

NEW 13 YEAR ABSOLUTE NNN LEASE | RARE 5% RENT INCREASES EVERY 5 YEARS WALGREENS PHARMACY SILVERDALE, WASHINGTON

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ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

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# INVESTMENT OVERVIEW

# WALGREENS PHARMACY

NEW 13-YEAR ABSOLUTE NNN LEASE | RARE 5% INCREASES EVERY 5-YEARS WELL-ESTABLISHED LOCATION

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# INVESTMENT OVERVIEW<sup>1</sup>

### NEW 13-YEAR ABSOLUTE NNN LEASE

The subject property operates under a newly-signed 13-year Absolute NNN Lease with no landlord management or maintenance responsibilities whatsoever.

### RARE 5% RENT INCREASES EVERY 5 YEARS

The lease offers 5% rent increases every 5 years during the original term and the 12, five-year renewal options (if exercised) providing exceedingly more cash flow than a traditional flat Walgreens lease.

### INVESTMENT GRADE TENANT<sup>2</sup>

The Lease is guaranteed by Walgreen Co., a subsidiary of Walgreens Boots Alliance, Inc. and rated Baa2/ Stable by Moody's. Walgreens Boots Alliance, Inc., the Parent Company, carries an Investment Grade Credit Rating of BBB/Stable from S&P and Baa2/Stable from Moody's.

### CRITICAL DRIVE-THROUGH LANE

According to the Wall Street Journal, more companies look for properties that will allow them to serve customers in their cars. Interest in drive-through real estate was growing even before Covid-19, but it exploded last year when total sales volume for restaurants, pharmacy and bank properties hit a record \$12 billion, according to data firm CoStar Group Inc. Finding drive-through real estate can be challenging, especially in densely built areas, because the properties need to have enough space to accommodate long lines of cars.

# ESSENTIAL RETAILER OPERATING AND ASSISTING U.S. AUTHORITIES DURING THE COVID-19 PANDEMIC<sup>3</sup>

As a global, pharmacy-led health care company, Walgreens Boots Alliance has been working to ensure the safety and well-being of their colleagues, patients and customers during the pandemic of COVID-19. Their retail pharmacies have worked to provide up-to-date information and public health guidelines to customers, and their emergency response teams across the business are actively working to find ways play a greater role in what has become a global emergency – including working with the United States federal government to expand access to COVID-19 testing.

### DENSE INFILL LOCATION WITH EXCELLENT RETAIL SYNERGY

The subject property is situated near the four-way signalized corner of NW Bucklin Hill Road (19,868 VPD) and Silverdale Way NW (12,799 VPD), adjacent to a 7-Eleven convenience store and the Kitsap County Sheriff's Office. The property has excellent visibility and acess along Silverdale Way NW. Just north of the subject property is the Kitsap Mall with 80 retail stores and restaurants including Macy's, Kohl's, Barnes & Noble, Sephora, Famous Footwear, Buffalo Wild Wings, Red Robin and more. Other national retailers in the immediate trade area include Costco, Target, Trader Joe's, Safeway, Lowe's, Sportsman's Warehouse, Best Buy, Tractor Supply, and many more.







(1) Rentable Area, Lot Size, Guarantor, Lease Terms, Building Specifications, Year Built, Demographics and S&P/Moody's Ratings are estimates. Buyer is responsible for verifying during the Due Diligence process.
 (2) All financial data shown above is for Walgreens Boots Alliance, Inc., the Parent Company. The Tenant under the Lease, Walgreen Co., is a subsidiary of Walgreens Boots Alliance, Inc., the parent company. Walgreens Boots Alliance, Inc. does not guarantee the lease.
 (3) Source: www.walgreensbootsalliance.com

# OFFERING HIGHLIGHTS<sup>1</sup>

### WALGREENS 9709 SILVERDALE WAY NW SILVERDALE, WA 98383

Net Operating Income	\$318,780		
Lease Type	Absolute NNN		
Lease Term	13 Years		
Lease Commencement	2/1/2022		
Lease Expiration Date	2/28/2035		
Year Built	2002 <sup>1</sup>		
Rentable Area	14,490 SF1		
Lot Size	2.29 Acres <sup>1</sup>		
Primary Term Escalations	5% Every Five Years		
Options	(12) Five-Year Options		
Tenant / Guarantor	Walgreens Co.		
Right of First Refusal	Yes, Twenty (20) Days		

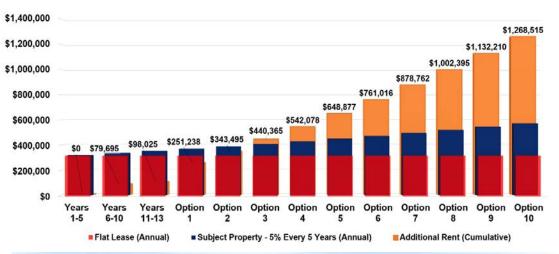
### POTENTIAL FINANCING OPTIONS<sup>2</sup>

For questions on financing contact: Chris Marks Marcus & Millichap Capital Corporation 212.430.5173 direct <u>cmarks@marcusmillichap.com</u>

# OFFERING PRICE CAP RATE \$7,084,000 4.50%

### ADDITIONAL RENT COMPARISON SUBJECT PROPERTY VS. HISTORICAL FLAT LEASE<sup>3</sup>

CUMULATIVE ADDITIONAL RENT OVER COMPARABLE LEASE AND OPTION PERIODS







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(2) Financing options shown are subject to market changes. See agent for details.

(3) For demonstration purposes only. This graph is not a guarantee of Subject Property's performance, additional rents, and/or Walgreens exercising any option(s) under the lease.

# TENANT OVERVIEW

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# TENANT OVERVIEW<sup>1</sup>



### WALGREENS BOOTS ALLIANCE, INC.<sup>1</sup>

Walgreens is part of the Retail Pharmacy USA Division of Walgreens Boots Alliance, Inc. (NASDAQ: WBA), the first global, pharmacy-led health and wellbeing enterprise. As the largest retail pharmacy, health and daily living destination across the United States and Europe, Walgreens Boots Alliance has a presence in more than 25 countries and employs more than 450,000 people. The Company has over 21,000 stores in 11 countries as well as one of the largest global pharmaceutical wholesale and distribution networks, with over 425 distribution centers delivering to more than 250,000 pharmacies, doctors, health centers and hospitals each year in more than 20 countries. Operations are organized into three divisions: Retail Pharmacy USA, Retail Pharmacy International and Pharmaceutical Wholesale. By its sheer size, scale and expertise, Walgreens Boots Alliance is well-positioned to help expand the supply of, and address the rising cost of, prescription drugs in the U.S. and worldwide. They have more than 100 years of trusted health care heritage and innovation in community pharmacy and pharmaceutical wholesaling. Their purpose is to help people across the world lead healthier and happier lives.

The Retail Pharmacy USA division has pharmacy-led health and beauty retail offerings in 50 states, the District of Columbia, Puerto Rico and the U.S. Virgin Islands. The Company operated 9,021 retail stores in the division as of August 31, 2020. The principal retail pharmacy brands in the division are Walgreens and Duane Reade. The Company is a market leader in the United States and, as of August 31, 2020, approximately 78% of the population of the United States lived within five miles of a Walgreens, Duane Reade or acquired Rite Aid retail pharmacy. The Company is focused on creating a neighborhood health destination and a more modern pharmacy aligned to a wider range of healthcare services. The Company utilizes its retail network as a channel to provide health and wellness services to its customers and patients, as illustrated by the Company's ability to play a significant role in providing flu vaccines and other immunizations. Additionally, through their strategic partnership strategy, their key collaborations, working with their strategic partners. The Company has more than 85,000 healthcare service providers, including pharmacists, pharmacy technicians, nurse practitioners and other health related professionals.

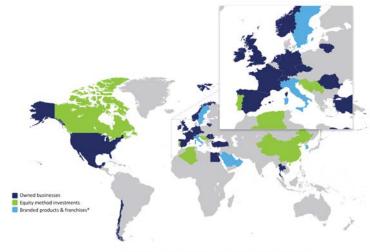
### COMPANY HIGHLIGHTS<sup>1</sup>

- \$139.5 BILLION IN REVENUE / \$23.4 BILLION NET WORTH (FY 2020)
- INVESTMENT GRADE TENANT / WALGREENS CO. RECENTLY AFFIRMED (2021) MOODY'S RATED BAA2 / OUTLOOK STABLE
- SALES INCREASED 2.3% YEAR-OVER-YEAR TO \$34.7 BILLION IN Q4 2020
- 9,021 RETAIL PHARMACY STORES WITH PLANS FOR 1,000 IN-STORE CLINIC LOCATIONS ACROSS 50 STATES, THE DISTRICT OF COLUMBIA, PUERTO RICO & THE U.S. VIRGIN ISLANDS BY 2027
- 75% OF RETAIL PHARMACY USA DIVISION SALES ARE PHARMACY, WITH THE REMAINING 25% FROM RETAIL SALES
- 818.0 MILLION PRESCRIPTIONS, INCLUDING IMMUNIZATIONS, WERE FILLED IN FY 2020
- 78% OF THE POPULATION IN THE UNITED STATES LIVES WITHIN 5 MILES OF A WALGREENS, DUANE READE, OR ACQUIRED RITE AID PHARMACY

### FINANCIAL HIGHLIGHTS<sup>1</sup>



### A GLOBAL PRESENCE<sup>1</sup>



\*Countries where the Company's products are available for purchase or there are Company franchises (other than those countries where there are owned businesses, equity method investments or joint ventures)

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# LOCATION OVERVIEW

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# LOCATION OVERVIEW<sup>1</sup>



ST. MICHAEL MEDICAL CENTER-SILVERDALE RECENT <u>\$500M</u> EXPANSION

INFILL LOCATION SURROUNDED BY NATIONAL RETAILERS JUST SOUTH OF THE KITSAP MALL (80 STORES/RESTAURANTS)

37,138 RESIDENTS AND AVG. HHI OF \$100,860 IN A 3-MILE RADIUS OF THE SUBJECT

### **BREMERTON-SILVERDALE MSA (KITSAP COUNTY)**

Silverdale is an unincorporated community located in Kitsap County and part of the Bremerton-Silverdale MSA, which is part of the greater Seattle-Tacoma-Olympia CSA (4.9M residents). Silverale is across the Pugent Sound, just west of Seattle and situated on the north end of the Dyes Inlet. The U.S. Navy has a large prescence in the area and is the largest employer in Kitsap County with installations at Pugent Sound Naval Shipyard, Naval Undersea Warfare Center Keyport and Naval Base Kitsap.

### LOCATED NEAR THE NEW ST. MICHAEL MEDICAL CENTER-SILVERDALE

The subject property is situated near the St. Michael Medical Center-Silverdale. The hospital recently underwent a massive \$500M expansion adding a 9-story state-of-the-art tower and skyway bridge to the existing facility. The hospital is part of CHI Franciscan Health's system of 10 hospitals and 230 speciality clinics.

### DENSE INFILL LOCATION WITH EXCELLENT RETAIL SYNERGY

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## AERIAL OVERVIEW



# DEMOGRAPHICS<sup>1</sup>

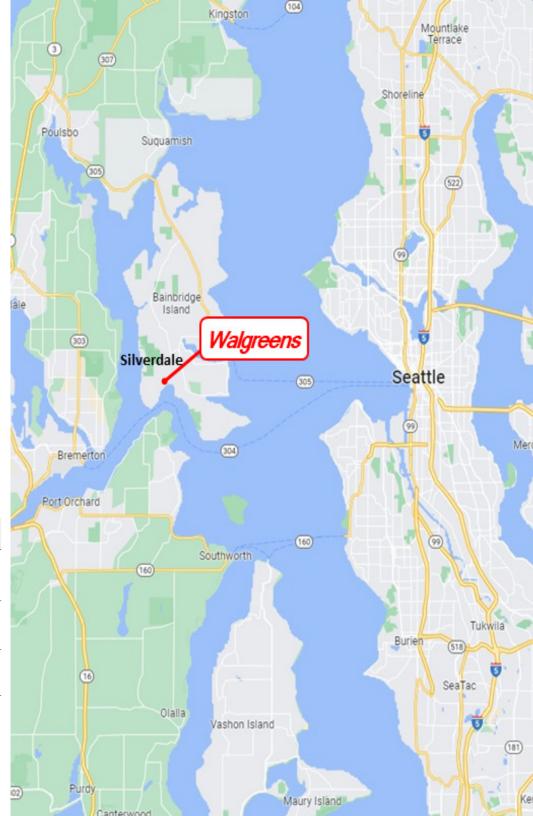


# HOUSEHOLD INCOME

YEAR 2021	1 MILE	3 MILES	5 MILES
AVERAGE	\$90,840	\$100,860	\$102,108
MEDIAN	\$69,331	\$82,287	\$81,835

## POPULATION

YEAR	1 MILE	3 MILES	5 MILES
2026 Projection Total Population	4,011	37,744	80,384
2021 Census Total Population	4,005	37,138	78,453
2010 Census Total Population	3,836	35,194	73,875





# WALGREENS PHARMACY SILVERDALE, WASHINGTON

### EXCLUSIVELY LISTED BY

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