

# CIRCLE K

OFFERING MEMORANDUM



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## **INVESTMENT HIGHLIGHTS**

- » Absolute Net Lease with Approximately 6.17 Years Remaining and 1.5% Annual Increases
- » Corporate Guaranty (BBB: S&P) Couche-Tard Operates More than 14,100 Stores in 26 Countries
- » Ideally Situated on the Hard Corner, Signalized Intersection of Broadview Rd (23,000 VPD) & W Pleasant Valley Rd (20,000 VPD)
- » Attractive 1.5% Annual Rent Increases
- » More than 175,000 Residents Within a Five-Mile Radius
- » Open 24 Hours 7 Days a Week; All-Brick Construction with a Rare Drive-Thru Car Wash
- » Within ±8 miles of General Motors (NYSE:GM) Metal Center; GM North America's largest stand-alone, multi-cell, resistance, and laser welding metal assembly operations (2.3 million square feet)
- » Within ±10 miles Cleveland Hopkins International Airport Today, CLE is Ohio's busiest airport, serving more than 10 million passengers annually and bringing \$3.5 billion to the Northeast Ohio Economy







## **FINANCIAL OVERVIEW**











#### **TENANT SUMMARY**

Tenant	Circle K
Lease Type	NNN
Type of Ownership	Fee Simple
Lease Guarantor	Corporate
Roof and Structure Responsible	Tenant Responsible
Lease Expiration Date	12/31/2028
Term Remaining on Lease	±6.17 Years
Increases	1.5% Annually
Options	5, 5-year options 2, 10-year options
Annual Rent	\$117,528

#### **ANNUALIZED OPERATING DATA**

YEARS	ANNUAL RENT	
2023	\$119,291	
2024	\$121,080	
2025	\$122,897	
2026	\$124,740	
2027	\$126,611	
2028	\$128,510	
2029 (Option 1)	\$130,438	
2030	\$132,395	







#### THE OFFERING

**PROPERTY NAME** 

Property Address	7498 Broadview Rd Parma, OH 44134
SITE DESCRIPTION	
Number of Stories	One
Year Built	2002
GLA	±3,039 SF
Type of Ownership	Fee Simple

Circle K

#### TENANT OVERVIEW

- COMPANY NAME

  Circle K
- EMPLOYEES±40,000

- ±15,000
- » INDUSTRY
  Convenience Store
- HEADQUARTERS
  Tempe, AZ
- WEBSITE
  www.circlek.com

Circle K Stores Inc. is a Canadian-owned American multinational chain of convenience stores. Founded in 1951 in El Paso, Texas, the company filed for bankruptcy protection in 1990 and went through several owners, before being acquired by its current owner, Alimentation Couche-Tard, in 2003. It is present in most of the 50 U.S. states and is franchised in Asia and Latin America. In 2015, Circle K unveiled a new logo and brand identity, and Couche-Tard announced that it would deploy the brand in English-speaking Canada (in parallel with, and in some cases rebranded from the Mac's chain), and in Europe to replace Statoil.

Circle K is the neighborhood corner store on thousands of corners. The bright-red Circle K logo is a beacon for customers seeking a convenient place to find quality products and a great shopping experience around the world.

## **AREA OVERVIEW**

#### PARMA, OH

With a population of over 81,000 residents, Parma is the seventh-largest city in Ohio and the second-largest city in Cuyahoga County just after Cleveland. Strategically located on the southern edge of Cleveland, Parma has access to Cleveland's vast big-city amenities. The northern edge of the city has convenient access to the I-480 which connects Parma residents to several other cities in the Cleveland MSA. Parma's local economy is supported by over 5,000 businesses including big corporations such as General Motors, Union Carbide Research Center, Marc Glassman, and Cox Cable Television. Parma's economy continues to grow as the Prince & Izant Company and General Motors both announced expansions of their facilities in the city in 2020. The city has a variety of attractions which include shopping centers and parks. The Shoppes at Parma is the city's premier shopping destination with over 50 retail and dining options. The Ukrainian Village and the Polish Village are two commercial districts in the city that are home to many Ukrainian-owned and Polish-owned businesses. The city is also surrounded by many parks including West Creek Reservation, Big Creek Parkway, and Center Park. Due to its central location in the Cleveland MSA and its vast community amenities, Parma is the ideal place for suburban living in Ohio.

#### **DEMOGRAPHICS**

POPULATION	3 - MILE	5 - MILE	10 - MILE
2027 Projection	34,149	91,808	354,858
2022 Estimate	34,402	91,491	354,381
2010 Census	35,354	90,709	352,306
HOUSEHOLDS	3 - MILE	5 - MILE	10 - MILE
2027 Projection	13,853	37,353	144,727
2022 Estimate	13,958	37,227	144,558
2010 Census	14,340	36,872	143,664
INCOME	3 - MILE	5 - MILE	10 - MILE
2022 Average Household Income	\$61,728	\$66,258	\$70,552







Dubbed as the largest city on Lake Erie, Cleveland has an estimated population of 373,000 due to a substantial portion of the metropolitan population living outside of the central city. Serving as a port city, Clevland grew as a major manufacturing center due to its seaway connection as well as numerous canal and railroad lines. Its economy heavily relies on healthcare, biomedicals, manufacturing, and higher education. The Cleveland Clinic is the biggest private employer in the state of Ohio and its medical sector was declared as one of America's best hospitals according to U.S. News & World Report. Additionally, the city is one of the top recipients of investments for biotechnology research, which is led by the Cleveland Clinic, University Hospitals of Cleveland, and the Case Western Reserve University. Cleveland is also proud to be home to major corporate headquarters like Progressive, Nordstrom, Sherwin-Williams Company, and NACCO industries. Furthermore, the city seems to be transitioning towards a more health-tech based economy with technology becoming a growing sector.





3.1M CLEVELAND MSA POPULATION



175,066+ CITY LABOR FORCE



\$430 MILLIUN
IN BUSINESSES &
REAL ESTATE VENTURES



\$134B GROSS METRO PRODUCT



FIVE FORTUNE 500 COMPANY CORPORATE HEADQUARTERS



14.U5M CONVENTION AND LEISURE VISITORS



#### **CLEVELAND CULTURE**

Beyond being a trade and manufacturing center, Cleveland has a diverse encompassment whose economy has also grown into performing arts and sprawling parks to support sustainability. Reputed for its vibrant art and culture scene, Cleveland is often referred to as the birthplace of rock and roll. Its history of rock begins in the 1950s when Alan Freed's radio show on WJW in Cleveland gained momentum due to its choice of music and popularizing the term "rock and roll". With rock music becoming popular among teenagers, Elvis Presley played his first concert ever at Cleveland's Brooklyn High School. Today, Cleveland is home to the Rock and Roll Hall of Fame, full of musical archives and memorabilia, which pays homage to its rich musical scene. A blend of several cultures, the city is proud to have a public park system in which is the Cleveland Cultural Gardens. It is composed of 33 gardens, each representing a different ethnic group who has contributed to Cleveland's beauty. Today, each garden is regulated by people of its own ethnic group and aims to foster understanding between all people. The goal is to celebrate the multicultural diversity that makes Cleveland the world what it is today.

With dozens of ethnic, arts, and street festivals taking place year-round, locals and visitors alike can experience enough music, food, and culture to feel like a seasoned traveler. The 11-day Cleveland International Film Festival screens more than 200 new independent films while the Cleveland Asian Festival features free performances, demonstrations, vendors, and restaurants.















CLEVELAND INDIANS
(Major League Baseball)
24,083 Avg. Attendance



CLEVELAND BROWNS
(National Football League)
67,431 Avg. Attendance



CLEVELAND CAVALIERS
(National Basketball
Association)
17,816 Avg. Attendance

#### **CLEVELAND STATE UNIVERSITY**

Seeing a 56% increase in the number of students in the last decade and located in the heart of Cleveland, established in 1964, Cleveland State University is home to a growing student population of more than 17,000 students and is one of the nation's emerging institutions. Once considered to be a strictly commuter campus, Cleveland State now contains 40+ buildings spanning over 85 cares and growing, the school continues to grow as a best-in-class university. The school features over 200 programs across nine colleges with internship programs with major corporations such as Sherwin Williams, University Hospitals, and Parker Hannifin granting access to Cleveland's major professional institutions regard less of the focus of study.

Cleveland State University has a major presence in downtown Cleveland as it spans throughout the Campus District into the Theater District, home to Playhouse Square, the second-largest theater district in the United States where Cleveland State's new College of Arts can be found the epicenter of Cleveland culture. With this new partnership, Arts students are now able to study and perform at Playhouse Square regularly. Over the years, the campus has been reinvigorated through donations and endowments from the school's deep alumni network. This has resulted in several developments including the school's three-story state of the art student union, serving as the main feature of campus that includes a large ballroom, constantly updated food court, and recently renovated student lounge.

The school also features 16 NCAA Division1 sports teams, where they have successfully won conference championships in basketball, swimming, and volleyball. Cleveland State consistently ranks among Forbes' America's Top Colleges and has an economic impact of over \$700M on the City of Cleveland continuing to serve as a catalyst for the region.





#1

IN THE NATION FOR INCREASES IN RESEARCH EXPENDITURES

ONE OF

AMERICA'S BEST COLLEGES & UNIVERSITITES

**AMONG** 

FORBES' AMERICA'S TOP COLLEGES
REPORT

**MORE** 

THAN A DOZEN OF CSU'S GRADUATE PROGRAMS ARE AMONG U.S NEWS & WORLD REPORT'S 2021 BEST GRADUATE SCHOOL

#### LIVING IN DOWNTOWN CLEVELAND

- Downtown Cleveland is a great place to live, work, play and travel in part because of the bustling nightlife and growing food scene. Through world-class theater, award-winning cuisine, diverse entertainment acts, and culturally rich history, there is always something new to try.
- Cleveland is building a downtown in which residents, workers, and visitors can meet their daily needs within a 15-minute walk of where they live or work. Historic Euclid Avenue serves as the heart of a unique and authentic lifestyle center anchored by \$1.2 billion of investment attracted by Public Square, Playhouse Square's 1 million annual visitors, and 4 million annual transit riders.
- A diverse portfolio of attractions and events continues to draw millions of residents and visitors into the urban core. Downtown Cleveland is home to 5 live entertainment venues, 3 professional sports stadiums, 19 theaters, and over a dozen annual festivals and parades.
- Summer in downtown is jam-packed with unique waterfront events including the return of the Tall Ships Festival to the lakefront.

#### **ADVANCE MATERIALS & MANUFACTURING SECTOR**

- Cleveland provides a variety of services from small business paints and coatings
  to headquarters offices. The recent focus on growth and innovation combined
  with a strong push for economic development in Cleveland have been major
  forces in the rebounding of the Manufacturing Industry in Northeast Ohio; making
  it a renowned center for steel and metals production that accounts for a large
  portion of the overall national output.
- Sherwin-Williams Company built its new global headquarters in Downtown Cleveland and a new research and development center in suburban Brecksville. The new developments call for a combined minimum investment of \$600 million. The Downtown headquarters projected to create 4,000 construction jobs and 3,500 permanent jobs.
- In Cuyahoga County, including Cleveland, Sherwin-Williams has generated more than \$4 billion in employee payroll and \$140 million in tax revenue over the past 10 years.



## **CONFIDENTIALITY AGREEMENT & DISCLAIMER**

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