



OFFERING MEMORANDUM

# MOUNTAIN EXPRESS ABSOLUTE NNN LEASED OFFERING

504 N ROCKWELL AVE OKLAHOMA CITY, OK

# PRESENTED BY:

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# INVESTMENT OVERVIEW



This is an absolute net leased C-Store offering in Oklahoma City, OK. This BP branded station has a new 20 year absolute NNN lease and calls for 1.75% annual increases in rent. The lease is corporately guaranteed by a leading 462-unit operator.

#### **INVESTMENT HIGHLIGHTS**

#### **OFFERING SPECIFICATIONS**

20-YEAR, ABSOLUTE NNN LEASE	PRICE	\$923,077
ZERO LANDLORD OBLIGATIONS	CAP RATE	6.50%
SCHEDULED 1.75% ANNUAL RENT INCREASES	NET OPERATING INCOME	\$60,000
LEADING 462-UNIT OPERATOR GENERATING OVER \$412 MILLION ANNUAL REVENUES AND \$55 MILLION ANNUAL EBITDA	SQUARE FOOTAGE	1,416
OPERATOR SUPPLIES 210 MILLION GALLONS OF FUEL ANNUALLY		

RAPIDLY-GROWING OPERATOR; ACQUIRED 43 NEW LOCATIONS LAST YEAR AND IN PROCESS OF ACQUIRING 57 NEW SITES

## FINANCIAL SUMMARY

#### **MOUNTAIN EXPRESS** • ABSOLUTE NNN LEASE OFFERING

504 N ROCKWELL AVE OKLAHOMA CITY, OK

\$923,077 • 6.50% CAP

#### **SUMMARY**

TENANT NAME	Mountain Express Oil	
SQUARE FOOTAGE	1,416	
LEASE BEGINS	COE	
LEASE ENDS	20 Years from COE	
ANNUAL RENT	\$60,000	
OPTIONS	Four, 5 Year	
INCREASES	1.75% Annually	

#### **OFFERING SUMMARY**

	NET OPERATING INCOME	CAP RATE	
CURRENT	\$60,000	6.50%	

### TENANT OVERVIEW







#### **MOUNTIAN OIL EXPRESS**

Founded in 2000, Mountain Express Oil Company ("MEX" or the "Company") is a Private Georgia based company focused on the wholesale distribution of gasoline, diesel, racing fuels and lubricants in the United States. MEX is a "jobber", a petroleum marketer that purchases quantities of refined fuel from refining companies and then markets that refined fuel to both retailers and directly to the end-users of those products. The Company provides petroleum products to 462 locations across 10 states throughout the country. They operate an additional 200+ sites directly. The Company is growing rapidly, having made 43 acquisitions over the last year, and is currently in process of acquiring another 57 locations to add to the portfolio. MEX will be upgrading each site they purchase typically to a new banner with new canopy, pumps and C Store.

2020 EBIDA is estimated at \$55M - audited financials are available with an agreed upon offer.

## LOCATION AERIAL



### AREA OVERVIEW

DEMOGRAPHICS	3 MILES	5 MILES	10 MILES
TOTAL POPULATION	56,566	153,811	579,492
TOTAL HOUSEHOLDS	22,581	60,273	231,383
PERSONS PER HOUSEHOLD	2.5	2.5	2.4
AVERAGE HOUSEHOLD INCOME	\$56,096	\$64,092	\$73,379
AVERAGE HOUSE VALUE	\$132,343	\$139,234	\$155,531
AVERAGE AGE	34.5	34.5	35.3
WHITE	41,499	115,549	418,636
BLACK	6,997	15,083	79,076
American Indian/Alaskan Native	2,890	8,023	27,674
ASIAN	1,831	6,582	23,573
HAWAIIAN & PACIFIC ISLANDER	143	291	776
Two or More Races	3,205	8,283	29,756
HISPANIC ORIGIN	14,967	41,743	130,240

#### OKLAHOMA CITY, OK

Oklahoma City, officially the City of Oklahoma City, and often shortened to OKC, is the capital and largest city in the U.S. state of Oklahoma. The county seat of Oklahoma County, it ranks 26th among United States cities in population, and is the 11th largest city in the Southern United States. The population grew following the 2010 census and is estimated to have reached 662,314 as of July 2020. The Oklahoma City metropolitan area had a population of 1,396,445, and the Oklahoma City-Shawnee Combined Statistical Area had a population of 1,469,124, making it Oklahoma's largest municipality and metropolitan area by population.

Oklahoma City's city limits extend somewhat into Canadian, Cleveland, and Pottawatomie counties, though much of those areas outside the core Oklahoma County area are suburban tracts or protected rural zones (watershed). The city is the eighth-largest in the United States by area including consolidated city-counties; it is the second-largest, after Houston, not including consolidated cities.

Oklahoma City has one of the world's largest livestock markets. Oil, natural gas, petroleum products and related industries are its economy's largest sector. The city is in the middle of an active oil field and oil derricks dot the capitol grounds. The federal government employs a large number of workers at Tinker Air Force Base and the United States Department of Transportation's Mike Monroney Aeronautical Center (which house offices of the Federal Aviation Administration and the Transportation Department's Enterprise Service Center, respectively).





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