# OFFERING MEMORANDUM

Walgreens | Birmingham, AL





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#### Disclaimer

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### TRANSACTION SUMMARY

Purchase Price: \$5,486,726

**Cap Rate:** 5.65%

Annual Rent: \$310,000



### Lease Summary

Tenant: Walgreens

Lease Type: Absolute NNN

Guarantor: Corporate

Landlord Responsibilities: None

Remaining Term: 11.4 Years

Options to Renew: 10, 5 Year Options

Rent Increases: None

### **Property Specifications**

Location: 668 Lomb Ave,

Birmingham, AL

Building Size: 13,386 SF

Land Size: 2.0 Acres

Year Built: 2002

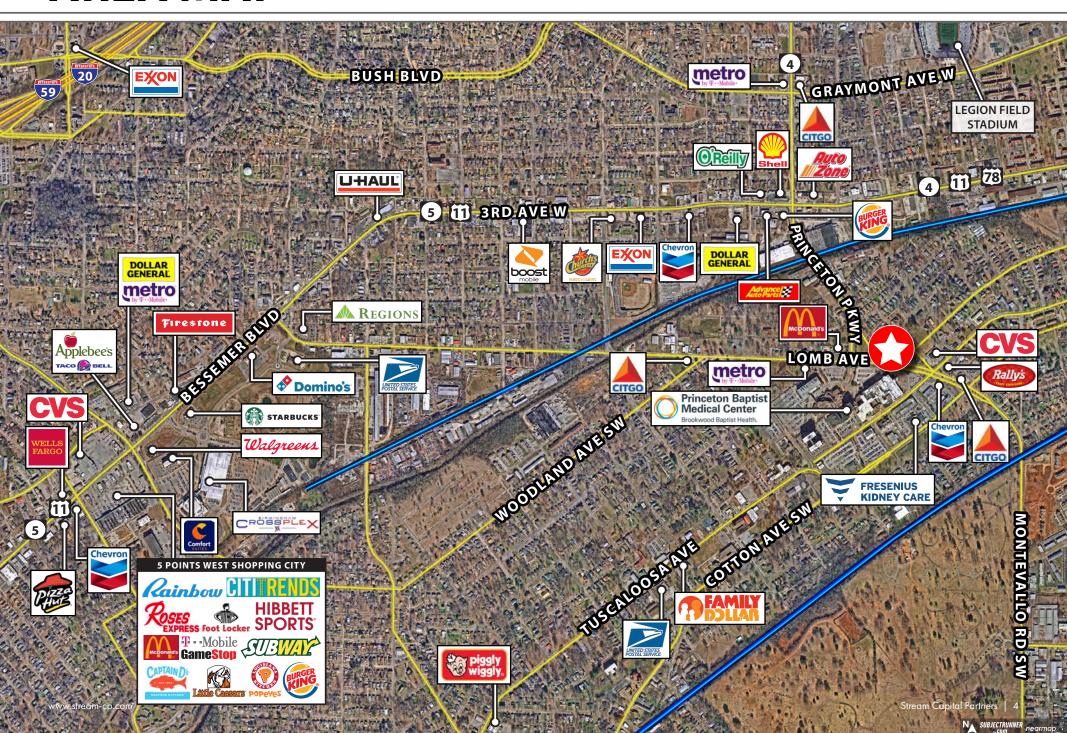


## Investment Highlights

- Absolute NNN lease zero landlord responsibilities
- New long term lease extension proving it's a profitable location
- Proven store with 20 years of historical occupancy + high Rx sales
- Located in a strong medical corridor across the street from 505bed Princeton Baptist Medical Center
- Dense location with over 172,000 residents in a 5-mile radius

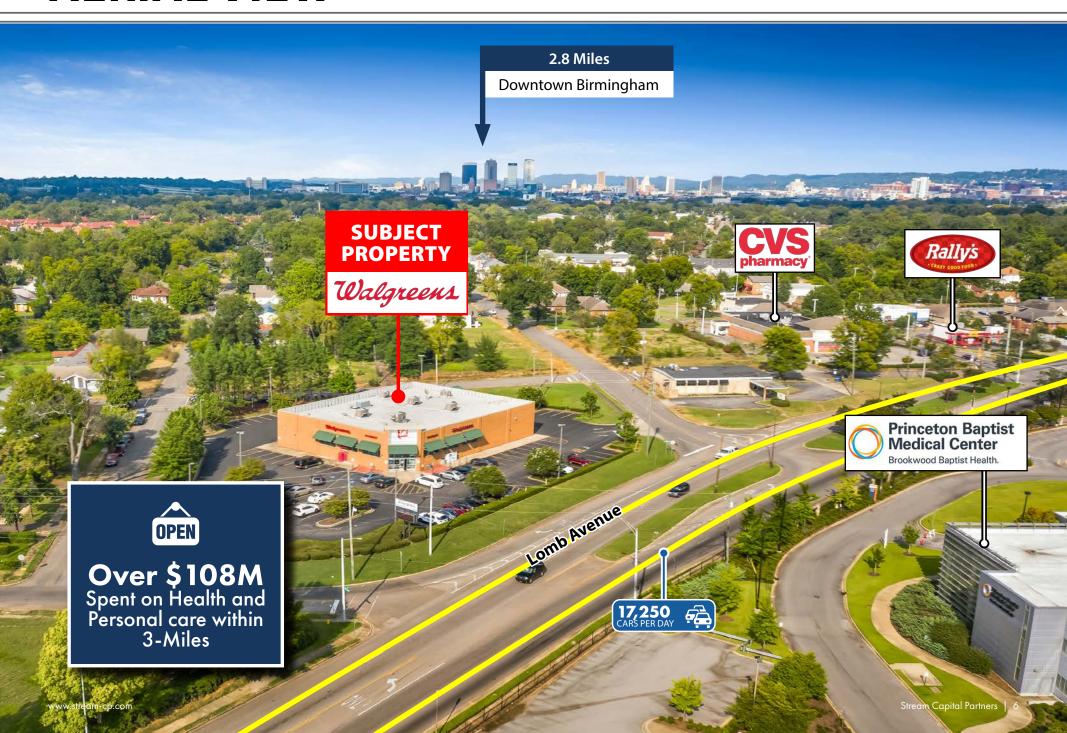
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# **AREA MAP**



# **AREA MAP**











# **BUILDING PHOTOS**

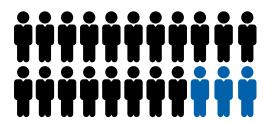








## **BIRMINGHAM SNAPSHOT**



1.15<sup>+</sup> Million

Birmingham MSA Total Population. Birmingham is the most-populous city in the state of Alabama

Birmingham, Alabama is a top 50 MSA and has been experiencing strong growth in recent years; with close to \$1B in proposed or current projects in downtown alone and thriving suburbs.

Birmingham ranks as one of the **most important business centers** in the Southeastern United States and is also one of the largest banking centers in the Country. Birmingham serves as home to two major banks: Fortune 500 Company, Regions Financial Corporation, and BBVA Compass.





Birmingham is within a two-day drive to nearly 80% of the U.S. Population

### Strong, Diversified Economy

The Birmingham area serves as headquarters to one Fortune 500 company and two Fortune 1000 companies, as well as many thriving tech startups. Additional major area employers include St. Vincent's Hospital, Children's of Alabama, Honda Manufacturing, Brookwood Baptist Health, AT&T, Mercedes-Benz, and Blue Cross-Blue Shield.















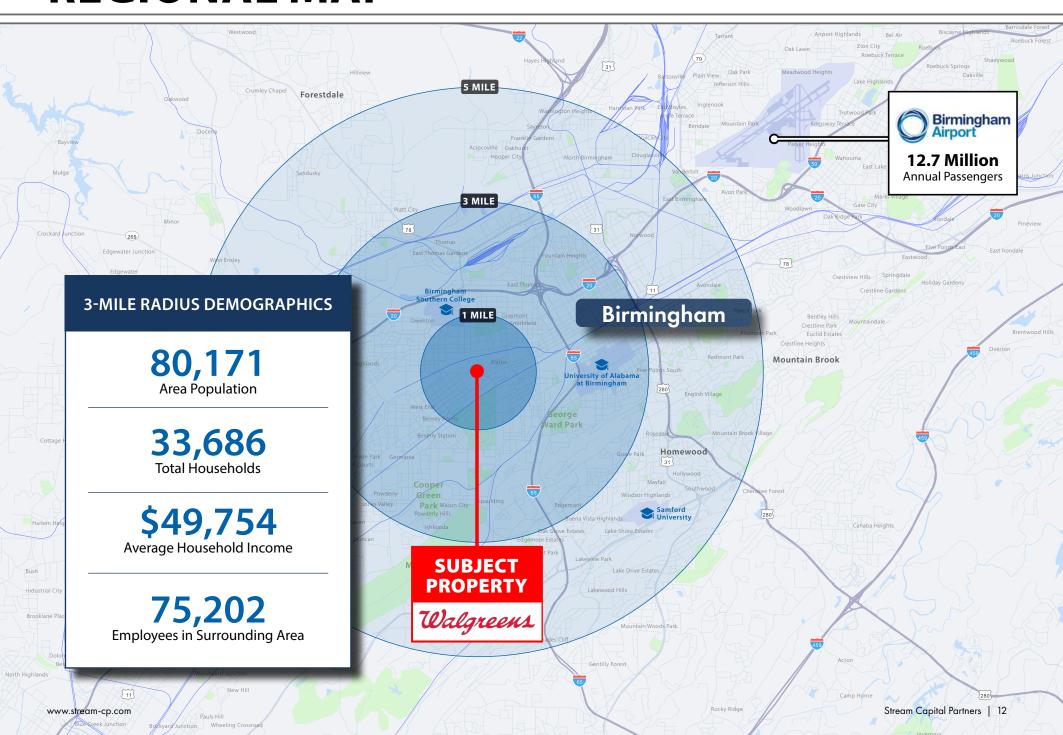




Birmingham is home to the **University of Alabama** at Birmingham (UAB), one of the most highly acclaimed medical schools in the country, that is home to over 17,000 students and 23,000 staff members. Higher education generates an economic impact of more than \$1 billion annually. Healthcare in Birmingham includes the largest health care cluster in Alabama with more than 59,000 health care workers, 75 health care companies, and 1,600 active clinical research trials.

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# **REGIONAL MAP**



## **TENANT SUMMARY**

Walgreens, one of the nation's largest drugstore chains, is included in the Retail Pharmacy USA Division of Walgreens Boots Alliance, Inc. (NASDAQ: WBA), the first global pharmacy-led, health and wellbeing enterprise. Approximately 8 million customers interact with Walgreens in stores and online each day, using the most convenient, multichannel access to consumer goods and services and trusted, cost-effective pharmacy, health and wellness services and advice.

As of August 31, 2018, Walgreens operates 9,560 drugstores with a presence in all 50 states, the District of Columbia, Puerto Rico, and the U.S. Virgin Islands, along with its omnichannel business, Walgreens.com. Approximately 400 Walgreens stores offer Healthcare Clinic or other provider retail clinic services.

With its brand as a foundation, Walgreens is building its business in four areas: pharmacy, front end, health care services, and consumer services. These areas are being enabled through partnerships, new store layouts and product assortments, new approaches to pricing and promotion to unlock value and by helping team members better serve customers by eliminating unproductive work and putting more decisions in their hands.



### 1.1 Billion

Number of prescriptions & immunizations filled in 2018

> 240,000 Total number of **Walgreens Employees**

> 85,000 Number of healthcare service providers

**78%** Of U.S. population lives within five miles of a store

> 88 Million **Balance Rewards** active members

9,560 Number of stores in U.S., Puerto Rico & Virgin Islands



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