

DOLLAR GENERAL



EXCLUSIVELY LISTED BY:

LUKE WATERS

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This is a confidential Memorandum intended solely for the prospective purchaser's limited use and benefit in determining further interest in acquiring this asset.

This Memorandum contains selected information pertaining to the asset and does not represent all of the information with which a prospective purchaser may require to evaluate a purchase. All financial projections and information are provided for general reference and are based on assumptions and are subject to material variation. All references to acreages, square footages, and other measurements are approximations. Additional information and an opportunity to inspect the asset will be made available to all qualified and interested prospective purchasers. Neither the Seller nor Sullivan Wickley or any of its affiliates make representation or warranty, expressed or implied, as to the accuracy or completeness of this Memorandum or any of its contents. Certain documents contained within are described in summary form. These summaries do not purport to be complete nor necessarily accurate of the full documents referenced. Information has been secured by sources deemed to be reliable, Prospective purchaser must verify the accuracy of the information provided and bears all risks for any inaccuracies. Information enclosed in this Memorandum is subject to verification and no liability for errors or omissions are assumed.

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SULLIVAN WICKLEY is pleased to exclusively market for sale a single tenant net leased Dollar General property located in Acworth, GA. The city of Acworth sits approximately 30 miles north of Atlanta. Acworth is a growing suburb of north Atlanta with close proximity to Interstate 75, Lake Allatoona, and surrounding large employers of the state. There are approx. 25k cars per day along Lake Acworth Drive with dual access points. The site is surrounded by dense residential communities and high household incomes.

The Acworth Dollar General is a <u>wide profile building with</u> <u>upgraded brick construction (4 sides).</u> The store was originally built in 2021. The lease features 10% rental escalations in each of the five (5) / 5-year renewal option periods. This is a true NNN lease structure with no landlord responsibilities.

Dollar General is an investment grade rated company with a Standard & Poor's rating of BBB and a Moody's rating of Baa2.

DOLLAR GENERAL



5071 Lake Acworth Dr. Acworth, GA 30101 LOCATION



9,100 **SQ FT**



2021 **YEAR BUILT**



100% OCCUPANCY



\$124,836 NOI

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PROPERTY OVERVIEW



HOUSEHOLD INCOME

\$86,000 Average Within 3 Miles of Site

BUILD TO SUIT
UPGRADED 4-SIDED
BRICK
CONSTRUCTION





Long Term
CORPORATE
Lease





INVESTMENT GRADE CREDIT

Tenant

PROPERTY GLA

9,100 SF





5071 Lake Acworth Dr. Acworth, GA 30101

100% Occupancy









ASKING PRICE: \$2,628,126

 CAP RATE
 4.75%

 ANNUAL RENT
 \$124,836

NEW ALL BRICK CONSTRUCTION

- 2021 Build to Suit Construction
- Four-Sided Brick Construction
- Freestanding Dollar General Store
- Wide Building Profile, Great for Future Use

PRIME LOCATION HIGH GROWTH CORRIDOR

- Main Thoroughfare with excellent visibility and easy access
- 25,700 + Vehicles Per Day
- 30 min North of Atlanta, GA
- Upgraded Brick Construction with Wide Building Profile
- Shared Entrance with Single Family Community

DOLLAR GENERAL CORPORATE LEASE

- This is a true NNN lease structure
- 10% Increases in each of the Options
- Five (5) Five (5) Year Option Periods with 10% Rental Increases

E-COMMERCE RESISTANT TENANT

- Financially Strong Tenant with Long Term Lease
- Dollar General (NYSE: DG) Features Investment Grade Credit (S&P: BBB)
- Ranked #91 on the Fortune 500 List

OFFERED FREE AND CLEAR

Dollar General is being offered free and clear of existing debt

EXCELLENT DEMOGRAPHICS

- Average Household Income exceeds \$86,000 within 3 mile
- Over 36,000 residents within 3 mile radius

CLOSE PROXIMITY TO CHARLOTTE

- The site is located within 2 miles of Interstate 75
- Market is experiencing tremendous growth as residents spread northward from Atlanta
- Rare 25K CARS PER DAY
- To Major Atlanta Suburbs and Lake Acworth
- Dense surrounding Residential





\$124,836

LEASE SUMMARY		
TENANT	Dollar General	
GUARANTOR	Dollar General Corporation (NYSE: DG)	
LEASE TYPE	NNN	
INITIAL LEASE TERM	15 Years (14 years remaining)	
OWNERSHIP TYPE	Fee Simple	
RENEWAL OPTIONS	Five (5) / 5-Year Renewals	
RENT INCREASES	10% In Each Option Period	
TENANT RESPONSIBILITIES	RE Taxes, Insurance, Structure, Roof, HVAC & Parking Lot	
LANDLORD RESPONSIBILITIES	No Landlord Responsibilities	
INITIAL LEASE COMMENCEMENT	June 25, 2021	
INITIAL LEASE EXPIRATION	June 30, 2036	

OFFERING SUMMARY

ANNUAL RENT

A S K I N G P R I C E : \$ 2,628,126		
CAP RATE	4.75%	

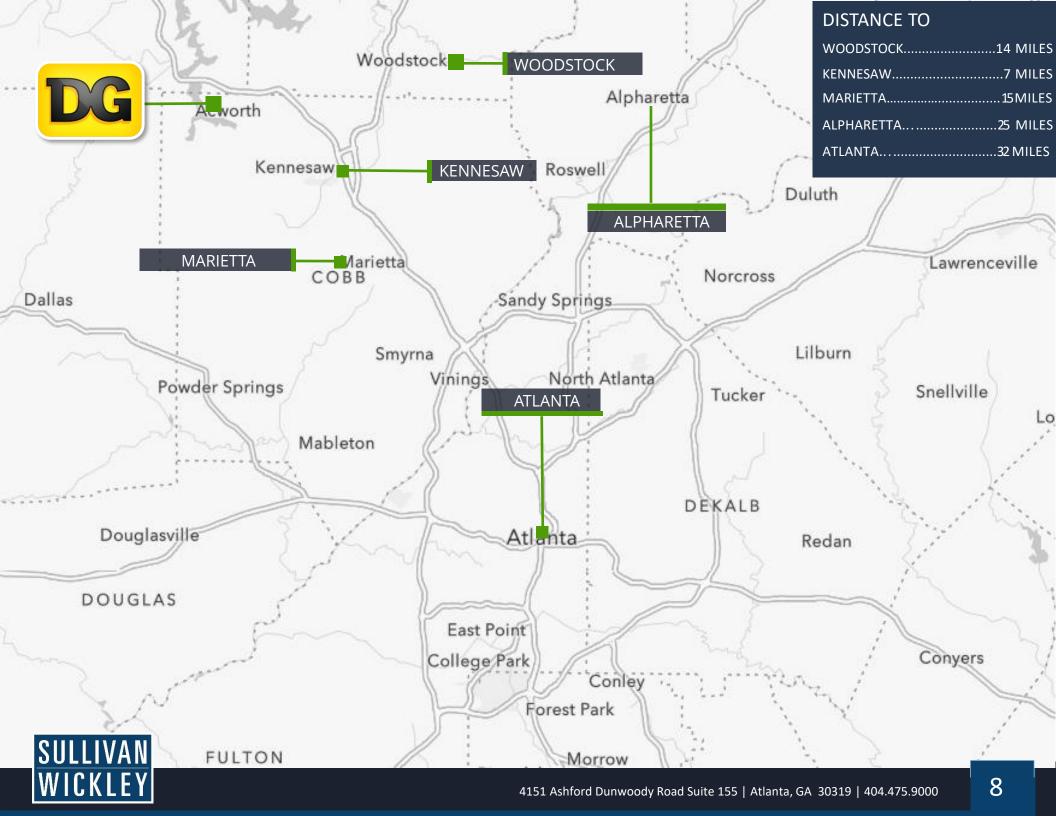
ADDRESS	5071 Lake Acworth Drive Acworth, GA 30101	
TOTAL SF	9,100 SF	
PARCEL SIZE	Approx. 1.88 +- acres	
YEAR BUILT	2021	

INITIAL TERM RENTAL AMOUNT

ANNUAL	\$124,836
MONTHLY	\$10,403
PER SF	\$13.72

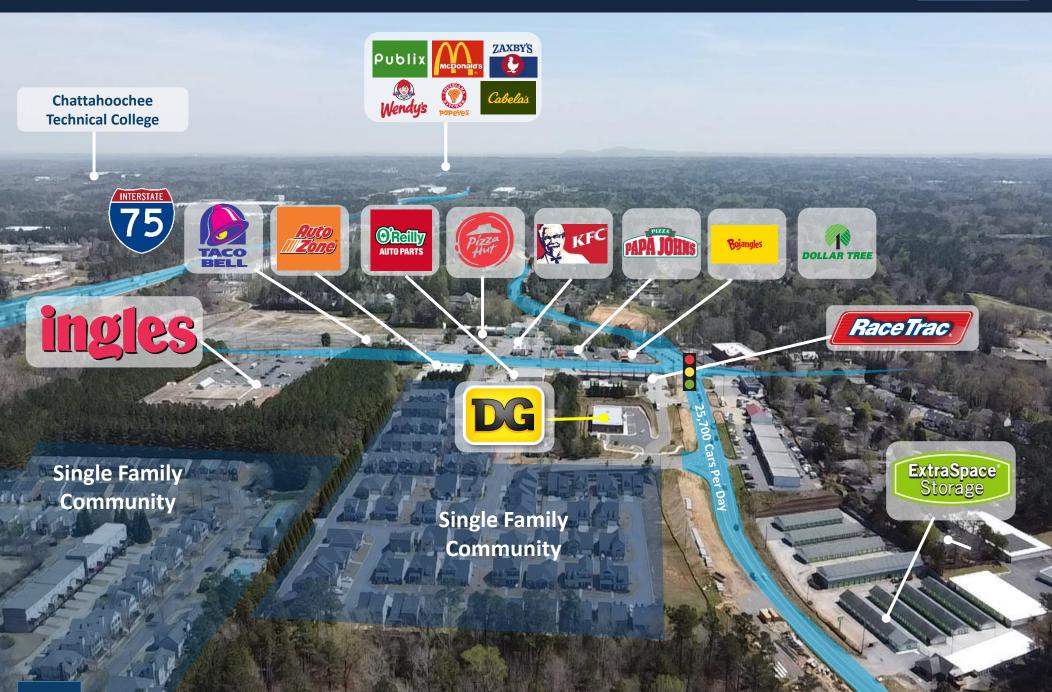












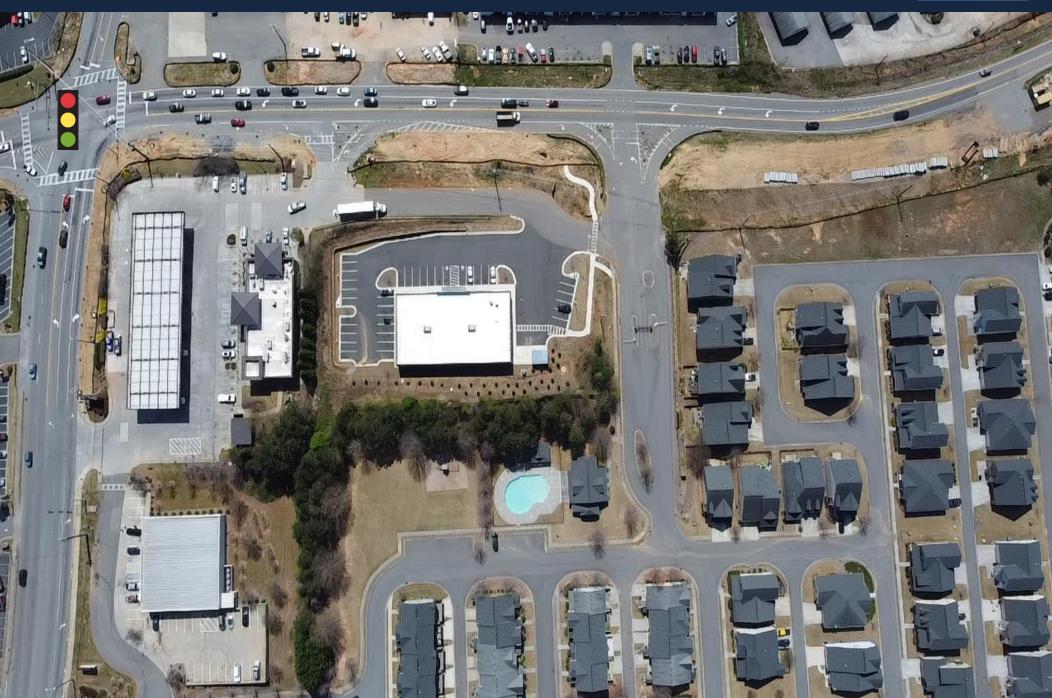






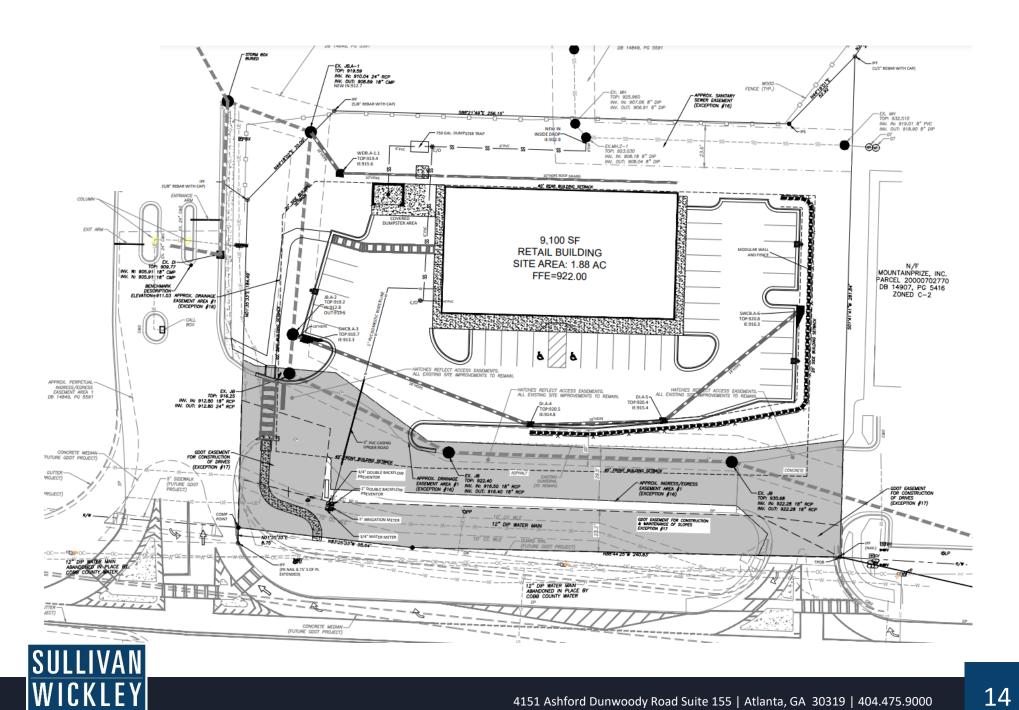


SULLIVAN WICKLEY

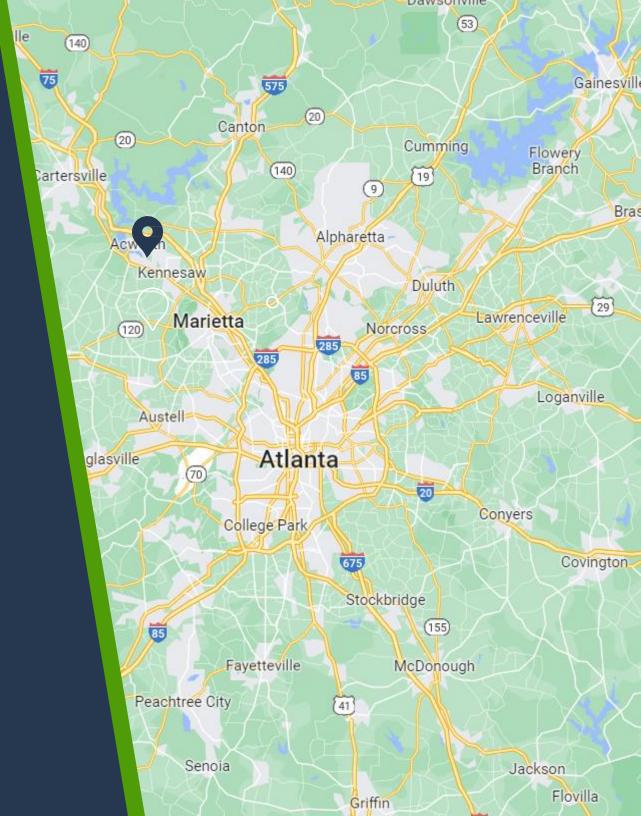




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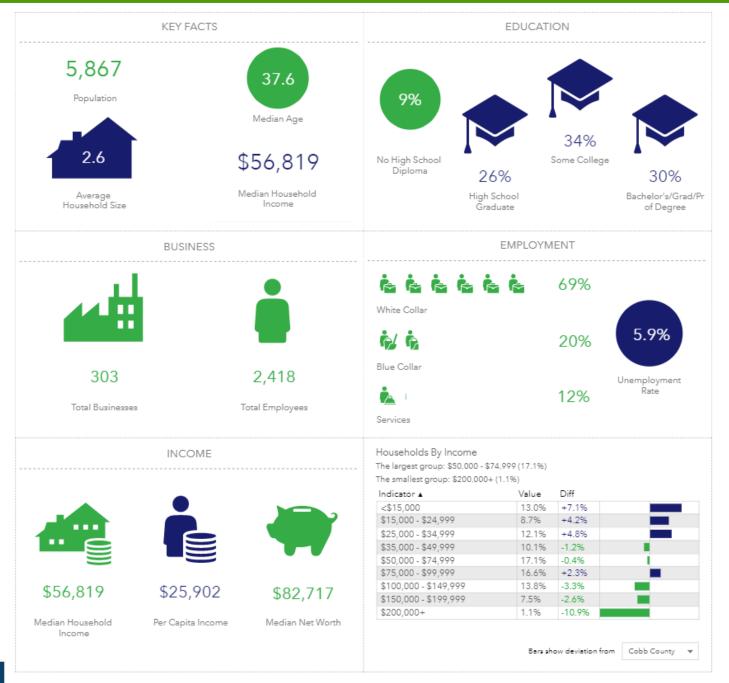


DEMOGRAPHICS



DEMOGRAPHIC SUMMARY











DEMOGRAPHICS

POPULATION	1-MILE	3-MILE	5-MILE
2026	5,867	36,657	107,777
Median Age	37.6	36.8	37.0

HOUSEHOLDS	1-MILE	3-MILE	5-MILE
2026	2,268	13,182	37,860
Average Household Size	2.59	2.78	2.84

INCOME	1-MILE	3-MILE	5-MILE
2026	\$68,078	\$86,180	\$95,452
2021-2026 Annual Rate	3.84%	2.91%	2.56%

DOLLAR GENERAL





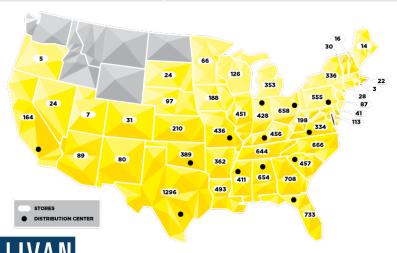








PROFILE	
TENANT	Dollar General Corp (NYSE: DG)
S&P CREDIT RATING	ВВВ
2020 SALES (BIL)	\$33.7
2021 NET INCOME (BIL)	\$2.65
U. S. LOCATIONS (2021)	17,683+
EMPLOYEES (2021)	157,000+



Dollar General Corp. is a U.S. chain of variety stores headquartered in Goodlettsville, Tennessee. The stores were founded in 1939 by Cal Turner in Scottsville, Kentucky as J.L. Turner & Son, Inc. In 1968 the business changed its name to Dollar General Corporation. In 2007 the company was acquired by the private equity firm Kohlberg Kravis Roberts & Co. (KKR), which took the company public in 2009, and in December 2013 the entity controlled by investment funds affiliated with KKR sold its remaining shares of Dollar General common stock.

Dollar General is the nation's largest small-box discount retailer, offering a carefully edited assortment of the most popular brands at low everyday prices in small, convenient locations. Dollar General has more stores than any other dollar store in the country and is currently the largest dollar store chain.

Dollar General Corporation has been delivering value to shoppers for more than 80 years. Dollar General helps shoppers Save time. Save money. Every day.® by offering products that are frequently used and replenished, such as food, snacks, health and beauty aids, cleaning supplies, basic apparel, housewares and seasonal items at everyday low prices in convenient neighborhood locations. Dollar General operated 17,915 stores in 46 states as of October 29, 2021. In addition to high-quality private brands, Dollar General sells products from America's most-trusted manufacturers such as Clorox, Energizer, Procter & Gamble, Hanes, Coca-Cola, Mars, Unilever, Nestle, Kimberly-Clark, Kellogg's, General Mills, and PepsiCo.

Dollar General offers merchandise at everyday low prices (typically \$10 or less) through our convenient small-box locations, with selling space averaging approximately 7,400 square feet. Approximately 70% of its stores are located in towns of 20,000 or fewer people.

Dollar General is an investment grade rated company with a Standard & Poor's rating of BBB stable and a Moody's rating of Baa2 positive.

Website: http://www.dollargeneral.com/

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