

STARBUCKS

4309 Main Street

LaPlace (New Orleans MSA), LA 70068



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DISCLAIMER

This Marketing Package was prepared by Wertz Real Estate Investment Services and Rod Noles ("Broker") solely for the use of prospective buyer considering the purchase of the Property within (the "Property") and is not to be used for any other purpose. Neither the Broker nor the Owner of the Property make any representation or warranty, expressed or implied, as to the completeness or accuracy of the material contained in the Marketing Package.

Prospective purchasers of the Property are advised that changes may have occurred in the physical or financial condition of the Property since the time this Marketing Package or the financial statements herein were prepared. Prospective purchasers acknowledge that this Marketing Package and the financial statements herein were prepared by Broker, and not by Owner, and are based upon assumptions or events beyond the control of both Broker and Owner, and therefore may be subject to variation. Other than current and historical revenue and operating expense figures for the Property, Owner has not, and will not, provide Broker or any prospective purchaser with any projections regarding the Property. Prospective purchasers of the Property are advised and encouraged to conduct their own comprehensive review and analysis of the Property.

The Marketing Package is a solicitation of interest only and is not an offer to sell the Property. The Owner and Broker expressly reserve the right, at their sole discretion, to reject any or all expression of interest or offers to purchase the Property and expressly reserve the right, at their sole discretion, to terminate discussions with any entity at any time with or without notice.

The Owner shall have no legal commitments or obligations to any entity reviewing the Marketing Package or making an offer to purchase the Property unless and until such offer is approved by Owner pursuant to its Governing Authorities and the signature of the Owner or Owner's representative is affixed to a Real Estate Purchase Agreement prepared by Owner.

This Marketing Package is confidential. By accepting the Marketing Package, you agree (i) that you will hold and treat the Marketing Package and its contents in the strictest confidence, (ii) that you will not photocopy or duplicate any part of the Marketing Package, (iii) that you will not disclose the Marketing Package or any of its contents to any entity without the prior authorization of the Owner, and (iv) that you will not use the Marketing Package in any fashion or manner detrimental to the Owner or Broker.

Broker has obtained the information contained in this Marketing Package from sources we believe to be reliable. However, we have not verified its accuracy and make no guarantee, warranty or representation about it. It is submitted subject to the possibility of errors, omissions, changes of price, rental or other conditions, prior sale, lease or financing, or withdrawal without notice. We include projections, opinions, assumptions, or estimates for example only, and they may not represent current or future performance of the Property. You and your tax and legal advisors should conduct your own investigations of the physical condition of the Property and of the financial performance of its future Ownerships.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT BROKER FOR MORE DETAILS.

For more information contact:

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Listed with Louisiana broker Rod Noles Lic. No. BROK 0000019413 A-ASA



FINANCIAL OVERVIEW

OFFERING SUMMARY

PRICE \$2,000,000

DOWN PAYMENT 100% / \$2,000,000

RENTABLE SQUARE FEET 1.000 SF

CAP RATE 5.25%

YEAR BUILT 2022

LOT SIZE 19,468 +/- SF

TYPE OF OWNERSHIP Fee Simple

TENANT SUMMARY

TENANT TRADE NAME Starbucks

OWNERSHIP Public

LEASE GUARANTOR Corporate

LEASE TYPE NNN

ROOF & STRUCTURE Landlord Responsible

ORIGINAL LEASE TERM Ten (10) Years

RENT COMMENCEMENT DATE 12/01/2022

LEASE EXPIRATION DATE 11/30/2032

TERM REMAINING ON LEASE Ten (10) Years

INCREASES 10% Every 5-Years

OPTIONS TO RENEW (4) 5-Year Options

RIGHT OF FIRST REFUSAL No





ANNUALIZED OPERATING DATA

RENT INCREASES	ANNUAL RENT	MONTHLY RENT
Years 1-5	\$105,000.00	\$8,750.00
Years 6-10	\$115,500.00	\$9,625.00
Years 11-15 (Option 1)	\$124,740.00	\$10,395.00
Years 16-20 (Option 2)	\$134,720.00	\$11,226.67
Years 21-25 (Option 3)	\$145,500.00	\$12,125.00
Years 26-30 (Option 4)	\$157,140.00	\$13,095.00

BASE RENT		\$105,000.00
NET OPERATING INCOME		\$105,000.00
TOTAL RETURN YR-1	5.25%	\$105,000.00

TENANT OVERVIEW



STARBUCKS CORPORATION

Starbucks Corporation (NASDAQ: SBUX) is an American multinational chain of coffeehouses and roastery reserves headquartered in Seattle, Washington. It is the world's largest coffeehouse chain.

As of November 2021, the company had 33,833 stores in 80 countries, 15,444 of which were located in the United States. Out of Starbucks' U.S.-based stores, over 8,900 are company-operated, while the remainder are licensed.

The rise of the second wave of coffee culture is generally attributed to Starbucks, which introduced a wider variety of coffee experiences. Starbucks serves hot and cold drinks, whole-bean coffee, micro-ground instant coffee, espresso, caffe latte, full and loose-leaf teas, juices, Frappuccino beverages, pastries, and snacks. Some offerings are seasonal, or specific to the locality of the store. Depending on the country, most locations provide free Wi-Fi internet access.

The company is ranked 114th on the Fortune 500 and 288th on the Forbes Global 2000.



PROPERTY NAME
PROPERTY ADDRESS

PROPERTY TYPE

OWNERSHIP

LEASE GUARANTOR

STOCK SYMBOL

BOARD

TERM REMAINING ON LEASE

OPTIONS TO RENEW

LEASE TYPE

ROOF & STRUCTURE

INCREASES

YEAR 1 NET OPERATING INCOME

NO. OF LOCATIONS

HEADQUARTERED

WEBSITE

YEARS IN THE BUSINESS

Starbucks

4309 Main Street

LaPlace (New Orleans MSA), LA 70068

Net Lease Quick Service Restaurant

Public

Corporate

SBUX

NASDAQ

Ten (10) Years

(4) 5-Year Options

NNN

Landlord Responsible

10% Every 5-Years

\$105,000.00

33,833+

Seattle, WA

www.starbucks.com

Since 1971

EXECUTIVE SUMMARY

INVESTMENT OVERVIEW

The subject property is a newly constructed Starbucks drive-thru located in LaPlace (New Orleans MSA), LA. The brand new 10-year NNN lease is corporately guaranteed by Starbucks and includes 10% rental increases every 5-years in the primary term and in the (4) five-year option periods.

This high-volume interstate location is the first "Drive-Thru Only" Starbucks in the state of Louisiana. The site benefits from its excellent visibility and access along Interstate-10 and Main Street, which boast over 100,000 vehicles per day. The I-10 is the major thoroughfare going from LaPlace to downtown New Orleans. The average household income exceeds \$85,000 in a 5-mile radius and \$86,000 in a 10-mile radius. National retailers and hotels in the immediate vicinity include Circle-K, Wendy's, McDonald's, Waffle House, Chevron, Shell, Holiday Inn, Hampton Inn & Suites, Q Hotels, Best Western, Townplace Suites, Suburban Extended Stay Hotel, and many more.

INVESTMENT HIGHLIGHTS

- Brand New 2022 Construction (New Prototype)
- 10-Year NNN Lease w/ 10% Increases Every 5-Years
- High-Volume Interstate Location First "Drive Thru Only" Starbucks in the State of Louisiana
- Excellent Visibility & Access Along Interstate-10 and Main Street with Traffic Counts Exceeding 100,000 Vehicles Per Day
- Corporately Guaranteed Lease by Starbucks (NASDAQ: SBUX) -Rated BBB+ by S&P
- Average Household Income Exceeds \$85,000 (5-Mile Radius)





AERIAL PHOTO Traffic Counts Exceed 100,000 Vehicles Per Day O QHOTELS **Corporate Office** CIRCLE (R) WAFFLE HOUSE **Main Street** 28,000 VPD Suburbar Best Western Hotels & Resorts SWAMP STOP POBOYS

Average Household Income Exceeds \$85,000 (5-Mile Radius)

Pilot,

TOWNEPLACE

MARRIOTT

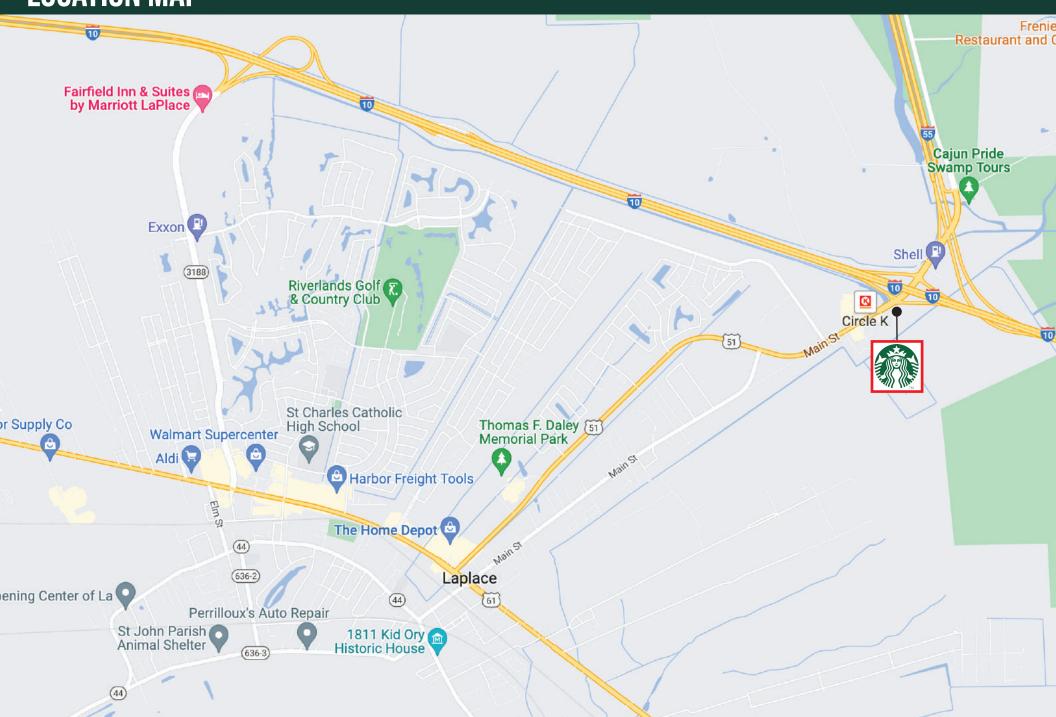
SUBJECT PROPERTY



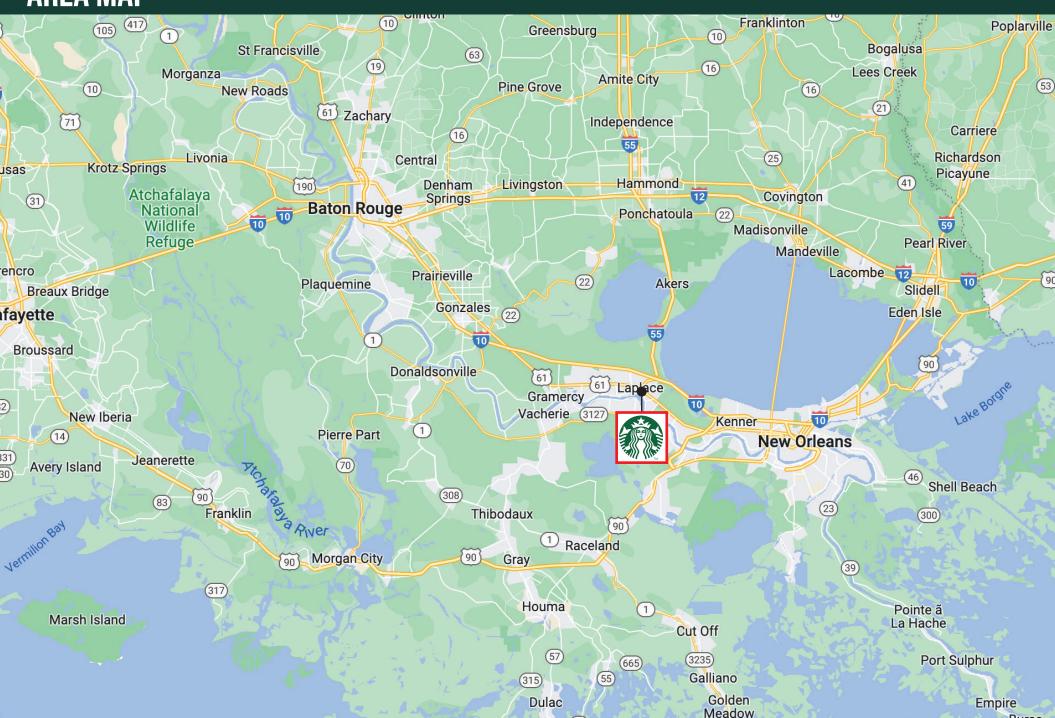
SUBJECT PROPERTY



LOCATION MAP



AREA MAP



MARKET OVERVIEW

NEW ORLEANS, LOUISIANA

With a population of 383,997 according to the 2020 U.S. census, New Orleans is the most populous city in Louisiana and the twelfth-most populous city in the Southeastern United States. Serving as a major port, New Orleans is considered an economic and commercial hub for the broader Gulf Coast region of the United States. New Orleans is world-renowned for its distinctive music, Creole cuisine, unique dialects, and its annual celebrations and festivals, most notably Mardi Gras. The historic heart of the city is the French Quarter, known for its French and Spanish Creole architecture and vibrant nightlife along Bourbon Street. The city has been described as the "most unique" in the United States, owing in large part to its cross-cultural and multilingual heritage. Additionally, New Orleans has increasingly been known as "Hollywood South" due to its prominent role in the film industry and in pop culture.

As of 2017, Orleans Parish is the third most populous parish in Louisiana, behind East Baton Rouge Parish and neighboring Jefferson Parish. The city and parish are bounded by St. Tammany Parish and Lake Pontchartrain to the north, St. Bernard Parish and Lake Borgne to the east, Plaquemines Parish to the south, and Jefferson Parish to the south and west.

The city anchors the larger Greater New Orleans metropolitan area, which had a population of 1,271,845 in 2020. Greater New Orleans is the most populous metropolitan statistical area in Louisiana and, since the 2020 census, has been the 46th most populous MSA in the United States.





Tourists in New OrleansSpent Over \$10.05 Billion in 2019



Largest Companies Include

Globalstar, AT&T, GE Capital, and the Port of New Orleans



DEMOGRAPHIC REPORT





Wertz Real Estate Investment Services 3138 Roosevelt Street, Suite L Carlsbad, CA 92008

Tel: (619) 218-6427 Fax: (858) 408-1830 www.wertzrealestate.com

Listed with Louisiana broker Rod Noles license BROK.0000019413.A-ASA To help the buyer compare financing options.

To provide information about comparable properties that have sold, so both clients may make educated buying/selling decisions.

To disclose financial qualifications of the buyer/lessee to the seller/lessor.

To explain real estate terms.

To help buyers/lessees arrange for property inspections.

To explain closing costs and procedures.

A dual agent may not disclose:

Confidential information of one client to the other, without the client's permission.

The price the seller/lessor will take other than the listing price, without the permission of the seller/lessor.

The price the buyer/lessee is willing to pay, without the permission of the buyer/lessee.

CONFIDENTIAL INFORMATION

Confidential information means information obtained by a licensee from a client during the term of a brokerage agreement that was made confidential by the written request or written instruction of the client or is information the disclosure of which could materially harm the position of the client, unless at any time any of the following occurs:

The client permits the disclosure by word or conduct.

The disclosure is required by law or would reveal serious defect.

The information becomes public from a source other than the licensee.

Confidential information **shall not** be considered to be about the physical condition of the property.

Confidential information **can** be disclosed by a designated agent to his broker for the purpose of seeking advice or assistance for the benefit of the client.

CONCLUSION

The Louisiana Real Estate License Law and the Louisiana Real Estate Commission Rules and Regulations require a real estate licensee to provide you with this informational pamphlet on brokerage agency relationships. For additional information on agency disclosure matters, visit the Louisiana Real Estate Commission website at:

www.lrec.gov



Louisiana Real Estate Commission 9071 Interline Avenue Baton Rouge, LA 70809 1-800-821-4529 (LA only) 1-225-925-1923

CUSTOMER INFORMATION PAMPHLET

What Customers Need to Know When Working With Real Estate Brokers or Licensees

As real estate transactions have become more complex and varied, real estate brokerage arrangements have evolved to meet the changing needs of customers entering this market. This pamphlet provides a description of the different types of brokerage arrangements available to customers, so that they may choose the brokerage services best suited to their needs.

Under Louisiana's real estate agency law, a licensee engaged in any real estate transaction shall be considered to be representing the person with whom he/she is working, unless there is a written agreement between the broker and the person providing that there is a different relationship or the licensee is performing only ministerial acts on behalf of the person.

A real estate broker and his/her associated licensees can provide valuable real estate services, whether in the form of basic customer services, or through client-level agency representation. The services you expect will depend upon the legal relationship you establish with the company. It is important for you to discuss the information contained inside with the real estate licensee, and to agree on whether your business relationship will be that of a customer or a client, and if a client, the type of agency relationship that will be in your best interest.

This information is provided in accordance with R.S. 37:1455 (A)(21) and R.S. 37:1467 to help you be more informed in the buying, selling, or leasing of real estate. In whatever manner you choose to be represented, the goal is generally the same. The real estate licensee is trying to assist you in the sale, purchase, or lease of real estate upon terms acceptable to all parties. For additional information, you may contact the Louisiana Real Estate Commission at 1-800-821-4529 or 1-225-925-1923.



CUSTOMER

The *customer* is a person who is provided services by a real estate licensee, but who is not a client of the real estate licensee because the licensee is only performing ministerial acts. In this case, the real estate licensee is not acting as an agent. The actual services you receive from a real estate licensee depend on the arrangement that is established between you and the licensee.

Licensees are allowed to provide ministerial acts to customers without creating an agency relationship; ministerial acts are acts that a licensee may perform for a person that are informative in nature. Examples include, but are not limited to:

- Responding to phone inquiries by persons as to the availability and pricing of brokerage services or pricing on a particular piece of property or location of a property.
- Conducting an open house and responding to questions about the property from a person.
- Setting an appointment to view a property.
- Responding to questions from persons walking into a licensee's office concerning brokerage services offered or particular properties.
- Accompanying an appraiser, inspector, contractor, or similar third party on a visit to a property.
- Describing a property or the property's condition, in response to a person's inquiry.
- Completing business or factual information for a person represented by another licensee on an offer or contract to purchase.
- Showing a person through a property being sold by an owner on his/her own behalf.
- Referral to another broker or service provider.

CLIENT

A *client* is one who engages a licensee for professional advice and services as their agent.

AGENCY

Agency means a relationship in which a real estate broker or licensee represents a client by the client's consent, whether expressed or implied, in an immovable property transaction. An agency relationship is formed when a real estate licensee works for you in your best interest and represents you. Agency relationships can be formed with buyers/sellers and lessors/lessees.

DESIGNATED AGENCY

Designated agency means the agency relationship that shall be presumed to exist when a licensee engaged in any real estate transaction, is working with a client, unless there is a written agreement providing for a different relationship..

- The law presumes that the real estate licensee you work with is your designated agent, unless you have a written agreement otherwise.
- No other licensees in the office work for you, unless disclosed and approved by you.
- You should confine your discussions of buying/selling to your designated agent or agents only.

DUTIES THE DESIGNATED AGENT OWES A CLIENT

- To obey all lawful requests
- To promote your best interest
- To exercise reasonable skill and care

- To keep information that could materially harm your negotiation position confidential
- To present all offers in a timely manner
- To seek a transaction at the price and terms acceptable to you
- To account for all money or property received from the client in a timely manner.

Note: When representing you as a client, your agent does not breach their duty to you by showing alternate properties to the buyers, showing properties in which you are interested to other buyer clients, or receiving compensation based on a percentage of the property sales price.

DUAL AGENCY

Dual agency means an agency relationship in which a licensee is working with both buyer and seller or both landlord and tenant in the same transaction. However, such a relationship shall not constitute dual agency if the licensee is the seller of property that he owns or if the property is owned by a real estate business of which the licensee is the sole proprietor and agent. A dual agency relationship shall not be construed to exist in a circumstance in which the licensee is working with both landlord and tenant as to a lease which does not exceed a term of three years and the licensee is the landlord.

Dual agency is allowed only when informed consent is presumed to have been given by any client who signed the dual agency disclosure form prescribed by the Louisiana Real Estate Commission. Specific duties owed to both buyer/seller and lessor/lessee are:

- To treat all clients honestly.
- To provide factual information about the property.
- To disclose all latent material defects in the property that are known to them.

(cont. on back)

ACKNOWLEDGMENT

 \square Buver(s)/Lessee(s)

Your signature only confirms that you have received information on agency law and in no way enters you into a contract.

, (,,	
Signature	_
Print name and date	_
Signature	_
Print name and date	_
☐ Seller(s)/Lessor(s)	
Signature	_
Print name and date	_
Signature	_
Print name and date	_
□ Licensee	
Signature	_
Print name and date	_

This form will be maintained by the real estate licensee for a period of five years, in accordance with Chapter 37, Section 3703.D of the Louisiana Real Estate Commission Rules and Regulations.

Customer Information Form

What Customers Need to Know When Working With Real Estate Brokers or Licensees

This document describes the various types of agency relationships that can exist in real estate transactions.

AGENCY means a relationship in which a real estate broker or licensee represents a client by the client's consent, whether expressed or implied, in an immovable property transaction. An agency relationship is formed when a real estate licensee works for you in your best interest and represents you. Agency relationships can be formed with buyers/sellers and lessors/lessees.

DESIGNATED AGENCY means the agency relationship that shall be presumed to exist when a licensee engaged in any real estate transaction, except as otherwise provided in LA R.S. 9:3891, is working with a client, unless there is a written agreement providing for a different relationship.

- The law presumes that the real estate licensee you work with is your designated agent, unless you have a written agreement otherwise.
- No other licensees in the office work for you, unless disclosed and approved by you.
- You should confine your discussions of buying/selling to your designated agent or agents only.

DUAL AGENCY means an agency relationship in which a licensee is working with both buyer and seller or both landlord and tenant in the same transaction. Such a relationship shall not constitute dual agency if the licensee is the seller of property that he/she owns or if the property is owned by a real estate business of which the licensee is the sole proprietor and agent. A dual agency relationship shall not be construed to exist in a circumstance in which the licensee is working with both landlord and tenant as to a lease that does not exceed a term of three years and the licensee is the landlord. Dual agency is allowed only when informed consent is presumed to have been given by any client who signed the dual agency disclosure form prescribed by the Louisiana Real Estate Commission. Specific duties owed to both buyer/seller and lessor/lessee are:

- To treat all clients honestly.
- To provide factual information about the property.
- To disclose all latent material defects in the property that are known to them.
- To help the buyer compare financing options.
- To provide information about comparable properties that have sold, so that both clients may make educated buying/selling decisions.
- To disclose financial qualifications to the buyer/lessee to the seller/lessor.
- To explain real estate terms.
- To help buyers/lessees arrange for property inspections
- To explain closing costs and procedures.

CONFIDENTIAL INFORMATION means information obtained by a licensee from a client during the term of a brokerage agreement that was made confidential by the written request or written instruction of the client or is information the disclosure of which could materially harm the position of the client, unless at any time any of the following occur:

- The client permits the disclosure by word or conduct.
- The disclosure is required by law or would reveal serious defect.
- The information became public from a source other than the licensee.

By signing below you acknowledge that you have read and understand this form and that you are authorized to sign this form in the capacity in which you have signed.

Buyer/Lessee:	Seller/Lessor:	
Ву:	By:	
Title:	Title:	
Date:	Date:	
Licensee:	Licensee:	
Date:	Date:	

