

KFC 104 CROSSROADS BOULEVARD DAWSONVILLE, GEORGIA 30534 (ATLANTA MSA)

OFFERING MEMORANDUM Represented By:

JUSTIN ZAHN

justin@ciadvisor.com

Represented By:

JUSTIN CARLSON

jcarlson@ciadvisor.com

COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

9383 East Bahia Drive, Suite 130 | Scottsdale, Arizona 85260 480.214.5088 - Office | www.ciadvisor.com

> In Association with Georgia Designated Broker: Rebecca Davis | Summit Real Estate | License # 234538



INVESTMENT OVERVIEW

KFC

LOCATION 104 Crossroads Boulevard Dawsonville, Georgia 30534

On Crossroads Blvd, South of Dawson

Forest Rd E

TENANT FQSR, LLC dba. KBP FOODS

PURCHASE PRICE \$3,333,000

CAP RATE 4.50%

ANNUAL RENT \$150,000

GROSS LEASEABLE AREA ±2,150 SF (Est.)

RENTAL ESCALATIONS 7% Every 5 Years

LEASE TYPE Absolute NNN

OWNERSHIP (Building & Land) Fee Simple

YEAR BUILT December 2021

LOT SIZE +0.86 Acre

LEASE EXPIRATION December 31, 2041

OPTIONS Two 5-Year Renewal Options

POINTS OF INTEREST

MAJOR CROSS STREETS

OUTLET MALL: Close to North Georgia Premium Outlets - an outdoor Georgian-style village with more than 140 designer & name brand outlets including Burberry, Coach, Kate Spade New York, Nike & Polo Ralph Lauren Outlet, Armani, Gucci, Versace, Prada, Hugo Boss, Lucky Brand, Jimmy Choo, Under Armour, Columbia, True Religion, Coach, Tory Burch, Kate Spade, Williams Sonoma, etc.

HIGHER EDUCATION: 15 miles from University of North Georgia Dahlonega

- one of the public senior military college residential campus in Georgia, offering 60+ undergraduate δ graduate programs with about 7,300 students

HEALTH CARE: 18 miles from Northeast Georgia Medical Center Gainesville

- a general medical & surgical hospital with 557 beds

INVESTMENT HIGHLIGHTS

LEASE: Brand New 20-Year Absolute NNN Lease with Attractive 7.00% Rental Escalations Every 5 Years!

TENANT: KBP Foods (the Largest KFC Franchisee in the U.S.) Operates ±820 Locations in 27 States (20% of Locations in the U.S. System) and will Generate Sales in Excess of \$1 Billion in 2022 (FQSR, LLC is the Tenant on the Lease, Encompasses All Restaurant Locations)

BRAND NEW CONSTRUCTION | STRONG SALES PERFORMANCE: New, High Quality, Build-to-Suit Construction of KFC's Newest "American Showman" Prototype in 2021. Sales are Tracking to Hit an <u>Attractive 8.33% Rent to Sales Ratio</u> (If Annualized)!

TRAFFIC COUNTS: Great Visibility on GA 400 S where <u>Traffic Counts Exceed</u> 39,780 CPD!

PAD SITE | DOMINANT RETAIL CORRIDOR: Pad site to a Publix Anchored Shopping Center; Across the Street from Walmart, Home Depot, Hobby Lobby, Marshalls, Burlington, Ross Dress for Less, Bealls Outlet, Five Below, Dollar Tree, Ulta Beauty, Kirkland's, Kroger Marketplace, etc.

AFFLUENT 2021 DEMOGRAPHICS (5-MI): Total Population: 33,111 | Average Household Income: \$95,459



FINANCIAL ANALYSIS

SUMMARY

PURCHASE PRICE

TENANT

GROSS LEASABLE AREA

\$3,333,000

CAP RATE

±2,150 SF (Est.)

4.50%

YEAR BUILT

±2,150 SF (Est.)
December 2021

FQSR, LLC dba, KBP Foods

LOT SIZE

EXPENSE REIMBURSEMENT

FINANCING

±0.86 Acre

This is an **Absolute NNN lease**.

Tenant is responsible for all expenses.

All Cash or Buyer to obtain new financing at Close of Escrow.

RENT ROLL

TENANT INFO		LEASE TERMS	RENT SUMMARY			
TENANT NAME	SQ FT	TERM	INCREASE	RENT	ANNUAL INVESTOR RETURN	
FQSR, LLC dba. KBP Foods	2,150	Years 1-5: 12/22/21 to 12/31/26	Current	\$150,000	4.50%	
		Years 6-10: 01/01/27 to 12/31/31	7.00%	\$160,500	4.82%	
		Years 11-15: 01/01/32 to 12/31/36	7.00%	\$171,735	5.15%	
		Years 16-20: 01/01/37 to 12/31/41	7.00%	\$183,756	5.51%	
					5.00% AVG ANNUAL RETURN	
RENEWAL OPTIONS		1st Option: 01/01/42 to 12/31/46	7.00%	\$196,619		
		2nd Option: 01/01/47 to 12/31/51	7.00%	\$210,383		

TENANT OVERVIEW



KBP Foods* operates ±820 restaurants in 27 states and has Regional Vice Presidents in every major geographical region. The Corporate Office and Restaurant Support Center are located in Overland Park, Kansas.



The success KBP Foods has had with growth through acquisition is directly correlated to diligent selection criteria, prudent and responsible capital structure and industry leading operational talent. Ultimately giving their people significant opportunity to growth themselves personally, professionally and financially.

You can find out more about the Tenant by visiting their website: https://kbp-foods.com/

* Tenant on lease is FQSR, LLC and encompasses all KFC restaurant locations.



ACTUAL EXTERIOR SITE PHOTOS

AS OF APRIL 2022









FACING NORTHWEST ARMANI DKNY BOSS COACH BURBERRY JIMMY CHOO LUCKY BRAND VERSACE PRADA MICHAEL KORS TRUE RELIGION Color Errognum GUCCI Colvin Klein Levis NAUTICA Following GUESS J.CREW kate spade NAUTICA TUM BTD 36,158 CPD Olive Garden GA 400 S 1 US 19 39,782 CPD **Aspen**Dental



FACING WEST

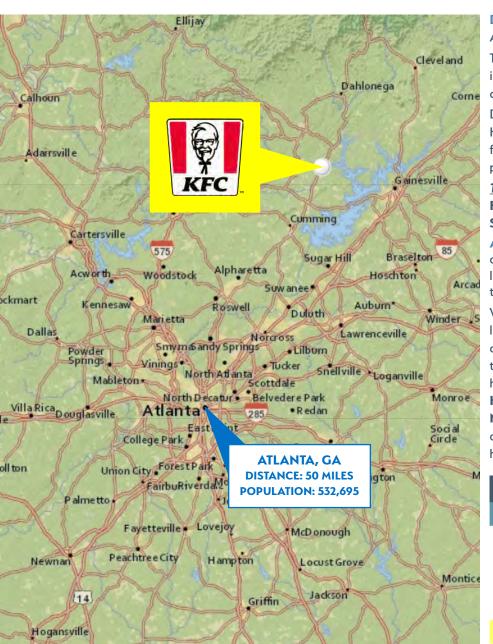








LOCATION OVERVIEW



Dawsonville is the county seat of Georgia's Dawson County, it is included in the Atlanta-Sandy Springs-Roswell, GA Metropolitan Statistical Area.

The city's community is known in the auto racing circles for its long tradition of involvement in the sport; many racing skills originally developed as a consequence of moonshine activity in the area.

Dawson County is about 90 minutes from 4 major universities; 60 miles to Hartsfield-Jackson Atlanta International Airport; 50 miles to Atlanta, 3 rank for top growth counties in the U.S. and 500 mileage range to reach 45% of the population in the U.S.

<u>Top Employers in Dawson</u>: BTD Manufacturing Inc.; Chick-Fil-A; Gold Creek Foods, LLC; Gold Creek Processing, LLC; Longhorn Steakhouse; Publix Supermarket; Sleeve Co.; The Home Depot; Under Armor Retail & Walmart.

Atlanta is the capital and most populous in Georgia. Situated among the foothills of the Appalachian Mountains at an elevation of just over 1,000 ft above sea level, it features unique topography that includes rolling hills, lush greenery, and the most dense urban tree coverage of any major city in the United States.

With a gross domestic product (GDP) of \$406 billion, Atlanta has the 10th largest economy of cities in the U.S. and the 20th largest in the world. Corporate operations play a major role in Atlanta's economy, as the city claims the nation's third-largest concentration of Fortune 500 companies. It also hosts the global headquarters of several corporations such as The Coca-Cola Company, The Home Depot, Delta Air Lines, AT&T Mobility, Georgia-Pacific, Chick-fil-A, Norfolk Southern Railway, Newell Brands, and UPS. Over 75% of Fortune 1000 companies conduct business operations in the city's metro area, and the region hosts offices of over 1,250 multinational corporations.

2021 DEMOGRAPHICS								
	1-MI	3-MI	5-MI					
Total Population	1,793	14,111	33,111					
Estimated Population (2026)	2,263	16,939	39,003					
Labor Population Age 16+	1,455	11,329	26,404					
Population Median Age	38.0	39.1	38.7					
Average Household Income	\$79,041	\$84,668	\$95,459					

CONFIDENTIALITY AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Commercial Investment Advisors, Inc. and should not be made available to any other person or entity without the written consent of Commercial Investment Advisors, Inc. | CIA Brokerage Company. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Commercial Investment Advisors, Inc. | CIA Brokerage Company has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. Any projections, opinions, assumptions or estimates used in the Marketing Brochures are for example only and do not represent the current or future performance of any property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Commercial Investment Advisors, Inc. I CIA Brokerage Company has not verified, and will not verify, any of the information contained herein, nor has Commercial Investment Advisors, Inc. | CIA Brokerage Company conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Like all real estate investments, all of these investment carries significant risks. Purchaser and Purchaser's legal and financial advisors must request and carefully review all legal and financial documents related to the properties and tenants. While the tenant's past performance at these locations or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Purchaser is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Purchaser may be able to negotiate with a potential replacement tenant considering the location of the property, and Purchaser's legal ability to make alternate use of the property. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By accepting this Marketing Brochure you agree to release Commercial Investment Advisors, Inc. | CIA Brokerage Company hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of any property.

FOR MORE INFORMATION:

JUSTIN ZAHN

Vice President O +1 480 718 5555 C +1 402 730 6021 justin@ciadvisor.com

JUSTIN CARLSON

Senior Investment Advisor O +1 480 214 5089 C +1 480 580 8723 jcarlson@ciadvisor.com

REBECCA E. DAVIS

Georgia Designated Broker License # 234538

