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INVESTMENT OVERVIEW

Investment Summary Investment Highlights

LEASE ABSTRACT

Lease Summary Rent Roll PROPERTY OVERVIEW

Property Images Location, Aerial & Retail Maps AREA OVERVIEW

City Overview Demographics

TENANT OVERVIEW

Tenant Profile

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# INVESTMENT SUMMARY

Sands Investment Group is Pleased to Present Exclusively For Sale the 1,608 SF Sonic Located at 22363 Bellaire Blvd in Richmond, TX. This Deal Includes Brand New 5 Years on an Absolute Triple Net (NNN) Lease, Providing For a Secured Investment

### OFFERING SUMMARY

PRICE \$1,500,000

CAP 6.00%

NOI \$90,000

PRICE PER SF \$932.83

GUARANTOR TatertoTexas LLC

### PROPERTY SUMMARY

ADDRESS 22363 Bellaire Blvd

Richmond, TX 77407

COUNTY Fort Bend

BUILDING AREA 1,608 SF

LAND AREA 0.83 AC

BUILT 2018



## HIGHLIGHTS

- Brand New 5 Year Absolute Triple Net (NNN) Lease
- 10% Rent Increases Every 5 Years Allowing Investors to Hedge Against Inflation
- Emerge Inc. is a Growing Operator With 124-Units Across Four Brands (45-Unit Guaranty)
- This is an Excellent 1031 Exchange Property at a Low Price Point in an Affluent TX Market
- Densely Populated in a 3-Mile Radius (87,243) With an Above Average Household Income of \$148,213 Within a 3-Mile Radius
- Richmond Has Made Progress on Several Improvement Projects Including a Comprehensive Park and Recreation Plan and Future Hike and Bike Trails

- Property is Located in an Affluent Market Surrounded By Multiple Country Clubs
- Located Directly Off the Grand Parkway Toll Road Which Sees Over 44,400 VPD
- Near Seven Lakes High School With Over 3,800
   Students Providing Ample Foot Traffic
- Income Tax-Free State (Texas)
- Across From Major Traffic Drives Such as Sam's Club,
   Walmart Supercenter, Kohl's, Best Buy, Etc
- Nearby Tenants Include: Sam's Club, Popeyes Louisiana Chicken, Kids Are Kids Learning Academy, Discount Tire, Smoothie King, Chick-fil-A, Taco Bell and Walmart MoneyCenter



## LEASE SUMMARY

Sonic TENANT

A Building of Approximately 1,608 SF PREMISES

Close of Escrow LEASE COMMENCEMENT

LEASE EXPIRATION

LEASE TERM

RENEWAL OPTIONS

RENT INCREASES

LEASE TYPE

PERMITTED USE

PROPERTY TAXES

INSURANCE

COMMON AREA

ROOF & STRUCTURE

REPAIRS & MAINTENANCE

HVAC

UTILITIES

RIGHT OF FIRST REFUSAL

5 Years From Close of Escrow 5 Years 4 x 5 Years

10% Every 5 Years

Triple Net (NNN)

Fast Food

Tenant Responsibility

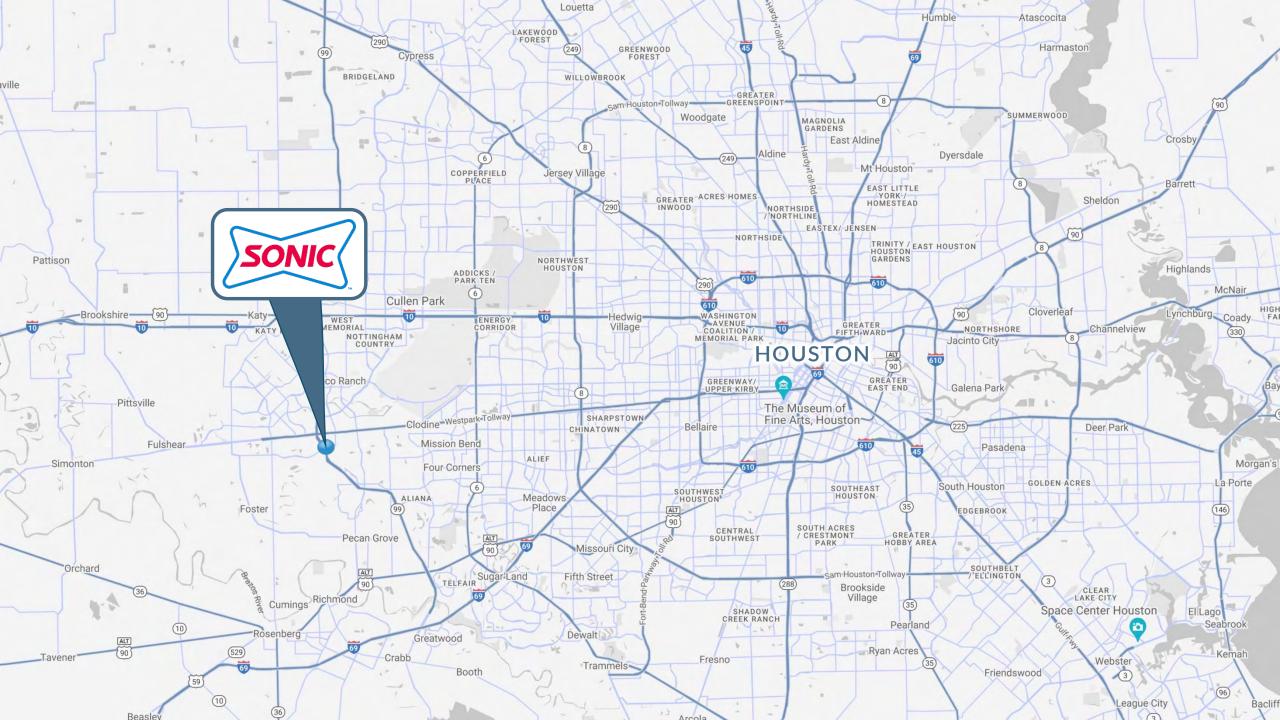
Yes

SQUARE ANNUAL RENT FOOTAGE **BASE RENT** PER SF \$90,000 1,608 SF \$55.97















### RICHMOND | FORT BEND COUNTY | TEXAS

Richmond incorporated in 1837 as one of the first three cities in the Republic of Texas, is located in Fort Bend County at the site of Stephen F. Austin's original colonies in Texas and currently occupies a land area of 4.47 square miles. The city is located within the Houston–The Woodlands–Sugar Land metropolitan area. Richmond, county seat of Fort Bend County, whose namesake is Richmond, England, is actually note- worthy in and of itself. With a civic personality that combines artistic culture with a bit of Texas cowboy, Richmond and its many historic landmarks, are becoming a popular destination for people seeking a pleasant place to live, work, play and learn. The City of Richmond had a population of 11,982 as of July 1, 2021.

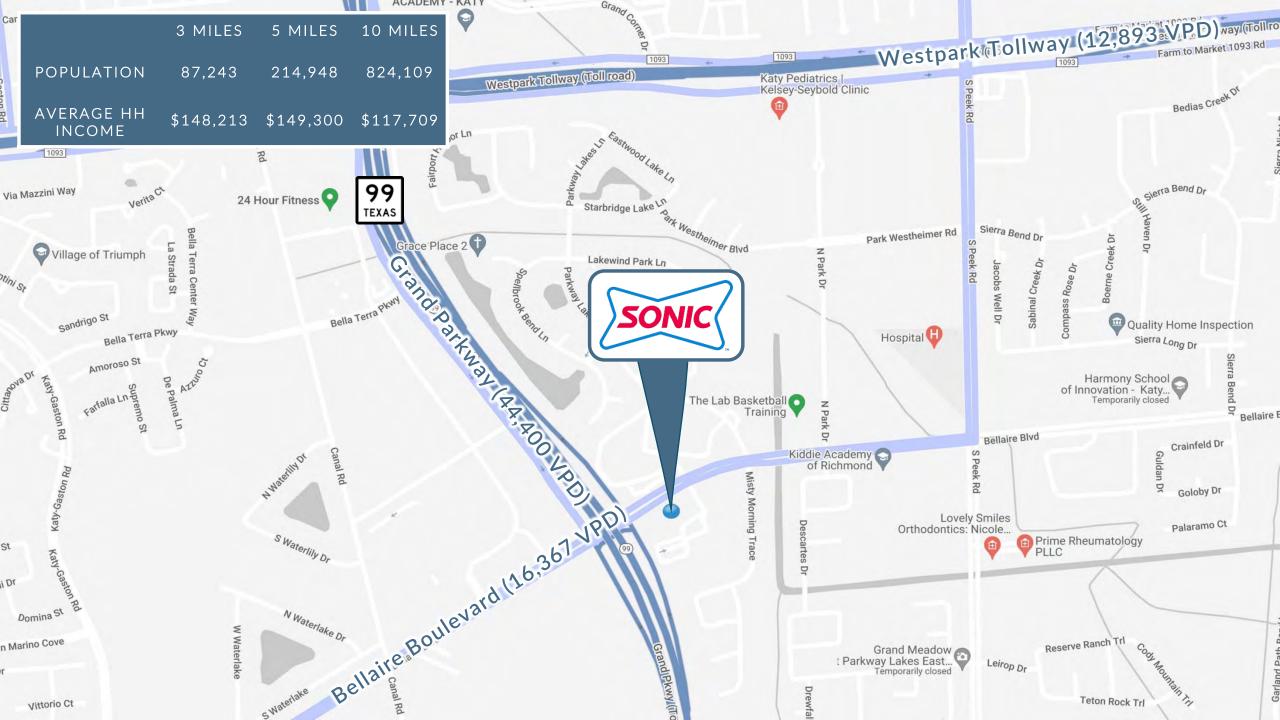
Richmond, located in the center of one of the nation's fastest growing large counties, is well positioned for business. Richmond has the available land, talented workforce, and business environment required for businesses to succeed. The City of Richmond is home to a diversified group of industries, including: healthcare, metals, oil and gas services, higher education, hospitality and a variety of general retail operations. Richmond's strategic position in the center of fast growing Fort Bend County offers numerous prime commercial and industrial locations. Richmond has many strategic strengths, including frontage on or close access to major transportation networks that include U.S. 59, U.S. 90 A, and SH-99 The Grand Parkway. These major transportation networks help to bring visitors to Richmond with ease and enables goods to be quickly transported throughout the region efficiently. Richmond has a young and highly skilled workforce. Richmond's many cultural and historic sites mixed with its collection of unique restaurants and stores make it an ideal location for regional tourism. Major employers include: Lamar Consolidated ISD, Fort Bend County, Richmond State School, Oak Bend Medical Center and Oak Bend Hospital.

Residents also have access to numerous entertainment options. The city is the home of the beautifully renovated Fort Bend County Courthouse, Fort Bend Museum, Moore Home, Morton Cemetery, as well as the George Ranch Historical Park, Long Acres Ranch Nature Center and 134 historical landmarks, Richmond, with over 5-miles of Brazos River frontage, offers a unique, historic setting, and is the cultural center of Fort Bend County, one of the fastest growing counties in the US. It also has the Houston Museum of Natural Science at Sugar Land, and the Atlantic League of Professional Baseball's Constellation Field. Primera Iglesia Bautista de Richmond Church is well known for its magnificent architecture and is frequented by tourists. Morton Cemetery is another location popular for its serene ambience. Davis Memorial Park provides the option of taking a walk in the midst of nature or participating in various other recreational activities.









# TENANT PROFILE

SONIC, America's Drive-In, is the nation's largest chain of drive-in restaurants Founded in 1953 in Oklahoma City, Oklahoma, SONIC has delighted guests with signature menu items, more than 1.3 million drink combinations, friendly service by iconic Carhops. SONIC is part of the Inspire Brands family of restaurants and Inspire Brands is the Subsidiary company of Roark Capital Group.

As the largest national chain of drive-in restaurants the iconic SONIC style is hard to duplicate, but SONIC's distinct brand differentiation goes far beyond the drive-in format. SONIC's one-of-a-kind menu offers a variety of options unavailable from other brands, including Real Ice Cream desserts, TOASTER® sandwiches, Molten Cake Sundaes, breakfast all day, tasty Tots, premium hot dogs and more than 1 million unique drink combinations.











## OPERATOR PROFILE

In 2009, the Operator gained approval to be a franchisee of Lenny's Sub shop and purchased his first unit. He was a multi-unit operator in 2010 with the purchase of 2 additional Lenny's Sub Shops and 1 Bullritos restaurant in the Houston DMA. By 2012 he diversified into Auntie Anne's, Nestle and Baskin Robbins, taking him to 7 units. In 2015 he ventured with Yum Brands to expand his portfolio to 23 units, including Kentucky Fried Chicken and Taco Bell.

In 2017 he made a major move with Sonic Restaurants and purchased and successfully transitioned the corporate Houston market, which included 34 units. In 2019, he added a 3rd major brand to the portfolio and entered the Taco Bell system through the purchase of 6 units. The next 2 years were full of New Builds and Remodels, and then in 2020, in the middle of a pandemic, he expanded to Arizona by adding another major brand through the purchase of 30 Pizza Hut stores. In 2021, Emerge continued with strategic new builds, relocations, and remodels and forecasts ending the year with 131 units.

# CONFIDENTIALITY AGREEMENT

The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Sands Investment Group and should not be made available to any other person or entity without the written consent of Sands Investment Group.

This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, Sands Investment Group has not verified, and will not verify, any of the information contained herein, nor has Sands Investment Group conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose its contents in any manner detrimental to the interest of the Owner. You also agree that by accepting this Memorandum you agree to release Sands Investment Group and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.



## ABOUT BROKERAGE SERVICES

Before working with a real estate broker, you should know that the duties of a Broker depend on whom the broker represents. If you are a prospective seller or landlord (owner) or a prospective buyer or tenant (buyer), you should know that the broker who lists the property for sale or lease is the owner's agent. A broker who acts as a subagent represents the owner in cooperation with the listing broker. A broker who acts as a buyer's agent represents the buyer. A broker may act as an intermediary between the parties if the parties consent in writing. A broker can assist you in locating a property, preparing a contract or lease, or obtaining financing without representing you. A broker is obligated by law to treat you honestly.

#### IF THE BROKER REPRESENTS THE OWNER:

The broker becomes the owner's agent by entering into an agreement with the owner, usually through a written listing agreement, or by agreeing to act as a subagent by accepting an offer of sub agency from the listing broker. A subagent may work in a different real estate office. A listing broker or subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first. The buyer should not tell the owner's agent anything the buyer would not want the owner to know because an owner's agent must disclose to the owner any material information known to the agent.

#### IF THE BROKER REPRESENTS THE BUYER:

The broker becomes the buyer's agent by entering into an agreement to represent the buyer, usually through a written buyer representation agreement. A buyer's agent can assist the owner but does not represent the owner and must place the interests of the buyer first. The owner should not tell a buyer's agent anything the owner would not want the buyer to know because a buyer's agent must disclose to the buyer any material information known to the agent.

#### IF THE BROKER ACTS AS AN INTERMEDIARY:

A broker may act as an intermediary between the parties if the broker complies with the Texas Real Estate License Act. The broker must obtain the written consent of each party to the transaction to act as an intermediary. The written consent must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary.

The broker is required to treat each party honestly and fairly and to comply with The Texas Real Estate License Act. A broker who acts as an intermediary in a transaction:

- (1) Shall treat all parties honestly;
- (2) May not disclose that the owner will accept a price less than the asking price unless authorized in writing to do so by the owner;
- (3) May not disclose that the buyer will pay a price greater than the price submitted in a written offer unless authorized in writing to do so by the buyer; and
- (4) May not disclose any confidential information or any information that a party specifically instructs the broker in writing not to disclose unless authorized in writing to disclose the information or required to do so by The Texas Real Estate License act or a court order or if the information materially relates to the condition of the property.

With the parties' consent, a broker acting as an intermediary between the parties may appoint a person who is licensed under The Texas Real Estate License Act and associated with the broker to communicate with and carry out instructions of one party and another person who is licensed under the Act and associated with the broker to communicate with and carry out instructions of the other party.

If you choose to have a broker represent you, you should enter into a written agreement with the broker that clearly establishes the broker's obligations and your obligations. The agreement should state how and by whom the broker will be paid. You have the right to choose the type of representation, if any, you wish to receive. Your payment of a fee to a broker does not necessarily establish that the broker represents you. If you have any questions regarding the duties and responsibilities of the broker, you should resolve those questions before proceeding.

