UMPQUA BANK

TOP 10 UMPQUA BRANCH IN WASHINGTON | HIGH DEPOSIT LOCATION 401 N MARKET BLVD. CHEHALIS, V 98532

> Brian Mayer VICE PRESIDENT Tel. 206.826.5716 Fax. 206.826.5710 Brian.Mayer@marcusmillichap.com

Max McDonald

Tel. 509.570.7447 Fax. 206.826.5710 maxwell.mcdonald@marcusmillichap.com

Marcus & Millichap



TERMS OF OFFERING

Address	401 N MARKET BLVD CHEHALIS, WA 98532	Lot Size	0.47 AC
Price	\$2,945,000	Cap Rate	5.5%
Price/SF	\$229.14	Net Operating Income	\$162,000
GLA	12,852 SF (Including the main floor, basement, and mezzanine)	Year Built	1971

INVESTMENT HIGHLIGHTS



TOP 10 PERFORMING BRANCH IN WASHINGTON

This Umpqua branch ranks #8 in Washington State by total bank deposits among all Umpqua locations.



CORPORATE GUARANTEE

Lease provides a corporate guarantee from Umpqua Bank, which has over 260 locations and \$29.2 billion in assets (2020).



HIGH DEPOSIT BANK BRANCH

Bank deposits as of June 2021 were \$157.7 million, which represents a growth rate of over 110% since 2017.



LONGSTANDING BANKING LOCATION

Site has operated as a bank branch for over 15 years.



NEW 5-YEAR LEASE EXTENSION

Umpqua Bank recently exercised a new 5-year lease extension showing its commitment to the location.



DOWNTOWN CORNER LOCATION ON MAIN ARTERIAL

Situated at the intersection of NW Park St and N Market Blvd in Downtown Chehalis.



ABSOLUTE NNN LEASE

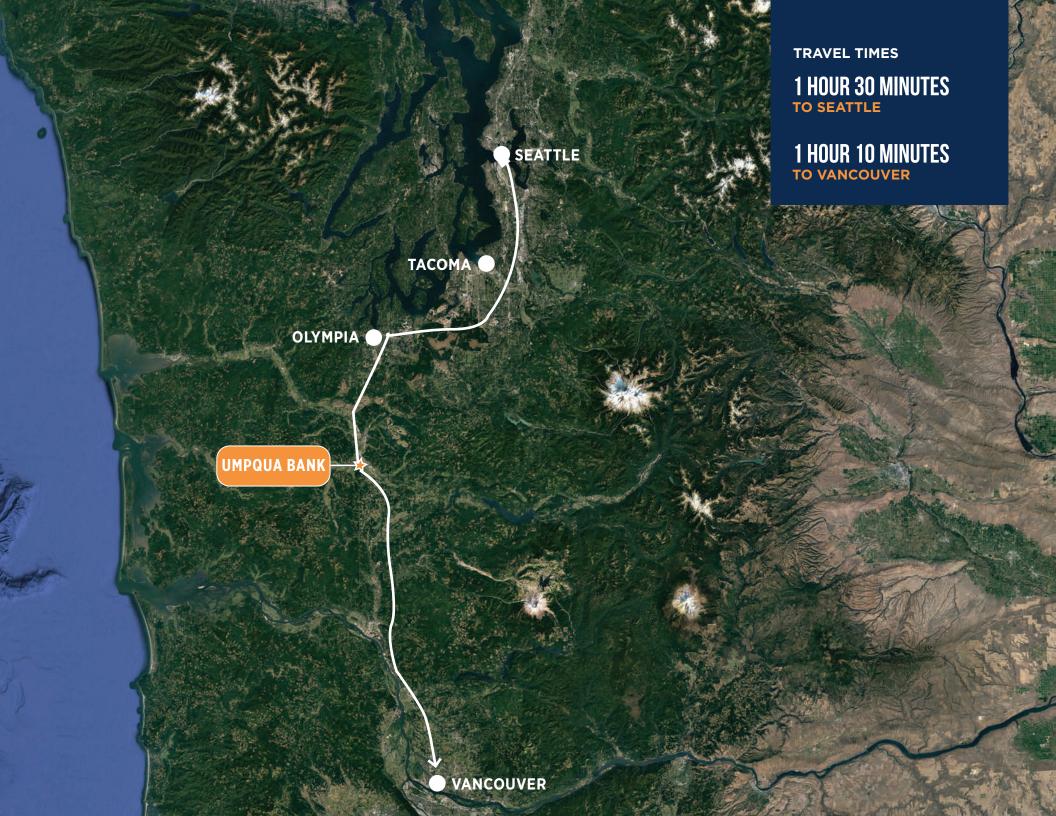
Passive lease structure with no Landlord responsibilities.



INCOME TAX FREE STATE

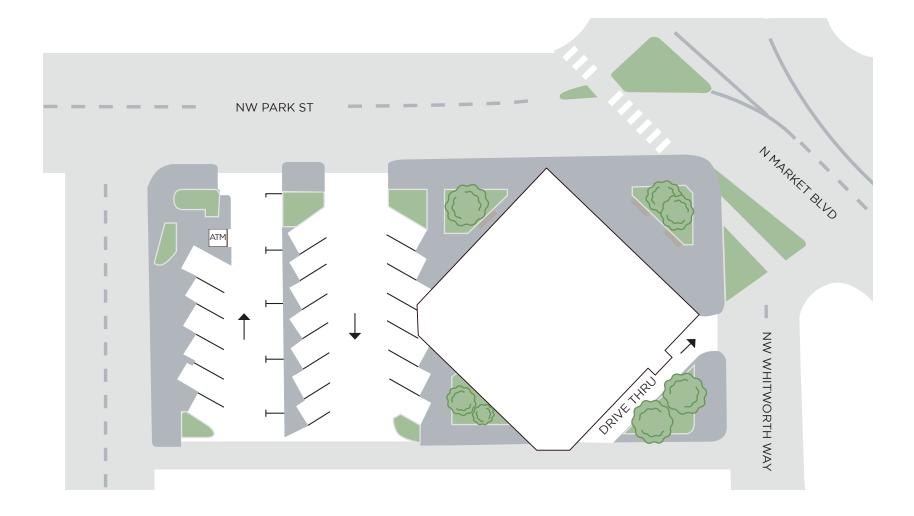
Washington is a non-income tax state.







SITE PLAN



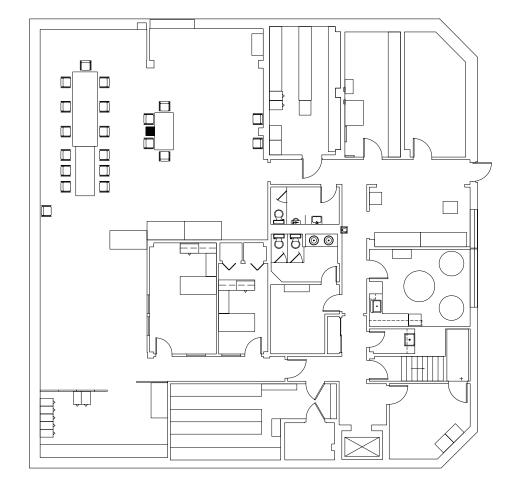
FLOOR PLANS



FIRST FLOOR

SECOND FLOOR (MEZZANINE)

FLOOR PLANS



BASEMENT





TENANT **PROFILE**

Founded in 1953 and headquartered in Portland, Oregon Umpqua Holdings Corporation provides a broad range of banking, wealth management, mortgage, and other financial services to corporate, institutional, and individual customers. Umpqua Bank has over 260 bank locations throughout Idaho, Washington, Oregon, California and Nevada, and is recognized nationally and internationally for its unique company culture and customer experience strategy. Umpqua Bank's primary objective is to become the leading community-oriented financial services organization throughout the Western United States. Umpqua employs nearly 4,000 employees and generated \$1.29 billion in total revenue and held over \$29.2 billion in assets (YE 2020).



Company	UMPQUA HOLDINGS CORPORATION
Founded	1953
Locations:	260 (+)
Total Revenue	\$1.29 BILLION
Headquarters	PORTLAND, OR
Website	WWW.UMPQUABANK.COM



EXECUTIVE SUMMARY

FINANCIAL SUMMARY

PRICE	\$2,945,000	V
Cap Rate	5.50%	
Building Size	12,852 SF*	
Net Operating Income	<mark>\$1</mark> 62,000	
Year Built	1971	
Lot Size	0.47 AC	ğ

*Including the main floor, basement, and mezzanine

LEASE SUMMARY

Lease Type	Absolute NNN
Tenant	Umpqua Bank
Guarantor	Corporate Guarantee
Roof & Structure	Tenant Responsible
Lease Commencement Date	6/1/2006
Lease Expiration Date	5/31/2026
Approx. Lease Term Remaining	4.4 Years
Rental Increases	None in current term, 2% per year in options
Renewal Options	3 x 5 Years

RENT SCHEDULE		
OPTION YEARS	ANNUAL RENT	CAP RATE
6/1/21 - 5/31/26	\$162,000	5.5%
6/1/26 - 5/31/31 (Option)	2% Annual rent increases per year	
6/1/31 - 5/31/36 (Option)	2% Annual rent increases per year	
6/1/36 -5/31/41 (Option)	2% Annual rent increases per year	- Le



OFFERING MEMORANDUM Umpqua Bank - Chehalis

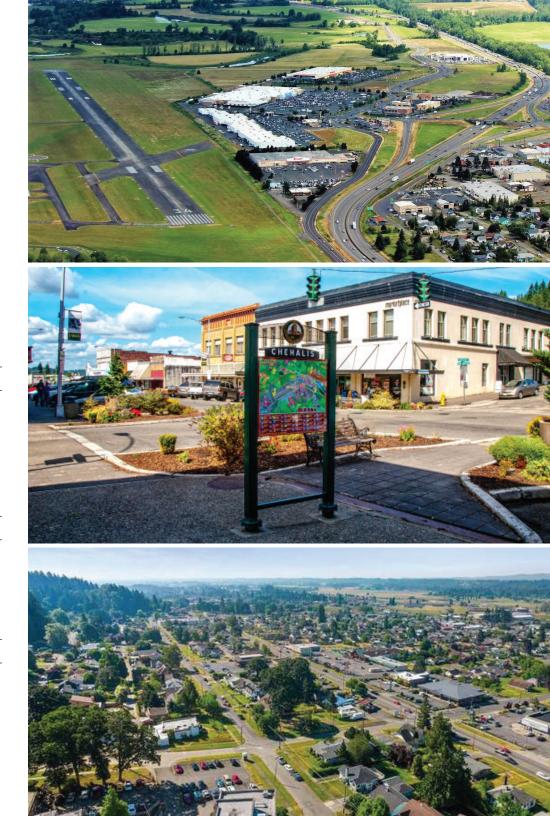
LOCATION OVERVIEW

The city of Chehalis is the county seat of Lewis County in southwest Washington. Chehalis lies along the I-5 corridor at the mid-point between Seattle, WA and Portland, OR. This strategic location consistently attracts leisure and business travelers to the area. Daily traffic counts on I-5 in the Chehalis area were 65,000 in 2020.

Chehalis and the nearby city of Centralia are known as the "Twin Cities". With a combined population of approximately 30,000, the Twin Cities are the cultural and economic center of Lewis County.

DEMOGRAPHICS

POPULATION	1 MILE	3 MILES	5 MILES
2026 Projection	5,062	12,078	32,353
2021 Estimate	4,980	11,829	31,690
2010 Census	4,690	11,053	29,716
2000 Census	4,567	10,607	27,467
HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
Average	\$67,915	\$75,128	\$73,421
Median	\$53,837	\$61,113	\$58,448
Per Capita	\$28,756	\$30,319	\$29,607
HOUSEHOLDS	1 MILE	3 MILES	5 MILES
2026 Projection	2,081	4,827	12,997
2021 Estimate	2,013	4,666	12,615
2010 Census	1,864	4,305	11,753
2000 Census	1,718	4,014	10,680





MAJOR EMPLOYERS

	COMPANY/CORPORATION	EMPLOYEES
1	Providence Hospital	700
2	Fred Meyer Retail Services INC	500
3	Trident Seafoods Corporation	261
4	Veterans Affairs US Dept	260
5	National Frozen Foods Corp	250
6	Sterling Medical Corporation	226
7	Providence Health Services	218
8	Providence Health Services	218
9	Walmart INC	200
10	Department of Corrections	191
11	Department of Corrections	191
12	Cascade Community Healthcare	185
13	National Frozen Foods Corp	172
14	United Parcel Services INC - UPS	158
15	Liberty Country Place	150
16	Hardel Mutual Plywood Corp	150
17	Home Depot USA	150
18	Kroger Co-Kroger Logistics	150
19	County of Lewis - Department Community Services	150
20	Rnsl Inc-R and FL	143
21	Cascade Hardwoods LLC	130
22	Chehalis School District	130
23	Centralia School District	125
24	Lewis County Sheriffs Office	124
25	Braun NW INC	120

DEMOGRAPHICS

POPULATION	1 MILE	3 MILES	5 MILES
2026 Projection	5,062	12,078	32,353
2021 Estimate	4,980	11,829	31,690
2010 Census	4,690	11,053	29,716
2000 Census	4,567	10,607	27,467

HOUSEHOLDS BY INCOME	1 MILE	3 MILES	5 MILES
Average	\$67,915	\$75,128	\$73,421
Median	\$53,837	\$61,113	\$58,448
Per Capita	\$28,756	\$30,319	\$29,607

HOUSEHOLDS	1 MILE	3 MILES	5 MILES
2026 Projection	2,081	4,827	12,997
2021 Estimate	2,013	4,666	12,615
2010 Census	1,864	4,305	11,753
2000 Census	1,718	4,014	10,680

HOUSING	1 MILE	3 MILES	5 MILES
Median Home Value	\$226,692	\$237,294	\$224,857

EMPLOYMENT	1 MILE	3 MILES	5 MILES
2021 Daytime Population	5,570	15,465	34,294
2021 Unemployment	10.46%	9.70%	8.78%
Average Time Traveled (Minutes)	23	24	24

EDUCATIONAL ATTAINMENT	1 MILE	3 MILES	5 MILES
High School Graduate (12)	20.40%	21.82%	25.01%
Some College (13-15)	32.68%	29.78%	28.19%
Associate Degree Only	12.68%	11.82%	12.16%
Bachelor's Degree Only	13.58%	14.80%	13.59%
Graduate Degree	8.01%	10.21%	8.61%



401 N MARKET BLVD. CHEHALIS, WA 98532

CONFIDENTIALITY AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party re-ceiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property. the future pro-jected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information con-tained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Marcus & Millichap has not verified, and will not verify, any of the information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2019 Marcus & Millichap.

All rights reserved.

NON-ENDORSEMENT NOTICE

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers.

SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONTACT THE LISTING AGENTS FOR MORE DETAILS.

ACTIVITY ID: ZAD0110008

Marcus Millichap

PARKING