

Wendy's

QUALITY IS OUR RECIPE

FISH IS BACK

Mendy's.

56 Bangor Mall Blvd | Bangor, ME 04401 OFFERING MEMORANDUM

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REAL FOOD. REAL PEOPLE

### LISTED BY

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**OFFERING MEMORANDUM** 

# EXECUTIVE OVERVIEW

## **INVESTMENT HIGHLIGHTS**

- Long Term Lease Lease term runs for nearly 20 years giving an investor passive and hands off cash flow
- Absolute NNN Lease Landlord is not responsible for any maintenance of the building, HVAC, or parking lot
- **Newly Renovated Location** Recent remodel of the site shows a strong commitment to the location
- **Bangor Mall Outparcel** Sitting outparceled to the Bangor Mall which is anchored by Dick's Sporting Goods and JC Penny this is the main shopping center in Bangor
- Strong Retail Corridor Many national retailers are sandwiching this Wendy's such as: The Home Depot, Walmart Supercenter, Lowe's Home Improvement, Target, Burlington, Best Buy, Chick-fil-A to name a few
- **Eastern Main Community College** Located about 3,000 ft to the south sits Eastern Main Community College which has over 2,000 students



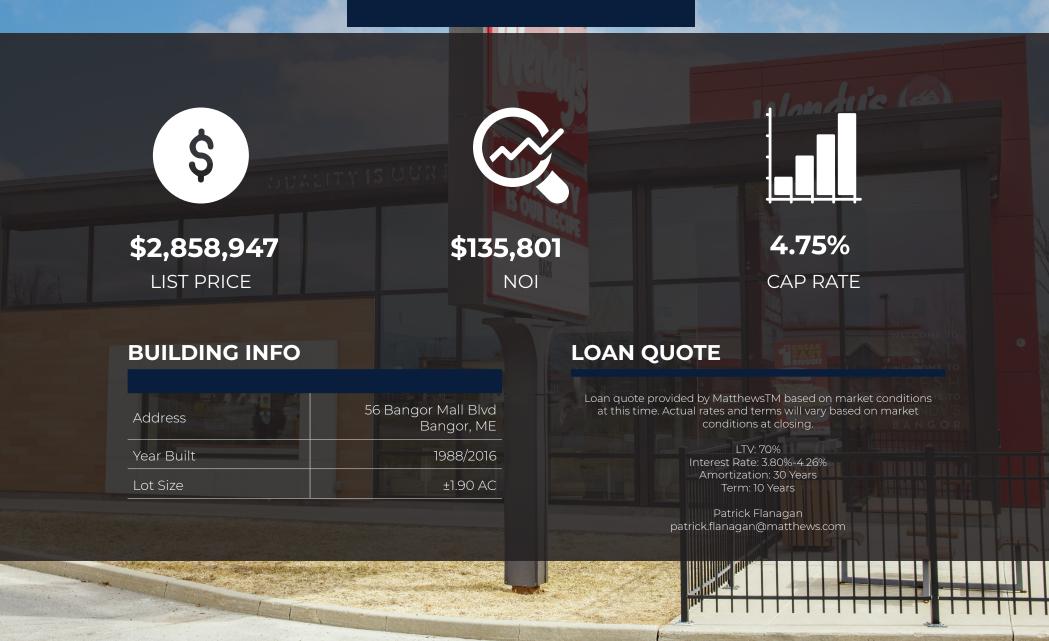
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# FINANCIAL OVERVIEW





# TENANT SUMMARY

# ANNUALIZED OPERATING DATA

| Lease Type             | Absolute NNN                    |  |  |
|------------------------|---------------------------------|--|--|
| Tenant                 | Wendy's                         |  |  |
| Lease Guarantor        | Franchisee & Personal Guarantee |  |  |
| Roof & Structure       | Tenant Responsible              |  |  |
| Rent Commencement Date | 12/21/2020                      |  |  |
| Lease Expiration Date  | 12/21/2040                      |  |  |
| Lease Term             | ±18.75 Years                    |  |  |
| Rental Increases       | 10% Every 5 Year                |  |  |
| Renewal Options        | 1 (10) Year Option              |  |  |
|                        |                                 |  |  |

| Term Remaining      | Monthly Rent | Annual Rent  | Cap Rate |
|---------------------|--------------|--------------|----------|
| Current - Year 5    | \$11,316.80  | \$135,801.60 | 4.75%    |
| Year 6 - Year 10    | \$12,448.48  | \$149,381.76 | 5.23%    |
| Year 11 - Year 15   | \$13,693.33  | \$164,319.94 | 5.75%    |
| Year 16 - Year 20   | \$15,062.66  | \$180,751.93 | 6.32%    |
| Year 21 - Year 25** | \$16,568.93  | \$198,827.12 | 6.92%    |
| Year 26 - Year 30** | \$18,225.82  | \$218,709.83 | 7.65%    |

\*\*Option Period After Base Term

# TENANT OVERVIEW





**Company Name** WENDY'S



Ownership

PUBLIC



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Year Founded 1969 Industry

RESTAURANT



Headquarters DUBLIN, OH



Website

WWW.WENDYS.COM

The Wendy's Company operates the Wendy's fast food chain. The company is the #2 hamburger chain in the US. The Wendy's chain consists of nearly 6,500 restaurants in the US and more than 25 other countries. Besides burgers and fries, the restaurants serve chicken sandwiches, wraps, and a variety of salads. Instead of milkshakes, Wendy's serves its famously thick Frosty. Most of the company's locations are franchised, and it generates most of its sales in the US.

Wendy's brand transformation is re-energizing all touch points with consumers. From bold restaurant design to innovative food that consumers' want, to improved customer service, this exciting evolution of the brand reinforces the mission to position Wendy's as A Cut Above. All elements of Wendy's brand transformation are coming together in a powerful way in the sleek, contemporary Image Activation restaurants. Not only do these restaurants deliver a striking street appearance, they are designed to greatly enhance the customer experience. Prominent features include fireplaces; a variety of inviting seating options, including lounge chairs and booths; Wi-Fi and flat-screen TVs; digital menuboards and more. Coupled with friendly, courteous service, Wendy's creates a welcoming ambiance that truly stands out.

# AREA OVERVIEW



### **BANGOR, ME**

Bangor is a city in Maine and the county seat of Penobscot County. Bangor is the state's 3rd-largest settlement, behind Portland and Lewiston. Bangor's economy is based on services and retail, healthcare, and education.

Bangor has a port of entry at Bangor International Airport, also home to the Bangor Air National Guard Base. Historically Bangor was an important stopover on the great circle route air route between the U.S. East Coast and Europe.

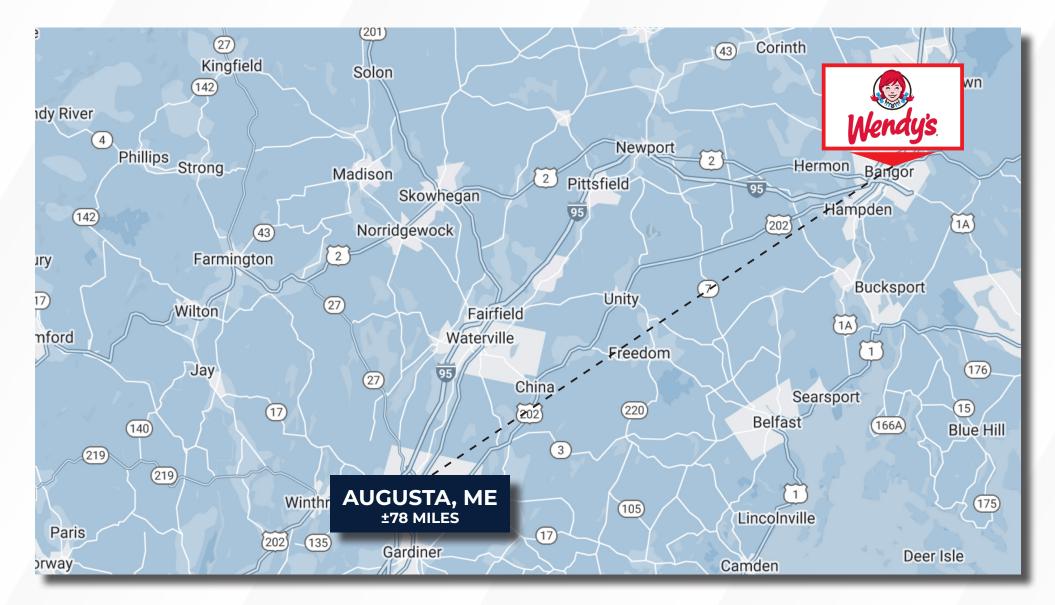
Downtown Bangor began an riban renewal process in the 1990's, with bookstores, cafe/restaurants, galleries, and museums filling once-vacant storefronts. The recent re-development of the city's waterfront has also helped re-focus cultural life in the historic center.

## DEMOGRAPHICS

| POPULATION            | 1-MILE   | 3-MILE   | 5-MILE   |
|-----------------------|----------|----------|----------|
| 2026 Projection       | 870      | 26,439   | 48,378   |
| 2021 Estimate         | 826      | 26,294   | 48,234   |
| 2010 Census           | 567      | 27,044   | 50,293   |
| Growth 2021-2026      | 5.38%    | 0.55%    | 0.3%     |
| HOUSEHOLDS            | 1-MILE   | 3-MILE   | 5-MILE   |
| 2026 Projection       | 388      | 12,797   | 22,910   |
| 2021 Estimate         | 358      | 12,276   | 21,983   |
| 2010 Census           | 242      | 12,050   | 21,980   |
| Growth 2021-2026      | 8.45%    | 4.25%    | 4.21%    |
| INCOME                | 1-MILE   | 3-MILE   | 5-MILE   |
| 2021 Avg HH<br>Income | \$80,098 | \$81,416 | \$86,450 |

## **BANGOR ECONOMY**

Bangor serves as an important commercial center for the northeastern and central portions of Main. The major economic sectors are wholesale/retail trade, services, and government and they comprise over half of the workforce. Other significant employment sectors are manufacturing, finance, insurance, construction and real estate. The two major medical hospitals in Bangor also provide numerous jobs. Tourism also serves as an integral part of the economy. With convenient access to Interstates 95 and 395 as well as Bangor International Airport, the city offers efficient commuting.



## **CONFIDENTIALITY AGREEMENT & DISCLAIMER**

This Offering Memorandum contains select information pertaining to the business and affairs of Wendy's located in 56 Bangor Mall Blvd, Bangor, ME 04401 ("Property"). It has been prepared by Matthews Real Estate Investment Services. This Offering Memorandum may not be all-inclusive or contain all of the information a prospective purchaser may desire. The information contained in this Offering Memorandum is confidential and furnished solely for the purpose of a review by a prospective purchaser of the Property. It is not to be used for any other purpose or made available to any other person without the written consent of Seller or Matthews Real Estate Investment Services. The material and information in the Offering Memorandum is unverified. Matthews Real Estate Investment Services has not made any investigation, and makes no warranty or representation, with respect to square footage, income and expenses, the future financial performance of the property, future rent, and real estate value market conditions, the condition or financial prospects of any tenant, or the tenants' plans or intentions to continue to occupy space at the property. All prospective purchasers should conduct their own thorough due diligence investigation of each of these areas with the assistance of their accounting, construction, and legal professionals, and seek expert opinions regarding volatile market conditions given the unpredictable changes resulting from the continuing COVID-19 pandemic. The information is based in part upon information supplied by the Owner Seller and in part upon financial information obtained from sources the Owner it deems reliable. Owner, nor their officers, employees, or real estate agents makes any representation or warranty, express or implied, as to the accuracy or completeness of this Offering Memorandum, or any of its contents, and no legal liability is assumed or shall be implied with respect thereto. Prospective purchasers should make their own projections and form their own conclusions without reliance upon the material contained herein. and conduct their own due diligence.

By acknowledging your receipt of this Offering Memorandum for the Property, you agree:

- 1. The Offering Memorandum and its contents are confidential;
- 2. You will hold it and treat it in the strictest of confidence; and
- 3. You will not, directly or indirectly, disclose or permit anyone else to disclose this Offering Memorandum or its contents in any fashion or manner detrimental to the interest of the Seller.

Matthews Real Estate Investment Services is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee in the Offering Memorandum. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Matthews Real Estate Investment Services.

Owner and Matthews Real Estate Investment Services expressly reserve the right, at their sole discretion, to reject any and all expressions of interest or offers to purchase the Property and to terminate discussions with any person or entity reviewing this Offering Memorandum or making an offer to purchase the Property unless and until a written agreement for the purchase and sale of the Property has been fully executed and delivered.

If you wish not to pursue negotiations leading to the acquisition of the Property or in the future you discontinue such negotiations, then you agree to purge all materials relating to this Property including this Offering Memorandum.

A prospective purchaser's sole and exclusive rights with respect to this prospective transaction, the Property, or information provided herein or in connection with the sale of the Property shall be limited to those expressly provided in an executed Purchase Agreement and shall be subject to the terms thereof. In no event shall a prospective purchaser have any other claims against Seller or Matthews Real Estate Investment Services or any of their affiliates or any of their respective officers, Directors, shareholders, owners, employees, or agents for any damages, liability, or causes of action relating to this solicitation process or the marketing or sale of the Property.

This Offering Memorandum shall not be deemed to represent the state of affairs of the Property or constitute an indication that there has been no change in the state of affairs of the Property since the date this Offering Memorandum.



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