## **TACO BUENO**

#### **EXCLUSIVE NET-LEASE OFFERING**

# OFFERING VIENORANDUM

Taco Bueno

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## **Confidentiality and Disclaimer**



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# PRICE: \$1,936,134 | CAP: 5.95% | RENT: \$115,200



#### About the Investment

- ✓ Long Term, 20-Year Triple-Net Lease | Over 18.5 Years Remaining
- ✓ Triple Net (NNN) Lease with Zero Landlord Responsibilities
- ✓ Attractive Rental Increases of 5.0% Annually Beginning in Year 6
- ✓ Four, Five-Year Tenant Renewal Option Periods

#### **About the Location**

- ✓ Dense Retail Corridor | McDonald's, Taco Bell, Starbucks, Burger King, Sonic Drive-in, Dollar General, Hardee's, and Various Others
- ✓ Central Location | Located on Dave Ward Drive and Less Than 2 Miles From Interstate-40 Entrance Ramp | Drivers Traveling to Little Rock via U.S. 40 | 35-Minute Drive to Little Rock
- ✓ Strong University Presence Nearby | University of Central Arkansas, Hendrix College
- ✓ Strong Traffic Counts | Dave Ward Drive: 32,500 Vehicles | South Donaghey Avenue: 20,900 Vehicles

#### About the Tenant / Brand

- ✓ LR Bueno, LLC is an Arkansas-Based Franchisee | 4-Units Total | Long Time QSR Operator with Significant Investment into Operating Business
- ✓ Strong Track Record With Proven Operational Expertise
- ✓ Taco Bueno is a Popular Brand in Texas, Oklahoma, Arkansas, and Kansas | More than 145 Locations Across the Region





### Financial Analysis PRICE: \$1,936,134 | CAP: 5.95% | RENT: \$115,200



PRO	RENT SCHEDULE				
Property	Taco Bueno	Lease Year(s)	Annual Rent	Monthly Rent	Rent Escalation (%)
Property Address	1155 Dave Ward Drive	Year 2	\$115,200	\$9,600	-
City, State, ZIP	Conway, AR 72034	Year 3	\$115,200	\$9,600	-
Estimated Building Size	2,362	Year 4	\$115,200	\$9,600	-
Lot Size	+/- 0.74 Acres	Year 5	\$115,200	\$9,600	-
Type of Ownership Fee Simp		Year 6	\$120,960	\$10,080	5.00%
	Year 7	\$120,960	\$10,080	-	
Purchase Price	\$1,936,134	Year 8	\$120,960	\$10,080	_
CAP Rate	5.95%	Year 9	\$120,960	\$10,080	_
Annual Rent	\$115,200	Year 10	\$120,960	\$10,080	
	LEASE SUMMARY	Year 11	\$127,008	\$10,584	5.00%
Property Type	Net Lease Quick Service Restaurant	Year 12	\$127,008	\$10,584	-
Tenant / Guarantor	LR Bueno, LLC (4-units) & Personal Guaranty			· · ·	
Original Lease Term	20 Years	Year 13	\$127,008	\$10,584	-
Lease Commencement	May 1, 2020	Year 14	\$127,008	\$10,584	-
Lease Expiration	April 30, 2040	Year 15	\$127,008	\$10,584	-
Lease Term Remaining	18.6 Years	Year 16	\$133,358	\$11,113	5.00%
Lease Type	Triple-Net (NNN)	Year 17	\$133,358	\$11,113	-
Roof & Structure	Tenant Responsible	Year 18	\$133,358	\$11,113	-
Rental Increases	5.0% every Five Years	Year 19	\$133,358	\$11,113	-
Options to Renew	Four, Five-Year Options	Year 20	\$133,358	\$11,113	-

## Concept Overview



In 1967, Taco Bueno opened their doors in Abilene, TX to share fresh, authentic Mexican food. Now, almost 52 years later, while the other guys have turned to packaged and processed foods, they have stayed true to their roots by crafting authentic recipes in each of their kitchens. They do things the Bueno way, and you're sure to taste the difference. Taco Bueno is committed to providing an authentic, better-tasting Tex-Mex experience through made-fresh-daily preparations, hand-selected ingredients and genuine friendly hospitality. Founded in 1967 in Abilene, TX, Taco Bueno is a privately held company that operates nearly 120 restaurants throughout the American South and Southwest – including Kansas, Oklahoma, Arkansas and Texas.



#### Why Bueno is Better



#### **Real Ingredients**

You can pronounce all of our ingredients. Ground beef, grilled chicken, ripe tomatoes, fresh cilantro – is your mouth watering yet? Teco Bueno"

#### Your Way

You should love the food you eat. Create your own Bueno by customizing your order any way you'd like or layer the flavors yourself at our fresh salsa bar.

Taco Bueno – Conway, AR

### Marcus & Millichap





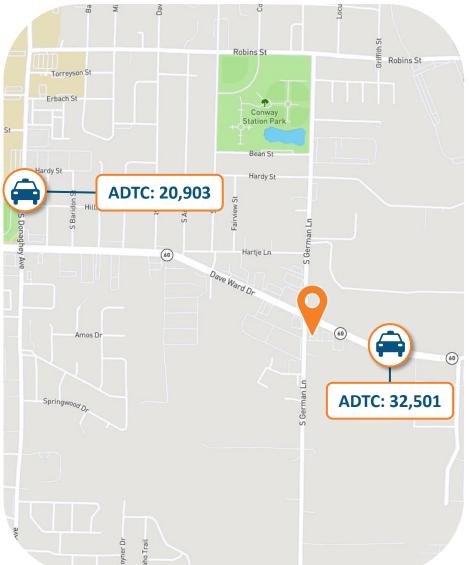
## Location Overview

Property Address: 1155 Dave Ward Drive, Conway, AR 72034

The subject Taco Bueno benefits from being well-positioned on Dave Ward Drive, which experiences average daily traffic counts of approximately 32,500 vehicles daily. Dave Ward Drive intersects with South Donaghey Avenue, which leads to the University of Central Arkansas and brings in an additional 20,903 cars daily. Just east of the subject property, Dave Ward Drive intersects with South Harkrider Street, which experiences 10,631 vehicles daily, and runs into Conway's main town.

The subject property benefits from being well-positioned in a main pipeline filled with nationally-recognized tenants, local tenants, and shopping centers. Major national tenants in the immediate area include McDonald's, Taco Bell, Burger King, Sonic Drive-in, Starbucks, Dollar General, and Gulf, among various others. The subject property also benefits from being just under a mile away from the University of Central Arkansas, which enrolls just under 12,000 students annually. The University also employs over 1,500 citizens as well. The Carl Stuart Middle and Marguerite Vann Elementary Schools are just west of the University and enroll just under 1,200 students combined.

The city of Conway is the county seat of Faulkner County and sits roughly 35 miles outside Little Rock. U.S. Interstate 40 runs through the east side of the city, through which 46,000 vehicles pass daily. This is the main route to Little Rock, and one of the most heavily traveled U.S. Interstates in the state of Arkansas. Conway's unemployment rate is currently 4.2%, 1.8% below the 6% national average. While Conway's job market hasn't increased in the past year, job growth is predicted to be around 32.6% in the next ten years. The largest industries in Conway are Retail Trade, Educational Services, and Health Care & Social Work, which each account for 15% of Conway's overall job market. Manufacturing also has its place in Conway, as the city used to be home to one of the largest school bus manufacturers in the world. Conway is a part of the Little Rock - North Little Rock - Conway Metropolitan Statistical Area, which has a population of upwards of 734,000 people.











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## Surrounding Area Photos



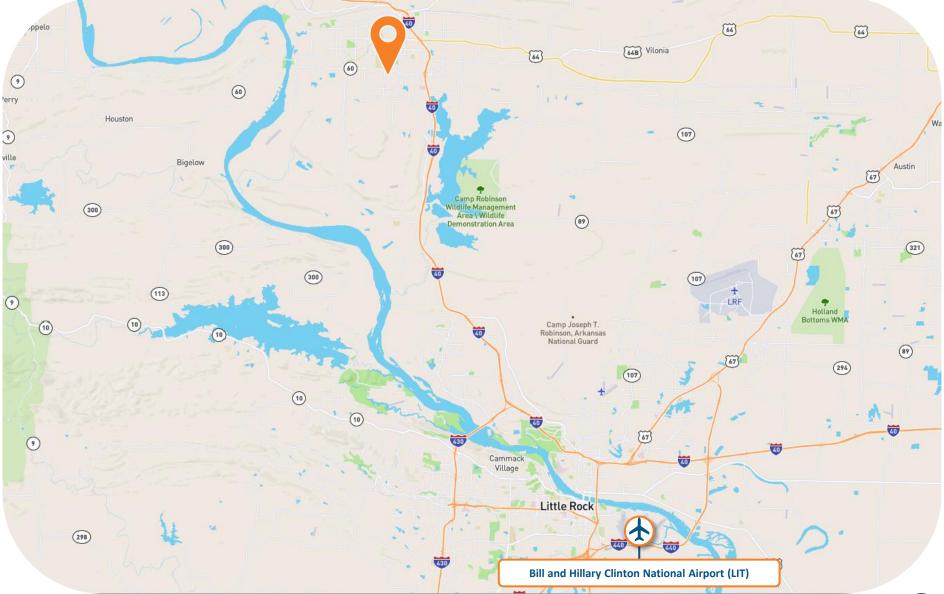


Taco Bueno – Conway, AR

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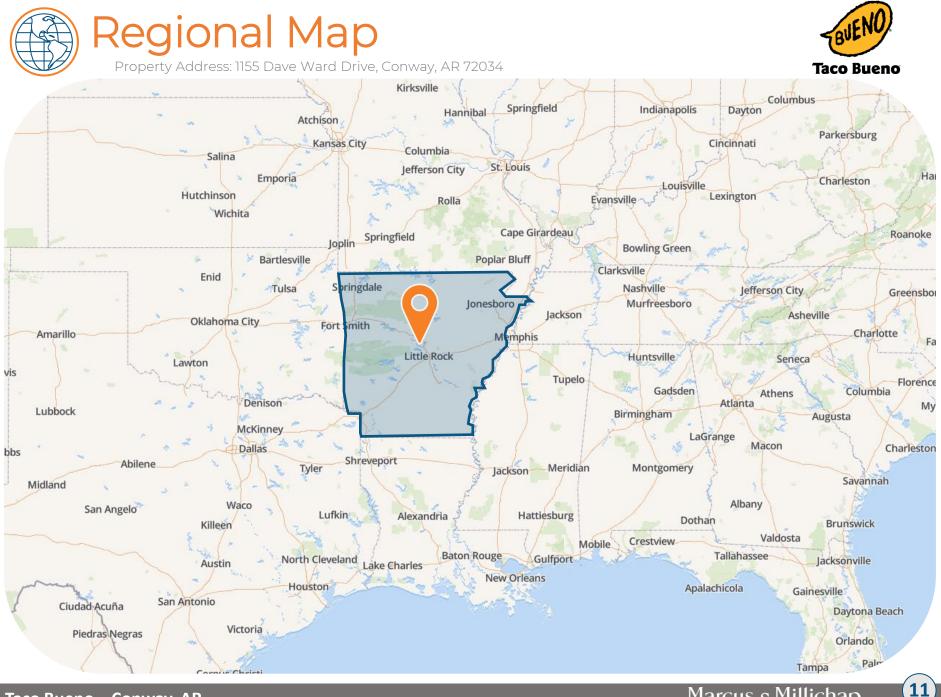






### Marcus Millichap

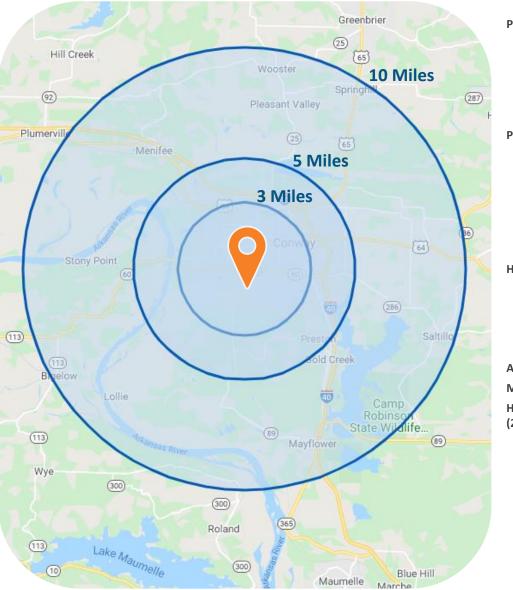
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## Demographics

Property Address: 1155 Dave Ward Drive, Conway, AR 72034





	3 Miles	5 Miles	10 Miles
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POPULATION TRENDS			
2010 Population	45,692	60,326	84,913
2021 Population	53,254	69,747	96,311
2026 Population Projection	55,736	72,931	100,433
Annual Growth 2010-2021	1.50%	1.40%	1.20%
Annual Growth 2021-2026	0.90%	0.90%	0.90%
POPULATION BY RACE (2021)			
White	41,912	53,699	76,778
Black	8,577	12,579	15,193
American Indian/Alaskan Native	298	379	584
Asian	1,198	1,393	1,503
Hawaiian & Pacific Islander	37	63	72
Two or More Races	1,232	1,634	2,180
Hispanic Origin	2,802	3,757	4,575
HOUSEHOLD TRENDS			
2010 Households	17,392	22,928	32,412
2021 Households	20,053	26,310	36,533
2026 Household Projection	20,976	27,502	38,079
Annual Growth 2010-2021	1.20%	1.10%	0.90%
Annual Growth 2021-2026	0.90%	0.90%	0.80%
AVERAGE HOUSEHOLD INCOME (2021)	\$187,769	\$181,539	\$188,810
MEDIAN HOUSEHOLD INCOME (2021)	\$187,769	\$181,539	\$188,810
HOUSEHOLDS BY HOUSEHOLD INCOME			
( <b>2021)</b> < \$25,000	4,966	6,612	8,513
\$25,000 - 50,000	4,900 4,294	5,782	8,084
\$50,000 - 75,000	3,928	4,971	7,117
\$75,000 - 100,000	2,664	3,677	5,333
\$100,000 - 125,000	1,806	2,243	3,242
\$125,000 - 150,000 \$150,000 - 200,000	725 680	901	1,379
\$150,000 - 200,000 \$200,000+	680 991	878 1,247	1,202 1,662
9200,000 ·	<i>JJ</i> 1	1,241	1,002



## Taco Bueno

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Mark McCoy Fort Worth Marcus & Millichap License: 10311205789

