

SONIC DRIVE-IN
1112 U.S. 19 NORTH
THOMASTON, GEORGIA 30286

OFFERING MEMORANDUM Represented By:

JUSTIN ZAHN

justin@ciadvisor.com

Represented By:

JUSTIN CARLSON

jcarlson@ciadvisor.com

COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

9383 East Bahia Drive, Suite 130 | Scottsdale, Arizona 85260 480.214.5088 – Office | www.ciadvisor.com

> In Association with Georgia Designated Broker: Rebecca E. Davis | Summit Real Estate | License # 234538



INVESTMENT OVERVIEW

SONIC DRIVE-IN

1112 US-19 North Thomaston, Georgia 30286

MAJOR CROSS STREETS

On US 19 N, North of W County Rd

TENANT

LOCATION

1112 US-19 NORTH THOMASTON, LLC

LEASE GUARANTOR

PANHANDLE RESTAURANT GROUP, LLC (PRG) | MCLASON, LLC

PURCHASE PRICE

\$1,909,000

CAP RATE

5.50%

ANNUAL RENT

\$105,000

GROSS LEASEABLE AREA

±1,768 SF (Not Including Canopies)

RENTAL ESCALATIONS

7% Every 5 Years

LEASE TYPE

Absolute NNN

OWNERSHIP

(Building & Land) Fee Simple

YEAR BUILT

2005

LOT SIZE

±0.824 Acre

LEASE EXPIRATION

October 31, 2041

OPTIONS

Two 5-Year Renewal Options

POINTS OF INTEREST

SHOPPING | ENTERTAINMENT: Major retailers in Thomaston include Walmart Supercenter, Home Depot, Ingles Market, Piggly Wiggly, Tractor Supply, Badcock Home Furniture, Belk, Cato Fashions, Hibbett Sports, Petsense, Shoe Show, Dollar Tree, Dollar General, Family Dollar, O'Reilly Auto Parts, NAPA Auto Parts, Advance Auto Parts, Walgreens, Sherwin-Williams, Cellular Sales (Verizon), Planet Fitness, etc.; Dining options include McDonald's, Taco Bell, Chick-Fil-A, KFC, Wendys', Burger King, Pizza Hut, DQ Grill & Chill, Zaxby's, Hardee's, Subway, Chili's, etc.

HIGHER EDUCATION: Less than 5 miles from **Southern Crescent Technical College - Upson** (a public community college offering various programs with an enrollment of 503 students)

HEALTH CARE: 4 miles from **Upson Regional Medical Center** (a general medical & surgical hospital with 115 beds)

INVESTMENT HIGHLIGHTS

LEASE: Brand New 20-Year Absolute NNN Lease with Attractive 7.00% Rental Escalations Every 5 Years!

TENANT | LEASE GUARANTOR: Panhandle Restaurant Group, LLC (PRG)

Operates a Total of 19 Sonic Drive-In Restaurants, 1 Rib Crib Restaurant, and a Number of Other Restaurants Through Different Partnerships - Lease is Personally Guaranteed by the Operator (Net Worth in Excess of \$28,000,000)!

SEASONED LOCATION: Successfully Open & Operating Since 2005 with Full Drive-Thru!

TRAFFIC COUNTS: Great Drive-By Visibility from US 19 N where <u>Traffic</u> Counts Exceed 23,5400 CPD!

2021 DEMOGRAPHICS: Total Population (5-MI): 19,464 | Average Household Income (3-MI): \$55,605



FINANCIAL ANALYSIS

SUMMARY

TENANT 1112 US-19 North Thomaston, LLC

Panhandle Restaurant Group, LLC (PRG) | **LEASE GUARANTOR**

Mclason, LLC

\$1,909,000 **PURCHASE PRICE**

CAP RATE 5.50%

GROSS LEASABLE AREA ±1,768 SF (Not Including Canopies)

YEAR BUILT 2005

LOT SIZE ±0.824 Acre

EXPENSE REIMBURSEMENT

All Cash or Buyer to obtain new **FINANCING**

financing at Close of Escrow.

This is an Absolute NNN lease.

Tenant is responsible for all expenses.

RENT ROLL

TENANT INFO		LEASE TERMS	RENT SUMMARY		
TENANT NAME	SQ FT	TERM	INCREASE	RENT	ANNUAL INVESTOR RETURN
Panhandle Restaurant Group, LLC (PRG) Mclason, LLC	1,768	Years 1-5: 11/01/21 to 10/31/26	Current	\$105,000	5.50%
		Years 6-10: 11/01/26 to 10/31/31	7.00%	\$112,350	5.89%
		Years 11-15: 11/01/31 to 10/31/36	7.00%	\$120,215	6.30%
		Years 16-20: 11/01/36 to 10/31/41	7.00%	\$128,630	6.74%
					6.11% AVG ANNUAL RETURN
RENEWAL OPTIONS		1st Option: 11/01/41 to 10/31/46	7.00%	\$137,634	
		2nd Option: 11/01/46 to 10/31/51	7.00%	\$147,268	

TENANT OVERVIEW

Started in 1953 from a single location in Shawnee, Oklahoma, Sonic Corp. is the nation's largest drive-in restaurant chain serving approximately 3 million customers every day. The high-quality food and drinks, combined with their one-of-a-kind Carhop delivery service style, position them as the most highly differentiated concept in the quick-service restaurant (QSR) category. Unique, signature menu items are made when someone orders and include premium chicken sandwiches, hamburgers, footlong quarter-pound coneys and six-inch premium beef hot dogs, and breakfast burritos. Likewise, Sonic is famous for freshly made onion rings, Real Ice Cream, Tots, and more than a million drink choices, including the legendary Cherry Limeade, slushes & milkshakes, including ice cream desserts such as sundaes & floats. Customers also enjoy the availability of their full menu all day, as well as drive-thru service and patio dining at many Sonic locations.

Sonic Corp. received top honors as America's "#1 burger quick service restaurant," ranking in the top 5 of all brands in the 2014 Temkin Experience Ratings report.

Sonic Corp. is headquartered in Oklahoma City, Oklahoma.

On December 7, 2018, Inspire Brands, Inc. announced the completion of its \$2.3 billion acquisition of Sonic Corp. In addition to Sonic, Inspire's restaurant portfolio includes Arby's, Buffalo Wild Wings, and Rusty Taco.

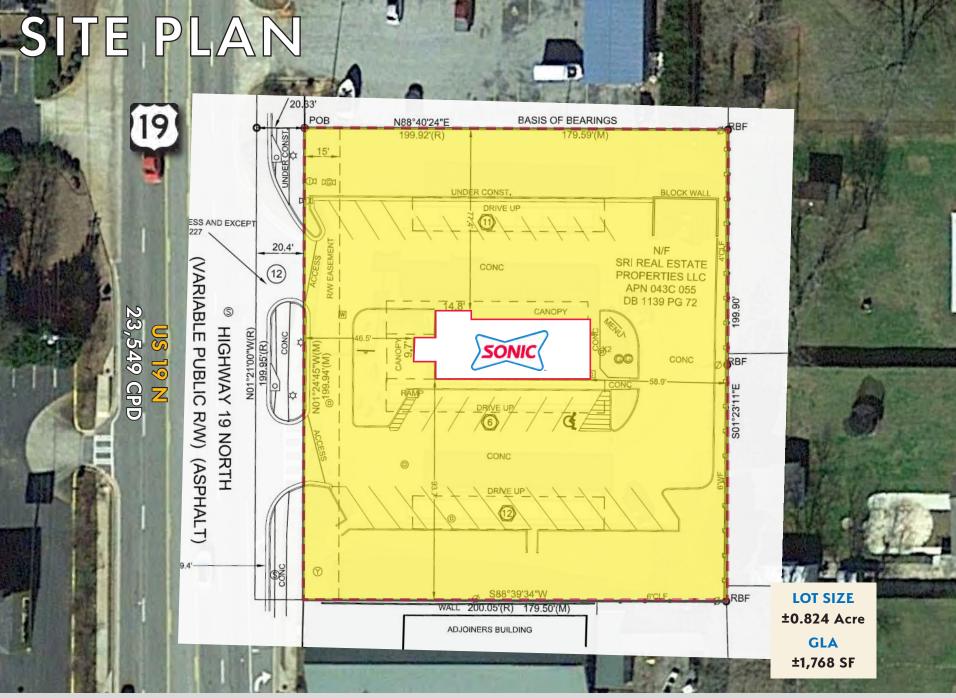
https://www.sonicdrivein.com/

ABOUT THE TENANT/LEASE GUARANTOR

Panhandle Restaurant Group, LLC (PRG) operates a total of 19 Sonic Drive-In restaurants, 1 Rib Crib restaurant, and a number of other restaurants through different partnerships - lease is personally guaranteed by the operator (net worth in excess of \$28,000,000)!

ABOUT THE PARENT COMPANY







SONIC DRIVE-IN | THOMASTON, GEORGIA



SONIC DRIVE-IN | THOMASTON, GEORGIA

LOCATION OVERVIEW



Thomaston is the county seat of Upson County, Georgia. Located along the banks of the Potato Creek in the foothills of the Appalachian Mountains, Thomaston is within 60 miles of three of Georgia's major cities: Atlanta, Macon and Columbus, an area also known as the golden triangle. It is the principal city of and is included in the Thomaston, Georgia Micropolitan Statistical Area, which is included in the Atlanta - Sandy Springs - Gainesville - Alabama Combined Statistical Area.

Upson Regional Medical Center is a full service, DNV Healthcare accredited organization located in Thomaston, Georgia. The 115 bed hospital is 90 minutes south of Atlanta, and approximately halfway between Macon and Columbus. URMC is the second largest employer in

Upson County and an integral part of the economic base for the region.

The Thomaston-Upson County School District holds pre-school to grade twelve, and consists of two elementary schools, a middle school, and a high school.

Southern Crescent Technical College is a public community college with two main campuses in Georgia, one in Griffin and one in Thomaston. SCTC delivers relevant technical education, adult education, and learning opportunities via various instructional modalities at the associate degree, diploma, and certificate levels to promote service, workforce development, and economic development.

Other companies in Thomaston include: **Thomaston Mills** (produces textiles for industrial & consumer use); **Standard Textile** (provider to textiles in the healthcare, hospitality, decorative products, & industrial laundry markets); **Solutions Contract Packaging** (provides formulation & packaging services in the pesticide industry); **Dart Container - Solo Cup Co** (manufactures everyday & party supplies such as plastic cups, paper or plastic plates & bowls.).

2021 DEMOGRAPHICS								
	1-MI	3-MI	5-MI					
Total Population	2,557	11,732	19,464					
Projected Population (2026)	2,652	12,111	20,070					
Daytime Demographics Age 16+	1,559	9,495	16,968					
Population Median Age	37.0	37.8	39.3					
Average Household Income	\$52,837	\$55,605	\$53,950					

CONFIDENTIALITY AGREEMENT

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Commercial Investment Advisors, Inc. and should not be made available to any other person or entity without the written consent of Commercial Investment Advisors, Inc. | CIA Brokerage Company. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Commercial Investment Advisors, Inc. | CIA Brokerage Company has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. Any projections, opinions, assumptions or estimates used in the Marketing Brochures are for example only and do not represent the current or future performance of any property. The information contained in this Marketing Brochure has been obtained from sources we believe to be reliable; however, Commercial Investment Advisors, Inc. I CIA Brokerage Company has not verified, and will not verify, any of the information contained herein, nor has Commercial Investment Advisors, Inc. | CIA Brokerage Company conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. Like all real estate investments, all of these investment carries significant risks. Purchaser and Purchaser's legal and financial advisors must request and carefully review all legal and financial documents related to the properties and tenants. While the tenant's past performance at these locations or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newly-acquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed; the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Purchaser is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Purchaser may be able to negotiate with a potential replacement tenant considering the location of the property, and Purchaser's legal ability to make alternate use of the property. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By accepting this Marketing Brochure you agree to release Commercial Investment Advisors, Inc. | CIA Brokerage Company hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of any property.

FOR MORE INFORMATION:

JUSTIN ZAHN

Vice President O +1 480 718 5555 C +1 402 730 6021 justin@ciadvisor.com

JUSTIN CARLSON

Senior Investment Advisor O +1 480 214 5089 C +1 480 580 8723 jcarlson@ciadvisor.com

REBECCA E. DAVIS

Georgia Designated Broker License # 234538

