

# **INVESTMENT OVERVIEW**

Marcus & Millichap is pleased to present for sale this Popeye's Restaurant located at 9707 Antoine Drive in Houston, Texas. Houston is the most populous city in the state of Texas and the 4th most populous city in the entire United States with a population exceeding 2,304,580 and part of the Greater Houston Metro Statistical Area. Houston is located in Southeast Texas near Galveston Bay and The Gulf of Mexico. Houston has continued to grow steadily seeing its population grow over 17% from 2000 to 2019 and it continues to grow. Oil and Gas fuel Houston's economic growth with major corporations Exxon Mobile, Phillips 66, Conoco Phillips, Occidental Petroleum and Halliburton all calling Houston home.

This Popeye's Restaurant is only 15 minutes from Strayer University with 52,253 Students, 15 minutes from Texas Southern University with over 10,000 enrolled students and 100 Academic Programs and 20 minutes from The University of Texas Houston Core with over 46,000 students.

Kindred Hospital with 105 Beds is located 15 minutes from this Popeye's property and United Memorial Medical Center is 17 minutes away with 117 Beds. There are numerous brand new home developments surrounding this Popeyes including Vistas at Klein Lake with 94 luxury homesites, Coventry Homes-Klein Orchard, Oak Forest Manor by Pulte Homes and The Retreat at Champions Landing among many others.

There are numerous shopping malls and plazas nearby this Popeyes, including Willowbrook Mall with 162 stores, North Oaks Shopping Center and Champions Village Shopping Center.

Popeye's Louisiana Kitchen, Inc., also known as Popeye's, is a famous American multinational chain of fried chicken fast food restaurants that was founded in 1972 in New Orleans and is today headquartered in Miami, Florida. As of 2020 Popeye's has 3,451 restaurants located in more than 46 states and the District of Columbia and Puerto Rico and 30 countries worldwide. Annual income for Popeye's Louisiana Kitchen, Inc. averages over 268.9 million annually.

# **INVESTMENT HIGHLIGHTS**

- 20 Year Absolute NNN Sale Leaseback
- Strong 140+ Unit Franchisee Guarantee
- 7.55% Rent Increases every 5 Years during the Base Term and Options
- Popeye's Restaurant Located in Houston Texas Population 2,304,580 & Part of Greater Houston Metro Statistical Area
- Numerous Universities Surround this Property Including Strayer University (52,253 Students), Texas Southern University (10,000 Students), University of Texas Houston Core (46,000 Students)
- Many Brand New Housing Developments Springing Up Near this Popeye's Including The Vistas at Klein Lake (94 Luxury Homesites), Coventry Homes-Klein Orchard, Oak Forest Manor Pulte Homes, and Retreat at Champions Landing
- Located Nearby Shopping Centers Including Willowbrook Mall (162 Stores), Champions Village Shopping Center and North Oaks Shopping Center
- Popeyes Louisiana Kitchen, Inc. Has 3,451 Restaurants in the U.S., District of Columbia, Puerto Rico and 30 Nations Worldwide



# THE OFFERING



9707 Antoine Drive Houston, Texas 77086



### **PROPERTY DETAILS**

Lot Size

Rentable Square Feet Price/SF Year Built 29,185 SF (0.67 Acres) 2,177 SF \$1,592.16 2006

### **FINANCIAL OVERVIEW**

List Price

Down Payment
Cap Rate
Type of Ownership

\$3,466,123

100% / \$3,466,123 3.90%

Fee Simple

PROPERTY RENT DATA

RENT INCREASES	MONTHLY RENT	ANNUAL RENT
Year 1 - 5 (Current)	\$11,265	\$135,178
Year 6 - 10	\$12,115	\$145,384
Year 11 - 15	\$13,030	\$156,360
Year 16 - 20	\$14,014	\$168,166
<b>Year 21 - 25</b> (Option 1)	\$15,072	\$180,862
<b>Year 26 - 30</b> (Option 2)	\$16,210	\$194,517
<b>Year 31 - 35</b> (Option 3)	\$17,434	\$209,203
<b>Year 36 - 40</b> (Option 4)	\$18,750	\$224,998
<b>Year 41 - 45</b> (Option 5)	\$20,165	\$241,985
Base Rent (\$62.09 / SF)		\$135,178
Net Operating Income		\$135,178.00

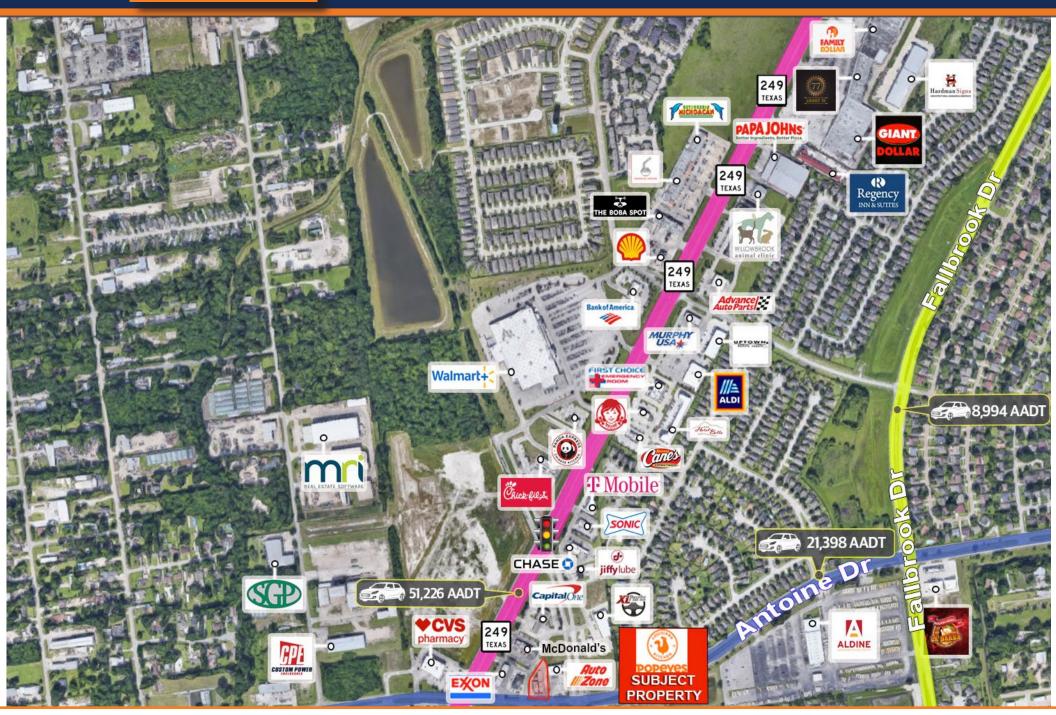
TOTAL ANNUAL RETURN CAP **3.90% \$135,178** 

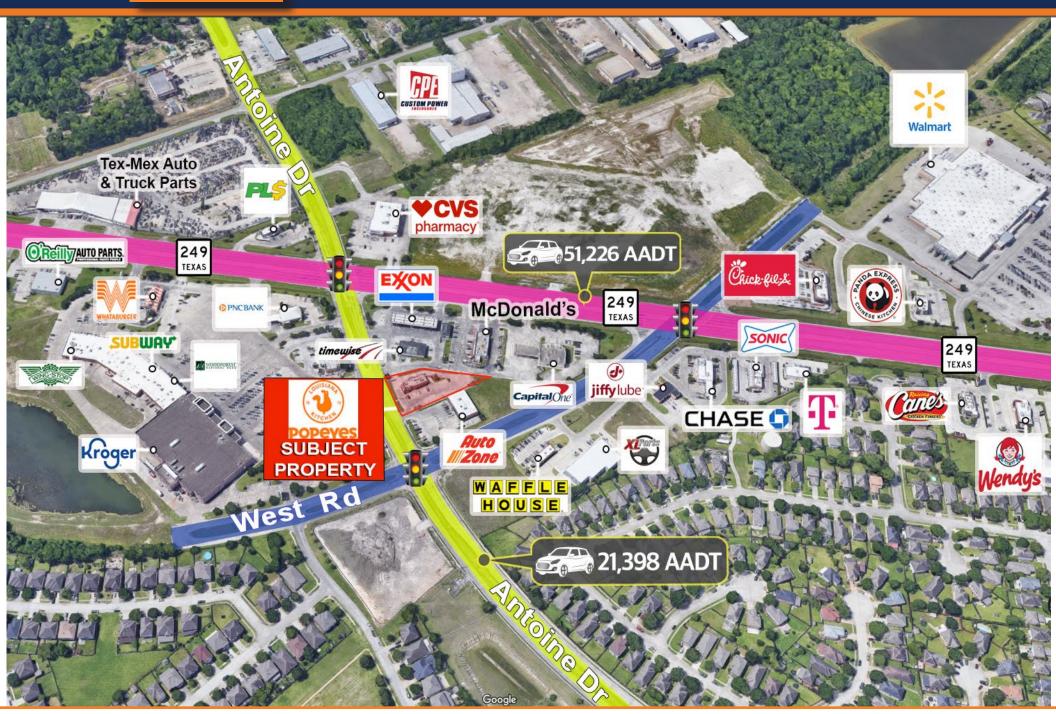
<b>LEASE</b>	ABS	TRACT

Tenant Trade Name	Popeyes
Tenant	Franchisee
Ownership	Private
Guarantor	Franchisee Guarantee (140+ Units)
Lease Type	NNN
Lease Term	20 Years
Lease Commencement Date	COE
Rent Commencement Date	COE
Expiration Date of Base Term	COE
Increases	7.55% every Five Years on Base Term and on Option Periods
Options	Five 5-Year Options
Term Remaining on Lease	N/A
Property Type	Net Leased Restaurant
Landlord Responsibility	None
Tenant Responsibility	All
Right of First Refusal	N/A



# RESEARCH LOCAL STREET AERIAL

















### **OSR Franchise Brands**

Starting in the gas and convenience store business in 1976, the Dhanani Group became a Burger King franchisee in 1994 with BK's first co-branded restaurant in Houston, Texas. Today, our Sugar Land, Texas-based company is now ranked one of the county's top QSR franchise owners for Burger King Corporation and Popeyes with a growing presence in casual and fine dining starting with La Madeleine franchise restaurants.

### **Values and Vision**

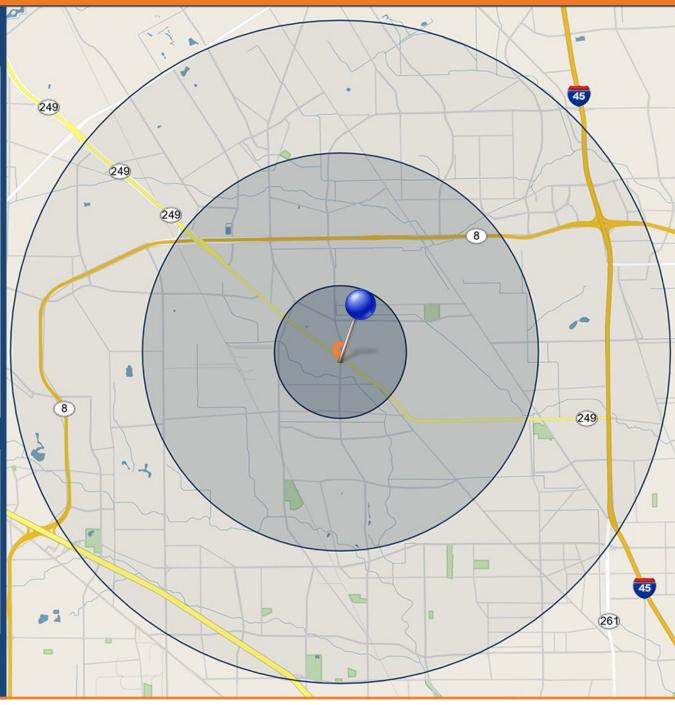
To create a QSR franchise dynasty that is capable of producing year-after-year sales and profit growth. This is accomplished by operating great restaurants as an employer of choice within an environment that provides career opportunities.





POPULATION	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Population	11,378	137,322	328,574
2021 Estimate			
Total Population	10,415	129,572	314,564
2010 Census			
Total Population	8,834	115,746	286,891
2000 Census			
Total Population	6,092	93,214	248,196
Daytime Population			
2021 Estimate	8,180	99,837	304,766
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Households	3,031	39,099	104,800
2021 Estimate			
Total Households	2,783	36,885	100,073
Average (Mean) Household Size	3.6	3.5	3.1
2010 Census			
Total Households	2,337	32,618	90,181
2000 Census			
Total Households	1,891	27,616	81,321
HOUSING UNITS	1 Mile	3 Miles	5 Miles
Occupied Units			
2026 Projection	3,252	42,097	117,880
2021 Estimate	2,979	39,626	112,080

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2021 Estimate			
\$200,000 or More	1.2%	2.0%	3.0%
\$150,000-\$199,999	4.5%	3.3%	3.6%
\$100,000-\$149,999	7.5%	10.9%	11.3%
\$75,000-\$99,999	9.7%	13.4%	11.8%
\$50,000-\$74,999	16.3%	20.4%	18.8%
\$35,000-\$49,999	17.4%	15.8%	14.7%
\$25,000-\$34,999	15.3%	12.1%	12.3%
\$15,000-\$24,999	16.5%	11.4%	11.7%
Under \$15,000	11.7%	10.8%	12.8%
Average Household Income	\$57,109	\$64,615	\$66,773
Median Household Income	\$39,677	\$49,857	\$48,205
Per Capita Income	\$15,280	\$18,404	\$21,266





# **GEOGRAPHY: 5 MILE**



# **POPULATION**

In 2021, the population in your selected geography is 314,564. The population has changed by 26.7 percent since 2000. It is estimated that the population in your area will be 328,574 five years from now, which represents a change of 4.5 percent from the current year. The current population is 49.2 percent male and 50.8 percent female. The median age of the population in your area is 31.8, compared with the U.S. average, which is 38.4. The population density in your area is 4,008 people per square mile.



# **HOUSEHOLDS**

There are currently 100,073 households in your selected geography. The number of households has changed by 23.1 percent since 2000. It is estimated that the number of households in your area will be 104,800 five years from now, which represents a change of 4.7 percent from the current year. The average household size in your area is 3.1 people.



## INCOME

In 2021, the median household income for your selected geographyis \$48,205, compared with the U.S. average, which is currently \$65,694. The median household income for your area has changed by 19.2 percent since 2000. It is estimated that the median household income in your area will be \$49,607 five years from now, which represents a change of 2.9 percent from the current year.

The current year per capita income in your area is \$21,266, compared with the U.S. average, which is \$36,445. The current year's average household income in your area is \$66,773, compared with the U.S. average, which is \$94,822.



# **EMPLOYMENT**

In 2021, 152,658 people in your selected area were employed. The 2000 Census revealed that 59.3 percent of employees are in white-collar occupations in this geography, and 40.7 percent are in blue-collar occupations. In 2021, unemployment in this area was 8.0 percent. In 2000, the average time traveled to work was 29.1 minutes.



# HOUSING

The median housing value in your area was \$125,918 in 2021, compared with the U.S. median of \$227,827. In 2000, there were 46,881 owner-occupied housing units and 34,440 renter-occupied housing units in your area. The median rent at the time was \$496.



# **EDUCATION**

The selected area in 2021 had a lower level of educational attainment when compared with the U.S averages. Only 4.9 percent of the selected area's residents had earned a graduate degree compared with the national average of 12.0 percent, and 11.7 percent completed a bachelor's degree, compared with the national average of 19.5 percent.

The number of area residents with an associate degree was lower than the nation's at 6.0 percent vs. 8.3 percent, respectively.

The area had more high-school graduates, 28.8 percent vs. 27.2 percent for the nation, but the percentage of residents who completed some college is equal to the average for the nation, at 20.5 percent.





### CONFIDENTIALITY AND DISCLAIMER

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As the Buyer of a net leased property, it is the Buyer's responsibility to independently confirm the accuracy and completeness of all material information before completing any purchase. This Marketing Brochure is not a substitute for your thorough due diligence investigation of this investment opportunity. Marcus & Millichap expressly denies any obligation to conduct a due diligence examination of this Property for Buyer.

Any projections, opinions, assumptions or estimates used in this Marketing Brochure are for example only and do not represent the current or future performance of this property. The value of a net leased property to you depends on factors that should be evaluated by you and your tax, financial and legal advisors.

Buyer and Buyer's tax, financial, legal, and construction advisors should conduct a careful, independent investigation of any net leased property to determine to your satisfaction with the suitability of the property for your needs.

Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property. By accepting this Marketing Brochure you agree to release Marcus & Millichap Real Estate Investment Services and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this net leased property.

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#### INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- · A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

#### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- . Answer the client's questions and present any offer to or counter-offer from the client; and
- · Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- · Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

#### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- · The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Licensed Supervisor of Sales Agent/Associate	License No.	Email	Phone
Sales Agent/Associate's Name	License No.	Email	Phone
Buyer/Tenant/Seller/Landlord Initial	s		

Regulated by the Texas Real Estate Commission



## SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.)



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