

### **EXCLUSIVE INVESTMENT ADVISORS:**

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### ALABAMA BROKER OF RECORD:

#### **SPENCER AKIN**

Capital Growth Real Estate License No. 000083270-0







## **INVESTMENT SUMMARY**

# **OFFERING PRICE:** \$1,960,000 CAP RATE: NOI: \$98,000 5.00% **FST. RENTABLE SO ET:** 946 SF LOT SIZE: 0.46 AC (19,994 SF) PARKING SPACES: 10 spaces LOCATION: Montgomery, AL YEAR BUILT: 2022 TENANT NAME: Checkers WEBSITE: farislee-montgomerycheckers.com

## **INVESTMENT HIGHLIGHTS**

# BRAND NEW 20-YEAR ABSOLUTE NNN SALE LEASEBACK

- Ease of management no landlord responsibilities
- Long-term security and stability for the investor
- Increasing NOI hedges against inflation for a passive investor

# CHECKERS - NATIONAL BRAND WITH IMPRESSIVE OWNERSHIP

- Checkers and Rally's currently operate approximately 900 restaurants nationwide
- Oak Hill Capital Partners owns The Checkers / Rally's brand and they recently announced an additional \$20M investment for growth
- Checkers and Rally's same-store sales increased 13.9% and 11.3% in Q3 and Q4 of 2020, despite the pandemic

#### **OPERATED BY CHECKERBOARD FOODS**

- Checkerboard Foods currently owns 12 Checkers restaurants in the Southeast
- Excellent experience and reputation in the restaurant industry earned throughout his 29 years in franchising with brands like McDonalds, Zaxby's, Denny's, Choice Hotels and Del Taco

## **MAY 1ST, 2022 GRAND OPENING**

- Exceeded all expectations on grand opening sales
- Request to see record breaking sales

# MONTGOMERY, AL – MAJOR CITY WITH LARGE POPULATION

- Montgomery is the capital of the state of Alabama
- Nearly 83,000 employees work within a 5-mile radius of the property
- Nearly 133,000 people live within a 5-mile radius of the property

#### **HEAVY TRAFFIC AND GREAT VISIBILITY**

- Ideally situated on E. South Blvd. (US Hwy. 82) that has nearly 40,000 VPD
- Direct ingress / egress off of E. South Blvd. (US Hwy. 82)

#### **RARE VESTED PYLON SIGN**

Valuable vested pylon sign to increase visibility







## **AREA OVERVIEW**

# Montgomery, AL

Montgomery is the capital of Alabama and the county seat of Montgomery County. With a population of over 200,000 as of the 2020 census, Montgomery is the second-largest city in the state. Montgomery sits in the central part of Alabama, approximately 90 miles south of Birmingham and 170 miles northeast of Mobile. Interstates I-65 and I-85 pass through, and U.S. Routes 31, 80, 82, 231, and 331 are also located within the city limits.

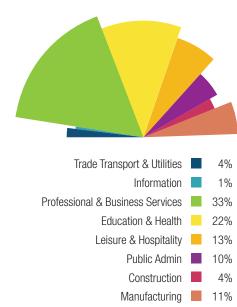
Montgomery is a region of vast economic diversity. As the capital of Alabama, it is home to state and regional governments as well as Maxwell Air Force Base, a major military installation and site of the prestigious Air University. An extensive service industry, wholesale and retail trade, and a thriving industrial base contribute to the city's vibrant and well-balanced economic environment. It's this diverse economy, business-friendly environment and low cost of doing business that makes Montgomery ideal for new and expanding companies. Within the past decade, 10,000 jobs have been created and \$1.9 billion has been spent in capital expenditures, evidence Montgomery is one of the most pro-business cities in the state. Montgomery is home to Hyundai Motor Company's first North American production facility, a \$1 billion investment. Hyundai Motor Manufacturing Alabama (HMMA) has been named the most efficient and highest productivity auto OEM in North America. HMMA and its suppliers have an annual economic impact of \$4.82 billion to Alabama's economy. Montgomery's Maxwell-Gunter Air Force Base is the educational and technological center of the U.S. Air Force. Tourism contributes \$512 million annually to Montgomery's economy.



# **AREA OVERVIEW**

2380 E SOUTH BLVD, MONTGOMERY, AL 36115	1 MILE	3 MILES	5 MILES
POPULATION			
2021 Estimated Population	8,651	64,746	132,593
Population 5 Years Forecast	8,619	64,676	132,021
Population 10 Years Forecast	8,672	65,178	132,812
Average Age	39	37	38
HOUSEHOLDS			
2021 Estimated Households	3,605	25,647	53,619
Households 5 Years Forecast	3,592	25,620	53,403
Households 10 Years Forecast	3,614	25,822	53,750
INCOME			
Household Average Income	\$65,231	\$67,657	\$64,284
BUSINESS			
Total Businesses	232	1,545	3,834
Total Employees	4,182	28,704	82,864

# **INDUSTRY STATISTICS**



TYPE	AMOUNT	PERCENTAGE
APPAREL	\$12,280,000	3.98%
ENTERTAINMENT, HOBBIES, PETS	\$19,240,000	6.24%
FOOD & ALCOHOL	\$68,160,000	22.11%
HOUSEHOLD	\$84,830,000	27.51%
TRANSPORTATION & MAINTENANCE	\$82,480,000	26.75%
HEALTH CARE	\$35,680,000	11.57%
EDUCATION & DAYCARE	\$5,670,000	1.84%



## TOP EMPLOYERS IN MONTGOMERY























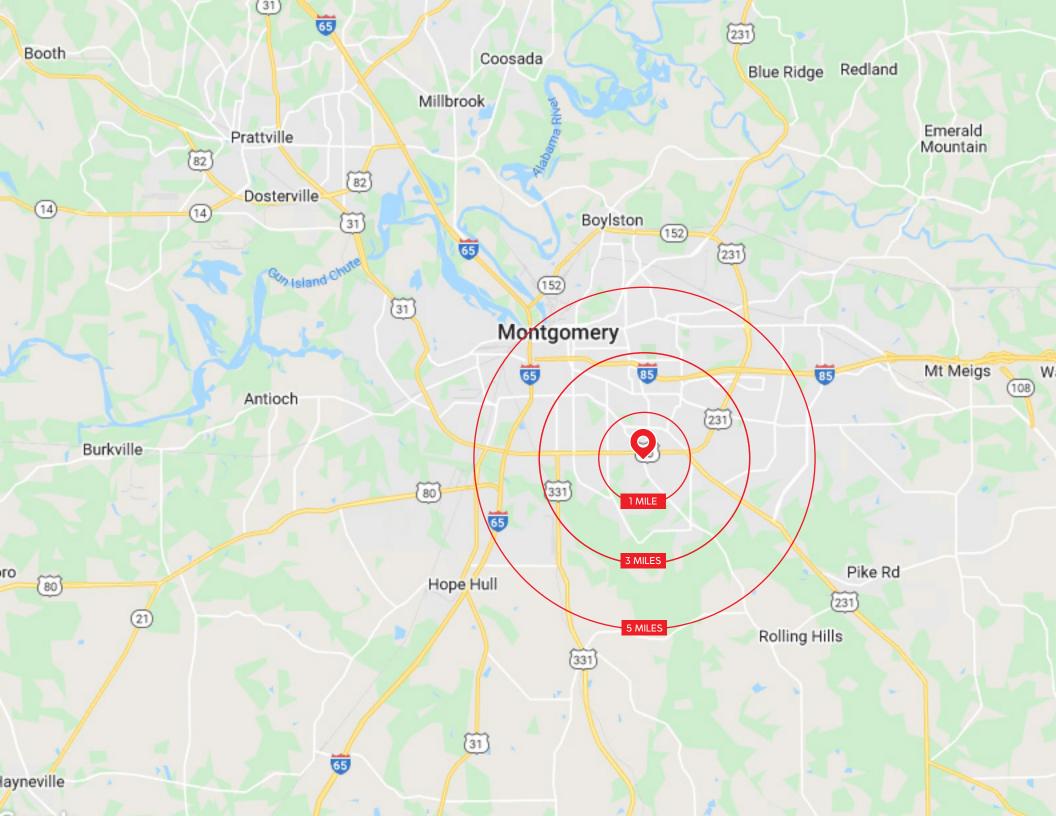
IN THE NEWS











# PROPERTY DESCRIPTION



LOCATION

2380 E South Blvd, Montgomery, AL 36115



**BUILT** 

Location was built in 2022



**RENTABLE AREA** 946 SF



**PARKING** 

10 spaces (10.57 per 1000 SF)



LAND AREA

0.46 AC (19,994 SF)



TRAFFIC COUNTS

E. South Blvd.

±39,090 VPD



**OWNERSHIP** 

Fee Simple (Land & Building)



ZONING

Per the city of Montgomery the location is zoned as B3 (Highway Commercial)



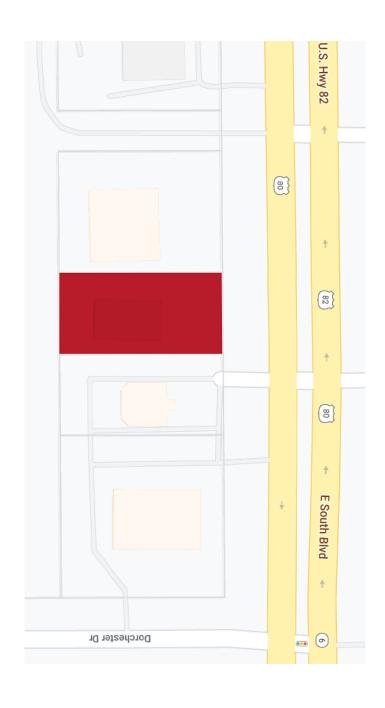
ACCESS

There are 2 access points. 1 via E. South Blvd. and 1 via an easement from the property to the east.



PARCEL MAP

APN: 10-08-33-1-005-001.002





# **TENANT PROFILE**



# Checkers / Rally's // www.checkers.com www.rallys.com

The company is one of the largest chains of double drive-thru restaurants in the United States. It operates Checkers and Rally's restaurants. They specialize in hamburgers, hot dogs, chicken and fish dishes, french fries, sodas, and milkshakes. Checkers was founded in Mobile, Alabama in 1986. Rally's was founded in Louisville, Kentucky in 1985. The two merged in 1999. Today, the company HQ is in Tampa, Florida.

Company Type: Private

Checkers Locations: 582

Rally's Locations: 317





# **RENT ROLL**

				MONTHLY RE	NTAL RATES	ANNUAL RE	NTAL RATES				
TENANT NAME	SF	DATE	INCREASE	RENT	PSF	RENT	PSF	RECOVERY TYPE	LEASE START	LEASE EXPIRATION	LEASE OPTIONS
Checkers	946	Current		\$8,167	\$8.63	\$98,000	\$103.59	NNN	Year 1	Year 20	4 (5-Year)
		Year 6	7.5%	\$8,779	\$9.28	\$105,350	\$111.36				7.5% increase
		Year 11	7.5%	\$9,438	\$9.98	\$113,251	\$119.72				at each option
		Year 16	7.5%	\$10,145	\$10.72	\$121,745	\$128.69				



# TRANSACTION SUMMARY

## FINANCIAL INFORMATION

Price: \$1,960,000

Rentable Area 946 SF

### **OPERATING INFORMATION**

	Year 1	Year 6
<b>Gross Potential Rent</b>	\$98,000	\$105,350
Plus Recapture	NNN	NNN
Effective Gross Income	\$98,000	\$105,350
Less Expenses	(NNN)	(NNN)
Net Operating Income	\$98,000	\$105,350
Cap Rate	5.00%	5.38%





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