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INVESTMENT OVERVIEW

Investment Summary Investment Highlights

LEASE ABSTRACT

Lease Summary Rent Roll PROPERTY OVERVIEW

Property Images Location, Aerial & Retail Maps ARFA OVFRVIEW

City Overview Demographics

TENANT OVERVIEW

Tenant Profile

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# INVESTMENT SUMMARY

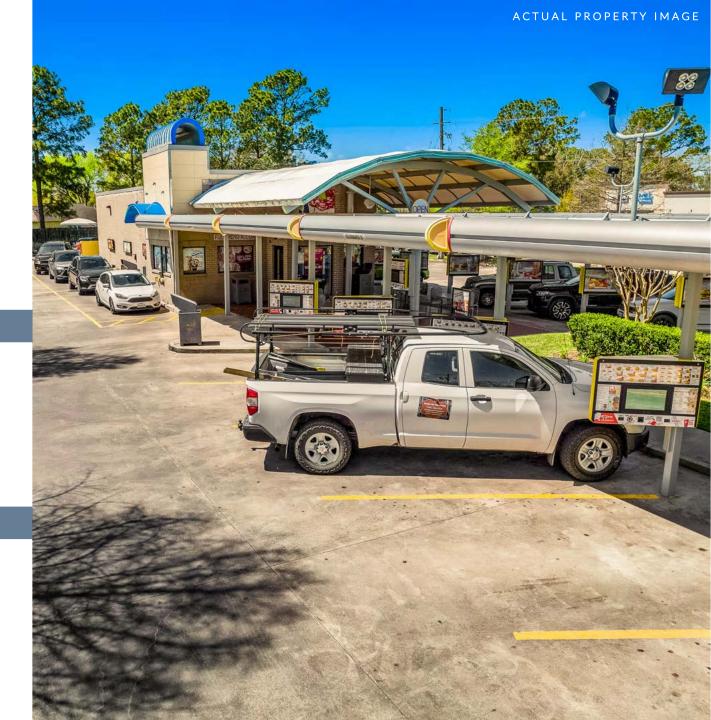
Sands Investment Group is Pleased to Present Exclusively For Sale the 1,825 SF Sonic Located at 806 S. Friendswood Drive in Friendswood, TX. This Deal Includes Over 14 Years Remaining on an Absolute Triple Net (NNN) Lease With 10% Rent Increases Every 5 Years With Additional Bonus Rent (7% of Gross Sales Over Base Rent), Providing For a Secured Investment.

### OFFERING SUMMARY

PRICE	\$2,294,674
CAP	4.75%
NOI	\$108,997
PRICE PER SF	\$1,257.36
GUARANTOR	Franchisee

### PROPERTY SUMMARY

ADDRESS	806 S. Friendswood Drive
	Friendswood, TX 77546
COUNTY	Galveston
BUILDING AREA	1,825 SF
LAND AREA	0.84 AC
BUILT	2004



# HIGHLIGHTS

- Over 14 Years Remaining on an Absolute Triple Net (NNN)
   Lease
- 10% Rent Increases Every 5 Years With Additional Bonus Rent (7% of Gross Sales Over Base Rent)
- Strong Sales Performance With Healthy Rent-to-Sales Ratio
- Emerge! Inc. is a Growing Operator With 124-Units Across Four Brands (15-Unit Guaranty)
- Pandemic Proof of Concept and Recession Resistant
- Strong Demographics With a Population of 63,481 Residents Making an Average Household Income of \$128,790 Within a 3-Mile Radius
- Four Minutes From Friendswood High School With Over 2,000 Students Providing Ample Foot Traffic and a Consistent consumer base

- Texas is an Income Tax-Free State
- Located Under 30-Minutes From the Space Center Houston and NASA Johnson Space Center
- Friendswood is a Southern Suburb of Houston and is Part of the Houston-The Woodlands-Sugar Land MSA Which Has a Population Over 7 Million People
- In 2007, CNN/Money Magazine Listed Friendswood as One of 100 "America's Best Places to Live" For That Year
- Nearby Tenants Include: HEB, Jersey Mike's Subs, Popeyes, Whataburger, Chase Bank, Sherwin-Williams, McDonald's, Dairy Queen, Subway, Walgreens, Wendy's, PNC Bank, Dunn Brothers Coffee & USPS



# LEASE SUMMARY

TENANT

PREMISES

LEASE COMMENCEMENT

LEASE EXPIRATION

LEASE TERM

RENEWAL OPTIONS

RENT INCREASES

LEASE TYPE

PERMITTED USE

PROPERTY TAXES

INSURANCE

COMMON AREA

ROOF & STRUCTURE

REPAIRS & MAINTENANCE

HVAC

UTILITIES

RIGHT OF FIRST REFUSAL

TaterToTexas Master, LLC

A Building of Approximately 1,825 SF

December 3, 2021

December 31, 2036

14+ Years Remaining

3 x 5 Years

10% Every 5 Years

Absolute Triple Net (NNN)

Fast Food

Tenant's Responsibility

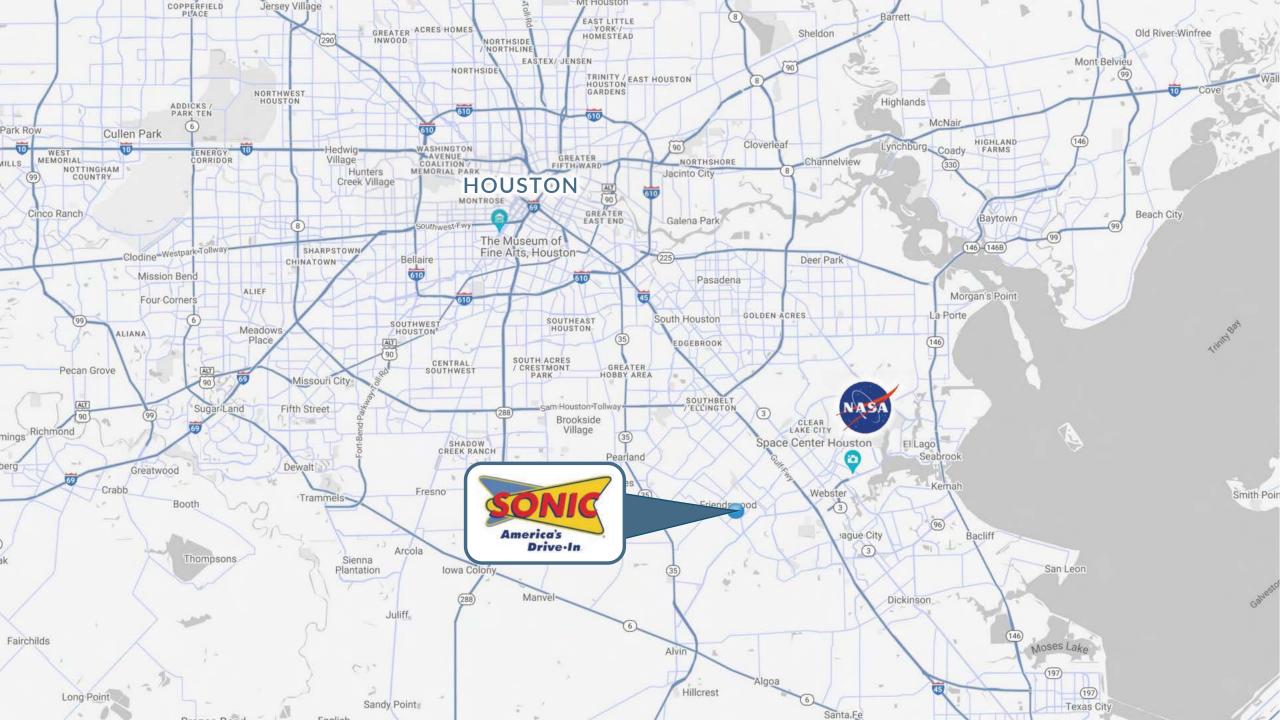
Yes (15 Days)

SQUARE	ANNUAL	RENT
FOOTAGE	BASE RENT	PER SF
1,825 SF	\$108,997	\$59.72

















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WAY'

ACE Best OREILY

DOLLAR TREE Walgreens

Tuesday Morning cricket





Walmart sam's club > Bassett

CAR-TOYS DAVID'S MATTRESSFIRM

KOHĽS A

WOODFOREST

## FRIENDSWOOD | GALVESTON COUNTY |

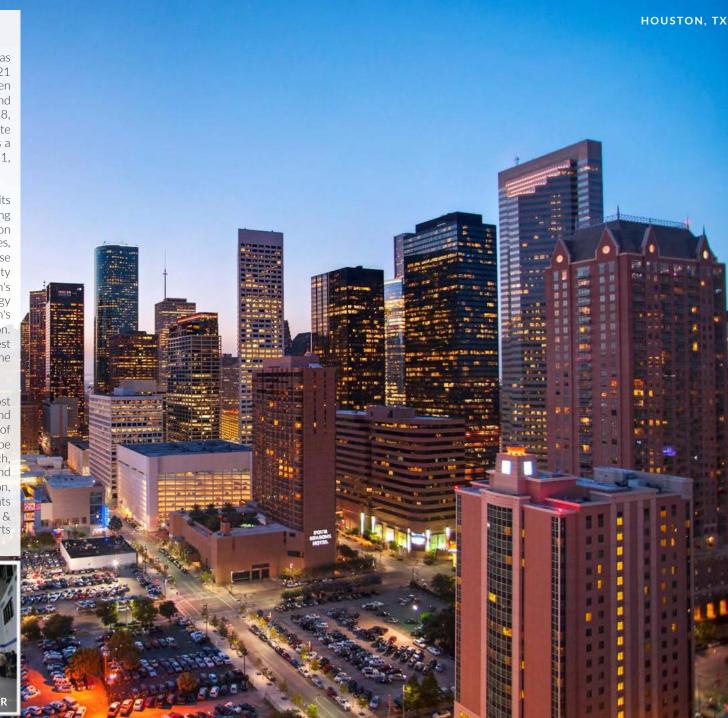
Established in 1895 as a Quaker colony, the City of Friendswood is rich in heritage. The City was incorporated in 1960 and chartered a home-rule city under Texas law in 1971. Encompassing 21 square miles, Friendswood is located in southeast Texas near the Texas Gulf Coast, between downtown Houston and Galveston, spanning across two counties – northern Galveston County and southern Harris County. Residents and visitors can access Friendswood through FM 2351, FM 518, and FM 528 (NASA Parkway). Hobby Airport and Ellington Airport are located within a 15 minute drive from Friendswood, and Bush Intercontinental Airport is just 45 minutes away. Friendswood is a Southern Suburb of Houston. The City of Friendswood had a population of 40,427 as of July 1, 2021.

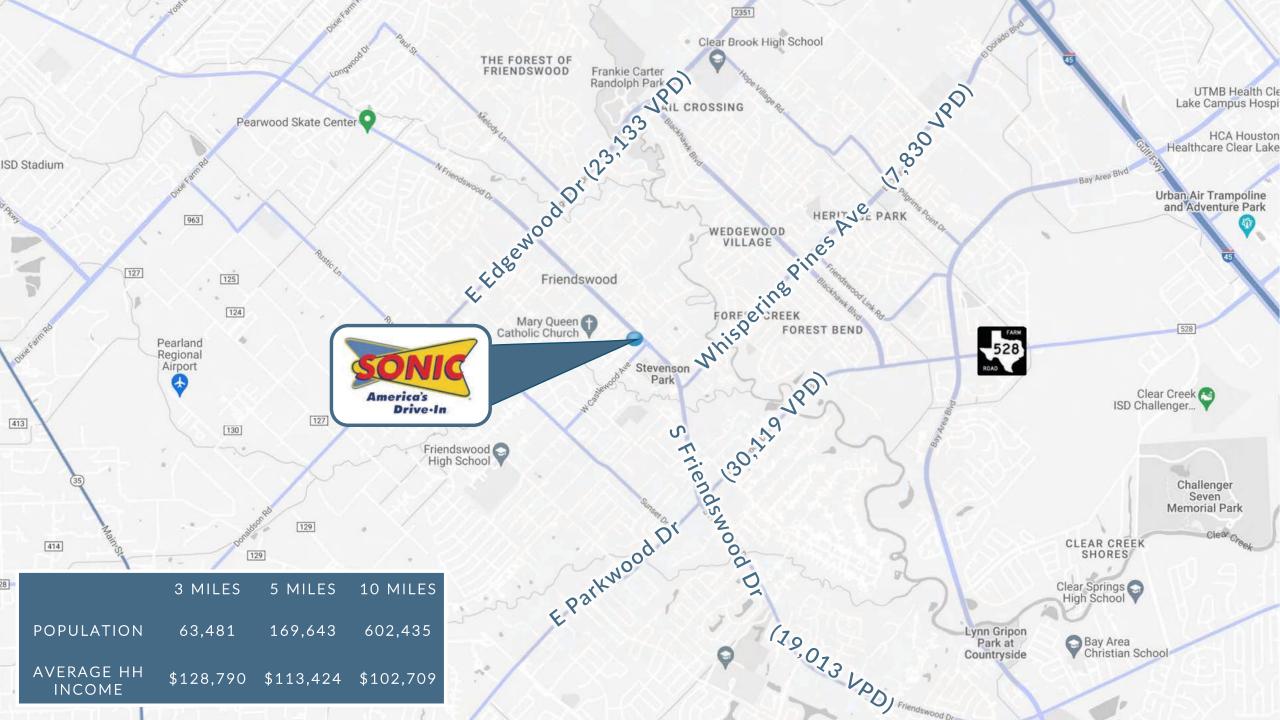
Friendswood is the perfect choice for many types of commercial enterprises. Known for its extraordinary demographics, including a highly educated, affluent resident base and an outstanding public school system, the city of Friendswood offers continuous business relocation and expansion assistance, including economic development incentives. Target markets include professional offices, retail, commercial, and light industrial developments. Major sectors of the area's economic base include aerospace, specialty chemicals, health care, retail, and tourism. Principal Employers in the city include Friendswood ISD, HEB, City of Friendswood, Clear Creek ISD and Kroger. Houston's employment base has become increasingly diverse. Today nearly half of all jobs are in non-energy fields, such as business services, technology, aerospace, medicine and manufacturing. Houston's economy has a broad industrial base in energy, manufacturing, aeronautics, and transportation. Houston's economy diversified as it became home to the Texas Medical Center—the world's largest concentration of healthcare and research institutions—and NASA's Johnson Space Center, where the Mission Control Center is located.

Friendswood offers several recreational facilities both for residents and visitors. You can enjoy a host of recreational activities at Stevenson Park, Friendswood City Park, Renwick Park, 1776 Park, and Randolph Park. It is worth visiting the Frank J. Brown Museum. The city also has a number of churches that retain the old-world feel. Among them are the Heritage Park Baptist Church, Hope Lutheran Church, First Baptist Church of Friendswood Family Life, Friendswood Community Church, and Friendswood United Methodist Church. Friendswood and nearby Attractions include Armand Bayou Nature Center, West Bay Common School Children's Museum, Space Center Houston, Houston Zoo, San Jacinto Battleground State Historic Site and Hermann Park. Annual special events include July 4 celebration, Memorial Day Celebration, Flap Jack Fun Run, Santa in the Park, Daddy & Daughter Dance, Youth Fishing Derby, Youth Sports Day Program, Movies in the Park and Concerts in the Park.









# TENANT PROFILE

SONIC, America's Drive-In, is the nation's largest chain of drive-in restaurants Founded in 1953 in Oklahoma City, Oklahoma, SONIC has delighted guests with signature menu items, more than 1.3 million drink combinations, friendly service by iconic Carhops. SONIC is part of the Inspire Brands family of restaurants and Inspire Brands is the Subsidiary company of Roark Capital Group.

As the largest national chain of drive-in restaurants the iconic SONIC style is hard to duplicate, but SONIC's distinct brand differentiation goes far beyond the drive-in format. SONIC's one-of-a-kind menu offers a variety of options unavailable from other brands, including Real Ice Cream desserts, TOASTER® sandwiches, Molten Cake Sundaes, breakfast all day, tasty Tots, premium hot dogs and more than 1 million unique drink combinations.











## OPERATOR PROFILE

In 2009, the Operator gained approval to be a franchisee of Lenny's Sub shop and purchased his first unit. He was a multi-unit operator in 2010 with the purchase of 2 additional Lenny's Sub Shops and 1 Bullritos restaurant in the Houston DMA. By 2012 he diversified into Auntie Anne's, Nestle and Baskin Robbins, taking him to 7 units. In 2015 he ventured with Yum Brands to expand his portfolio to 23 units, including Kentucky Fried Chicken and Taco Bell.

In 2017 he made a major move with Sonic Restaurants and purchased and successfully transitioned the corporate Houston market, which included 34 units. In 2019, he added a 3rd major brand to the portfolio and entered the Taco Bell system through the purchase of 6 units. The next 2 years were full of New Builds and Remodels, and then in 2020, in the middle of a pandemic, he expanded to Arizona by adding another major brand through the purchase of 30 Pizza Hut stores. In 2021, Emerge continued with strategic new builds, relocations, and remodels and forecasts ending the year with 131 units.

The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Sands Investment Group and should not be made available to any other person or entity without the written consent of Sands Investment Group.

This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, Sands Investment Group has not verified, and will not verify, any of the information contained herein, nor has Sands Investment Group conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose its contents in any manner detrimental to the interest of the Owner. You also agree that by accepting this Memorandum you agree to release Sands Investment Group and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.



# ABOUT BROKERAGE SERVICES

Before working with a real estate broker, you should know that the duties of a Broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### IF THE BROKER REPRESENTS THE OWNER:

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written listing agreement, or by agreeing to act as a subagent by accepting an offer of sub agency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

### IF THE BROKER REPRESENTS THE BUYER:

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

#### IF THE BROKER ACTS AS AN INTERMEDIARY:

A broker may act as an intermediary between the parties if the broker complies with the Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary.

The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- (1) Shall treat all parties honestly;
- (2) May not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner;
- (3) May not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
- (4) May not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under the Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you, you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

