

In Cooperation With ParaSell, Inc., A Licensed Ohio and Minnesota Broker OH Lic. # REC.2020005946 - BoR: Scott Reid Lic. # BRKP.2020001224 MN Lic. # 40685007 - BoR: Scott Reid

n Cooperation With Sands Investment Group Indiana, LLC IN Lic. # RC52000211 - BoR: Andrew Ackerman IN Lic. # RB20001918

## PORTFOLIO INVESTMENT OFFERING

Sands Investment Group is Pleased to Present Exclusively For Sale the 3-Unit Applebee's Portfolio. This Deal Includes Three Absolute Triple Net (NNN) Properties With Zero Landlord Responsibilities. This Investment Opportunity Can Be Sold Individually or as a Portfolio.

## PORTFOLIO PRICE: \$12,227,060 | CAP: 6.50%



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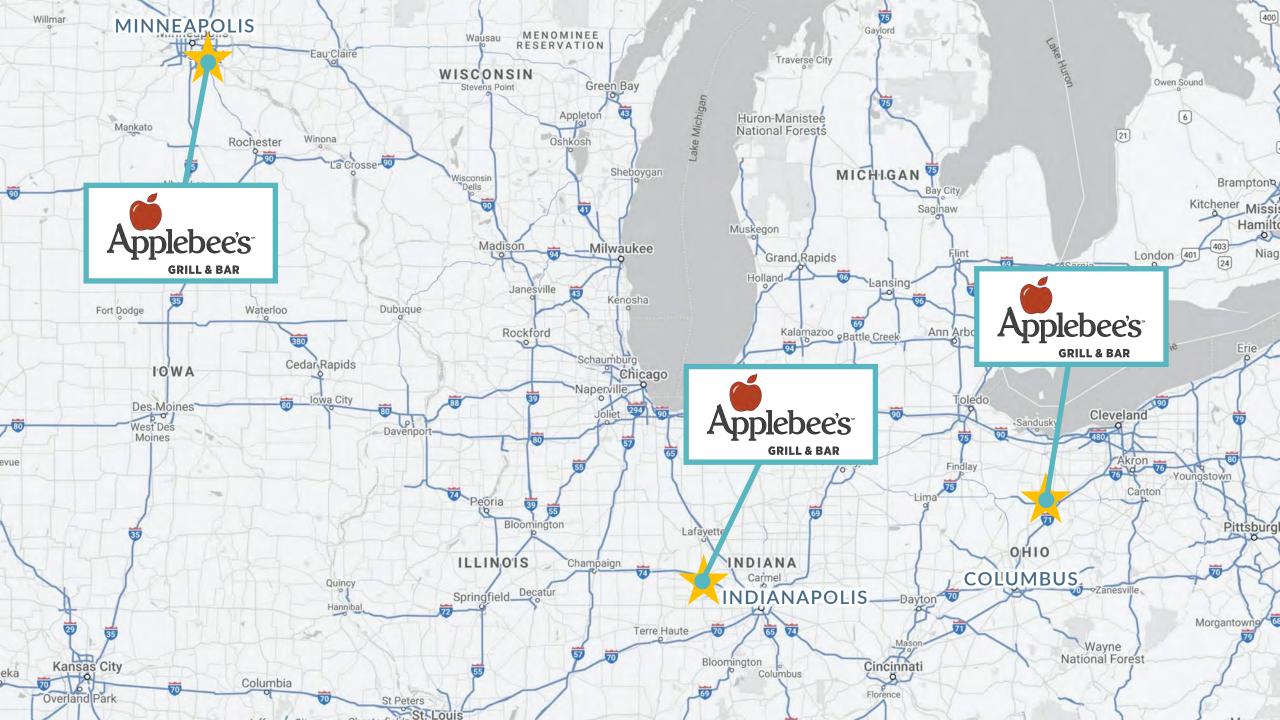
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## PORTFOLIO PRICE

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PRICE	\$12,227,060
САР	6.50%
ΝΟΙ	\$794,760
TOTAL SF	15,693 SF



LOCATION	PRICE	САР	PRICE PER SF	SQUARE FOOTAGE	ANNUAL BASE RENT	RENT PER SF	LEASE START	LEASE END	RENTAL INCREASE	LEASE TERM	OPTIONS
1023 N Lexington- Springmill Road Mansfield, OH 44906	\$4,172,384	6.50%	\$768.25	5,431 SF	\$271,206	\$49.94	10/21/2003	10/31/2023	7.5% Every 5 Years	20 Years	4 x 5 Years
5855 Blaine Avenue East Inver Grove Heights, MN 55076	\$3,788,400	6.50%	\$733.33	5,166 SF	\$246,246	\$47.67	06/01/2008	06/12/2028	10% Every 5 Years	20 Years	4 x 5 Years
1516 S Washington Street Crawfordsville, IN 47933	\$4,266,276	6.50%	\$837.18	5,096 SF	\$277,308	\$54.42	09/21/2006	09/30/2026	7.5% Every 5 Years	20 Years	4 x 5 Years
TOTAL	\$12,227,060	6.50%	\$779.14	15,693 SF	\$794,760	\$50.64					



## MANSFIELD, OH | LEASE SUMMARY

LEASE COMMENCEMENT	October 21, 2003
LEASE EXPIRATION	October 31, 2023
LEASE TERM	2+ Years Remaining
RENEWAL OPTIONS	4 x 5 Years
RENT INCREASES	7.5% Every 5 Years
LEASE TYPE	Absolute Net (NNN)
PROPERTY TAXES	Tenant's Responsibility
INSURANCE	Tenant's Responsibility
COMMON AREA	Tenant's Responsibility
ROOF & STRUCTURE	Tenant's Responsibility
REPAIRS & MAINTENANCE	Tenant's Responsibility
HVAC	Tenant's Responsibility
UTILITIES	Tenant's Responsibility
RIGHT OF FIRST REFUSAL	Yes



APPLEBEE'S - MANSFIELD, OH

# HIGHLIGHTS

- Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities
- 2 Years Remaining on a Value-Add Opportunity Through the Lease Extension
- 7.5% Increases Every 5 Years With the Next Rent Increase Being in Less Than 2 Years
- Apple American Group is the Largest Applebee's Franchisee in the Nation
- Long-Term Operating History; Tenant Has Been at This Site Since 1994

- Easily Adaptable Building Which Allows For Several Alternative Uses
- Property Sits on a Large Lot of 1.61 AC
- Signalized Hard Corner Location
- Close Proximity to OSU at Mansfield and the Richland County Fairgrounds
- Located Directly Off of the U.S. Route 30 Which Sees Over 35,000 VPD





#### MANSFIELD | RICHLAND COUNTY | OHIO

Mansfield, founded in 1808, is conveniently located in Richland County in north central Ohio, approximately 65 miles northeast of the City of Columbus and 75 miles southwest of the City of Cleveland. The city is the county seat and the largest city in the county, covering an area of 30.87 square miles. Mansfield was initially incorporated as a village in 1828 and was later incorporated as a city in 1857. It's situated in the foothills of the Allegheny Plateau, surrounded by farmlands in north-central Ohio. With a 2020 population of 46,721, it is the 22nd largest city in Ohio. The city is home to a regional campus of Ohio State University, North Central State College and MedCentral College of Nursing.

The city is an important industrial and marketing center strategically located between Cleveland and Columbus. It is the largest populated city between the two cities off Interstate 71 making it a desirable crossroads for business. Retail, healthcare and education are significant factors for the economy. In addition, the city has immediate access to six State and U.S. Highways, with sixteen motor freight truck line offices or terminals. In recent years, the healthcare industry has grown in the city. The largest employer in the city is the OhioHealth MedCentral Health System. Manufacturing employment remains a crucial component in the economic vitality of the city. Several industrial parks have been developed in the vicinity of Mansfield Lahm Airport. The city has invested in infrastructure to provide turnkey operations for 90 businesses that are located in the airport area.

Whether planning a day trip or a weekend escape, Mansfield's blend of small-town charm, history, Hollywood intrigue, gorgeous scenery and great food and drinks, make it the perfect destination. The city has a large number of parks for outdoor activities. North Lake Park is a popular scenic location. The Renaissance is an historic movie palace. The Deer Ridge Golf Course and the Westbrook Country Club are enjoyed by golfing enthusiasts. The Boulevards is an early twentieth century historic neighborhood. Manfield's Historic Carrousel District includes Richland Carrousel Park which can be visited. Kingwood Center is an historic location, featuring a home and numerous garden. It's included in the National Register of Historic Places. Attractions include Mansfield Art Center, Mansfield Playhouse, Richland County Fair, Malabar Farm State Park, Mansfield Memorial Museum and Ohio Bird Sanctuary.





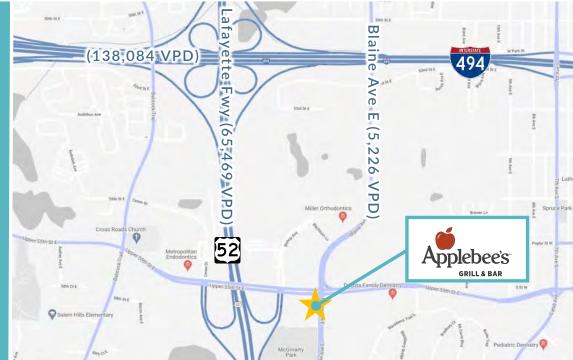
Actual Property Image



## INVER GROVE HEIGHTS, MN | LEASE SUMMARY

LEASE COMMENCEMENT LEASE EXPIRATION LEASE TERM RENEWAL OPTIONS RENT INCREASES LEASE TYPE USE PROPERTY TAXES INSURANCE COMMON AREA ROOF & STRUCTURE REPAIRS & MAINTENANCE HVAC UTILITIES RIGHT OF FIRST REFUSAL June 1, 2008 June 12, 2028 ~7 Years Remaining 4 x 5 Years 10% Every 5 Years Absolute Triple Net (NNN) Restaurant Tenant's Responsibility Tenant's Responsibility

OFFERING SUMM	ARY
PRICE	\$3,788,400
CAP	6.50%
NOI	\$246,246
PRICE PER SF	\$733.33
GUARANTOR	Apple American Group (Flynn Restaurants)
PROPERTY SUMM	ARY
PROPERTY SUMM	ARY 5855 Blaine Avenue East
	5855 Blaine Avenue East
ADDRESS	5855 Blaine Avenue East Inver Grove Heights, MN 55076
ADDRESS COUNTY	5855 Blaine Avenue East Inver Grove Heights, MN 55076 Dakota



Population 3-MILES 5-MILES 10-MILES 58,595 134,683 717,738

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Average Household Income

3-MILES 5-MILES \$85,687 \$99,980

S 10-MILES 0 \$99,768

#### APPLEBEE'S – INVER GROVE HEIGHTS, MN

## HIGHLIGHTS

- Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities
- Just Under 7 Years Remaining in Initial Term
- 10% Increases Every 5 Years With the Next Increase Being in Less Than 2 Years
- Apple American Group is the Largest Applebee's Franchisee in the Nation
- Long-Term Operating History; Tenant Has Been at This Site Since 1997

- Easily Adaptable Building Which Allows For Several Alternative Uses
- Property Sits on a Large Lot of 1.49 AC
- Signalized Corner With Excellent Access and Visibility
- Close Proximity to the Minneapolis, MN MSA
- Located Less Than 1-Mile Off I-494 Which Sees Over 138,000 VPD







#### INVER GROVE HEIGHTS | DAKOTA COUNTY | MN

The City of Inver Grove Heights, incorporated in 1965, is a suburban community located about 12 miles south of the City of St. Paul, Minnesota and part of the Twin Cities Metropolitan Area that includes Minneapolis with a total population estimated to be 4 million. The city is located in Dakota county, one of the fastest growing counties in the state in terms of population, housing and business growth. The City of Inver Grove Heights currently occupies a land area of approximately 30 square miles. With a 2020 population of 36,092, it is the 28th largest city in Minnesota. The diverse history, prime location, affordability, available land, and quality of life that Inver Grove Heights offers makes the city a great choice when looking for a home, a business or development opportunity.

Inver Grove Heights hosts a service-based economy. It is more than a bedroom community, and home to large employers. Top employers by industry include service, wholesale trade, retail trade, manufacturing, education and health services. The City of Inver Grove Heights continues to experience growth in population and development. State Highway 52, which traverses north and south through the city, allows City residents and businesses a rapid and direct access directly north into downtown St. Paul and to Interstate Highway 94 which connects St. Paul with Minneapolis. The highway system provides Inver Grove Heights ready access to the downtowns of Minneapolis and St. Paul as well as the international airport located 11 miles away. Major employers include Cenex / CHS Cooperatives, Independent School District 199, Gertens, Inver Hills Community College and City of Inver Grove Heights among the top.

Lakes, ponds, and wetlands cover many areas of the city, providing a beautiful natural setting and year-round recreational activities. Every September the community celebrates Inver Grove Heights Days. Highlights include a treasure hunt, sporting activities and tournaments, a street dance, parade, fireworks display and citywide garage sale. Inver Grove Heights is also known as a great place to view holiday lights each December. These family-centered events attract people from around the area. The Grove Aquatic and Fitness Center is the perfect place for family fun. With waterslides, splash pads and hot tubs there is something for the whole family anytime of the year. Just minutes from Inver Grove Heights, Mall of America is the nation's largest shopping and entertainment destination featuring over 520 stores, 50 restaurants and the largest indoor Nickelodeon theme park- Nickelodeon Universe. SEA LIFE Aquarium, and LEGO Imagination Center.







## CRAWFORDSVILLE, IN | LEASE SUMMARY

LEASE COMMENCEMENT LEASE EXPIRATION LEASE TERM **RENEWAL OPTIONS RENT INCREASES** LEASE TYPE USE PROPERTY TAXES INSURANCE COMMON AREA **ROOF & STRUCTURE REPAIRS & MAINTENANCE** HVAC UTILITIES RIGHT OF FIRST REFUSAL

September 21, 2006 September 30, 2026 5+ Years Remaining 4 x 5 Years 7.5% Every 5 Years Absolute Triple Net (NNN) Restaurant Tenant's Responsibility Yes

10-MILES

33.194

10-MILES

\$71,831

OFFERING SUMMARY	
PRICE	\$4,266,276
CAP	6.5%
NOI	\$277,308
PRICE PER SF	\$837.18
GUARANTOR	Apple American Group (Flynn Restaurant)
PROPERTY SUMMARY	
ADDRESS	1516 S Washington Street
	Crawfordsville, IN 47933
COUNTY	Montgomery
BUILDING AREA	5,096 SF
LAND AREA	1.76 AC



APPLEBEE'S - CRAWFORDSVILLE, IN

# HIGHLIGHTS

- Absolute Triple Net (NNN) Lease With Zero Landlord Responsibilities
- 5 Years Remaining on a Value-Add Opportunity Through the Lease Extension
- 7.5% Rent Increases Every 5 Years
- Apple American Group is the Largest Applebee's Franchisee in the Nation
- Long-Term Operating History; Tenant Has Been at This Site Since 1996

- Easily Adaptable Building Which Allows For Several Alternative Uses
- Property Sits on a Large Lot of 1.76 AC
- Near Hard Signalized Corner Intersection With High Visibility From Highway 231
- Close Proximity to the Indianapolis, IN MSA
- Located on a Strong Trade Corridor on Highway 231
  Which Sees Over 20,400 VPD







#### CRAWFORDSVILLE | MONTGOMERY COUNTY | IN

Crawfordsville, Indiana, in Montgomery county, is 26 miles S of Lafayette, Indiana and 42 miles NW of Indianapolis, Indiana. Strategically located just 40 minutes from Indianapolis and 2.5 hours from Chicago, Crawfordsville combines the vibrancy of a large city with the safety of a smaller community. Home to Wabash College—one of US News' Best Colleges—Crawfordsville is also minutes away from Purdue University and serves a population of over one million within a 50-mile radius. Today, Crawfordsville continues to amaze with its innovative roots and collaborative approach to place-building. The current population of Crawfordsville, Indiana is 16,170 based on projections of the latest US Census estimates.

Crawfordsville has a diverse business base that is a blend of industry sectors ranging from large manufacturers to small innovative entrepreneurs. The manufacturing sector accounts for 25% of employment in Montgomery County. The manufacturers specialize in metals, paper, food, plastics, and fabrication. In addition to the manufacturing sector the city is proactively pursuing sectors that complement the current business base which include: R&D, IoT, and Logistics. Indianapolis International Airport is a short 45-minute drive and provides access to the second largest global FedEx hub. Agribusiness is already a main source of employment and income in Montgomery County while representing a local investment asset second to none. Wabash is one of the leading employers in the City of Crawfordsville. Additionally, Wabash's presence and the economic activity of students, staff and faculty, parents, and alumni have long been a factor in the vitality of the community.

Crawfordsville is a mecca for recreational enthusiasts--from canoeing in the nationallyrecognized Sugar Creek River, ziplining at Indiana Zipline Tours, running/walking/biking the many city trails, to hiking and camping in Shades State Park. Crawfordsville has more museums than any other community in Indiana. One such museum is the Rotary Jail. Crawfordsville is home to the Ironman Lucas Oil AMA Pro Motocross Championships and hosted the Great Lakes Valley Conference for Men's & Women's Diving & Swimming Championships for years. Crawfordsville and nearby attractions include General Lew Wallace Study & Museum, Sugar Creek, Clements Canoeing, Pine Hills Nature Preserve and Milligan Park Pool. The city has a well-preserved Historic Center where one can take a step back in time visiting the historic buildings like the General Lew Wallace Study and Museum and the Lane Place, both of which are full of Lincoln-era history.



IRONMAN LUCAS OIL AMA PRO MOTOCROSS CHAMPIONSHIPS



# Applebee's

#### A P P L E B E E ' S

# TENANT PROFILE

Founded nearly three decades ago on the principles of exceptional value and family fun, Applebee's Services, Inc., operates what is today the largest casual-dining chain in the world. This prominent eatery draws people of all ages and lifestyles with its fun, familyfriendly atmosphere and signature bar and grill menu. Applebee's is an American company which develops, franchises, and operates the Applebee's Neighborhood Grill + Bar restaurant chain.

The Applebee's concept focuses on casual dining, with mainstream American dishes such as salads, chicken, pasta, burgers, and "riblets", which is considered Applebee's signature dish. All Applebee's restaurants feature a bar area and serve alcoholic beverages. Applebee's' parent company is DineEquity, which is also the parent company for IHOP. Applebee's continues to grow and prosper, and further differentiates itself with innovative attractions, like the popular Carside to Go service available at many of its restaurants. As one of the world's largest casual dining brands, Applebee's has 1,705 franchise and company-operated restaurants in the United States, Puerto Rico, Guam and 11 other countries as of March 31, 2021.

Applebee's is a subsidiary of Dine Brands Global (NYSE: DIN) which is one of the world's largest full-service dining companies and franchisor of Applebee's Grill + Bar and IHOP, two of America's most iconic and enduring brands. With over 3,500 locations in 16 countries, DINE empowers, supports and grows the world's most-loved restaurant brands because they believe community happens when people eat together.









**# OF LOCATIONS** 1,705+



HEADQUARTERS Glendale, CA



WEBSITE applebees.com

#### FLYNN RESTAURANT GROUP

## FRANCHISEE PROFILE

Flynn Restaurant Group began in 1999 with just 8 Applebee's locations in Seattle and has grown to become the largest restaurant franchisee in the United States. In the process, we've built something unique and have demonstrated the success franchisees can have at scale. In total, the company has 2,355 Restaurants which include the brands of: Applebee's, Taco Bell, Panera Bread, Arby's, Pizza Hut and Wendy's. They had \$3.6 billion in annual revenue with over 73,000 employees.

Flynn Restaurant Group's unique recipe for success has led to ~30% compound annual growth for over two decades. While our initial focus was on growing within the Applebee's system, we then branched into Taco Bell in 2012 followed by Panera in 2014, Arby's in 2018, and then both Wendy's and Pizza Hut in 2021, giving us a presence across the three major segments of the industry – Casual Dining, Quick Services, and Fast Casual.

At Flynn, our primary focus is to be industry leading restaurant operators who deliver superior results. Second, we continue to pursue opportunities to build; in fact, we've built more than 100 restaurants within the last ten years. Finally, we remain entrepreneurial in our quest to smartly acquire restaurants in our existing brands and explore new concepts.



**COMPANY TYPE** Franchisee





HEADQUARTERS Independence, OH



WEBSITE flynnrestaurantgroup.com

# CONFIDENTIALITY AGREEMENT

The information contained in the following Offering Memorandum is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Sands Investment Group and should not be made available to any other person or entity without the written consent of Sands Investment Group.

This Offering Memorandum has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property.

The information contained herein is not a substitute for a thorough due diligence investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property.

The information contained in this Offering Memorandum has been obtained from sources we believe to be reliable; however, Sands Investment Group has not verified, and will not verify, any of the information contained herein, nor has Sands Investment Group conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein.

By receipt of this Memorandum, you agree that this Memorandum and its contents are of confidential nature, that you will hold and treat it in the strictest confidence and that you will not disclose its contents in any manner detrimental to the interest of the Owner. You also agree that by accepting this Memorandum you agree to release Sands Investment Group and hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of this property.

## EXCLUSIVELY MARKETED BY:

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Cooperation With Sands Investment Group Indiana, IN Lic. # RC52000211 - BoR: Andrew Ackerman IN Lic. # RB20001918

Applebees

Welcome Back!

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Neighborhood Grill

Actual Property Image | Inver Grove Heights, MN

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