



# DOLLAR GENERAL

4904 US-17 92 W, Haines City, FL 33844

Exclusively Listed By:

### DANNY SAMONA

Senior Director 248.702.0286 dsamona@encorereis.com Nick@encorereis.com 513.657.3645

## NICK KASSAB

Associate Advisor 248.702.0295

In conjunction with:

### BRIAN BROCKMAN

Bang Realty, Inc. Brian@bangrealty.com

## **DOLLAR GENERAL**

4904 US-17 92 W | Haines City, FL 33844

## TABLE OF CONTENTS

## **Confidentiality & Disclaimer**

All materials and information received or derived from Encore Real Estate Investment Services, LLC its directors, officers, agents, advisors, affiliates and/or any third party sources are provided without representation or warranty as to completeness, veracity, or accuracy, condition of the property, compliance or lack of compliance with applicable governmental requirements, developability or suitability, financial performance of the property, projected financial performance of the property for any party's intended use or any and all other matters.

Neither Encore Real Estate Investment Services, LLC its directors, officers, agents, advisors, or affiliates makes any representation or warranty, express or implied, as to accuracy or completeness of the any materials or information provided, derived, or received. Materials and information from any source, whether written or verbal, that may be furnished for review are not a substitute for a party's active conduct of its own due diligence to determine these and other matters of significance to such party. Encore Real Estate Investment Services, LLC will not investigate or verify any such matters or conduct due diligence for a party unless otherwise agreed in writing.

EACH PARTY SHALL CONDUCT ITS OWN INDEPENDENT INVESTIGATION AND DUE DILIGENCE.

Any party contemplating or under contract or in escrow for a transaction is urged to verify all information and to conduct their own inspections and investigations including through appropriate third party independent professionals selected by such party. All financial data should be verified by the party including by obtaining and reading applicable documents and reports and consulting appropriate independent professionals. Encore Real Estate Investment Services, LLC makes no warranties and/or representations regarding the veracity, completeness, or relevance of any financial data or assumptions. Encore Real Estate Investment Services, LLC does not serve as a financial advisor to any party regarding any proposed transaction. All data and assumptions regarding financial performance, including that used for financial modeling purposes, may differ from actual data or performance. Any estimates of market rents and/or projected rents that may be provided to a party do not necessarily mean that rents can be established at or increased to that level. Parties must evaluate any applicable contractual and governmental limitations as well as market conditions, vacancy factors and other issues in order to determine rents from or for the property.

Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by Encore Real Estate Investment Services, LLC in compliance with all applicable fair housing and equal opportunity laws.

#### Contents

COVER PAGE	1
XECUTIVE SUMMARY	3
ERIAL	4
AERIAL 2	5
ETAIL MAP	6
HOTOS	7
EGIONAL MAP	8
MAP	9
DEMOGRAPHICS MAP	10
ENANT PROFILES	11
ACK PAGE	12

## **DOLLAR GENERAL**

4904 US-17 92 W | Haines City, FL 33844

## CLICK ON THE FOLLOWING LINKS: Google Map





## **EXECUTIVE SUMMARY**

#### **SALE PRICE** \$3,192,111

**CAP RATE** 4.50%

#### INVESTMENT SUMMARY

NOI: \$143,645 Price / SF: \$350.78 Building Size: 9.100 SF Land Acreage: 1.88 Acres Year Built: 2020

#### **LEASE SUMMARY**

Lease Type: Absolute NNN Taxes / CAM / Insurance: Tenant Roof / Structure: Tenant Original Lease Term: 15 Years Term Remaining: 13.5 Years Commencement Date: 11/2/2020 Term Expiration: 11/30/2035 (4) 5-Year Options Options: 10% in Each Option Increases: **Dollar General Corporation** Guarantor:

#### **INVESTMENT HIGHLIGHTS**

- 13.5 Years Remaining on Absolute NNN Lease w/ No Landlord **Obligations**
- New 2020 Construction on 1.88 Acres Surrounded by New **Developments**
- New State of the Art Facility Polk County Government Building Adjacent to Property
- Florida is a Tax Free Income State
- (4) 5-Year Options | 10% Rent Increase Every 5 Years at Each Option
- Traffic Counts in Excess of 20,000 VPD | 65,000+ Population in 5-Mile Radius
- Corporate Backed Lease | Investment Grade Credit S&P Rated "BBB" Rating
- Surrounded by National Tenants Including Walmart, Winn Dixie, Tractor Supply Co, Dollar Tree, Aldi, Walgreens, Burger King, McDonalds, Publix, and Many More.

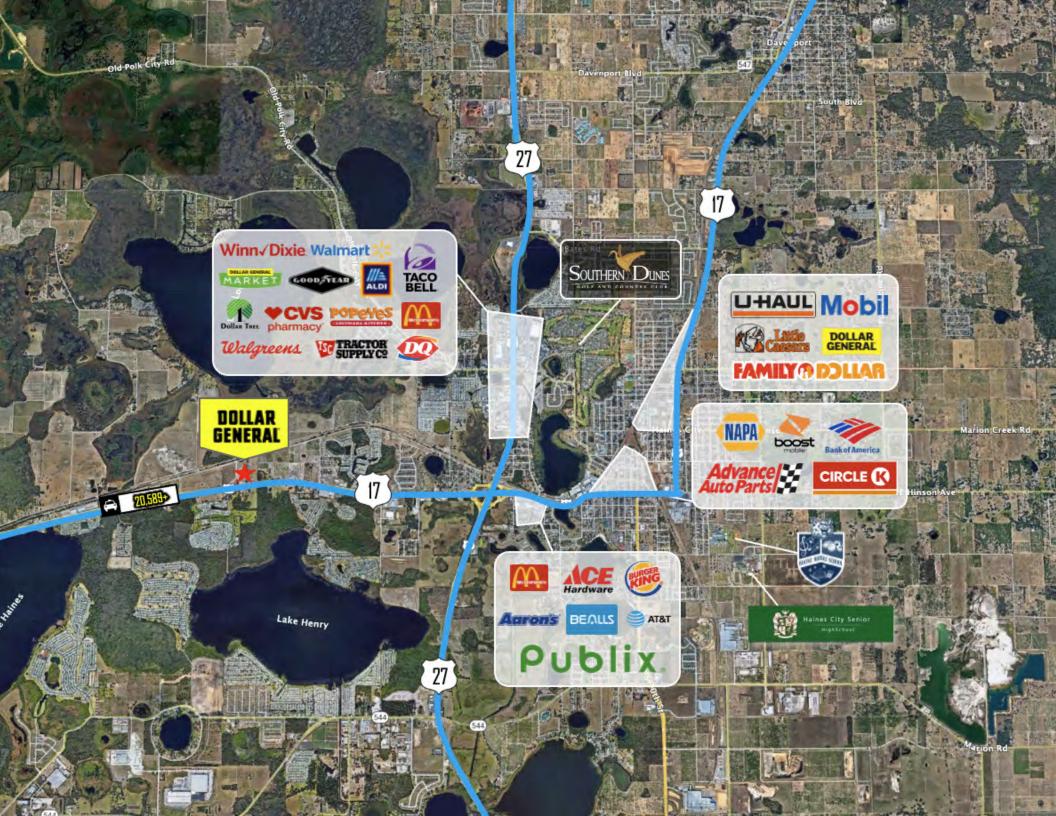
### **DEMOGRAPHICS**

	1 MILE	5 MILES	10 MILES
Total Population	1,533	42,129	175,962
Total Households	809	17,359	68,123
Average HH Income	\$49,465	\$55,373	\$58,955

#### **CLICK HERE FOR A FINANCING QUOTE**



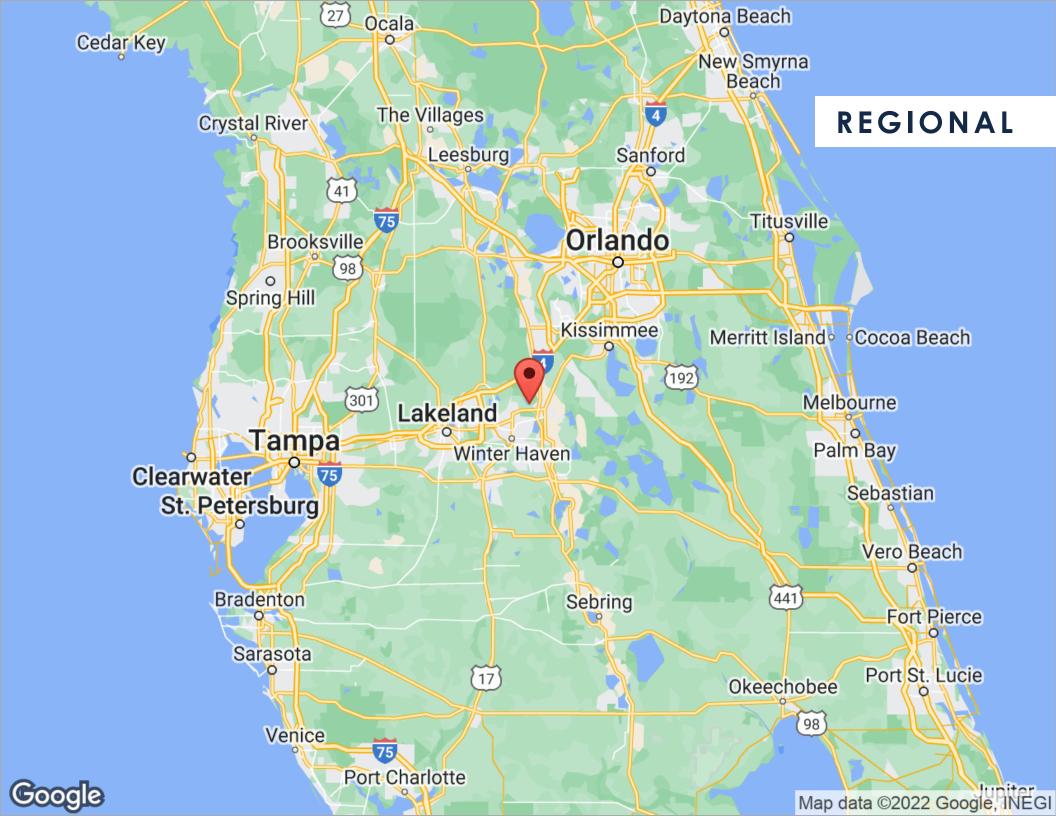


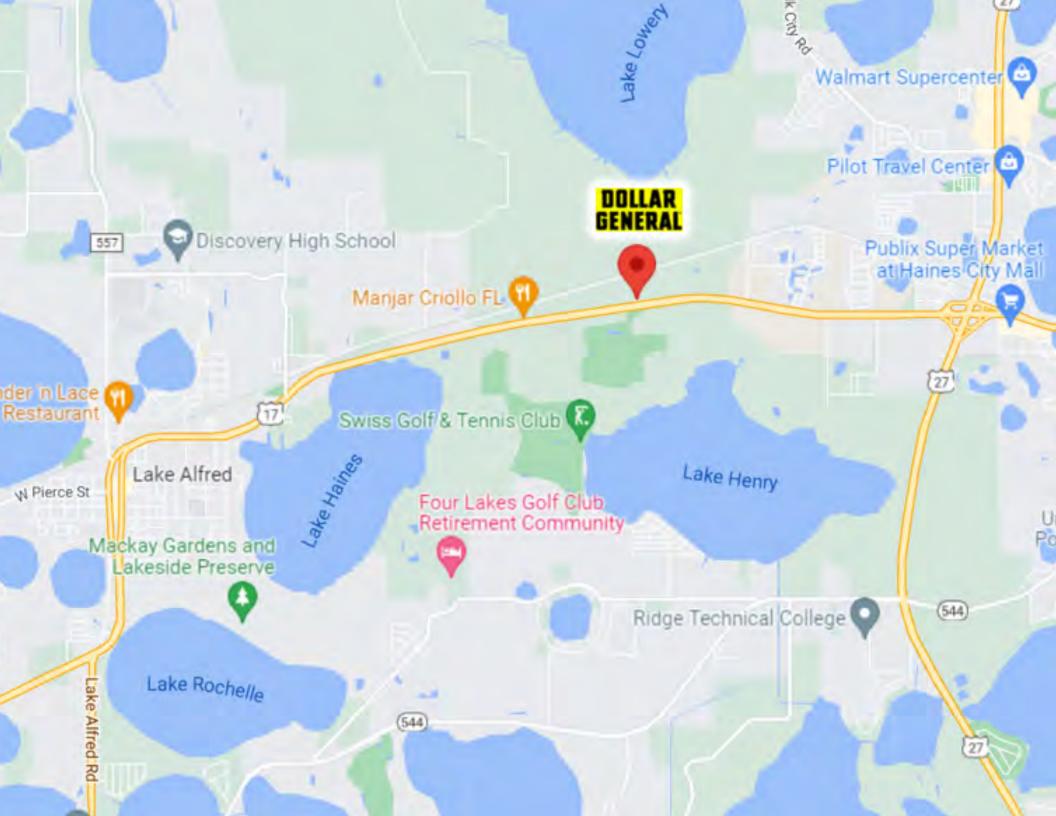












## CHAMPIONSGATE (17) Loughman [27] Polk City (400) Davenport (559) Haines City Lake Alfred Auburndale (92) (544) Lake Hamilton (570) Inwood Jan Phyl Village Winter Haven (542) Dundee Lake Hancock Cypress Gardens Eagle Lake Waverly [17] Wahneta (653) Map data ©2022 Google

# **DEMOGRAPHICS MAP**

POPULATION	1 MILE	5 MILES	10 MILES
Total population	1,533	42,129	175,962
Median age	64.2	43.1	40.6
Median age (Male)	64.0	42.8	40.1
Median age (Female)	64.6	43.6	41.3
HOUSEHOLDS & INCOME	1 MILE	5 MILES	10 MILES
HOUSEHOLDS & INCOME  Total households	<b>1 MILE</b> 809	<b>5 MILES</b> 17,359	<b>10 MILES</b> 68,123
Total households	809	17,359	68,123

<sup>\*</sup> Demographic data derived from 2010 US Census

## TENANT PROFILES



#### **OVERVIEW**

Company: Dollar General Total Revenue: \$20.369 billion Net Income: \$1.165 billion Net Worth: 16,278 Headquarters: Goodlettsville, Tennessee Website: www.dollargeneral.com

#### **TENANT HIGHLIGHTS**

- The company Cal Turner co-founded went public as DG Corporation in 1968
- In 2000 Dollar General opened a new corporate HQ in Goodlettsville, TN
- In 2016, Dollar General announced plans to hire 10,000 new employees

#### **TENANT OVERVIEW**

Dollar General Corporation is an American chain of variety stores headquartered in Goodlettsville, Tennessee. As of August 2017, Dollar General operated over 16,500 stores in 45 of the 48 contiguous United States (the exceptions being three states in the Northwest: Idaho, Montana, and Washington).

The company first began in 1939 as a family-owned business called J.L. Turner and Son in Scottsville, Kentucky by James Luther Turner and Cal Turner. In 1968 the name changed to Dollar General Corporation and the company went public on the New York Stock Exchange. Fortune 500 recognized Dollar General in 1999 and in 2018 reached #123. Dollar General has grown to become one of the most profitable stores in the rural United States with revenue reaching around \$21 billion in 2017.

Dollar General has its origins in Scottsville, Kentucky from James Luther "J.L." Turner and his son Cal Turner. James Turner's father died in an accident in 1902 when James was only 11. James had to quit school and never completed his education so he could work the family farm and help provide for his mother and siblings

#### CLICK HERE FOR A FINANCING QUOTE

RETAIL PROPERTY FOR SALE





**ENCORE REAL ESTATE INVESTMENT SERVICES** 

6755 Daly Road West Bloomfield, MI 48322 Encoreinvestmentrealestate.com Exclusively Listed By:

## **DANNY SAMONA**

Senior Director 248.702.0286 dsamona@encorereis.com Nick@encorereis.com

## **NICK KASSAB**

Associate Advisor 248.702.0295

In conjunction with:

## **BRIAN BROCKMAN**

Bang Realty, Inc. Brian@bangrealty.com 513.657.3645