

# **EXECUTIVE OVERVIEW**







### **INVESTMENT HIGHLIGHTS**

- World Leading Tire Company Goodyear is one of the largest, most recognizable names in the industry, boasting \$13 billion in annual revenue (2020).
- Long-Term Lease Goodyear recently signed a 10-year extension, showing dedication to the store site.
- Strong Traffic Counts Ideally positioned along Navarre Pkwy (Hwy 98) this store benefits from seeing about 42,000 vehicles per day.
- Rapidly Growing Area Brand New 330 Unit Class A Multifamily Development is currently under construction across the street.
- Income Tax-Free State Florida benefits from being an income-tax-free state
- Rental Increases 7% Rental Increase in year 5
- Clean Phase 1 This property has a recent clean environmental report on file.
- Recent Roof Repair The roof was completely recoated in 2021

#### **FINANCIAL OVERVIEW ANNUALIZED OPERATING DATA LEASE SUMMARY Monthly Rent** Cap Rate **Annual Rent Term Dates** Tenant Name Goodyear Current \$10,130 \$121,560 \$18.99 6.07% Type of Ownership Fee Simple 01/01/2028 - 12/31/2032 \$10,890 \$130,680 \$20.42 Lessee Entity Corporate NN Option 1 \$21.95 \$11,706 \$140,472 7.02% Landlord Responsible Roof & Structure \$23.60 7.55% Option 2 \$12,584 \$151,008 Term Remaining ±10 Years 12/5/2007 Lease Commencement Date 12/31/2032 Lease Expiration Date FINANCING INQUIRES Two, 5-Year Options Options GLA (SF) ±6,400 SF ±0.96 AC Lot Size For financing options reach out to: Year Built 2002 Greg Kavoklis 30 Days DIRECT: (805) 630-8143 ROFR greg.kavoklis@matthews.com CEISO













## **TENANT OVERVIEW**













Goodyear is one of the most recognized brand names in the tire industry. Goodyear is one of the world's leading tire companies with operations in most regions of the world, with 47 manufacturing facilities in 21 countries. Goodyear develops, manufactures, markets, and distributes tires for most applications. It also manufactures and markets rubber-related chemicals for various applications. As of 2017, Goodyear is one of the top four tire manufactures along with Bridgestone, Michelin and Continental. Goodyear is known and recognized for the Goodyear Blimp, currently one of the most recognizable advertising icons in America.



## NAVARRE, FL

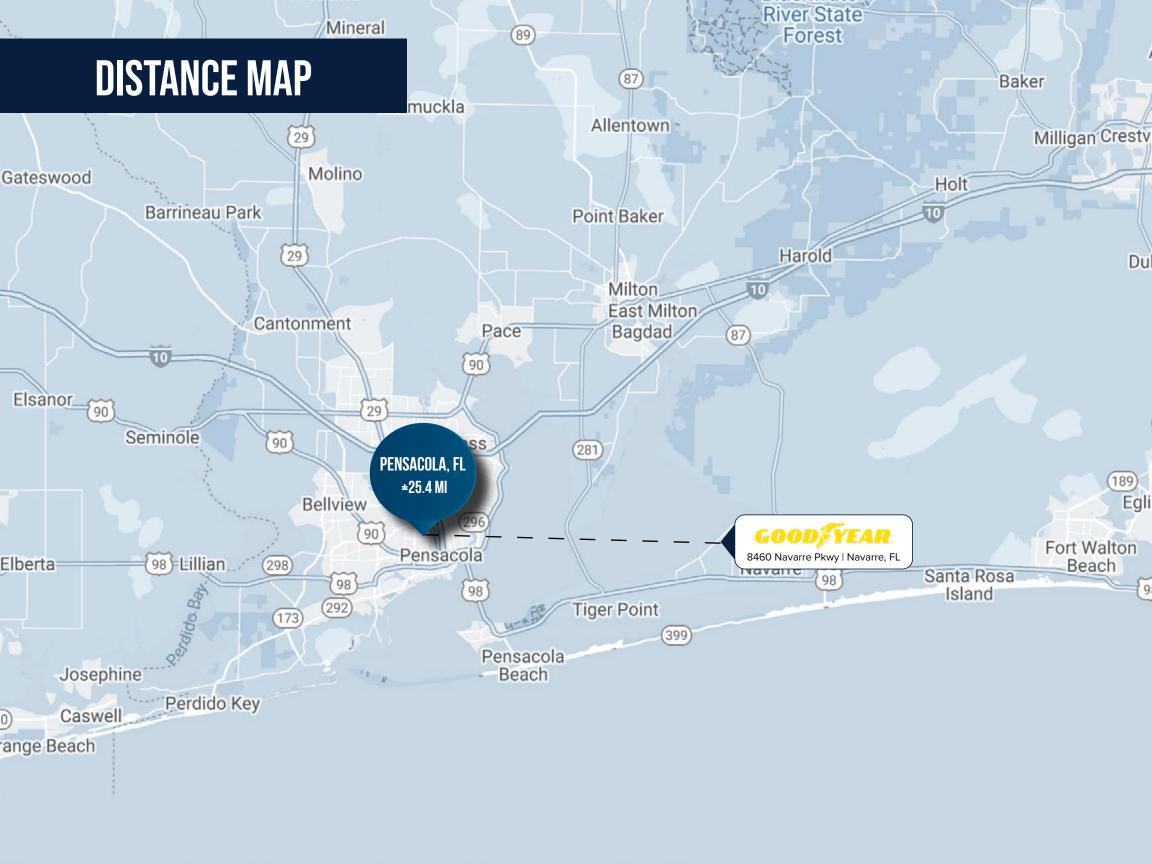
Navarre is a community in Santa Rosa County, Florida. Home to over 37,000 residents, Navarre is in the northwestern area of the Florida Panhandle. The city is a small beach community just around half an hour east of Pensacola. It has a small rapidly growing community of nature enthusiasts that enjoys the 12 miles of pristine white shoreline. Some attractions within the city include Gulf Breeze Zoo, Navarre Beach Fishing Pier, and Navarre Beach Campground. The quiet, white sandy beaches offer solitude and simple living, attracting both residents and visitors who enjoy rest and relaxation. Residents and visitors can soak up the sun, swim in emerald waters, enjoy a picnic in the numerous parks, or pedal along the scenic bike path.

## PENSACOLA, FL

Located in Florida's panhandle and home to over 50,000 residents, Pensacola is surrounded by 50-plus miles of coastline which includes the emerald-green Gulf of Mexico waters and crystal-clear bay areas. This makes Pensacola the perfect combination of a relaxed beach town and bustling metropolitan center. The temperate climate and a friendly community that is driven toward success present an unparalleled quality of life.

### **PROPERTY DEMOGRAPHICS**

POPULATION	1-MILE	3-MILE	5-MILE
2027 Projection	28,296	50,666	74,247
2022 Estimate	24,175	43,529	64,192
2010 Census	17,961	33,093	49,445
Growth 2022-2027	17.04%	16.4%	15.66%
Growth 2010-2022	34.6%	31.54%	29.82%
HOUSEHOLDS	1-MILE	3-MILE	5-MILE
2027 Projection	9,867	17,690	26,255
2022 Estimate	8,968	16,160	24,141
2010 Census	6,737	12,391	18,730
Growth2022-2027	10.03%	9.47%	8.76%
Growth 2010-2022	33.11%	30.42%	28.89%
INCOME	1-MILE	3-MILE	5-MILE
2022 Avg. Household Income	\$89,863	\$89,356	\$85,912



### PENSACOLA ECONOMY

Pensacola's major economic industries include aerospace & defense and tourism. The city has a proud military heritage, thanks to the Naval Air Station. In addition to being the "Cradle of Naval Aviation," the Pensacola Bay Area is proud to call itself home to the renowned Blue Angels, officially known as the U.S. Navy Flight Demonstration Squadron. Today, Pensacola's rapidly becoming recognized for its vibrant downtown, its outstanding and diverse arts & culture opportunities, and as a place where businesses can grow and thrive. According to Forbes, Pensacola has a gross domestic product of \$20.6 billion.

#### PORT OF PENSACOLA

Port Pensacola, strategically positioned along the Gulf of Mexico, is Northwest Florida's
most diverse and business-focused deep-water port. Port Pensacola is a full-service port
offering stevedoring and marine terminal services for all descriptions of bulk, break-bulk,
unitized freight, and special project cargo.

### A GREAT CLIMATE FOR BUSINESS

- Pensacola is the legal, commercial, financial, and cultural center of Northwest Florida.
- Business-friendly leadership in the public and private sectors.
- Direct access to Interstate 10 and CSX rail lines.
- The Port of Pensacola provides a deep-water seaport convenient to the Panama Canal and major shipping routes.
- Pensacola Energy is one of the top 20 municipally owned natural gas utilities in the U.S.

### PENSACOLA TRANSPORTATION

Pensacola is served by Interstate 110, which connects the city to Interstate 10 in the north and U.S. Route 98 in the south. Interstate 10 connects the city to Mobile, AL in the west and other cities in the Florida panhandle to the east. The U.S. Route 98 connects the city to Gulf Breeze and Pensacola Beach, two popular tourist destinations near the city.

The city is home to Pensacola International Airport, the leading airport between New Orleans and Jacksonville, serving more than 2.2 million passengers each year.

PNS GENERATES AN ANNUAL ECONOMIC IMPACT
OF OVER \$565 MILLION

SUPPORTS OVER 5,700 JOBS IN THE REGION

### **MAJOR EMPLOYERS EMPLOYER EMPLOYEES** Federal Government 16,029 Local Government 10,227 Navy Federal Credit Union 8.697 Baptist Health Care 7.347 State Government 5,426 Sacred Heart Health System 4,820 Gulf Power Company 1.774 Ascend Performance Materials 1.288 West Florida Healthcare 1,200 Innisfree Hotel 750 City of Pensacola



## **ATTRACTIONS**

### NATIONAL NAVAL AVIATION MUSEUM

 Situated at the Pensacola Naval Air Station, the National Naval Aviation Museum is home to over 4,000 artifacts and more than 150 restored aircrafts from the Navy, Marine Corps, and Coast Guard. Guests can also experience the thrill of flight in the flight simulators available at the museum.

### PENSACOLA LIGHTHOUSE & MARITIME MUSEUM

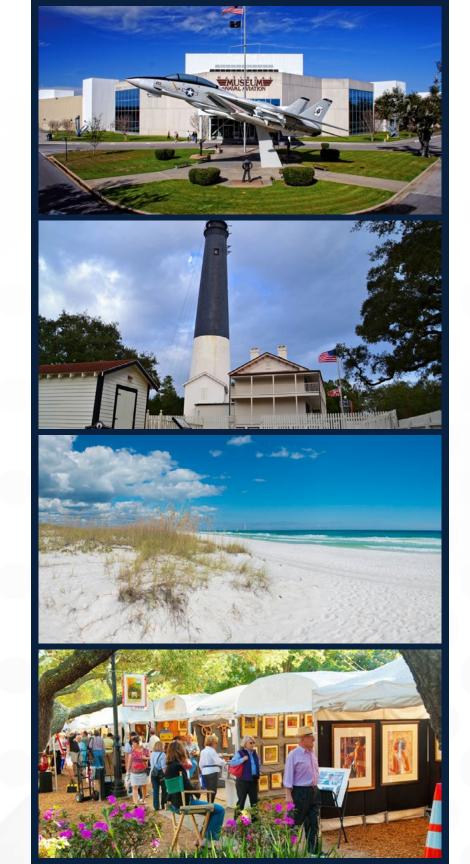
 Also located at the Pensacola Naval Air Station, visitors can climb 177 steps up the Pensacola Lighthouse and take in one of the most stunning views on the Gulf Coast. At the top of the lighthouse, guests can see Pensacola Pass, three historic forts, the Pensacola skyline, and the historic Navy Yard. The restored Keepers' Quarters is home to the Richard C. Callaway Museum, which houses exhibits on local history and the lighthouse itself.

### **GULF ISLANDS NATIONAL SEASHORE**

 The Gulf Islands National Seashore protects more than 5,000 acres of public land and more than 18,000 acres of water along 52 miles of gulf and bay shoreline around Pensacola. It is the ideal place for wildlife watchers, adventure seekers, and history buffs due to its abundant marine and terrestrial wildlife, endless opportunities for recreational activities, and the location of three historical forts.

### **EVENTS**

• There are several annual festivals and events that drive tourism in Pensacola. The Pensacola Seafood Festival and The Pensacola Crawfish Festival held in the heart of historic Downtown has been held for nearly 30 years with live music acts. The Great Gulfcoast Arts Festival is held annually in November in Seville Square often drawing more than 200 regional and international artists as well as The Children's Art Festival which is held in the same park featuring art by children from local area schools. Pensacon is an annual comic convention that is held in February which generates close to 25,000 people to attend from all around the world.









## UNIVERSITY OF WEST FLORIDA

Located in the northern portion of the city, the University of West Florida is home to over 13,000 students. The 1,600-acre campus is comprised of 5 colleges and offers more than 70 undergraduate, graduate, and doctoral programs. Students can get involved by joining over 20 intramural teams and sports clubs, several student organizations, and Greek life. The West Florida Argonauts participate in 15 sports as a member of the Gulf South Conference.

**GENERATES AN ANNUAL ECONOMIC IMPACT OF \$1.1 BILLION** 

SUPPORTS OVER 11,000 JOBS IN THE REGION

RANKED MOST INNOVATIVE IN THE "BEST COLLEGES IN FLORIDA"

-Intelligent.com (2021)

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By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

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- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

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Owner and Matthews Real Estate Investment Services expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date this Offering Memorandum.

