OFFERING MEMORANDUM

Starbucks Brand New Construction | Super Walmart Outparcel



Marcus & Millichap

2931 S MCCALL RD, ENGLEWOOD, FL 34224



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INVESTMENT OVERVIEW

Marcus & Millichap is pleased to present for sale this brand-new construction Starbucks with Drive Thru located at 2931 South McCall Road in Englewood, Florida. This Starbucks is located at the entrance to a busy Walmart Supercenter and experiences traffic counts in excess of 30,500 Vehicles per day. This rare Starbucks with Drive Thru is situated by numerous national retailers including Murphy Gas, Circle K, Walgreens, Truist Bank, and Racetrac to name a few.

This Starbucks is minutes from Oyster Creek Golf and Country Club which Consists of 560 Single Family Homes and Villas Built On and Around a Challenging 18 Hole Executive Golf Course. This property is a short 15 minutes from The State College of Florida at North Port with a current student enrollment of over 3,000 students. Only nine minutes away is Englewood Community Hospital, a 100 Bed Acute Care Hospital serving hundreds of patients each year. Also nine minutes from the property is Merchants Crossing, a busy, 213,739 square foot modern shopping center with 27 stores including Bank of America, Bealls, Publix, Hallmark Cards, Quest Diagnostics, Miracle Ear, Checkers, Office Depot, and LA Nails among many others.

Many recreational areas surround this Starbucks, including Stump Pass Beach State Park, which sees thousands of visitors each year for its yearround swimming and sunbathing. Also nearby are popular beaches such as Manasota Beach, Blind Pass Beach, Englewood Beach and Gasparilla Island State Park. Parks nearby include Indian Mound Park, Lemon Bay Park and Nature Center, Cedar Point Environmental Park and Ann Dever Memorial Regional Park.

Englewood is a city along Florida's Gulf Coast in the Sarasota and Charlotte counties in the state of Florida. Englewood is part of the Sarasota-Bradenton-Venice Metropolitan Statistical Area with a population over 836,995. Englewood is a great Florida tourist destination with plenty of beautiful, uncrowded beaches, plenty of golf is available as well as parasailing, jet-skiing and fishing. Writer Nedra McDaniel calls Englewood "One of Florida's Best Kept Secrets," citing its beautiful beaches for shelling and miles of beautiful trails to hike.

Starbucks is an American multinational chain of coffeehouses and roastery reserves headquartered in Seattle, Washington. It was founded in 1971 in Pike Place Market in Seattle, Washington and it is the world's largest coffeehouse chain. Starbucks Corporation encompasses 32,000+ Stores and annual sales over \$26.5Billion.

INVESTMENT HIGHLIGHTS

- Brand New 2022 Construction Starbucks with Drive Thru
- 10 Year NN Lease with 10% Increases Every 5 Years in Rent | No Kickout Clause
- Excellent Intrinsic Value: Large .96 Acre Parcel of Land with 2,500 Square Foot Building
- Minutes from Oyster Creek Golf and Country Club which Consists of 560 Single Family Homes and Villas Built On and Around a Challenging 18 Hole Executive Golf Course Designed by Ted McAnlis
- Corporate Guarantee | S&P Rating of BBB+ | 30,000+ Locations | \$26.5B+ Revenue
- Located at the Entrance to a busy Walmart Supercenter
- Traffic Counts Exceeding 30,500 Vehicles Per Day
- 📕 Florida is a No Income Tax State

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PRICING AND FINANCIAL ANALYSIS

THE OFFERING

Starbucks 2931 S McCall Rd Englewood, Florida 34224



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Lot Size Rentable Square Feet Price/SF Year Built/Renovated

41,905 SF (.96 Acres) 2,500 SF \$1,545.40

2021

FINANCIAL OVERVIEW

List Price **\$3,863,500** Down Payment 100% / \$3,863,500 Cap Rate 4.00% Type of Ownership Fee Simple

PROPERTY RENT DATA		
RENT INCREASES	MONTHLY RENT	ANNUAL RENT
02/15/2022 - 02/14/2027 (Current)	\$12,875	\$154,500
02/15/2027 - 02/14/2032	\$14,163	\$169,950
02/15/2032 - 02/14/2037 (Option 1)	\$15,579	\$186,945
02/15/2037 - 02/14/2042 (Option 2)	\$17,137	\$205,639
02/15/2042 - 02/14/2047 (Option 3)	\$18,850	\$226,203
02/15/2047 - 02/14/2052 (Option 4)	\$20,735	\$248,823
02/15/2052 - 02/14/2057 (Option 5)	\$22,809	\$273,706
02/15/2057 - 02/14/2062 (Option 6)	\$25,090	\$301,076
Base Rent (\$61.80 / SF)		\$154,500
Net Operating Income		\$154,500.00
TOTAL ANNUAL RETURN	CAP 4.00%	\$154,500

LEASE ABSTRACT	
Tenant Trade Name	Starbucks
Tenant	Corporate
Ownership	Public
Guarantor	Corporate Guarantee
Lease Type	NN
Lease Term	10 Years
Lease Commencement Date	02/15/2022
Rent Commencement Date	02/15/2022
Expiration Date of Base Term	02/14/2032
Increases	10% every 5 Years on Lease Term and Option Periods
Options	Six Five-Year Options
Term Remaining on Lease	10 Years
Property Type	Net Leased Restaurant
Landlord Responsibility	Roof, Structure and Parking Lot Repaving
Tenant Responsibility	All Other Items
Right of First Refusal	Yes

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RESEARCH LOCAL STREET AERIAL



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RESEARCH **SITE PLAN AERIAL**



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RESEARCH PROPERTY PHOTOS



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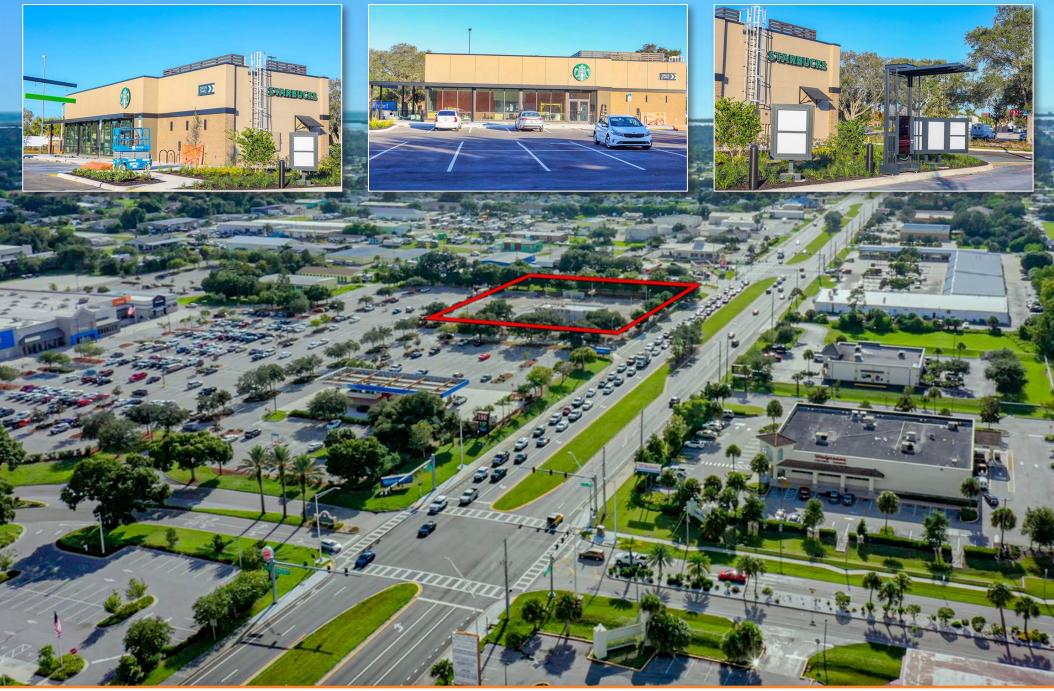
RESEARCH **PROPERTY PHOTOS**



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RESEARCH ABOUT

ABOUT



Starbucks is an American coffee company. Starbucks operates over 32,660 locations in 83 countries, including 16,637 company operated stores and 16,023 licensed stores. Starbucks offers some of the finest coffees in the world, grown, prepared and served by the finest people. For each cup of coffee, Starbucks purchases and roasts high-quality whole bean coffees. Starbucks' coffee buyers personally travel to coffee farms in Latin America, Africa and Asia to select high quality beans. And the master roasters bring out the balance and rich flavor of the beans through the signature Starbucks Roast. Other companies under the Starbucks brand are Seattle's Best Coffee, Teavana, Tazo, Evolution Fresh, La Boulange, Ethos Water and Torrefazione Italia Coffee.

lame	Starbucks Coffee
)wnership	Public
IYSE	SBUX
Sales Volume	\$20B+ (2020)
S&P	BBB+
IQ	Seattle, Washington
lumber of Locations	32,000+ (2020)
Veb Site	www.starbucks.com

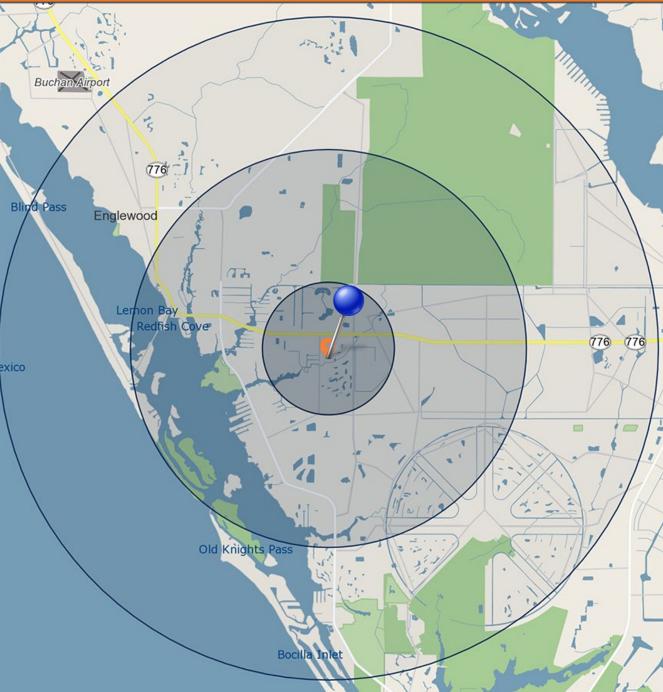
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DEMOGRAPHICS **POPULATION PROFILE**

POPULATION	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Population	5,682	26,224	47,117
2021 Estimate			
Total Population	5,525	25,199	45,221
2010 Census			
Total Population	4,802	21,136	37,860
2000 Census			
Total Population	3,956	19,160	34,191
Daytime Population			
2021 Estimate	7,019	26,589	44,124
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Households	3,047	13,178	23,451
2021 Estimate			
Total Households	2,949	12,541	22,312
Average (Mean) Household Size	1.9	2.0	2.0
2010 Census			
Total Households	2,549	10,433	18,519
2000 Census			
Total Households	2,013	9,188	15,965
HOUSING UNITS	1 Mile	3 Miles	5 Miles
Occupied Units			
2026 Projection	3,884	16,780	31,052
2021 Estimate	3,799	16,030	29,556

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2021 Estimate			
\$200,000 or More	2.5%	3.5%	3.6%
\$150,000-\$199,999	2.3%	3.1%	3.2%
\$100,000-\$149,999	9.8%	11.7%	12.3%
\$75,000-\$99,999	12.9%	13.7%	14.2%
\$50,000-\$74,999	21.4%	21.8%	21.2%
\$35,000-\$49,999	15.5%	15.1%	15.0%
\$25,000-\$34,999	13.9%	11.2%	10.4%
\$15,000-\$24,999	12.8%	11.5%	11.8%
Under \$15,000	9.0%	8.4%	8.4%
Average Household Income	\$65,977	\$72,125	\$72,379
Median Household Income	\$48,841	\$53,982	\$54,688
Per Capita Income	\$35,391	\$35,954	\$35,745



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GEOGRAPHY: 5 MILE



POPULATION

In 2021, the population in your selected geography is 45,221. The population has changed by 32.3 percent since 2000. It is estimated that the population in your area will be 47,117 five years from now, which represents a change of 4.2 percent from the current year. The current population is 48.2 percent male and 51.8 percent female. The median age of the population in your area is 64.2, compared with the U.S. average, which is 38.4. The population density in your area is 577 people per square mile.



HOUSEHOLDS

There are currently 22,312 households in your selected geography. The number of households has changed by 39.8 percent since 2000. It is estimated that the number of households in your area will be 23,451 five years from now, which represents a change of 5.1 percent from the current year. The average household size in your area is 2.0 people.



INCOME

In 2021, the median household income for your selected geography is \$54,688, compared with the U.S. average, which is currently \$65,694. The median household income for your area has changed by 59.2 percent since 2000. It is estimated that the median household income in your area will be \$55,495 five years from now, which represents a change of 1.5 percent from the current year.

The current year per capita income in your area is \$35,745, compared with the U.S. average, which is \$36,445. The current year's average household income in your area is \$72,379, compared with the U.S. average, which is \$94,822.

JOBS			
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EMPLOYMENT

In 2021, 19,089 people in your selected area were employed. The 2000 Census revealed that 55.7 percent of employees are in white-collar occupations in this geography, and 44.3 percent are in blue-collar occupations. In 2021, unemployment in this area was 6.0 percent. In 2000, the average time traveled to work was 20.0 minutes.



HOUSING

The median housing value in your area was \$200,756 in 2021, compared with the U.S. median of \$227,827. In 2000, there were 13,518 owner-occupied housing units and 2,447 renter-occupied housing units in your area. The median rent at the time was \$499.

EDUCATION

The selected area in 2021 had a higher level of educational attainment when compared with the U.S averages. Only 7.7 percent of the selected area's residents had earned a graduate degree compared with the national average of 12.0 percent, and 14.1 percent completed a bachelor's degree, compared with the national average of 19.5 percent.

The number of area residents with an associate degree was higher than the nation's at 8.7 percent vs. 8.3 percent, respectively.

The area had more high-school graduates, 38.5 percent vs. 27.2 percent for the nation. The percentage of residents who completed some college is also higher than the average for the nation, at 22.7 percent in the selected area compared with the 20.5 percent in the U.S.

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Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

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SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)



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