

MATTHEWS[™] REAL ESTATE INVESTMENT SERVICES

OFFERING MEMORANDUM

FAMILY ODD LLAD

LISTED BY

JOSH BISHOP

FIRST VICE PRESIDENT & DIRECTOR

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KYLE MATTHEWS BROKER OF RECORD LICENSE NO.: 6505399495 (MI)

MATTHEWSTM REAL ESTATE INVESTMENT SERVICES

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FINANCIAL OVERVIEW

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REPRESENTATIVE PHOTO

LEASE & LOCATION

- 2014 build-to-suit construction for Family Dollar
- \pm 7.25-Years remaining on the base term of an initial 15-year lease
- Absolute NNN lease with zero management responsibilities
- Attractive 6.00% cap rate for a long term stabilized Family Dollar asset
- Rare 10% rent increase during the base term (cap rate will increase to 6.60%, assuming a purchase at list price)
- Corporate guarantee from Family Dollar Stores, Inc.
- Six, 5-Year renewal options, all of which include an attractive 10% rent increase

TENANT

- Dollar Tree acquired Family Dollar in 2015 and they are considered to be the second-largest discount retailer in the United States with more than 16,000 locations combined
- Dollar Tree / Family Dollar boasts an investment-grade credit rating of BBB- (S&P)
- Dollar Tree / Family Dollar thrived through the COVID pandemic and witnessed a sharp increase in same-store sales and profitability





FAMILY

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dress			

6.00% CAP RATE

736

FAMILY DULLA

Address	4590 U.S. 45 Watersmeet, MI 49969		
GLA	±8,320 SF		
Cap Rate	6.00%		
Year Built	2014		
Lot Size	±0.97 AC		

REPRESENTATIVE PHOTO

FAMILY DILLAR

TENANT SUMMARY

ANNUALIZED OPERATING DATA

		Monthly Rent	Annual Rent	Increases	Cap Rate
Family Dollar	Current - 3/31/2025	\$7,689.50	\$92,274.00	- Ce	6.00%
Fee Simple					
Corporate	4/1/2025 - 6/30/2029	\$8,458.40	\$101,500.80	10.00%	6.60%
Absolute NNN	Option 1	\$9,358.92	\$112,307.04	10.00%	7.30%
Tenant Responsibility	Option 2	\$10,294.84	\$123,538.08	10.00%	8.03%
15 Years	Option 3	\$11 324 25	\$135 891 0.0	10,00%	8.84%
2014		\$11,02 1.20		10.0076	
6/30/2029	Option 4	\$12,456.75	\$149,481.00	10.00%	9.72%
±7 Years	Option 5	\$1370242	\$164 429 04	10.00%	10.69%
crease in 2025 & in Options					
Six, 5-Year	Option 6	\$15,072.67	\$180,872.04	10.00%	11.76%
	Fee Simple Corporate Absolute NNN Tenant Responsibility 15 Years 2014 6/30/2029 ± 7 Years crease in 2025 & in Options	Fee Simple 4/1/2025 - 6/30/2029 Corporate 0ption 1 Absolute NNN Option 1 Tenant Responsibility Option 2 15 Years Option 3 2014 0ption 4 6/30/2029 Option 4 ± 7 Years Option 5 crease in 2025 & in Options Option 6	Fee Simple 4/1/2025 - 6/30/2029 \$8,458.40 Corporate 0ption 1 \$9,358.92 Absolute NNN Option 1 \$9,358.92 Tenant Responsibility Option 2 \$10,294.84 15 Years Option 3 \$11,324.25 2014 Option 4 \$12,456.75 ± 7 Years Option 5 \$13,702.42 Crease in 2025 & in Options Option 6 \$15,072.67	Fee Simple 4/1/2025 - 6/30/2029 \$8,458.40 \$101,500.80 Corporate 0ption 1 \$9,358.92 \$112,307.04 Absolute NNN Option 1 \$9,358.92 \$112,307.04 Tenant Responsibility Option 2 \$10,294.84 \$123,538.08 15 Years Option 3 \$11,324.25 \$135,891.00 2014 Option 4 \$12,456.75 \$149,481.00 ± 7 Years Option 5 \$13,702.42 \$164,429.04	Fee Simple 4/1/2025 - 6/30/2029 \$8,458.40 \$101,500.80 10.00% Absolute NNN Option 1 \$9,358.92 \$112,307.04 10.00% Tenant Responsibility Option 2 \$10,294.84 \$123,538.08 10.00% 15 Years Option 3 \$11,324.25 \$135,891.00 10.00% 6/30/2029 Option 4 \$12,456.75 \$149,481.00 10.00% ± 7 Years Option 5 \$13,702.42 \$164,429.04 10.00% Option 6 \$12,702.67 \$120,872.04 10.00%





TENANT PROFILE

COMPANY NAME Dollar Tree, Inc.

> OWNERSHIP Public

INDUSTRY Dollar Stores

HEADQUARTERS Chesapeake, VA

NO. OF EMPLOYEES ±60,000

FAMILY® DOLLAR.

A DOLLAR TREE COMPANY

Dollar Tree, Inc. (NASDAQ: DLTR), North America's leading operator of discount variety stores, announced that it would buy Family Dollar for \$8.5 billion. On January 22, 2015, Family Dollar shareholders approved the Dollar Tree bid.

Dollar Tree, a Fortune 500 Company, now operates more than \pm 15,115 stores across 48 states and five Canadian provinces. Stores operate under the brands of Dollar Tree, Dollar Tree Canada, and Family Dollar.

FAMILY DOLLAR OVERVIEW

When it comes to getting value for everyday items for the entire family in an easy to shop, neighborhood location, Family Dollar is the best place to go. One of the nation's fastest-growing retailers, Family Dollar offers a compelling assortment of merchandise for the whole family ranging from household cleaners to name brand foods, from health and beauty aids to toys, from apparel for every age to home fashions, all for everyday low prices. While shoppers can find many items at \$1 or less, most items in the store are priced below \$10, which makes shopping fun without stretching the family budget.

GEOGRAPHIC REACH

Family Dollar serves families in more than 8,000 neighborhoods in 46 states. The Dollar Tree merger with Family Dollar now creates a combined organization with sales exceeding \$23 billion annually with more than 15,115 stores across 48 states and five Canadian Provinces. The merger has allowed Family Dollar to grow offering broader, more compelling merchandise assortments, with greater values, to a wider array of customers.

STRATEGY

Family Dollar offers a compelling mix of merchandise for the whole family. Ranging from an expanded assortment of refrigerated and frozen foods and health and beauty items to home décor and seasonal items, Family Dollar offers the lowest possible price, the name brand and quality private-brand merchandise customers need and use every day.

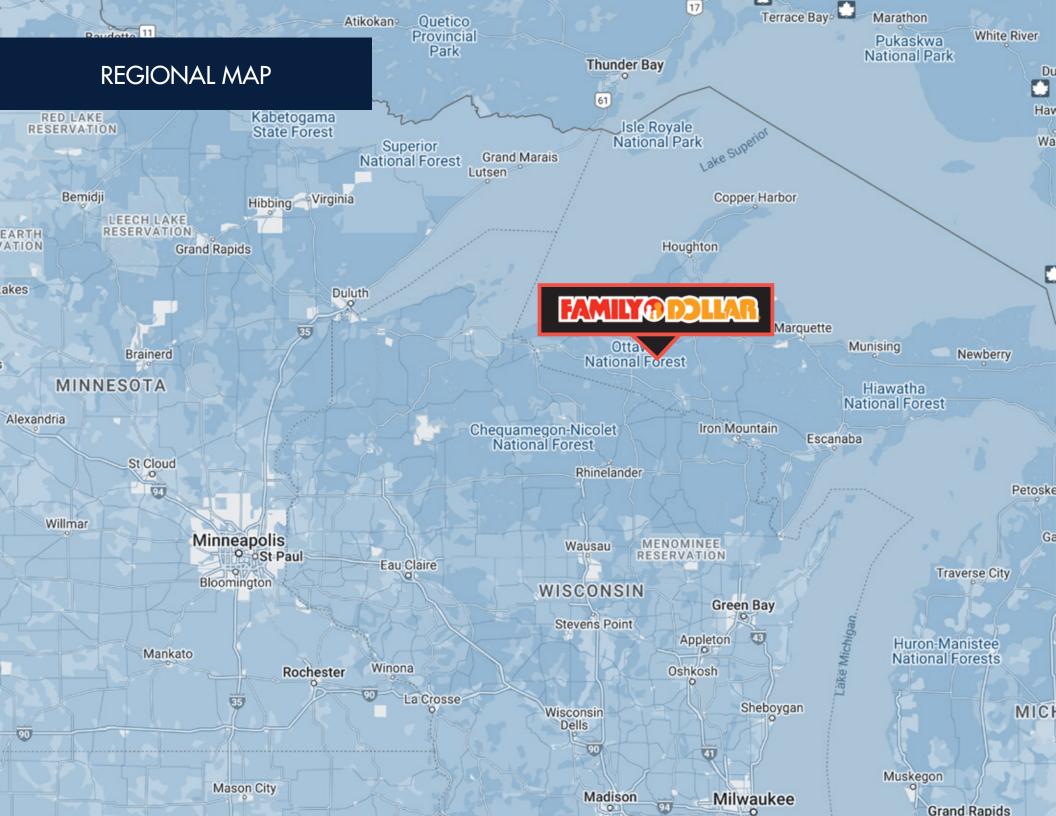




\$26B 2021 REVENUE







MICHIGAN, USA

The State of Michigan is blessed with the riches of unspoiled nature: the nation's longest freshwater coastline, lakes that feel like oceans, golden beaches, an abundance of fresh produce straight from the farm, glorious sunrises, and sunsets, and endless recreation opportunities. Here you will find more than 100 public beaches, some of the highest freshwater sand dunes in the world, stunning multi-colored sandstone cliffs, two National Lakeshores, and the only national marine sanctuary in the Great Lakes. America's Great Comeback City, Detroit, celebrates its automotive heritage throughout the Motor Cities National Heritage Area and celebrates its music roots at the Motown Museum. It is home to the world-famous Henry Ford Museum, America's "Greatest History Attraction" and a thriving arts and culinary scene. Lakes, campgrounds, wildlife refuges, and 103 Michigan state parks and recreation areas create a wide variety of recreational pursuits. Hundreds of islands dot Michigan waters. Isle Royale National Park is a remote wilderness retreat in Lake Superior where wolves and moose roam free. Mackinac Island, located in the Straits of Mackinac, is a lush 19th-century resort community fixed firmly in the Victorian era, a car-free island dominated by an 18th-century fort and the more than a century-old Grand Hotel, America's largest summer resort hotel.

CONFIDENTIALITY AGREEMENT & DISCLAIMER

This Offering Memorandum contains select information pertaining to the business and affairs of **Family Dollar** located at **4590 U.S. 45**, **Watersmeet, MI 49969** ("Property"). The Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner and in part upon financial information obtained from sources the Owner deems reliable. Owner, nor their officers, employees, or real estate agents make any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its content, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

Matthews Real Estate Investment Services is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Matthews Real Estate Investment Services.

Owner and Matthews Real Estate Investment Services expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date this Offering Memorandum.

FAMILY® DELAR

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