

635 N MAIN ST | AKRON, OH 44310

OFFERING MEMORANDUM



# **TABLE OF CONTENTS**



# **EXCLUSIVELY LISTED BY**

#### **KYLE MATTHEWS**

Broker of Record Lic No. REC.2020005555 (OH)

# **INVESTMENT HIGHLIGHTS**

#### **TENANT HIGHLIGHTS**

- » Corporate Guaranty (BBB: S&P) Couche-Tard Operates More than 14,100 Stores in 26 Countries
- » Couche-Tard Reported FY2022 Revenue of \$62.8 Billion (FY 2018), Has a Market Cap of \$57.8 Billion
- » Couche-Tard is One of the Largest Gas & Convenience Retailers in the World with 14,000+ Global Locations, 7,000+ Throughout 48 U.S. States
- » Ideally Situated on the Hard Corner, Signalized Intersection of N Main ST (16,000 VPD) & E Tallmadge Ave (13,000 VPD)
- » Open 24 Hours 7 Days a Week; All-Brick Construction with a Rare Drive-Thru Car Wash

#### **LEASE & LOCATION**

- » Inflation Protected Lease Structure The lease Features 1.5% Annual Increases throughout the lease term which provides a great hedge against inflation
- » Long-Term Lease with Zero Landlord Responsibilities Triple-Net (NNN) Lease With Approximately 4.08 Years Remaining On Initial Term
- » Accelerated & Bonus Depreciation: This Property Qualifies for Both 100% Bonus Depreciation & 15 Year Accelerated Depreciation
- » Less than 1.5 miles The University of Akron; the region's most influential public research university, contributing to the resurgence of the local economy, providing a workforce highly trained in diverse disciplines, and known for an innovative approach to higher education
- » Dense Infill Demographics with 44,124/2-Mile, 242,820/5-Mile & 478,936/10-Mile Population Counts
- » Proximate to Summa Health System Hospital, Jennings Community Learning, Center, Norton High School, Dollar General, Caliber Collison, Burger King, Family Dollar, CVS, and Sherwin-Williams







# **FINANCIAL OVERVIEW**



\$1,830,198.49

PRICE



**6.15%** CAP RATE



**±3,258 SF** GLA



**±0.50 AC**LOT SIZE

# **TENANT SUMMARY**

Tenant Trade Name	Circle K	
Year Built	2000	
Type of Ownership	Fee Simple	
Lease Guarantor	Corporate	
Lease Type	Absolute NNN	
Roof and Structure	Tenant Responsibility	
Original Lease Term	20 Years	
Lease Expiration Date	12/31/2026	
Term Remaining on Lease	±4.08 Years	
Increase	1.5% Annual increases	
Options	Five (5) Five-year options followed by Two (2) 10 year options	

# **ANNUALIZED OPERATING DATA**

LEASE COMMENCE	MONTHLY RENT	ANNUAL RENT	CAP
Current - December 31, 2023	\$9,379.77	\$112,557.21	6.15%
January 1, 2024 - December 31, 2024	\$9,520.46	\$114,245.57	6.24%
January 1, 2025 - December 31, 2025	\$9,663.27	\$115,959.25	6.34%
January 1, 2026 - December 31, 2026	\$9,808.22	\$117,698.64	6.43%
Option 1: January 1, 2027 - December 31, 2031	\$9,955.34	\$119,464.12	6.53%
Option 2: January 1, 2032 - December 31, 2036	\$10,724.73	\$128,696.79	7.03%
Option 3: January 1, 2037 - December 31, 2041	\$11,553.58	\$138,642.99	7.58%
Option 4: January 1, 2042 - December 31, 2046	\$13,609.53	\$163,314.36	8.92%
Option 5: January 1, 2047 - December 31, 2051	\$14,661.33	\$175,935.95	9.61%
Option 6: January 1, 2052- December 31, 2062	Fair Market Value	TBD	TBD
Option 7: January 1, 2063- December 31, 2073	Fair Market Value	TBD	TBD
DOM: 107			1111







# THE OFFERING

PROPERTY NAME	Circle K
Property Address	635 N Main St Akron, OH 44310
SITE DESCRIPTION	
Number of Stories	One
Year Built	2000
GLA	±3,258 SF
Type of Ownership	Fee Simple

## TENANT OVERVIEW

» COMPANY NAME
Circle K

**EMPLOYEES** ±40,000

» LOCATIONS ±15,000

» INDUSTRY
Convenience Store

» HEADQUARTERSTempe, AZ

» WEBSITE www.circlek.com

Circle K Stores Inc. is a Canadian-owned American multinational chain of convenience stores. Founded in 1951 in El Paso, Texas, the company filed for bankruptcy protection in 1990 and went through several owners, before being acquired by its current owner, Alimentation Couche-Tard, in 2003. It is present in most of the 50 U.S. states and is franchised in Asia and Latin America. In 2015, Circle K unveiled a new logo and brand identity, and Couche-Tard announced that it would deploy the brand in English-speaking Canada (in parallel with, and in some cases rebranded from the Mac's chain), and in Europe to replace Statoil.

Circle K is the neighborhood corner store on thousands of corners. The bright-red Circle K logo is a beacon for customers seeking a convenient place to find quality products and a great shopping experience around the world.

#### PROPERTY DEMOGRAPHICS **POPULATION** 2-MILE 5-MILE 10-MILE 2027 Projection 40,690 230,376 467,860 2022 Estimate 41,043 231,858 468,935 44,288 241,490 476,436 2010 Census HOUSEHOLD 2-MILE 5-MILE 10-MILE 18,084 103,442 202,841 2027 Projection 17,934 102.254 199,693 2022 Estimate 102.839 2010 Census 18.512 196,442 116% 2022-2027 Growth 0.84% 1.58% **INCOME** 2-MILE 5-MILE 10-MILE 2022 Avg. Household Income \$60,721 \$65.350 \$75.641

# **AREA OVERVIEW**

### AKRON, OH

With a population of almost 200,000 residents, Akron is a city in and the county seat of Summit County. It is also the 5th largest city in the state of Ohio. Akron has a high quality of life as it offers a variety of attractions including the Akron Art Museum, the Stan Hywet Hall & Gardens, and Lock 3 Park. Akron's local economy is supported by several manufacturing, education, healthcare, and biomedical research companies. Akron is at the center of "Polymer Valley", the University of Akron is well-known for its polymer academic program and is home to the Goodyear Polymer Center and National Polymer Innovation Center. Not only does Akron have its own strong local economy, but it is near other major metropolitan areas with lots of opportunities for growth. Strategically located just 40 miles south of Cleveland, Akron is the ideal place for businesses and young professionals to grow.



### **ECONOMY**

Akron has a diverse and business-friendly local economy. It is strategically located next to other major markets in the state of Ohio such as the Cleveland Metro Area and the Canton Metro Area. The Greater Akron area has over 21,000 businesses and more than 150 Fortune 500 company operations. The city is a major hub for plastic processing and liquid crystal and polymer research, thus supporting most of the local economy. FirstEnergy, one of the top 25 largest energy companies in the United States, is headquartered in the city. Akron is the ideal place for business as it is within a 500-mile radius of 57% of the U.S. population and it has access to three foreign trade zones. Parks, theaters, fine dining, world-class entertainment, and professional sports all have a significant impact on Akron's economy and provide residents with a high quality of life.

The city is home to the University of Akron, providing highly educated workers to the workforce. In addition, Cleveland State University, Kent State University, and Youngstown State University are other four-year public institutions of higher education that are within a 50-mile radius of Akron.

#### **TOP EMPLOYERS**

















# **TOURISM**

Akron is home to several events & festivals held annually including the National Hamburger Festival, the Italian Festival, and the Rib, White & Blue Food Festival. The most popular event in the city is Art in the Square, which is when the art and music communities come together at a festival that features the works of local artists and musicians.

#### **AKRON ART MUSEUM**

Situated in the downtown area of Akron, the Akron Art Museum features regional, national, and international artworks created since 1850. Popular exhibits include contemporary painting and sculpture and 20th century photography.

#### STAN HYWET HALL & GARDENS

Located in northwest Akron, the Stan Hywet Hall & Gardens is a beautiful estate that once belonged to F.A. Seiberling, the cofounder of Goodyear Tire & Rubber Company. The estate features a 65-room Tudor Revival Mansion and a historic and vibrant garden.

#### **LOCK 3 PARK**

Situated in downtown Akron, Lock 3 is an affordable, family-friendly entertainment area. Several events take place in Lock 3 each year. During the summer, the amphitheater hosts WONE's Rock the Lock concerts which feature the best acts in the country. During the winter, Lock 3 kicks off every year with the Downtown Holiday Lighting Ceremony by exploding the night sky with fireworks. Since its opening in 2003, the park has hosted over 2 million visitors.



AKRON ART MUSEUM



STAN HYWET HALL & GARDENS



LOCK 3 PARK



# **APARTMENTS**

- 1 THE AVENUE DISTRICT 35 UNITS
- STONE BLOCK CLEVELAND 57 UNITS
- BOUTIUE SUITES 80 UNITS
- (4) 1300 BRIDGEVIEW 247 UNITS
- 5 THE LOFTS 80 UNITS
- 6 APARTMENTS AT NAUTICA 59 UNITS
- 7 THE ARCHER 250 UNITS
- 8 THE ATHLON AT CLEVELAND ATHLETIC CLUB 163 UNITS
- 9 THE BEACON CLEVELAND 187 UNITS
- 10 THE BINGHAM 340 UNITS
- 11 BOHN TOWER 267 UNITS
- 12 THE BRADLEY CLEVELAND 37 UNITS
- 13 CLOAK FACTORY LOFTS 17 UNITS
- 14 THE CRESWELL 80 UNITS
- 15 CRITTENDEN COURT APARTMENTS 209 UNITS
- 16 EAST 4TH ST APARTMENTS 64 UNITS
- 17 ERIE BUILDING LOFTS 19 UNITS
- 18 EUCLID GRAND 240 UNITS
- 19 THE EDGE ON EUCLID 240 UNITS
- 20 FLATS AT EAST BANK APARTMENTS 240 UNITS
- 71 THE GARFIELD 123 UNITS
- THE GRANT 73 UNITS
- 73 THE RESIDENCES AT HALLE 122 UNITS
- THE RESIDENCES AT HANNA 103 UNITS
- 25 HARBOR VERANDAS 16 UNITS
- 26 OSBORN APARTMENTS 70 UNITS
- 27 ICONIC LIVING AT THE 9 194 UNITS



- 28 THE IVORY 29 UNITS
- RESIDENCES AT LEADER 224 UNITS
- 30 LOFTS OF WEST 9TH ST 12 UNITS
- 31) THE LUCKMAN 426 UNITS
- 32 THE LUMEN 318 UNITS
- 33 THE MAY 307 UNITS
- 34 MASHALL PLACE 41 UNITS
- 35 MILTON TOWNHOMES 16 UNITS

  36 THE PARK BUILDING 20 UNITS

- 37) PERYY PAYNE 93 UNITS
- 38 POINTE AT GATEWAY 42 UNITS
- 39 PROSPECT YARD 42 UNITS
- 40 PROSPECT PLACE APARTMENTS 19 UNITS
- 41) RESIDENCES AT 1717 223 UNITS
- 42 RESIDENCES AT 668 236 UNITS
- 43 RESERVE SQUARE 971 UNITS
- 44) THE SCHOFIELD RESIDENCES 45 UNITS
- 45 THE SEASONS AT PERK PARK 33 UNITS

- 46 THE STANDARD 282 UNITS
- THE STATLER 295 UNITS
- 48 STONE BLOCK BUILDING & APARTMENTS 57 UNITS
- 49 THE CONDOMINIUMS AT STONEBRIDGE 157 UNITS
- 50 THE TERMINAL TOWER RESIDENCES 297 UNITS
- 51 APARTMENT 92 100 UNITS
- (52) WINDSOR BUILDING 37 UNITS
- 53 WORTHINGTON SQUARE APARTMENTS 53 UNITS
- (54) WORTHINGTON YARDS 98 UNITS



GREAT LAKES SCIENCE CENTER

MOSES CLEVELAND LANDING SITE

SOLDIERS' & SAILORS' MONUMENT

ROCK AND ROLL HALL OF FAME MUSEUM

STEAMSHIP WILLIAM G. MATHER MUSEUM

MONEY MUSEUM

37) USS COD SUBMARINE

**INTERNATIONAL WOMEN'S AIR & SPACE MUSEUM** 

ROCK AND ROLL HALL OF FAME AND MUSEUM LIBRARY & ARCHIVES

### ENTERTAINMENT

- 30 EAST 4TH STREET ENTERTAINMENT DISTRICT
- 40) GREAT LAKES THEATER
- 41) IMPROV COMEDY CLUB
- 42 JACOBS PAVILION AT NAUTICA
- 44 PLAYHOUSESQUARE

#### SIGHTSEEING + TRANSPORTATION

45) THE BIKE RACK

CITY

**DOWNTOWN CLEVELAND MAP** 

WHISKEY

ISLAND

- 46 GOODTIME III
- 47) LOLLY THE TROLLEY
- NAUTICA QUEEN
- 49 OHIO CITY BICYCLE CO-OP

THE FLATS

**EAST BANK** 

THE FLATS

**WEST BANK** 

- 50 RTA TOWER CITY CENTER RAPID STATION
- (51) SEGWAY/WALKING TOURS OF CLEVELAND

### **SPORTS VENUES**

NORTHCOAST

DISTRICT

TOWER CITY

DISTRIC

TREMONT

**SCRANTON** 

PENINSULA

90

PLAYHOUSE SOUARE

IDUSTRIAL

FLATS

**CAMPUS** 

DISTRICT

± 61,310 VPD

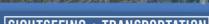
NDUSTRIAL

- (52) CLEVELAND SOAP BOX DERBY TRACK
- 52 FIRSTENERGY STADIUM
- 54 GREAT LAKES WATERSPORTS
- PROGRESSIVE FIELD
- 56 QUICKEN LOANS ARENA
- **WOLSTEIN CENTER AT CSU**

#### SHOPPING

± 65.869 VPD

- (58) 5TH STREET ARCADES & JESSICA'S GALLERY
- 59 THE ARCADE & MARENGO LUXURY SPA
- 60 ASIAN PLAZA
- 61 BONFOEY GALLERY
- 62 C.L.E CLOTHING CO.
- COSTANTINO'S MARKET
- TOWER CITY CENTER & THE ONLY CLEVELAND STORE
- WESTSIDE MARKET



- 38 CLEVELAND PLAY HOUSE
- 43) PEABODY'S AT THE AGORA



# **CLEVELAND TOURISM**

Downtown Cleveland is a great place to live, work, play and travel in part because of the bustling nightlife and growing food scene. Through world-class theater, award-winning cuisine, diverse entertainment acts, and culturally rich history, there is always something new to try.

Cleveland is building a downtown in which residents, workers, and visitors can meet their daily needs within a 15-minute walk of where they live or work. Historic Euclid Avenue serves as the heart of a unique and authentic lifestyle center anchored by \$1.2billion of investment attracted by Public Square, Playhouse Square's 1 million annual visitors, and 4 million annual transit riders.

A diverse portfolio of attractions and events continues to draw millions of residents and visitors into the urban core. Downtown Cleveland is home to 5 live entertainment venues, 3 professional sports stadiums, 19 theaters, and over a dozen annual festivals and parades. Summer in downtown is jam-packed with unique waterfront events including the return of the Tall Ships Festival to the lakefront.















# **CONFIDENTIALITY AGREEMENT & DISCLAIMER**

This Offering Memorandum contains select information pertaining to the business and affairs of Circle K located at 635 N Main St, Akron, OH 44310 ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

Matthews Real Estate Investment Services is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Matthews Real Estate Investment Services.

Owner and Matthews Real Estate Investment Services expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date this Offering Memorandum.

