



# **DaVita**

CP PARTNERS

LONG TERM CORPORATE NET LEASE WITH 7+ YEARS REMAINING WITH RARE ANNUAL INCREASES AND BELOW MARKET RENT

**CLARKSVILLE, TN** 

IN ASSOCIATION WITH PARASELL, INC. | P: 949.924.6578 | A LICENSED TN BROKER #264531





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IN ASSOCIATION WITH PARASELL, INC. P: 949.942.6585 A LICENSED TENNESSEE BROKER # 264531 Brand New 1mm Square Foot **Amazon Distribution Center** Subject location offers specialized services including in-center Hemodialysis, Peritoeal Dialysis, and Home Hemodialysis training



## **HIGHLIGHTS**

- > Minimal landlord requirements providing owner a hands off investment
- > Tenant extended lease early proving commitment to this location
- Clarksville named #1 Best Place to Live in 2019 by Money.com, due to rapid growth and ideal place to work, live, and play
- > Amazon is currently constructing a brand new one-million-square-foot fulfillment and sortation facility in Clarksville, 2 miles from the subject property, adding an additional 1,000 jobs to the area

Fortune 500 company with 7+ years remaining on their recently extended lease

# **DaVita**

3071 CLAY LEWIS RD, CLARKSVILLE, TN 37040

\$1,854,619

5.25%

PRICE CAP

NOI:	\$97,367.52
PRICE/SF:	\$376.19
LEASE TYPE:	Corporate NN
LEASE COMMENCEMENT:	4/1/2021
LEASE TERM REMAINING:	7.2 Years
LEASABLE AREA:	4,930 SF
LAND AREA:	0.84 AC
PARKING:	29 Spaces
YEAR BUILT:	2007
TENANT SINCE:	2007
FEE SIMPLE:	Yes

This information has been secured from sources we believe to be reliable but we make no representations or warranties, expressed or implied, as to the accuracy of the information. Buyer must verify the information and bears all risk for any inaccuracies.



# **Corporate Lease with 7.2 Years Remaining**

#### INVESTMENT HIGHLIGHTS

- > 2% annual increase throughout initial term and options hedges investment against inflation
- > Tenant covers all expenses outside of roof and structure, providing landlord with minimal responsibilities
- DaVita requested an early extension through 2029 demonstrating commitment to the site
- > Certificate of Need State creating a higher demand for medical facilities like this
- > Tenant rent at below market rate

#### **TENANT HIGHLIGHTS**

- Site provides In-Center Hemodialysis,
   Peritoneal Dialysis, and Home Hemodialysis
   training service with a desirable 13 patient
   stations
- > One of the largest dialysis companies in the world with over \$11.5B in annual revenue
- > DaVita is a Fortune 500 Company, with Warren Buffett's Berkshire Hathaway being their largest shareholder

#### LOCATION HIGHLIGHTS

- > Located two miles from both Tennova Healthcare-Clarksville and Clarksville VA Clinic
- > 40 miles north of Nashville International Airport (BNA) with direct access to Interstate 24 and Wilma Rudolph Blvd, a main thoroughfare
- Within a day's drive from 76 percent of all major U.S. cities
- Neighboring retailers such as Walmart, Governor's Square Mall, Sam's Club
- > LG Electronics, located 2.5 miles away from subject site, announced a \$20mm expansion to their existing manufacturing facility in 2021

# INCOME & EXPENSE

PRICE	\$1,854,619
Capitalization Rate:	5.25%
Building Size (SF):	4,930
Lot Size (SF):	36,590
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STABILIZED INCOME	PER SQUAR	E FOOT
Scheduled Rent	\$19.75	\$97,368
EFFECTIVE GROSS INCOME		\$97,368

LESS	PER SQUARE	FOOT
Taxes	NNN	Tenant
Insurance*	NNN	Tenant
Utilities	NNN	Tenant
Landscaping	NNN	Tenant
Janitorial	NNN	Tenant
Roof and Structure	NN	Landlord
Operating Expenses	NNN	Tenant
EQUALS NET OPERATING INCOME \$97,30		





TENANT IN	<b>IF</b> O	LEASE TERMS	RENT SUMMARY				
TENANT NAME	SQ. FT.	TERM YEARS	CURRENT RENT	MONTHLY RENT	YEARLY RENT	MONTHLY RENT/FT	YEARLY RENT/FT
DaVita Dialysis	4,930	4/1/2021 9/12/2022	\$8,114	\$8,114	\$97,368	\$1.65	\$19.75
		9/13/2022 9/12/2023		\$8,276	\$99,315	\$1.68	\$20.15
		9/13/2023 9/12/2024		\$8,442	\$101,301	\$1.71	\$20.55
		9/13/2024 9/12/2025		\$8,611	\$103,327	\$1.75	\$20.96
		9/13/2025 9/12/2026		\$8,783	\$105,394	\$1.78	\$21.38
		9/13/2026 9/12/2027		\$8,958	\$107,502	\$1.82	\$21.81
		9/13/2027 9/12/2028		\$9,138	\$109,652	\$1.85	\$22.24
		9/13/2028 9/12/2029		\$9,320	\$111,845	\$1.89	\$22.69
	Option 1	9/13/2029 9/12/2034		*	*		
	Option 2	9/13/2034 9/12/2039		*	*		
TOTALS:	4,930		\$8,114	\$8,114	\$97,368	\$1.65	\$19.75

<sup>\*</sup>Option Base Rent at 95% FMV, however not less than prior years Base Rent



# **Premises & Term**

TENANT Total Renal Care, Inc., a California

corporation

LEASE TYPE Corporate NN

LEASE TERM 7.2 Years Remaining

**RENT COMMENCEMENT** 4/1/2021

**OPTIONS** Two, 5-Year Options



# **Expenses**

### **TAXES**

Tenant

#### **INSURANCE**

Tenant

### **UTILITIES**

Tenant

### **ROOF AND EXTERIOR STRUCTURE**

Landlord

### CAM

Tenant

## **MAINTENANCE**

Tenant

# **Additional Lease Provisions**

### ASSIGNMENT/SUBLETTING

None without Landlord's consent (related entity exceptions apply)

### **ESTOPPELS**

15 days

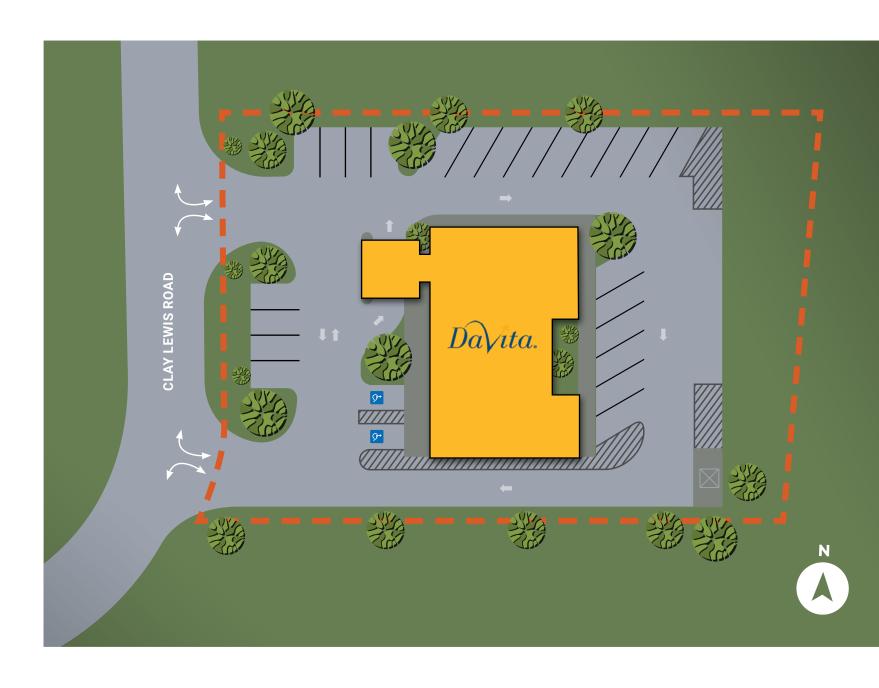
### ROFR

None





0.84 ACRES





203,000+

CURRENT DIALYSIS PATIENTS

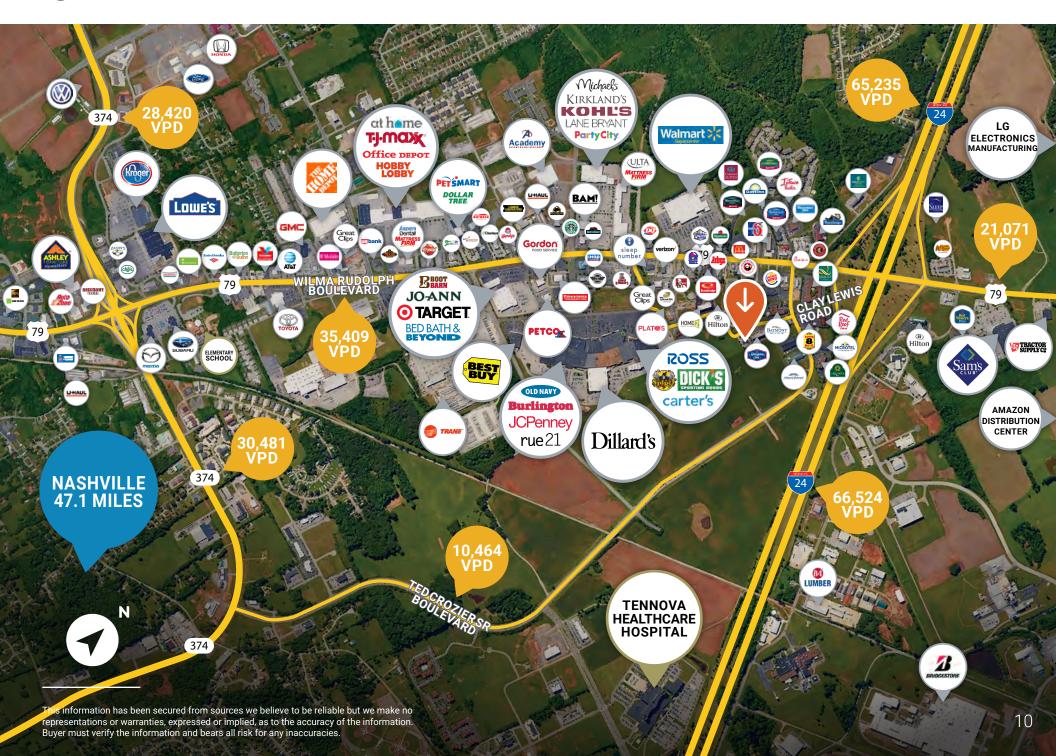
\$11.6B

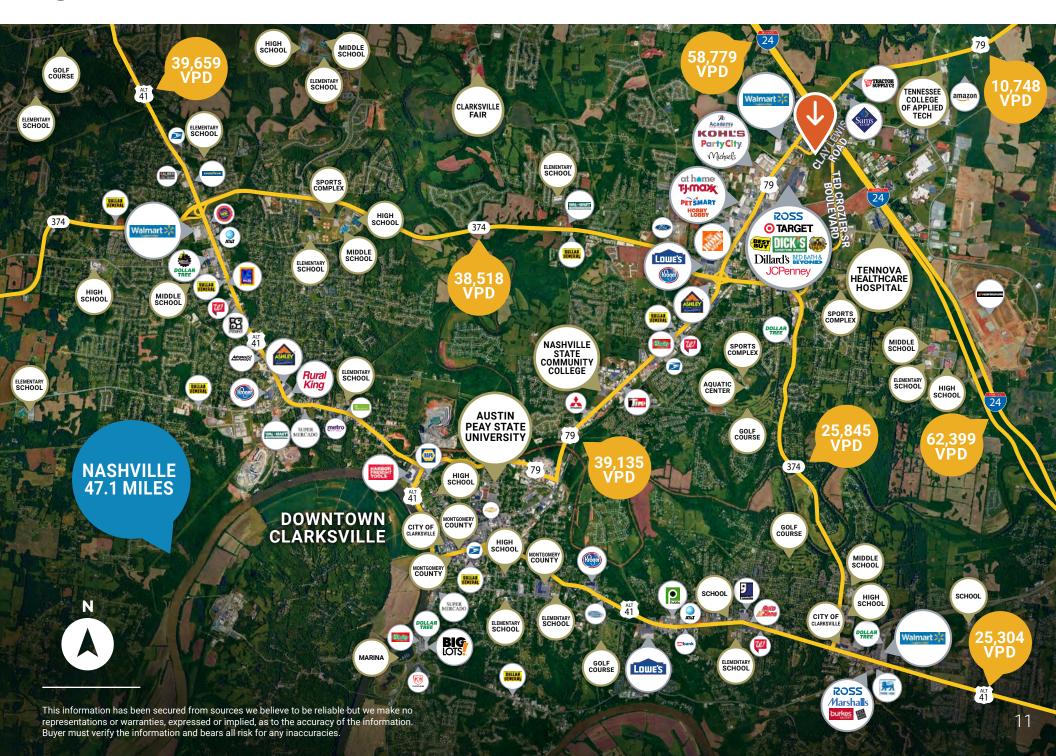
TOTAL REVENUE (FY, 2020)



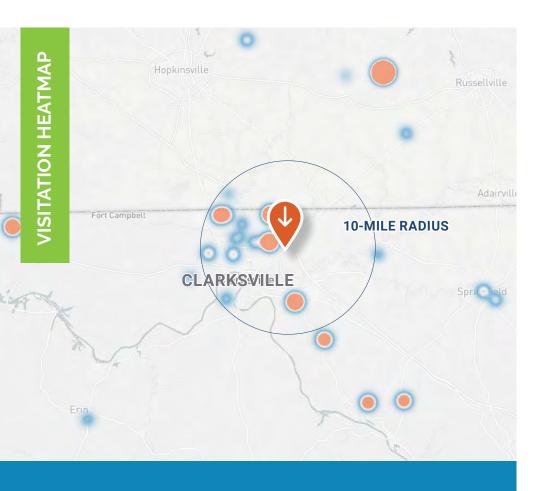
### **ABOUT DAVITA DIALYSIS**

- > DaVita HealthCare Partners INC. (NYSE: DVA), a Fortune 500 company, is a leading provider of kidney care in the United States, delivering dialysis services and education to patients with chronic kidney disease and end stage renal disease.
- > The company is the largest provider of kidney care services in the U.S. and has been a leader in clinical quality and innovation for 20 years.
- > As of September 30, 2021 DaVita served 203,000 patients at 2,822 outpatient dialysis centers in the United States. The company also operated 333 outpatient dialysis centers in ten countries across the world.
- > DaVita controls more than 37% of the U.S. dialysis market.
- > An American company that is an affiliate of the private equity firm Roark Capital Group
- > For the fiscal year ending in December 31, 2021, total revenues were \$11.6 billion
- > DaVita is rated "Ba2 Stable" by Moody's





# TRADE AREA & DEMOGRAPHICS



THE SHADING ON THE MAP ABOVE SHOWS THE **HOME LOCATION OF PEOPLE WHO VISITED THE SUBJECT PROPERTY OVER THE PAST 12 MONTHS.** ORANGE
SHADING REPRESENTS THE HIGHEST CONCENTRATION OF VISITS.

\*Map and data on this page provided by Placer.ai. Placer.ai uses location data collected from mobile devices of consumers nationwide to model visitation and demographic trends at any physical location.







# **Ring Radius Population Data**

	3-MILE	5-MILES	10-MILES
2019	34,122	63,991	191,274

# **Ring Radius Income Data**

	3-MILE	5-MILES	10-MILES
Average	\$75,212	\$78,338	\$69,188
Median	\$65,460	\$66,807	\$55,607

THE SUBJECT PROPERTY BENEFITED FROM 6.9K
VISITORS FREQUENTING THE ESTABLISHMENT AT
LEAST 5 TIMES OVER THE PAST 12 MONTHS

# Clarksville, Tennessee

#### A GROWING METRO

- > The county seat of Montgomery County and the 5th largest city in Tennessee with a population of 166,722 people
- Clarksville's economic growth in 2021 ranked ninth among small U.S. metros
- > The city is rich in history and has a gorgeous and flourishing downtown area, bordered by the Cumberland River
- > Driving economic elements are Fort Campbell, Austin Peay State University, and a strong manufacturing industry and a growing hospitality sector
- > Home of Austin Peay State University, a public university with an enrollment of over 10,000 students
- Major industrial employers include Amazon, Bridgestone, Google, LG, American Standard, Trane, SPX Corporation, and Hankook Tires

#### FORT CAMPBELL

- A United States Army installation located astride the Kentucky– Tennessee border between Hopkinsville, Kentucky and Clarksville, Tennessee
- > A power projection platform and a major maneuver installation for the Army, and the home of the Army's most-deployed contingency forces
- > Home of the Screaming Eagles, of the 101st Airborne – The Army's only Air Assault Division
- > Supports over 250,532 persons, only 27,000 of which are active military personnel

307,820

CLARKSVILLE TN-KY MSA
POPULATION
(ESTIMATED)





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