## **TACO BUENO**

#### **EXCLUSIVE NET-LEASE OFFERING**

# OFFERING MEMORANDUM

Taco Bueno

TBUENO,

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## **Confidentiality and Disclaimer**



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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newlyacquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed: the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

# Investment Highlights PRICE: \$2,722,689 | CAP: 5.95% | RENT: \$162,000



#### About the Investment

- ✓ Long Term, 20-Year Triple-Net Lease | Over 18.5 Years Remaining
- ✓ Triple Net (NNN) Lease with Zero Landlord Responsibilities
- ✓ Attractive Rental Increases of 5.0% Annually Beginning in Year 6
- ✓ Four, Five-Year Tenant Renewal Option Periods

#### **About the Location**

- ✓ Dense Retail Corridor | Target, Kroger, Academy Sports, Discount Tire, Hobby Lobby, Red Robin, Nissan, Five Below, Chili's Starbucks any many others
- ✓ New Development in the Area
- ✓ Freestanding Property | Benefits from Excellent Frontage along Interstate 30 (Frontage Road)
- ✓ Robust Population | Over 73,000 Residents within a Five-Mile Radius
- ✓ Affluent Population Boasting an Average Household Income of \$81,000 within a Three-Mile Radius
- ✓ Strong Student Population | Over 3,100 Students Attend Classes within a Five-Mile Radius of the Property
- ✓ Positive Real Estate Fundamentals | Less Than 30 Miele from Little Rock, Arkansas

#### About the Tenant / Brand

- ✓ LR Bueno, LLC is an Arkansas-Based Franchisee | 4-Units Total | Long Time QSR Operator with Significant Investment into Operating Business
- ✓ Strong Track Record With Proven Operational Expertise
- ✓ Taco Bueno is a Popular Brand in Texas, Oklahoma, Arkansas, and Kansas | More than 145 Locations Across the Region





## Financial Analysis PRICE: \$2,722,689 | CAP: 5.95% | RENT: \$162,000



PRO	RENT SCHEDULE				
Property	Taco Bueno	Lease Year(s)	Annual Rent	Monthly Rent	Rent Escalation (%)
Property Address	20742 I-30 North	Year 2	\$162,000	\$13,500	-
City, State, ZIP	Benton, AR 72019	Year 3	\$162,000	\$13,500	-
Estimated Building Size	2,456	Year 4	\$162,000	\$13,500	-
Lot Size	+/- 1.34 Acres	Year 5	\$162,000	\$13,500	-
Type of Ownership	Fee Simple	Year 6	\$170,100	\$14,175	5.00%
	Year 7	\$170,100	\$14,175	_	
Purchase Price	\$2,722,689	Year 8	\$170,100	\$14,175	_
CAP Rate	5.95%	Year 9	\$170,100	\$14,175	-
Annual Rent	\$162,000	Year 10	\$170,100	\$14,175	
LEASE SUMMARY		Year 11	\$178,605	\$14,884	5.00%
Property Type	Net Lease Quick Service Restaurant				
Tenant / Guarantor	LR Bueno, LLC (4-units) & Personal Guaranty	Year 12	\$178,605	\$14,884	-
Original Lease Term	20 Years	Year 13	\$178,605	\$14,884	-
Lease Commencement	May 1, 2020	Year 14	\$178,605	\$14,884	-
Lease Expiration	April 30, 2040	Year 15	\$178,605	\$14,884	-
Lease Term Remaining	18.6 Years	Year 16	\$187,535	\$15,628	5.00%
Lease Type	Triple-Net (NNN)	Year 17	\$187,535	\$15,628	-
Roof & Structure	Tenant Responsible	Year 18	\$187,535	\$15,628	-
Rental Increases	5.0% every Five Years	Year 19	\$187,535	\$15,628	-
Options to Renew	Four, Five-Year Options	Year 20	\$187,535	\$15,628	-

# Concept Overview



In 1967, Taco Bueno opened their doors in Abilene, TX to share fresh, authentic Mexican food. Now, almost 52 years later, while the other guys have turned to packaged and processed foods, they have stayed true to their roots by crafting authentic recipes in each of their kitchens. They do things the Bueno way, and you're sure to taste the difference. Taco Bueno is committed to providing an authentic, better-tasting Tex-Mex experience through made-fresh-daily preparations, hand-selected ingredients and genuine friendly hospitality. Founded in 1967 in Abilene, TX, Taco Bueno is a privately held company that operates nearly 120 restaurants throughout the American South and Southwest – including Kansas, Oklahoma, Arkansas and Texas.



#### Why Bueno is Better



#### **Real Ingredients**

You can pronounce all of our ingredients. Ground beef, grilled chicken, ripe tomatoes, fresh cilantro – is your mouth watering yet?

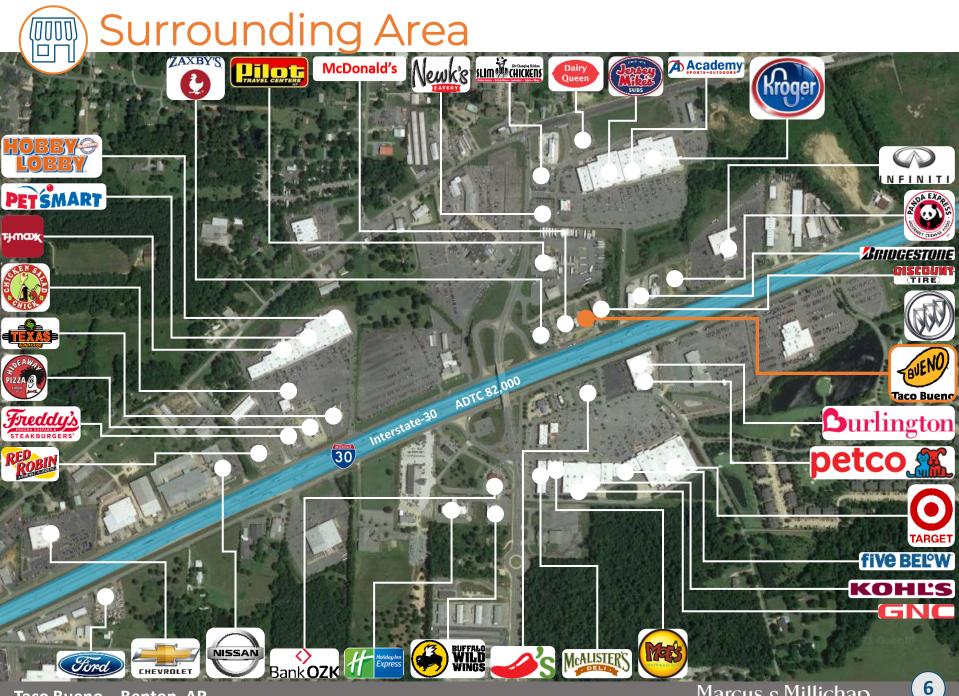
# Teco Bueno"

#### **Your Way**

You should love the food you eat. Create your own Bueno by customizing your order any way you'd like or layer the flavors yourself at our fresh salsa bar.

Taco Bueno – Benton, AR

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Taco Bueno – Benton, AR

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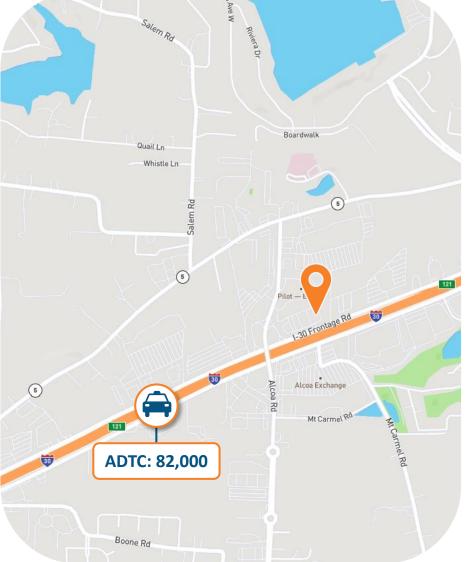
# Property Address: 20742 I-30, Benton, AR 72019

The subject Taco Bueno benefits from being well-positioned in an urban infill consisting of national and local tenants, shopping centers, and schools within close proximity to this property. Major national tenants in the immediate area include Target, Kroger, Academy Sports, Discount Tire, Hobby Lobby, Red Robin, Nissan, Five Below, Chili's Starbucks any many others. The subject property benefits from its close proximity to several schools, including Bryant High School and Bryant Middle School. These school are less than five miles from the subject property and serve an excess of 3,100 students.

The property is located on Interstate 30, which experiences an average daily traffic counts of more than 82,000 vehicles. Interstate 30 is the main thoroughfare for drivers traveling through Arkansas and Texas. Just southwest of the subject property, Interstate 30 (Frontage Road) intersects with Alcoa Road. This intersection attracts over 17,100 vehicles per day.

Benton is a city in and the county seat of Saline County, Arkansas, United States and a suburb of Little Rock. It was established in 1837. At the 2010 census, the city had a population of 30,681. In 2019 the population was estimated at 36,820. It is part of the Little Rock-North Little Rock-Conway Metropolitan Statistical Area. The city of Benton, first settled in 1833 and named after Missouri Senator Thomas Hart Benton, was formally chartered in 1836 when Arkansas became a state. Located halfway between Little Rock and Hot Springs along I-30, Benton makes a perfect home base for those wanting to visit both communities while partaking of Benton's charms as well. The discovery of bauxite ore, the source ore for aluminum, is the reason this area of Saline County was settled. As of May 2021, there were 145M people employed within the state of Arkansas, this figure represents a 8.45% increase over May 2020. The economy of Benton, AR employs 17.3k people. The largest industries in Benton, AR are Health Care & Social Assistance (3,749 people), Retail Trade (2,381 people), and Manufacturing (1,363 people), and the highest paying industries are Wholesale Trade (\$58,559), Information (\$56,891), and Professional, Scientific, & Technical Services (\$50,802).











Taco Bueno – Benton, AR

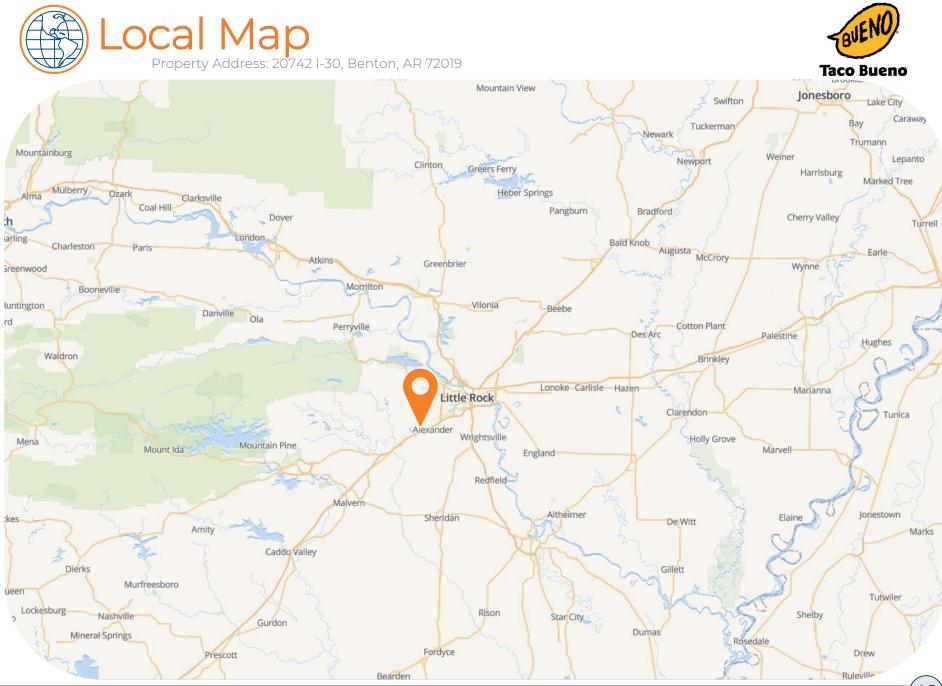


# Surrounding Area Photos





Taco Bueno – Benton, AR



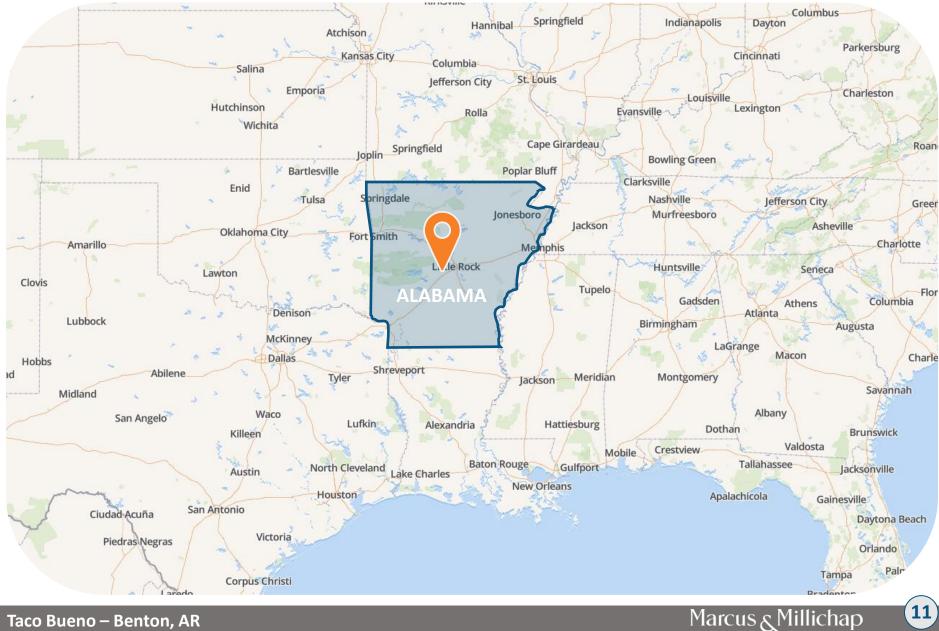
Taco Bueno – Benton, AR

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## Regional Map

Property Address: : 20742 I-30, Benton, AR 72019





Taco Bueno – Benton, AR

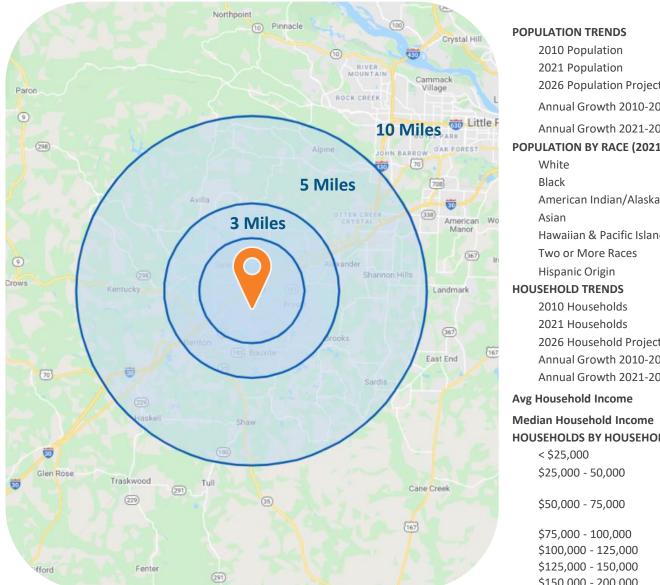


## Demographics

Property Address: 20742 I-30, Benton, AR 72019



3 Miles 5 Miles 10 Miles



OPULATION TRENDS						
2010 Population	30,330	57,037	105,237			
2021 Population	37,349	69,303	122,786			
2026 Population Projection	39,718	73,571	128,824			
Annual Growth 2010-2021	2.10%	2.00%	1.50%			
Annual Growth 2021-2026	1.30%	1.20%	1.00%			
<b>DPULATION BY RACE (2021)</b>						
White	32,112	60,084	99,222			
Black	3,661	6,572	18,830			
American Indian/Alaskan Native	204	427	818			
Asian	788	1,095	1,780			
Hawaiian & Pacific Islander	41	51	102			
Two or More Races	542	1,074	2,035			
Hispanic Origin	2,192	4,130	8,307			
OUSEHOLD TRENDS						
2010 Households	11,845	22,068	40,457			
2021 Households	14,486	26,706	47,176			
2026 Household Projection	15,387	28,328	49,465			
Annual Growth 2010-2021	1.80%	1.60%	1.30%			
Annual Growth 2021-2026	1.20%	1.20%	1.00%			
g Household Income	\$81,868	\$81,526	\$76,784			
edian Household Income	\$65,165	\$66,448	\$62,282			
OUSEHOLDS BY HOUSEHOLD INCO	ME (2021)					
< \$25,000	2,352	4,511	8,354			
\$25,000 - 50,000	2,974	5,384	10,465			
\$50,000 - 75,000	2,926	5,117	9,467			
\$75,000 - 100,000	1,726	3,369	5,967			
\$100,000 - 125,000	2,006	3,794	5,944			
\$125,000 - 150,000	806	1,559	2,520			
\$150,000 - 200,000	1,162	2,017	3,059			
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Taco Bueno – Benton, AR



## Taco Bueno

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Jody McKibben Broker of Record Marcus & Millichap License: 0482860

