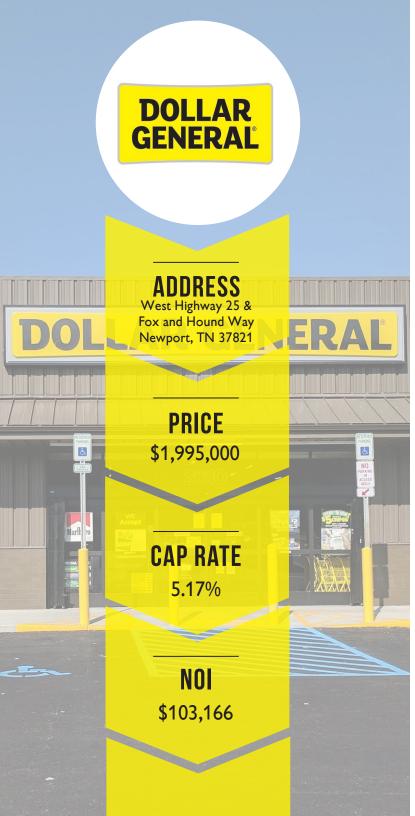


## **DOLLAR ABSOLUTE NNN LEASE, RELOCATION STO DOLLAR GENERAL** NEWPORT (EAST OF KNOXVILLE), TENNESSEE



# **FINANCIAL OVERVIEW**

PRICE	\$1,995,000
CAP RATE	5.17%
GROSS LEASABLE AREA	10,6 <del>4</del> 0 SF
YEAR BUILT	2022
LOT SIZE	1.91 +/- Acres

Lease Summary

LEASE TYPE	Absolute NNN
ROOF & STRUCTURE	Tenant Responsible
LEASE TERM	15 Years
RENT COMMENCEMENT	Est. October 2022
INCREASES	10% at each Option
OPTIONS	Five, 5-Year
OPTION TO TERMINATE	None
RIGHT OF FIRST REFUSAL	None

TERM	ANNUAL RENT	MONTHLY RENT
Year 1- Year 15	\$103,166	\$8,597
Option 1	\$113,483	\$9,457
Option 2	\$124,831	\$10,403
Option 3	\$137,314	\$11,443
Option 4	\$151,045	\$12,587
Option 5	\$166,150	\$13,846



## **TENANT OVERVIEW**

OWNERSHIP: TENANT: GUARANTOR: PUBLIC CORPORATE DOLLAR GENERAL

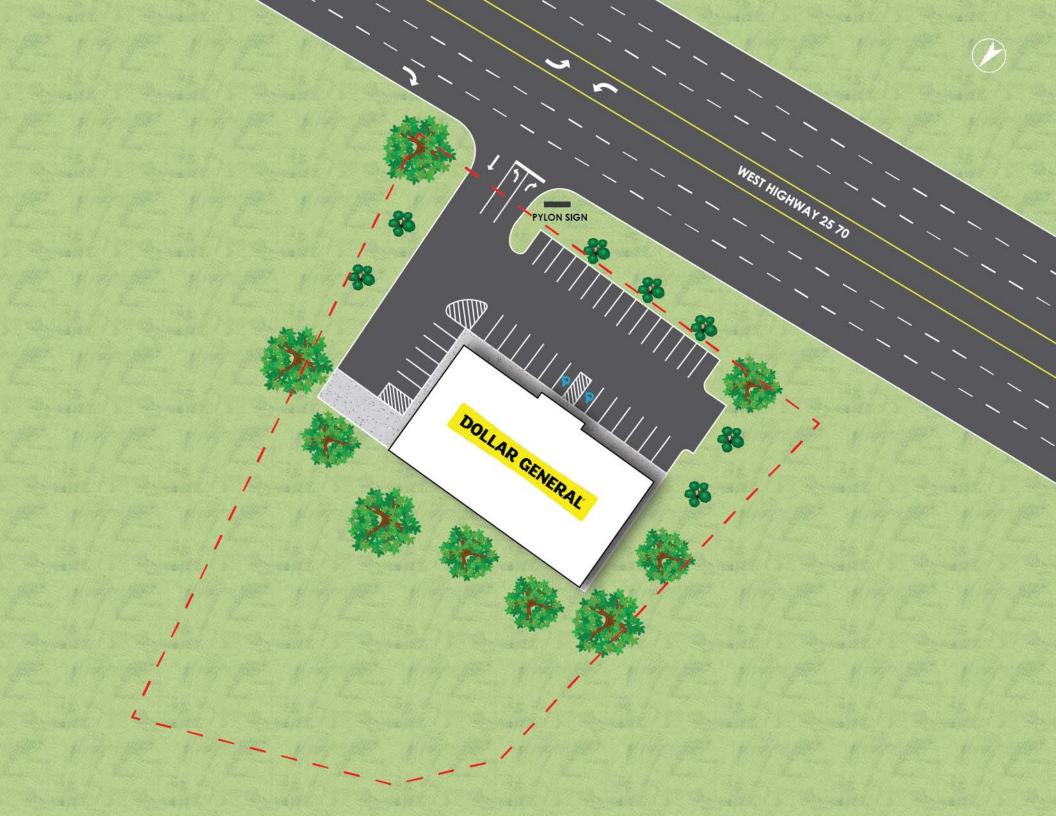
Dollar General makes shopping for everyday needs simple and hassle- free by saving customers time and money with small neighborhood stores and carefully edited merchandise. Offering the most popular brands at everyday low prices, Dollar General ranks amongst the largest retailers of top-quality brands including Proctor & Gamble, Kimberly Clark, Unilever, Kellogg's, General Mills, and Nabisco. Dollar General has over 17,600 locations in 44 states, making it the nation's largest smallbox discount retailer in the U.S.



## **INVESTMENT** *HIGHLIGHTS*

- 15-Year Absolute NNN Lease, No Landlord Responsibilities
- Relocation of High-Performing Store, Proven Concept in the Trade Area
- 10% Increases Every 5 Years Beginning in Each Option Period
- Investment Grade Credit Tenant, Rated 'BBB' by S&P
- Dollar General is the Largest Retailer in the U.S. with 18,000+ Stores
- Classified Nationally as an Essential Retailer for Daily Shopping Needs
- Brand New 2022 Construction on Oversized Parcel
- Strategic Location, Nearest Dollar Store is Approximately 11 Miles Away
- Serving Over 36,000 Residents in Cocke County, 45 Miles East of Knoxville
- Highly Visible Along Major Artery, Direct Access to Downtown Knoxville
- Just Off I-40 with 30,777 Cars/Day, the 3rd Longest Highway in the U.S.
- Just North of the Great Smoky Mountains National Park with Over 14.1 Million Visitors Annually
- Close Proximity to Cherokee National Forest with Approximately 3 Million Visitors Annually
- Minutes to Douglas Lake with Over 1.7 Million Visitors Annually
- Situated in the Heart of the Appalachian Region where Tourism is the Fastest Growing Industry
- Tax Free State, No State Income Tax in Tennessee





Monticello

Jefferson National Forest

Big Stone Ga

Pennington Gap

## **DEMOGRAPHICS**

WEST HIGHWAY 25 & FOX AND HOUND WAY NEWPORT, TN 37821

POPULATION	3-MILES	5-MILES	7-MILES
2010 Population	12,174	18,701	25,937
2021 Population	12,386	19,042	26,545
2025 Population	12,401	19,076	26,674
HOUSEHOLDS			
2010 Households	5,177	7,763	10,734
2021 Households	5,184	7,801	10,871
2025 Households	5,212	7,851	10,978
INCOME			
2021 Average	\$45,569	\$49,102	\$52,757
Household Income	. ,		
EMPLOYEES			
2021 Number of Employees In Area	4,491	5,899	7,167



Corbin



#### **CONFIDENTIALITY & DISCLAIMER**

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Any projections, opinions, assumptions or estimates used in this Offering Memorandum are for example only and do not represent the current or future performance of this property. The value of a net leased or retail property to a Buyer depends on factors that should be evaluated by a Buyer and their tax, financial and legal advisor(s). Buyer and their tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased or retail property to determine their satisfaction with the suitability of the property for their needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant(s). While a tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant(s) and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of the tenant(s) history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any lease, including the likelihood of locating a replacement tenant if a current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

By accepting this Offering Memorandum, you agree to release Marcus & Millichap Real Estate Investment Services, its affiliates or subsidiaries, or any agent and hold them harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.

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All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)

#### WWW.SAMBAZISRETAILGROUP.COM

# DOLLAR GENERAL

### NEWPORT, TENNESSEE

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