OFFERING MEMORANDUM

9-Year Dollar General - Clear Lake, SD

Clear Lake, SD



Absolute Net | 2015 Build | Minimal Competition

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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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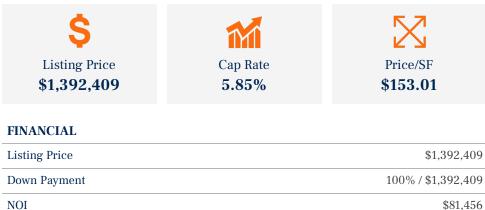
SECTION 1

Executive Summary

OFFERING SUMMARY

INVESTMENT HIGHLIGHTS

OFFERING SUMMARY



| · · · · · · · · · · · · · · · · · · · | |
|---------------------------------------|----------|
| NOI | \$81,456 |
| Cap Rate | 5.85% |
| Price/SF | \$153.01 |
| Rent/SF | \$0.75 |

OPERATIONAL

| Lease Type | Absolute Net | |
|------------------|------------------------|--|
| Guarantor | Corporate Lease | |
| Lease Expiration | 9 Years Remaining | |
| Gross SF | 9,190 SF* | |
| Rentable SF | 9,100 SF* | |
| Lot Size | 1.34 Acres (58,370 SF) | |
| Year Built | 2015 | |

*Note: Square Footage is an approximation from county records.



9-YEAR DOLLAR GENERAL - CLEAR LAKE, SD 1207 3rd Ave S, Clear Lake, SD 57226

INVESTMENT OVERVIEW

Marcus & Millichap presents for sale the Dollar General in Clear Lake, South Dakota. This 9,100 square-foot* property sits on 1.34 acres of land in Deuel County. The Dollar General was built in 2015, making this a newer property. A new buyer would inherit a corporate absolute net lease with nine years remaining on the initial lease term and four, five-year options. Tenant is responsible for taxes, maintenance, and holding insurance. The new landlord will pay taxes up front, but they submit for reimbursement to Dollar General within 12 months. Dollar General itself has an S&P credit rating of BBB.

Clear Lake, SD is a rural area in South Dakota with minimal access to other stores. The city has about 1,300 residents as of 2019. However, the city serves as the county seat for Deuel County, so traffic comes through the city from other parts of the county.

*Note: Square footage is approximated from County Records.

INVESTMENT HIGHLIGHTS

About Nine Years Remaining on Lease Term with Four, Five-Year Options

Dollar General S&P Credit Rating of BBB

South Dakota is an Income Tax-Free State

Limited Competition - No Family Dollar, Dollar Tree, or Dollar General within 25+ Miles

Absolute Net Property - No Landlord Responsibilities

Financial Analysis

FINANCIAL DETAILS

| THE OFFERING | | RENT SCHEDULE | | - | | |
|------------------------|-------------|---------------|-------------|--------------|---------|----------|
| Price | \$1,392,410 | YEAR | ANNUAL RENT | MONTHLY RENT | RENT/SF | CAP RATE |
| Capitalization Rate | 5.85% | Current | \$81,456 | \$6,788 | \$8.75 | 5.85% |
| Price/SF | \$149.56 | Years 11-15 | \$83,892 | \$6,991 | \$9.01 | 6.02% |
| | | Option 1 | \$92,280 | \$7,690 | \$9.91 | 6.63% |
| PROPERTY DESCRIPTION | | Option 2 | \$101,508 | \$8,459 | \$10.90 | 7.29% |
| Year Built / Renovated | 2015 | Option 3 | \$111,660 | \$9,305 | \$11.99 | 8.02% |
| Gross Leasable Area | 9,310 SF | Option 4 | \$122,832 | \$10,236 | \$13.19 | 8.82% |
| Type of Ownership | Fee Simple | | | | | |
| Lot Size | 1.34 Acres | | | | | |

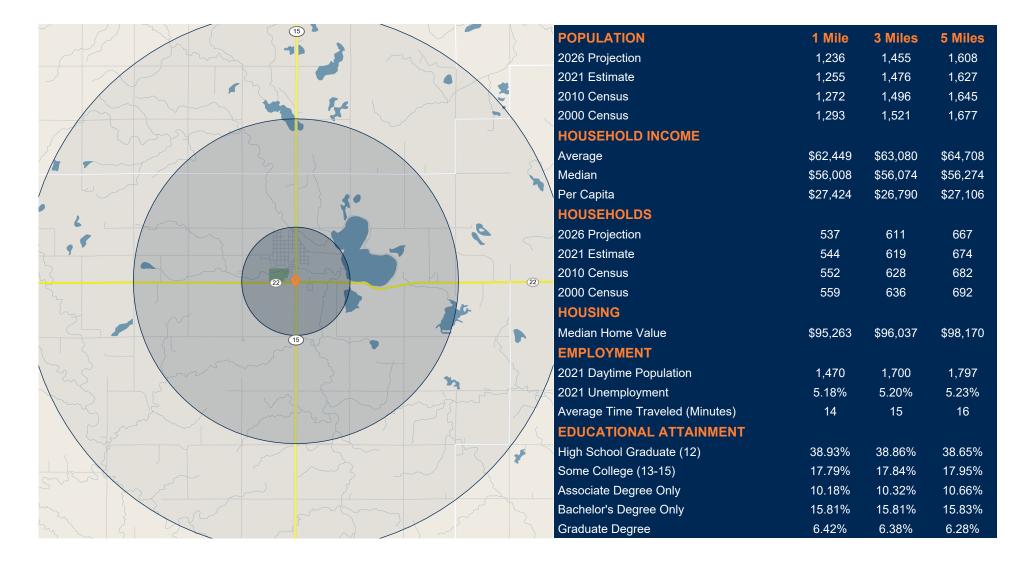
| LEASE SUMMARY |
|---------------|
| LEASE SUMMARI |

| Tenant | Dollar General |
|-------------------------------|-------------------------------|
| Rent Increases | Years 11-15: \$83,892 |
| Guarantor | Corporate Guarantee |
| Lease Type | Absolute Net |
| Lease Commencement | 10/11/2015 |
| Lease Expiration | 10/30/2030 |
| Renewal Options | Four, 5-Year Options |
| Term Remaining on Lease (Yrs) | 9 Years |
| Landlord Responsibility | Taxes, Reimbursed by Tenant |
| Tenant Responsibility | Taxes, Maintenance, Insurance |
| | |

Market Overview

DEMOGRAPHICS

DEMOGRAPHICS // 9-Year Dollar General - Clear Lake, SD



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