## **TACO BUENO**

#### **EXCLUSIVE NET-LEASE OFFERING**

Taco Bilon

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Taco Bueno

# OFFERING VIENORANDUM

# **Confidentiality and Disclaimer**



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Like all real estate investments, this investment carries significant risks. Buyer and Buyer's legal and financial advisors must request and carefully review all legal and financial documents related to the property and tenant. While the tenant's past performance at this or other locations is an important consideration, it is not a guarantee of future success. Similarly, the lease rate for some properties, including newly-constructed facilities or newlyacquired locations, may be set based on a tenant's projected sales with little or no record of actual performance, or comparable rents for the area. Returns are not guaranteed: the tenant and any guarantors may fail to pay the lease rent or property taxes, or may fail to comply with other material terms of the lease; cash flow may be interrupted in part or in whole due to market, economic, environmental or other conditions. Regardless of tenant history and lease guarantees, Buyer is responsible for conducting his/her own investigation of all matters affecting the intrinsic value of the property and the value of any long-term lease, including the likelihood of locating a replacement tenant if the current tenant should default or abandon the property, and the lease terms that Buyer may be able to negotiate with a potential replacement tenant considering the location of the property, and Buyer's legal ability to make alternate use of the property.

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ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

# PRICE: \$1,310,924 | CAP: 5.95% | RENT: \$78,000



#### About the Investment

- ✓ Long Term, 20-Year Triple-Net Lease | Over 18.5 Years Remaining
- ✓ Triple Net (NNN) Lease with Zero Landlord Responsibilities
- ✓ Attractive Rental Increases of 5.0% Annually Beginning in Year 6
- ✓ Four, Five-Year Tenant Renewal Option Periods

#### **About the Location**

- ✓ Dense Retail Corridor | Walgreens, Dollar General, Kroger, Starbucks, Pizza Hut, Dominos, Arby's, Wendy's, Zaxby's, Chick-fil-A, and Many More
- ✓ Strong Traffic Counts | Carnahan Drive and Club Manor Drive | 7,500 and 5,800 Vehicles Per Day | Maumelle Boulevard | 24,500 Vehicles Per Day
- ✓ Less Than Two Miles From Pine Forest Elementary School, Maumelle Middle School, and Maumelle High School | Over 2,100 Total Students Enrolled
- $\checkmark$  Less Than Twenty Miles From Bill and Hillary Clinton International Airport

#### About the Tenant / Brand

- ✓ LR Bueno, LLC is an Arkansas-Based Franchisee | 4-Units Total | Long Time QSR Operator with Significant Investment into Operating Business
- ✓ Strong Track Record With Proven Operational Expertise
- ✓ Taco Bueno is a Popular Brand in Texas, Oklahoma, Arkansas, and Kansas | More than 145 Locations Across the Region





### Financial Analysis PRICE: \$1,310,924 | CAP: 5.95% | RENT: \$78,000



PR	OPERTY DESCRIPTION	RENT SCHEDULE			
Property	Taco Bueno	Lease Year(s)	Annual Rent	Monthly Rent	Rent Escalation (%)
Property Address	103 Savannah Drive	Year 2	\$78,000	\$6,500	-
City, State, ZIP	Maumelle, AR 72113	Year 3	\$78,000	\$6,500	-
Estimated Building Size	2,538	Year 4	\$78,000	\$6,500	-
Lot Size	+/- 1.34 Acres	Year 5	\$78,000	\$6,500	-
Type of Ownership	Fee Simple	Year 6	\$81,900	\$6,825	5.00%
	Year 7	\$81,900	\$6,825	_	
Purchase Price	\$1,310,924	Year 8	\$81,900	\$6,825	
CAP Rate	5.95%	Year 9	\$81,900	\$6,825	
Annual Rent	\$78,000	Year 10	\$81,900	\$6,825	
	LEASE SUMMARY	Year 11	\$85,995	\$7,166	5.00%
Property Type	Net Lease Quick Service Restaurant	Year 12	\$85,995	\$7,166	
Tenant / Guarantor	LR Bueno, LLC (4-units) & Personal Guaranty		· · ·		
Original Lease Term	20 Years	Year 13	\$85,995	\$7,166	-
Lease Commencement May 1, 2020		Year 14	\$85,995	\$7,166	-
Lease Expiration	April 30, 2040	Year 15	\$85,995	\$7,166	-
Lease Term Remaining 18.6 Yea		Year 16	\$90,295	\$7,525	5.00%
Lease Type Triple-Net (		Year 17	\$90,295	\$7,525	-
Roof & Structure	Tenant Responsible	Year 18	\$90,295	\$7,525	-
Rental Increases	5.0% every Five Years	Year 19	\$90,295	\$7,525	-
Options to Renew	Four, Five-Year Options	Year 20	\$90,295	\$7,525	-

# Concept Overview



In 1967, Taco Bueno opened their doors in Abilene, TX to share fresh, authentic Mexican food. Now, almost 52 years later, while the other guys have turned to packaged and processed foods, they have stayed true to their roots by crafting authentic recipes in each of their kitchens. They do things the Bueno way, and you're sure to taste the difference. Taco Bueno is committed to providing an authentic, better-tasting Tex-Mex experience through made-fresh-daily preparations, hand-selected ingredients and genuine friendly hospitality. Founded in 1967 in Abilene, TX, Taco Bueno is a privately held company that operates nearly 120 restaurants throughout the American South and Southwest – including Kansas, Oklahoma, Arkansas and Texas.



#### Why Bueno is Better



#### **Real Ingredients**

You can pronounce all of our ingredients. Ground beef, grilled chicken, ripe tomatoes, fresh cilantro – is your mouth watering yet?



#### Your Way

You should love the food you eat. Create your own Bueno by customizing your order any way you'd like or layer the flavors yourself at our fresh salsa bar.

Taco Bueno – Maumelle, AR

#### Marcus & Millichap

Surrounding Area 



Taco Bueno – Maumelle, AR

# Location Overview

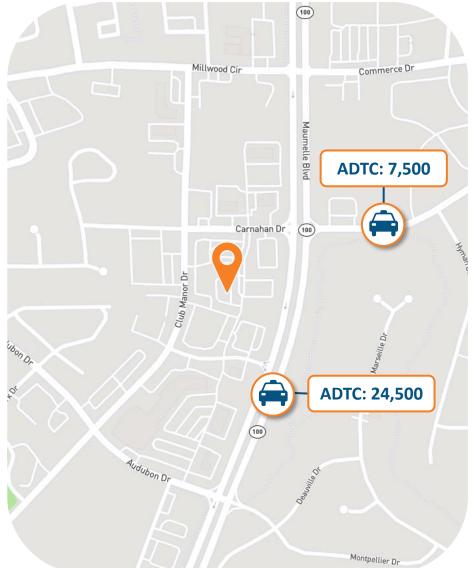
Property Address: 103 Savannah Drive, Maumelle, AR 72113

The property is located just after the intersection of Carnahan Drive and Club Manor Drive which experience average daily traffic counts of 7,500 and 5,800 Vehicles. Maumelle Boulevard intersects with Carnahan Drive nearby and brings an additional 24,500 vehicles into the immediate area on average daily. There are more than 25,000 individuals living within a 3-mile radius of the subject property and more than 43,000 individuals living within a 5-mile radius of the subject property. The property lies within an affluent suburban area with average household income exceeding \$78,000 within a 1-mile radius.

The subject Taco Bueno benefits from being well-positioned in an urban infill consisting of national and local tenants, shopping centers, and schools within close proximity to this property. Major National Tenant include Major national tenants in the immediate area include Walgreens, Dollar General, Kroger, Starbucks, Pizza Hut, Dominos, Arby's, Wendy's, Zaxby's, Chick-fil-A, and many more. The property is also located within a 2-mile radius of Pine Forest Elementary School, Maumelle Middle School, and Maumelle High School which feature a combined total enrollment of over 2,100 students. Lake Maumelle, a man-made lake covering 8,900 acres is a popular local recreational destination for sport fishing and boating and is located 20 miles east of the property. Additionally, Bill and Hillary Clinton International Airport is located less than 20 miles from the subject Taco Bueno.

Maumelle is a city in Pulaski County, Arkansas. The city is located northwest of Little Rock, bordering the opposite shore of the Arkansas River and is part of the Little Rock metropolitan area. The Little Rock metropolitan area is the most populous metro area in the state of Arkansas. Located at the convergence of Arkansas's other geographic regions, the region's central location make it an important population, economic, education, and political center in Arkansas and the Southern United States. Little Rock is the state's capital, and the city is also home to two Fortune 500 Companies, Arkansas Children's Hospital, and University of Arkansas for Medical Sciences.











Taco Bueno – Maumelle, AR

# Surrounding Area Photos

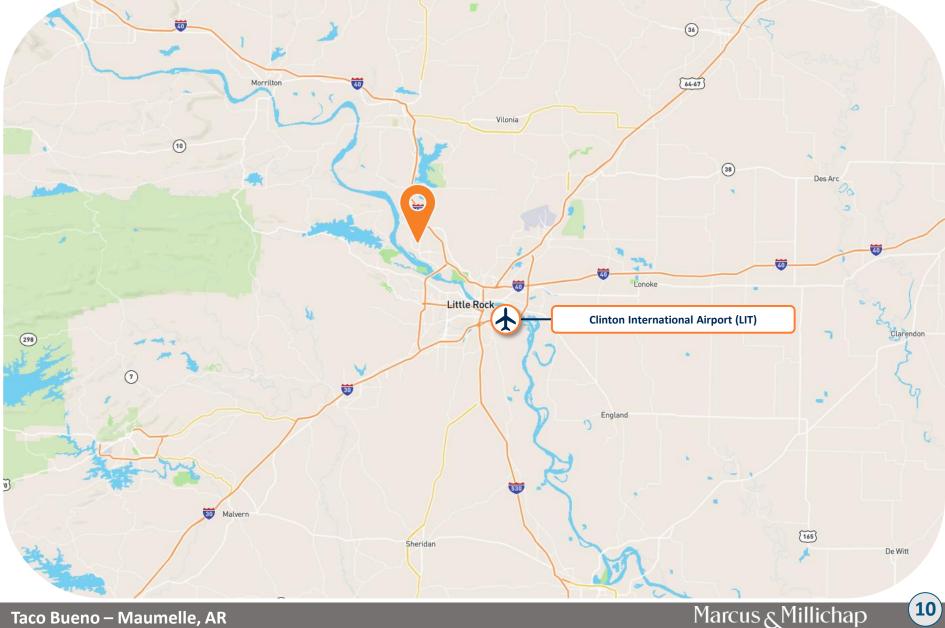




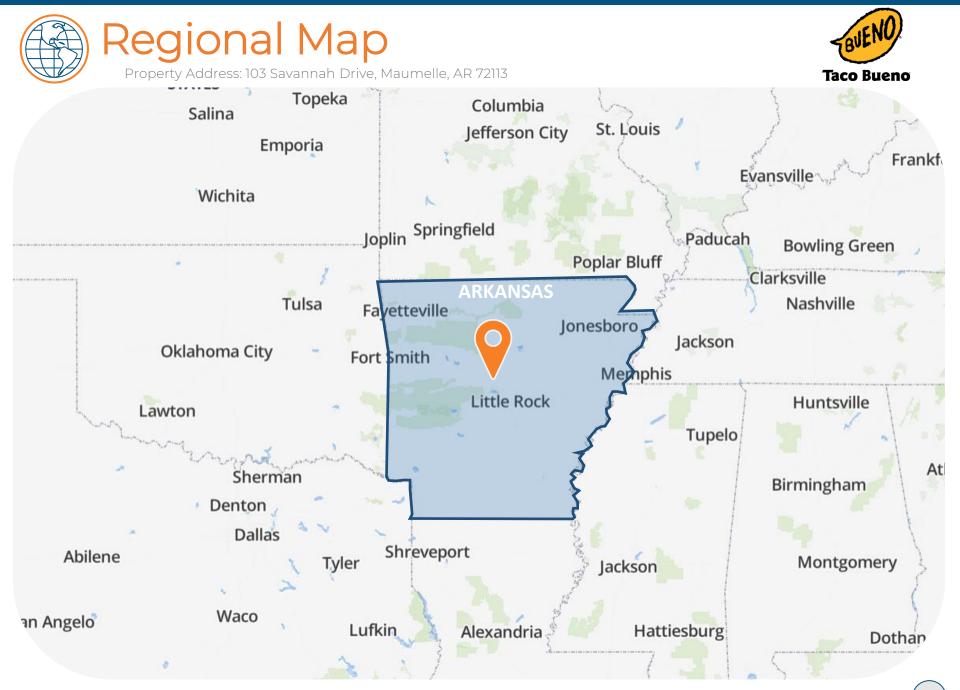
Taco Bueno – Maumelle, AR







Taco Bueno – Maumelle, AR



Taco Bueno – Maumelle, AR

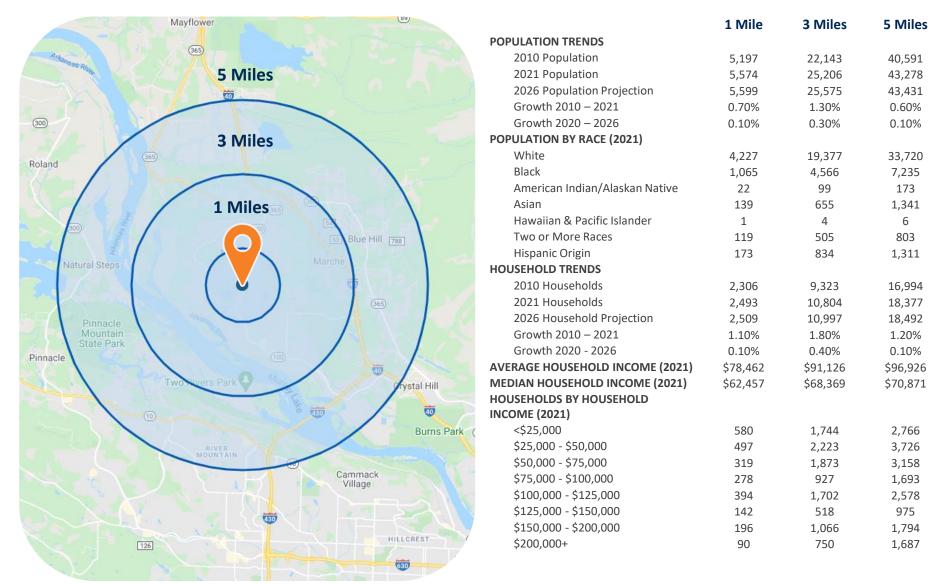
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## Demographics

Property Address: 103 Savannah Drive, Maumelle, AR 72113



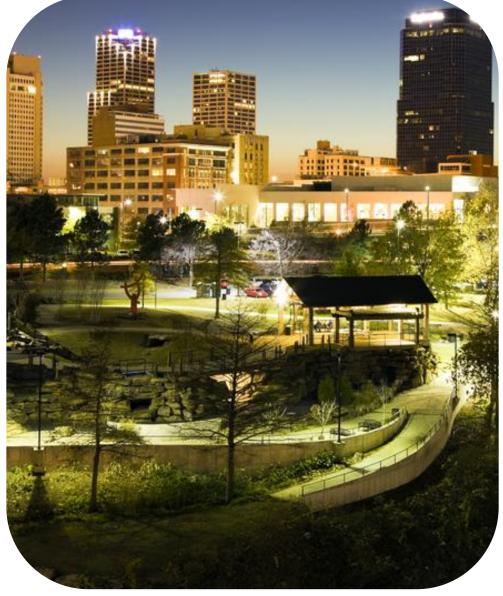






## Market Overview

City: Maumelle | County: Pulaski | State: Arkansas





#### Little Rock

The Little Rock area is the central hub of Arkansas' economy. Central Arkansas has enjoyed significant economic and population growth in recent history, and the Little Rock area continues to grow, gaining more and more impressive national ratings in economy, commerce, and industry. Little Rock has recently made Kiplinger's "10 Great Places to Live," Gallup's "America's Happiest Cities," Moody's "Most Diverse Economy in the Nation," Forbes "Top 200 Best Places for Business and Careers, as well as Kiplinger's "Best Value City" feature. According the City's website, Little Rock and the Central Arkansas area have seen over \$2.5 billion in economic development since 1994. This growth has been both characterized and facilitated by an increasingly active private sector and a highly dedicated Regional Chamber of Commerce. Strong economic growth in Central Arkansas has also driven new commercial and residential real estate development trends. In 2015, Little Rock saw significant commercial real estate development, exemplified by new retail and industrial areas. Even more significant commercial growth has appeared in the past few years. Shoppers from all over the state now go to Little Rock to visit the Outlets at Little Rock, the Bass Pro Shop, stores and restaurants at Shackleford Crossing, and the new Dave and Buster's sports bar and arcade.

Major industry has also been increasingly active in Central Arkansas. Aviation, for instance, has been and continues to be a dynamic industry in the Little Rock area. Little Rock is home to the facilities of companies such as Dassault Falcon Jet, Raytheon, and Central Flying Service that contribute greatly to the economy and provide tons of jobs. Biotechnology is also an emerging industry in Central Arkansas.

Aside from the growing commercial and industrial sectors, real estate development in Central Arkansas has been impressive. The area has seen "years of steady appreciation in commercial real estate values," and this appreciation is expected to continue as more and more real estate is demanded for business and industrial growth.



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AR Broker of Record Anne Williams Marcus & Millichap 5100 Poplar Ave., Ste. 2505 Memphis, TN 38136 P: (901) 620-3622 License: PB00066390

