# CLEEMAN REAL McDonald's **GROUND LEASE MCDONALD'S**

TONAWANDA, NY

OFFERING MEMORANDUM

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## **EXCLUSIVELY LISTED BY:**

#### Michael Cleeman President

Sam Seelenfreund Vice President

646-693-0936 michael@cleeman.com Vice President

561-336-9725 Sam@cleeman.com

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# **EXECUTIVE SUMMARY**







# Investment Highlights

- Low Rent Ground Lease
- Tenant recently exercised a ten (10) year lease renewal
- Rare 19% rental increase in base term
- McDonalds has been at the site since 1991
- Long term lease with 9+ years remaining
- Outparcel to strong performing grocery store
- No remaining options provides a buyer the ability to renegotiate the terms of the lease



#### Lease Abstract

| McDonald's Corporation                   |  |
|--|--|
| 820 Young Street,<br>Tonawanda, NY 14150 |  |
| 4,500 SF                                 |  |
| 1991                                     |  |
| +/- 1.25 AC                              |  |
| 5/25/1991                                |  |
| 10/23/2031                               |  |
| 19.00% (10/24/2026)                      |  |
| Ground Lease                             |  |
| None                                     |  |
| None                                     |  |
|  |  |

#### **Rent Schedule**

| Current – 10/23/2026    | \$85,857.72 (\$19.08 PSF)  |
|-------------------------|----------------------------|
| 10/24/2026 – 10/23/2031 | \$102,170.64 (\$22.70 PSF) |



# **TENANT OVERVIEW**



McDonald's (NYSE: MCD) is the world's leading fast-food retailer by sales with more than 38,000 restaurants in over 120 countries serving 68 million customers each day. Most of its outlets are free standing units, but McDonald's also has

many quick-service kiosk units located in airports and retail areas.

The company is one of the world's most well-known and valuable brands and holds a leading share in the globally branded quick service restaurant segment of the informal eating-out market in virtually every country in which they do business.

McDonald's had 2020 sales of more than \$19.21 billion; the U.S. is the largest market in the McDonald's System and accounts for over 38% of global revenue.

#### **Overview**

| Tenant Name            | McDonald's USA, LLC |
|------------------------|---------------------|
| Tenant Ownership       | Public              |
| Stock Symbol           | MCD                 |
| Board                  | NYSE                |
| S&P Rating             | BBB+                |
| Locations              | 38,000 +            |
| Corporate Headquarters | Oak Brook, Illinois |
| Website                | www.mcdonalds.com   |
| Website                | www.mcdonalds.com   |







# **DRONE AERIAL**





820 Young Street | Tonawanda, NY 14150

# **DRONE AERIAL**





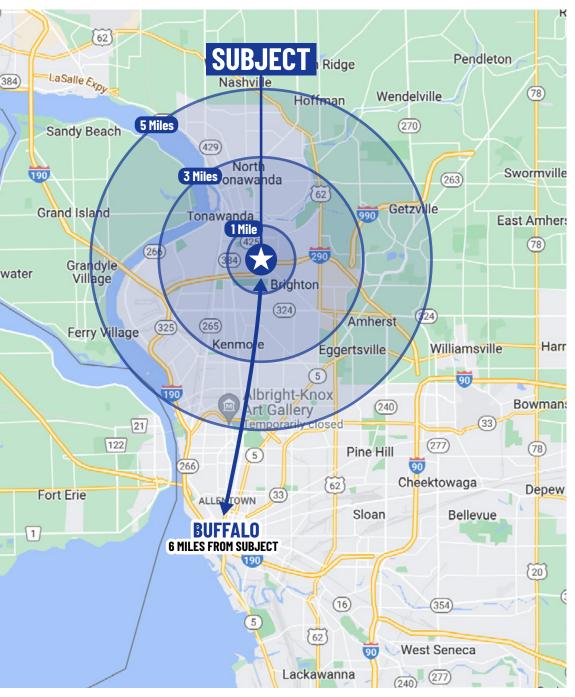
TAX MAP







# **AREA MAP & DEMOGRAPHICS**



| DEMOGRAPHICS             | 1 MILE   | 3 MILE   | 5 MILE   |
|--------------------------|----------|----------|----------|
| 2022 Estimate Population | 10,740   | 104,605  | 246,457  |
| 2022 Estimate Households | 4,890    | 47,511   | 106,958  |
| Average Household Income | \$68,161 | \$72,675 | \$75,904 |
| Median Household Income  | \$56,079 | \$58,956 | \$59,372 |





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#### **ABOUT CLEEMAN REALTY GROUP**



Cleeman Realty Group is an Investment Advisory firm based in New York City. We facilitate real estate transactions nationwide for family offices, corporate and institutional real estate investors. Our team engages our extensive industry contacts and rely on our substantial market knowledge and transactional experience to assist property owners in executing acquisitions and dispositions. In the process, we evaluate micro and macroeconomic trends, transaction activity, sustainability of revenue growth and asset valuation. Our team maintains a hands-on approach to every transaction including developing and executing a targeted marketing plan, financial underwriting, and providing expert guidance to a successful closing.

| Michael Cleeman     | <b>David Kaufman</b> | Jeremy Scheer      |
|---------------------|----------------------|--------------------|
| President           | SVP                  | SVP                |
| 646-693-0936        | 845-800-3271         | 646.693.2118       |
| michael@cleeman.com | david@cleeman.com    | jeremy@cleeman.com |
|                     |                      |                    |
| Sam Seelenfreund    | <b>Jake Lassaw</b>   | Sara Shulman       |
| VP                  | Associate            | Associate          |





820 Young Street | Tonawanda, NY 14150



# **Michael Cleeman**

President 646-693-0936 michael@cleeman.com Sam Seelenfreund Vice President 561.336.9725 sam@cleeman.com

McDonald's