang Realty-Pennsylvania, Inc # RB068727 #RM432816



THE PROPERTY





# **INVESTMENT HIGHLIGHTS**



TOP NATIONAL CORPORATE TENANT



NN LEASE (LL ROOF & STRUCTURE)

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RECENTLY EXTENDED LEASE (W/ NO DISCOUNT)



PRICE: **\$2,975,000** 



CAP: **5.1%** 

APPROX 10% INCREASES IN OPTIONS DENSE POPULATION 234,688 IN 5 MI RADIUS



## **TENANT PROFILE**



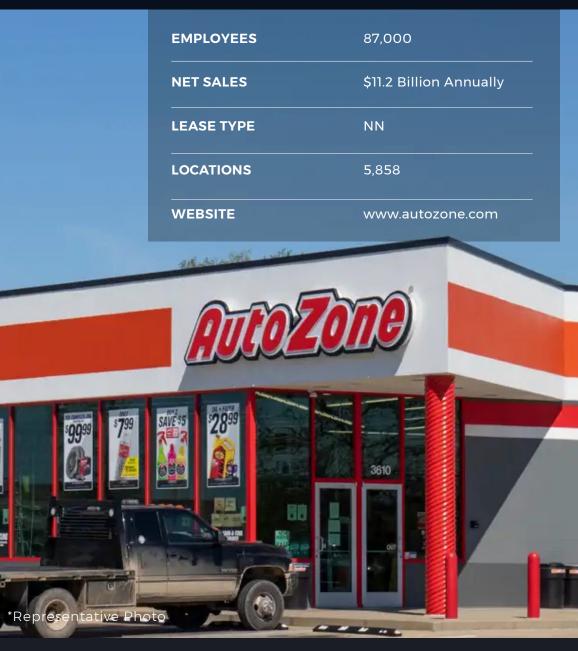
AutoZone, Inc is a retailer and distributor of automotive replacement parts and accessories in the United States.

On July 4, 1979, Auto Shack opened its first store in Forrest City, Arkansas and now, AutoZone is a Fortune 500 company and the leading auto parts retailer in the United States with more than \$11.22 billion in annual sales.

While AutoZone is a retailer, its business seems reasonably well-insulated from the Amazon threat. Usually, people need car parts on short notice and don't know exactly what they need. So, going into the local AutoZone is much more convenient than trying to do it online without much handholding. The company's store count goes up every quarter and same store sales continue to be on an upward trajectory.

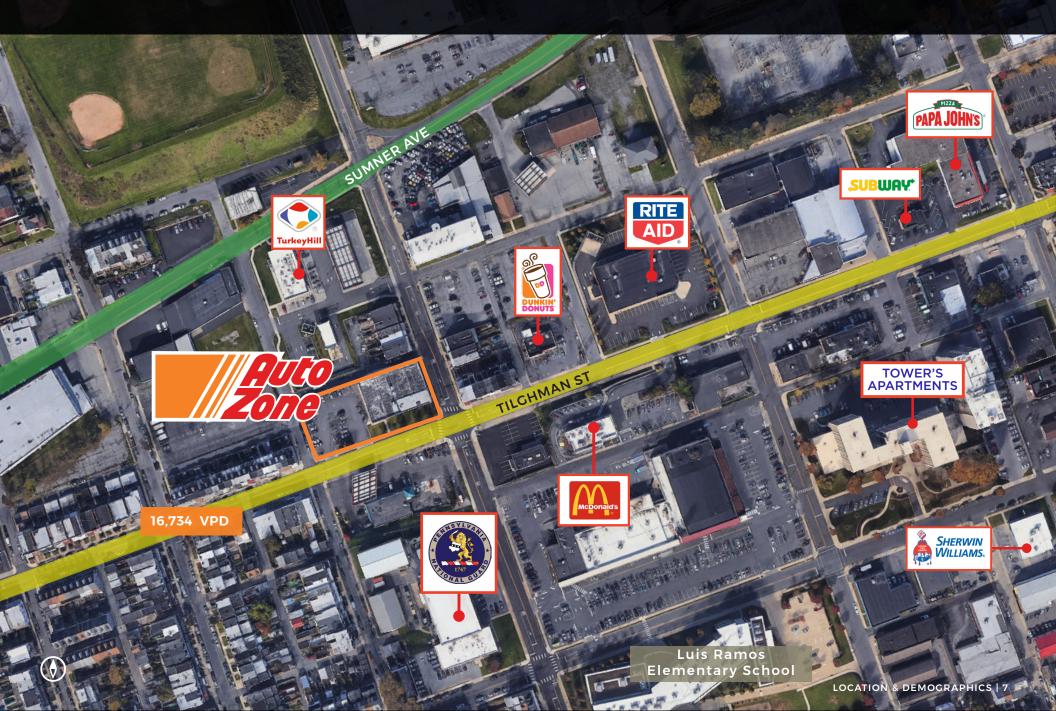
AutoZone sells auto and light truck parts, chemicals, and accessories through AutoZone stores in 49 US states plus the District of Columbia. As of August 31, 2019, Autozone operated 5,772 locations in the United States and opened 86 new stores.

AutoZone's core clients are generally do-it-yourselfers. US population and car production growth makes the business a winner.





## LOCATION & DEMOGRAPHIC HIGHLIGHTS



### ALLENTOWN, PA

Allentown is a bustling city on the Lehigh River, founded in 1762. Vibrant and lively, the city has a diverse nightlife, fine dining, golf, and other activities. From Dorney Park and Wildwater Kingdom to the Allentown Art Museum and the Symphony Orchestra, there's plenty to see and do. Even a stroll through the extensive historic district is enough to fill an afternoon.

Home for the global and U.S. corporate headquarters of several companies, such as Air Products, PPL Corporation, Crayola, Just Born, Olympus, and Norfolk Southern Railway, and others. The largest employer in the Lehigh Valley is Lehigh Valley Health Network with almost 8,000 employees. Allentown is also bolstered by two professional athletics teams, The Lehigh Valley Phantoms hockey team and the Lehigh Valley Iron Pigs minor league baseball team.

The city serves as a home to many museums - the Allentown Art Museum, The Baum School of Art, Civic Theatre, the Liberty Bell Museum, Lehigh County Historical Society, Munopco Music Theatre, and the Museum of Indian Culture. Offering tremendous variety and quality in their collections and exhibitions, Allentown's museums offer educational and popular programs and a busy calendar of public events.

Allentown is also host to hundreds of special events each year including fairs, festivals, marathons, fund-raising walks, community and cultural celebrations, and much more.

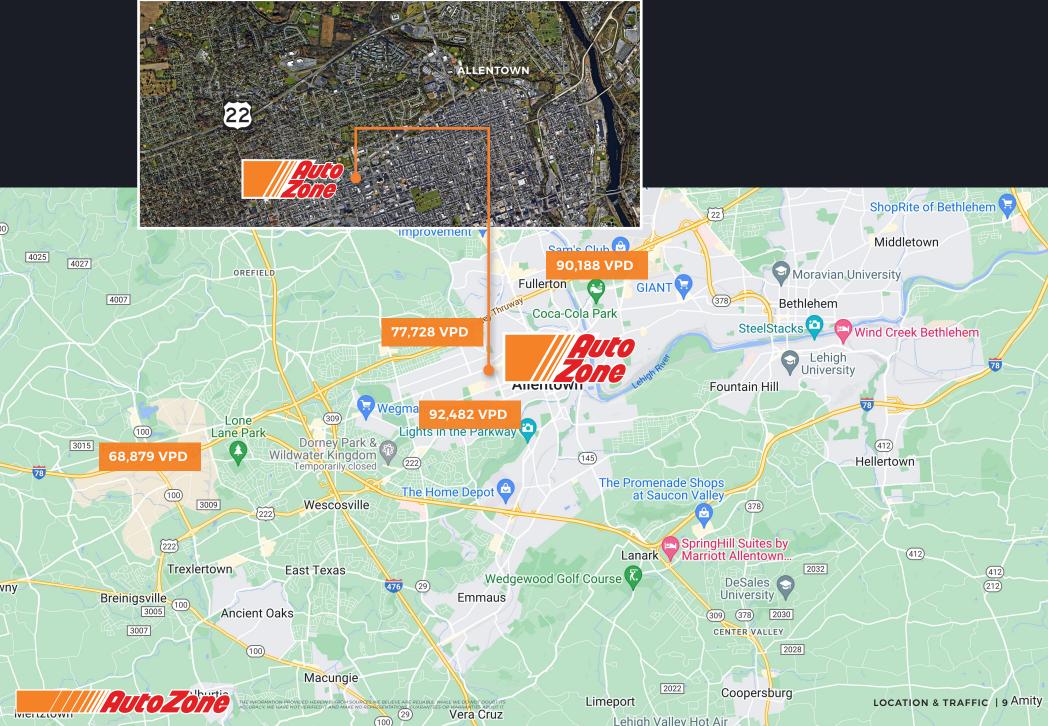








#### **LOCATION & TRAFFIC**



## **DEMOGRAPHICS** (1-MILE RADIUS)



#### **DEMOGRAPHICS & INCOME (1-MILE RADIUS)**

Summary	Census 2010		Census 2020		2022	2027
Population	40,953		43,584		1,090	44,425
Households	15,150		15,983		5,078	16,170
Families	8,937		-		9,085	9,117
Average Household Size	2.63		2.66		2.68	2.69
Owner Occupied Housing Units	6,424		2.00		5,852	5,994
Renter Occupied Housing Units	8,726		-		),226	10,176
Median Age	32.7			10	34.4	35.5
Trends: 2022-2027 Annual Rate	52.7	Area		State	51.1	National
Population		0.15%		-0.02%		0.25%
Households		0.11%		0.04%		0.31%
Families		0.07%		0.00%		0.28%
Owner HHs		0.48%		0.20%		0.53%
Median Household Income		3.27%		3.14%		3.12%
				2022		2027
Households by Income			Number	Percent	Number	Percent
<\$15,000			2,454	15.3%	2,073	12.8%
\$15,000 - \$24,999			2,416	15.0%	2,124	13.1%
\$25,000 - \$34,999			1,862	11.6%	1,619	10.0%
\$35,000 - \$49,999			2,143	13.3%	2,177	13.5%
\$50,000 - \$74,999			2,752	17.1%	2,861	17.7%
\$75,000 - \$99,999			1,959	12.2%	2,113	13.1%
\$100,000 - \$149,999			1,783	11.1%	2,208	13.7%
\$150,000 - \$199,999			458	2.8%	688	4.3%
\$200,000+			250	1.6%	306	1.9%
Median Household Income			\$43,016		\$50,533	
Average Household Income			\$60,328		\$69,789	
Per Capita Income			\$22,069		\$25,502	
	Censi	us 2010		2022		2027
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	3,319	8.1%	3,219	7.3%	3,258	7.3%
5 - 9	2,957	7.2%	3,104	7.0%	3,012	6.8%
10 - 14	2,909	7.1%	3,027	6.9%	2,974	6.7%
15 - 19	3,249	7.9%	2,968	6.7%	2,931	6.6%
20 - 24	3,360	8.2%	3,420	7.8%	3,186	7.2%
25 - 34	5,997	14.6%	6,699	15.2%	6,572	14.8%
35 - 44	4,945	12.1%	5,479	12.4%	5,805	13.1%
45 - 54	5,369	13.1%	4,571	10.4%	4,761	10.7%
55 - 64	3,792	9.3%	4,811	10.9%	4,542	10.2%
65 - 74	2,110	5.2%	3,605	8.2%	3,879	8.7%
75 - 84	1,764	4.3%	1,979	4.5%	2,380	5.4%
85+	1,184	2.9%	1,208	2.7%	1,126	2.5%

#### **THE NUMBERS**

1-MILE RADIUS FROM PROPERTY

#### **Total Population**

2010	40,953
2022	44,584
2027*	44,425

#### **Total Households**

2010	15,150
2022	16,078
2027*	16,170

#### **Average Household Income**

2020	\$60,328	
2022*	\$69,789	

#### **Renter Occupied Housing Units**

2010	8,726
2022	10,226
2027*	10,176



## **DEMOGRAPHICS** (3-MILE RADIUS)



#### **DEMOGRAPHICS & INCOME (3-MILE RADIUS)**

Population   136,136   145,473   147,203   149,     Households   50,124   53,051   53,846   54,     Families   31,821   -   32,784   33,     Average Household Size   2.61   2.66   2.65   22,     Owner Occupied Housing Units   26,424   -   24,876   25,     Renter Occupied Housing Units   23,698   -   28,970   29,     Median Age   34.7   -   36.4   23,698   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   23,693   -   24,876   23,693   -   24,876   23,693   -   23,693   -   23,693   -   23,693   2	572 126 1.65 424
Households   50,124   53,051   53,846   54,4     Families   31,821   -   32,784   33,     Average Household Size   2.61   2.66   2.65   22,     Owner Occupied Housing Units   26,424   -   24,876   25,     Renter Occupied Housing Units   23,698   -   28,970   29,     Median Age   34.7   -   36.4   33,     Trends: 2022-2027 Annual Rate   Area   State   Nation     Population   0.26%   -0.02%   0.04%   0.33,     Households   0.27%   0.04%   0.33,   0.33,     Owner HHs   0.21%   0.00%   0.33,   0.33,     Owner HHs   0.44%   0.20%   0.53,   0.53,     Median Household Income   2.41%   3.14%   3.14%   3.14%     Yer   6,661   12.3%   5,463   10     \$15,000   \$24,999   6,069   11.3%   5,063   99     \$25,000   \$34,999 <td>572 126 1.65 424</td>	572 126 1.65 424
Families 31,821 - 32,784 33,72   Average Household Size 2.61 2.66 2.65 25,   Owner Occupied Housing Units 26,424 - 24,876 25,   Renter Occupied Housing Units 23,698 - 28,970 29,   Median Age 34.7 - 36.4 - -   Trends: 2022-2027 Annual Rate Area State Nattice   Population 0.26% -0.02% 0.04% 0.3   Households 0.27% 0.04% 0.3 0.3   Owner HHs 0.21% 0.00% 0.3 0.3   Owner HHs 0.21% 0.00% 0.3 0.3   Owner HHs 0.44% 0.20% 0.5 0.5   Median Household Income 2.41% 3.14% 3.14% 3.14%   Households by Income 6,641 12.3% 5,463 10   \$15,000 \$34,999 5,329 9.9% 4,889 9   \$25,000 \$34,999 5,329 9.9% 4,889 9   \$35,000	126 65 424
Average Household Size   2.61   2.66   2.65   2     Owner Occupied Housing Units   26,424   -   24,876   25,     Renter Occupied Housing Units   23,698   -   28,970   29,     Median Age   34.7   -   36.4   3     Trends: 2022-2027 Annual Rate   Area   State   Nation     Population   0.26%   -0.02%   0.2     Households   0.27%   0.04%   0.2     Owner HHs   0.21%   0.00%   0.5     Owner HHs   0.21%   0.00%   0.5     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.14%     *   5.000   \$4,999   \$5,829   99     \$15,000   \$24,999   6,6641   12.3%   5,463   10     \$15,000   \$34,999   \$5,329   9.9%   4,889   9     \$25,000   \$34,999   \$5,329   9.9%   4,889   9     \$25,000 </td <td>.65 424</td>	.65 424
Owner Occupied Housing Units   26,424   -   24,876   25,     Renter Occupied Housing Units   23,698   -   28,970   29,     Median Age   34.7   -   36.4   33,     Trends: 2022-2027 Annual Rate   Area   State   Natic     Population   0.26%   -0.02%   0.2     Households   0.21%   0.04%   0.2     Gowner HHs   0.21%   0.00%   0.5     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1     Tenseholds by Income   6,641   12.3%   5,463   10     \$15,000 + \$24,999   5,329   9.9%   4,889   9     \$25,000 + \$34,999   5,329   9.9%   4,889   9     \$35,000 + \$49,999   7,775   14.4%   7,636   14     \$50,000 + \$74,999   5,329   9.9%   4,889   9	424
Renter Occupied Housing Units   23,698   -   28,970   29,970     Median Age   34.7   -   36.4   34.7     Trends: 2022-2027 Annual Rate   Area   State   Nation     Population   0.26%   -0.02%   0.4     Households   0.27%   0.04%   0.3     Grandles   0.21%   0.00%   0.3     Owner HHs   0.21%   0.00%   0.5     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1     Vereent   Vereent   Number   Percent   Number   Percent     4515,000   \$24,999   6,661   12.3%   5,463   10     \$15,000   \$24,999   6,669   11.3%   5,082   9     \$25,000   \$34,999   5,329   9.9%   4,889   9     \$35,000   \$49,999   7,775   14.4%   7,636   14     \$50,000   \$74,999   10,074   18.7%   9,829	
Median Age   34.7   -   36.4   Trends: 2022-2027 Annual Rate   Area   State   Nation     Population   0.26%   -0.02%   0.04%   0.27%   0.04%   0.27%   0.04%   0.27%   0.04%   0.27%   0.04%   0.20%   0.21%   0.00%   0.21%   0.00%   0.21%   0.00%   0.21%   0.00%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   0.20%   0.21%   <	
Trends: 2022-2027 Annual Rate   Area   State   Nation     Population   0.26%   -0.02%   0.27%     Households   0.27%   0.04%   0.27%     Families   0.21%   0.00%   0.27%     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1     Precent   Pure     Households by Income   6,661   12.3%   5,463   10     \$15,000   \$24,999   6,069   11.3%   5,082   9     \$25,000   \$34,999   5,329   9.9%   4,889   9     \$35,000   \$49,999   7,775   14.4%   7,636   14     \$50,000   \$74,999   10,074   18.7%   9,829   18	7.2
Population   0.26%   -0.02%   0.2     Households   0.27%   0.04%   0.3     Families   0.21%   0.00%   0.2     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1 <b>2022 2022</b> Households by Income   Number   Percent   Number   Percent     < \$15,000	
Households   0.27%   0.04%   0.3     Families   0.21%   0.00%   0.2     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1 <b>2022 2022 2022</b> Households by Income   Number   Percent   Number   Percent     <	5%
Families   0.21%   0.00%   0.2     Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1 <b>2022 2022</b> Households by Income   Number   Percent   Number   Percent     <15,000	1%
Owner HHs   0.44%   0.20%   0.5     Median Household Income   2.41%   3.14%   3.1 <b>2022 2022</b> Households by Income   Number   Percent   Number   Percent     <15,000	8%
Median Household Income   2.41%   3.14	3%
Households by Income   Number   Percent   Number   Percent     <\$15,000	2%
<\$15,0006,64112.3%5,46310\$15,000 - \$24,9996,06911.3%5,0829\$25,000 - \$34,9995,3299.9%4,8899\$35,000 - \$49,9997,77514.4%7,63614\$50,000 - \$74,99910,07418.7%9,82918	027
\$15,000 - \$24,9996,06911.3%5,0829\$25,000 - \$34,9995,3299.9%4,8899\$35,000 - \$49,9997,77514.4%7,63614\$50,000 - \$74,99910,07418.7%9,82918	cent
\$25,000 - \$34,9995,3299.9%4,8899\$35,000 - \$49,9997,77514.4%7,63614\$50,000 - \$74,99910,07418.7%9,82918	.0%
\$35,000 - \$49,9997,77514.4%7,63614\$50,000 - \$74,99910,07418.7%9,82918	3%
\$50,000 - \$74,999 10,074 18.7% 9,829 18	.0%
	.0%
	.0%
\$75,000 - \$99,999 6,556 12.2% 6,858 12	6%
\$100,000 - \$149,999 7,185 13.3% 9,092 16	7%
\$150,000 - \$199,999 2,413 4.5% 3,457 6	3%
\$200,000+ 1,795 3.3% 2,256 4	1%
Median Household Income \$51,864 \$58,416	
Average Household Income\$72,709\$84,857	
Per Capita Income   \$26,785   \$31,258	
	027
	cent
	.8%
	.5%
	.5%
	.8%
	.8%
	.8%
	.9%
	.0%
	.6%
	.5%
	1%
85+ 3,381 2.5% 4,008 2.7% 3,968 2	7%

#### **THE NUMBERS**

**3-MILE RADIUS FROM PROPERTY** 

#### **Total Population**

136,135
145,473
149,095

#### **Total Households**

2010	50,124
2022	53,846
2027*	54,572

#### **Average Household Income**

2020	\$72,709
2022*	\$84,857

#### **Renter Occupied Housing Units**

2010	23,698
2022	28,970
2027*	29,148



## **DEMOGRAPHICS** (5-MILE RADIUS)



#### **DEMOGRAPHICS & INCOME (5-MILE RADIUS)**

Summary	Census 201	D	Census 2020	20	22	2027
Population	217,27		231,962	234,6		236,923
Households	83,74		88,455	89,6		90,469
Families	54,03		-	55,5		55,922
Average Household Size	2.5		2.56	,	56	2.56
Owner Occupied Housing Units	50,44	1	-	48,7	67	49,592
Renter Occupied Housing Units	33,29		-	40,8		40,877
Median Age	37.		-		9.4	40.3
Trends: 2022-2027 Annual Rate		Area		State		National
Population		0.19%		-0.02%		0.25%
Households		0.19%		0.04%		0.31%
Families		0.12%		0.00%		0.28%
Owner HHs		0.34%		0.20%		0.53%
Median Household Income		3.34%		3.14%		3.12%
				2022		2027
Households by Income			Number	Percent	Number	Percent
<\$15,000			8,423	9.4%	6,782	7.5%
\$15,000 - \$24,999			8,424	9.4%	6,846	7.6%
\$25,000 - \$34,999			7,817	8.7%	6,918	7.6%
\$35,000 - \$49,999			12,305	13.7%	11,370	12.6%
\$50,000 - \$74,999			16,588	18.5%	15,622	17.3%
\$75,000 - \$99,999			12,206	13.6%	12,904	14.3%
\$100,000 - \$149,999			14,297	16.0%	17,416	19.3%
\$150,000 - \$199,999			5,184	5.8%	7,110	7.9%
\$200,000+			4,380	4.9%	5,490	6.1%
Median Household Income			\$59,433		\$70,038	
Average Household Income			\$83,602		\$97,544	
Per Capita Income			\$31,916		\$37,213	
	Cens	sus 2010		2022		2027
Population by Age	Number	Percent	Number	Percent	Number	Percent
0 - 4	14,290	6.6%	13,956	5.9%	14,153	6.0%
5 - 9	13,902	6.4%	14,216	6.1%	14,032	5.9%
10 - 14	14,199	6.5%	14,306	6.1%	14,320	6.0%
15 - 19	15,588	7.2%	14,867	6.3%	14,475	6.1%
20 - 24	14,966	6.9%	15,328	6.5%	14,332	6.0%
25 - 34	28,734	13.2%	31,270	13.3%	30,994	13.1%
35 - 44	27,214	12.5%	29,529	12.6%	30,853	13.0%
45 - 54	30,975	14.3%	27,004	11.5%	27,168	11.5%
55 - 64	24,939	11.5%	29,602	12.6%	27,313	11.5%
65 - 74	14,891	6.9%	23,706	10.1%	25,558	10.8%
75 - 84	11,784	5.4%	13,762	5.9%	16,500	7.0%
85+	5,795	2.7%	7,141	3.0%	7,227	3.1%

#### **THE NUMBERS**

5-MILE RADIUS FROM PROPERTY

#### **Total Population**

2010	212,277
2022	234,688
2027*	236,923

#### **Total Households**

2010	83,740
2022	89,634
2027*	90,469

#### **Average Household Income**

2020	\$83,602
2022*	\$97,544

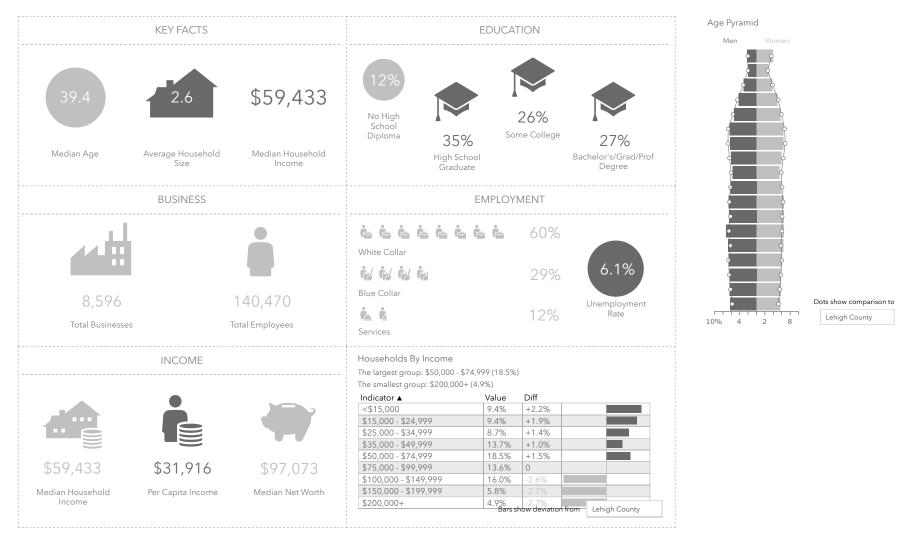
#### **Renter Occupied Housing Units**

2010	33,299
2022	40,867
2027*	40,877



# **INFOGRAPHICS** (5-MILE RADIUS)





Sources: IREA; ESRI Information Services; U.S. Census Bureau of Labor Statistics; Wikipedia.





and a

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# IREA

16501 Ventura Blvd. Suite 448 Encino, CA 91436 Phone: 818.386.6888

#### www.irea.com

\*Representative Photo

BROKER OF RECORD

# BANG

#### BRIAN BROCKMAN

Bang Realty-Pennsylvania, Inc # RB068727 #RM432816

## **Chris Thompson**

Senior Partner (818) 574-5102 chris@irea.com 01205918

# **\$2,975,000 | 5.1% CAP** TOP NATIONAL CORPORATE TENANT

AT 10 10 10 10

1501 WEST TILGHMAN ST | ALLENTOWN, PA 18102