## OFFERING MEMORANDUM



### FOR SALE

- Brand New 7-Eleven in Florida
- 20-Year NNN Ground Lease
- New Evolution Store Concept
- Town Center Location, 1 Mile from \$437M Hospital
- Large 3.28 Acre Site with 22 Gas Pumps
- Low Rent/Low Price Point

### **Under Construction.** Representative Photo.

#### **Doug Aronson**

Senior Managing Director SLN Capital Markets

757.282.6510 (Virginia) | 561.220.5750 (Florida) daronson@slnusbaum.com FL Broker License: BK3274104 LAUREL ROAD AND KNIGHTS TRAIL ROAD NORTH VENICE (SARASOTA), FL 34275

**T = ELEVEN**®

### CONTACT US

#### S.L. NUSBAUM Realty Co.

1700 Wells Fargo Center, 440 Monticello Avenue Norfolk, VA 23510 757.627.8611

slnusbaum.com

### CONFIDENTIALITY & DISCLAIMER STATEMENT

This confidential memorandum contains selected information pertaining to the business and affairs of the Property and has been prepared by S.L. Nusbaum Realty Co. primarily from information supplied by the Owner and sources deemed reliable, but not guaranteed. It does not propose to be all-inclusive, nor does it contain all the information which a prospective purchaser may require or desire. Neither the Owner, nor any of its officers, directors, employees or agents, nor S.L. Nusbaum Realty Co. makes any representation or warranty, expressed or implied, as to the accuracy or completeness of this confidential memorandum or any of its contents, and no legal liability is assumed or is to be implied by any of the aforementioned with respect thereto. Prospective offers are advised to verify the information independently. The Owner reserves the right to change the price or any information in this memorandum, or to withdraw the Property from the market at any time, without notice. This confidential memorandum shall not be deemed an indication of the state of affairs of the Property or the Owner since the date of preparation of this memorandum. By your receipt of this confidential memorandum, you agree that the information contained herein is of confidential nature and you will not disclose this memorandum or any part of its contents to any other person, firm or entity without prior authorization from S.L Nusbaum Realty Co.

### OFFERING PROCEDURE

Offers should be submitted in the form of a standard non-binding Letter of Intent and must specify the following:

- Price (Call for pricing guidance)
- Length of Inspection Period
- Length of Closing Period
- Amount of earnest money deposit at execution of a Purchase and Sale Contract
- Amount of additional deposit upon expiration of Inspection Period

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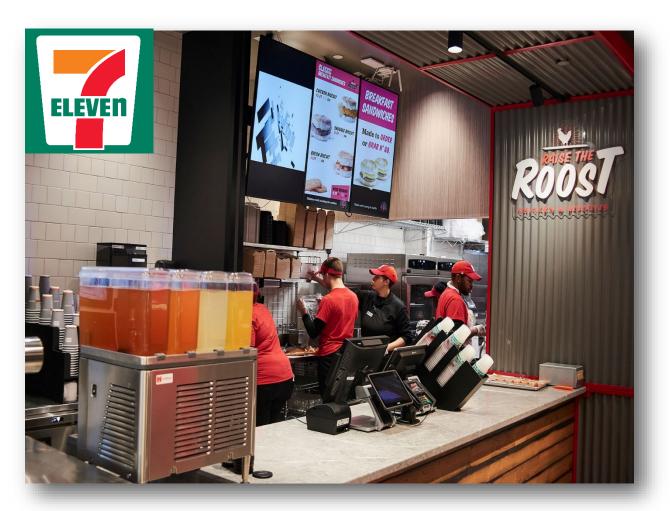


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### ABOUT THE ASSET



PRICE: \$2,875,000

SLN Capital Markets, a division of S.L. Nusbaum Realty Co., is pleased to exclusively market for sale the property leased to 7-Eleven located at the Mirasol Town Center at the northeast corner of Laurel Road and Knights Trail Road in North Venice (Sarasota), FL.

This is a brand new 7-Eleven (S&P: A), which corporately guarantees the 20-year absolute NNN ground lease. The lease features ~10% increases every five years and includes four, 5-year options.

The property is located at a hard signalized corner just off I-75 in North Venice, FL, part of the North Port-Sarasota-Bradenton MSA. This new 7-Eleven will sit on 3.28 acres and include an island of 22 gas pumps, a state-of-the-art car wash and a Raise the Roost Chicken & Biscuits restaurant concept, part of 7-Eleven's new "Evolution" store prototype.

# CAP RATE: 4.00%

S.L. NUSBAUM Realty Co.

# FINANCIAL SUMMARY

### PRICE: \$2,875,000 CAP RATE: 4.00%

Net Operating Income (NOI)	\$115,000.00
Rent/Month	\$9,583.34
Rentable SF	3,454 SF
Land Area	3.28 AC
Parcel Number	0378160002
Year Built	Under Construction
Tenant Name	7-Eleven
Website	www.7-eleven.com
Guarantor	Corporate
Ownership Type	Ground Lease
Lease Type	Absolute NNN
Landlord Responsibilities	None
Rent Commencement	October 2021 (estimated)
Lease Expiration	October 2041 (estimated)
Increases	~10% every five years
Options	Four (4), 5 year



### INVESTMENT HIGHLIGHTS

- > Brand new construction, part of Mirasol Town Center development
- > New 20-year absolute NNN ground lease
- > Top investment grade tenant (S&P: A)
- > New "Evolution" prototype store with Raise the Roost restaurant
- > Signalized, hard corner location directly off I-75
- Located in fast growing area with single- and multi-family units near brand new Sarasota Memorial Hospital (110 private rooms, a 28room emergency care center and 8 surgical suites)
- > Florida has no state income tax



## FINANCIAL SUMMARY

### RENT SCHEDULE

LEASE YEAR	ANNUAL RENT	MONTHLY RENT		
Year 1-5	\$115,000.08	\$9,583.34		
Year 6-10	\$125,925.00	\$10,493.75		
Year 11-15	\$137,887.92	\$11,490.66		
Year 16-20	\$150,987.24	\$12,582.27		
	Options			
Year 21-25	\$165,331.08	\$13,777.59		
Year 26-30	\$181,037.52	\$15,086.46		
Year 31-35	\$198,236.04	\$16,519.67		
Year 36-40	\$217,068.48	\$18,089.04		





## TENANT OVERVIEW

7–Eleven, Inc. is the premier name and largest chain in the convenience-retailing industry. Based in Irving, Texas, 7–Eleven operates, franchises and/or licenses more than 77,000 stores in 16 countries and regions, including nearly 16,000 in North America. 7-Eleven, Inc. operates <u>Speedway</u>®, <u>Stripes</u>®, <u>Laredo Taco Company</u>® and <u>Raise the Roost® Chicken and Biscuits</u> locations. Known for its iconic brands such as Slurpee®, Big Bite® and Big Gulp®, 7–Eleven has expanded into high-quality sandwiches, salads, side dishes, cut fruit and protein boxes, as well as pizza, chicken wings and mini beef tacos. Its loyalty program has more than 40 million members and its 7NOW® delivery app works in over 1,300 cities.





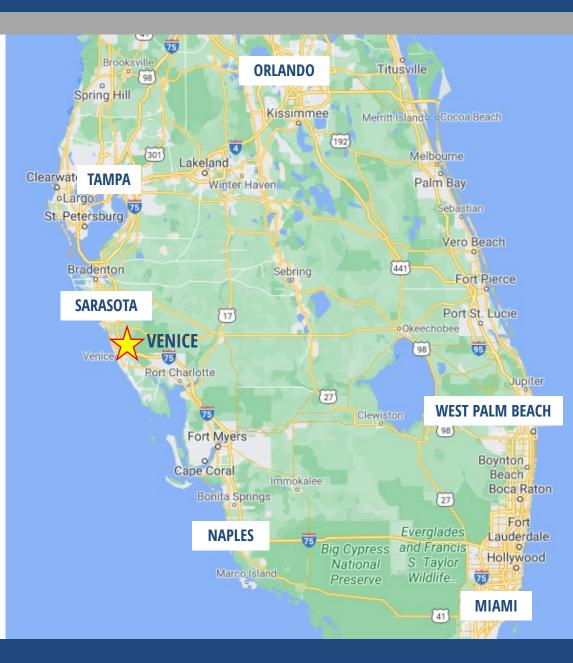
## MARKET OVERVIEW

### **VENICE (SARASOTA COUNTY), FLORIDA**

Venice is a city on the Gulf Coast of Southwest Florida, tucked away 23 miles south of Sarasota. The city was voted one of the Top 10 Happiest Seaside Towns by *Coastal Living* and is noted for its large "snowbird" population. Venice is one of several cities that comprise Sarasota County, which has a population of more than 433,742 (2019 estimate).

Venice has been listed in several publications as being the "Shark's Tooth Capital of the World." It hosts the Shark's Tooth Festival every year to celebrate the abundance of fossilized shark's teeth that can be found on its coastal shores.

LOCATION	DISTANCE	DRIVING TIME
Sarasota	23 miles	36 minutes
Tampa	74 miles	1 hour, 20 minutes
Naples	99 miles	1 hour, 37 minutes
Orlando	143 miles	2 hours, 42 minutes
West Palm Beach	174 miles	3 hours, 16 minutes
Miami	213 miles	3 hours, 23 minutes





### AERIAL MAP





### AERIAL MAP

#### MIRASOL TOWN CENTER

- Mixed Use Development
- Retail Zoning for up to 425,000 SF
- **272 Modern Luxury Apartments**
- 167-Unit Assisted Living Facility

KNIGHTS TRAIL ROAD ~

500 New Homes Sold in the Submarket Every Year!

DOLLAR TREE

10

## MIRASOL TOWN CENTER

ELEVEN

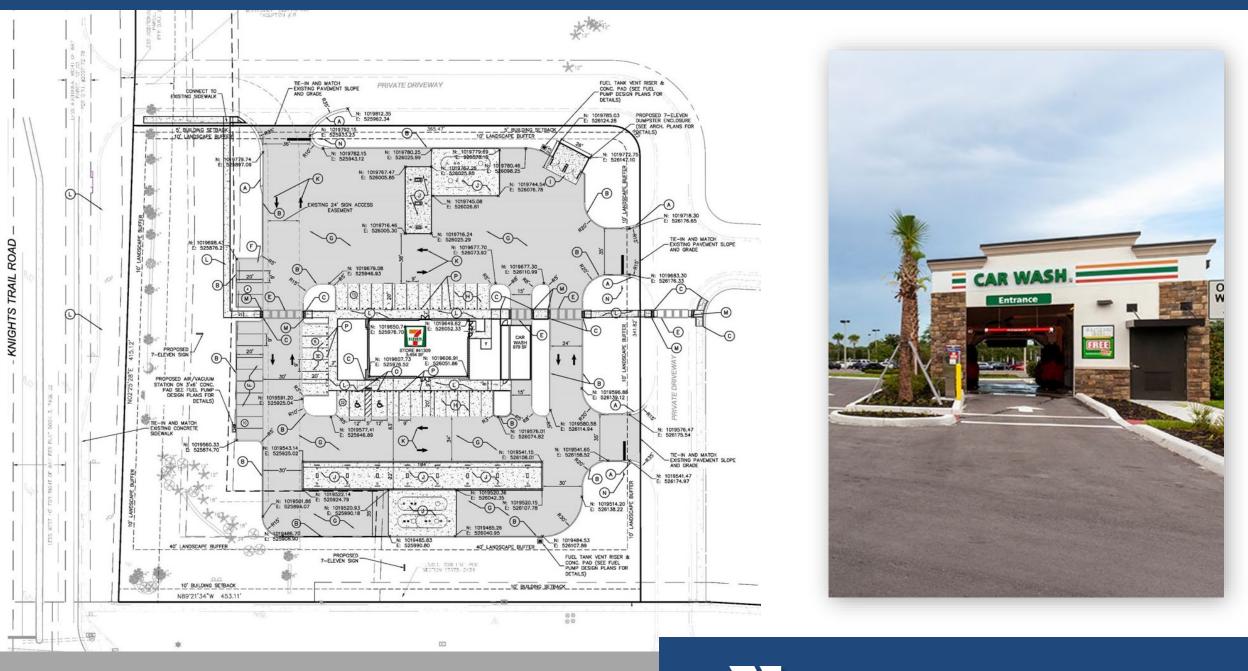


TREVISO

- GRAND APARTMENTS 272 UNITS

LAUREL ROAD - 20,500 VPD

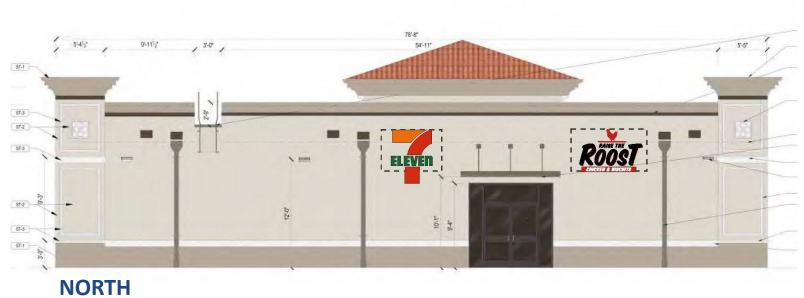
### SITE PLAN



S.L. NUSBAUM Realty Co.

## ELEVATIONS







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WEST



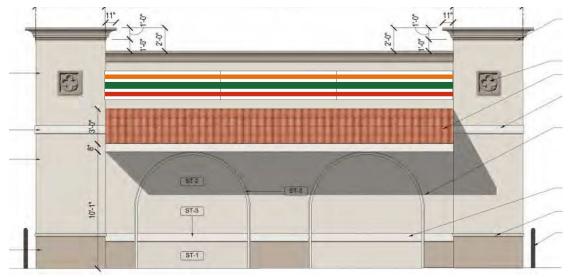
### ELEVATIONS



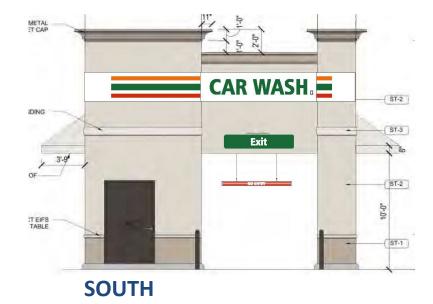
EAST



NORTH



WEST

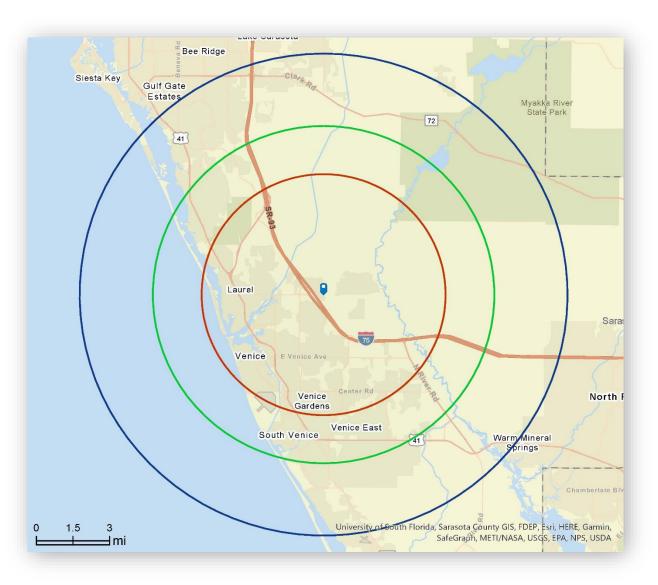


S.L. NUSBAUM Realty Co. Since 1906.

## DEMOGRAPHICS

### 5,7,10 MILES

<b>HOUSEHOLDS</b> 2020 Total Households 32,826 49,850 75,179   2025 Total Households 35,399 53,452 81,143   2020 Average Household Size 1.94 2.01 2.01   2025 Average Household Size 1.95 2.02 2.02 <b>MEDIAN HOUSEHOLD INCOME</b> 2020 Median Household Income \$61,173 \$63,820 \$65,495   2025 Median Household Income \$66,574 \$69,262 \$71,536	POPULATION	5 MILES	7 MILES	10 MILES
2020 Median Age   66.5   64.9   64.7     2025 Median Age   67.7   66.5   66.5     HOUSEHOLDS   2020 Total Households   32,826   49,850   75,179     2025 Total Households   35,399   53,452   81,143     2020 Average Household Size   1.94   2.01   2.01     2025 Average Household Size   1.95   2.02   2.02     MEDIAN HOUSEHOLD INCOME   2020   465,495   2025   2.02     2020 Median Household Income   \$61,173   \$63,820   \$65,495     2020 Average Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME   2020   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$98,856   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   2020 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   26,502   \$,968   13,766     2025 Renter Occupied Housing Units<	2020 Population	64,344	100,804	151,948
Operation   Operation <t< td=""><td>2025 Population</td><td>69,873</td><td>108,617</td><td>164,640</td></t<>	2025 Population	69,873	108,617	164,640
HOUSEHOLDS     2020 Total Households   32,826   49,850   75,179     2025 Total Households   35,399   53,452   81,143     2020 Average Household Size   1.94   2.01   2.01     2025 Average Household Size   1.95   2.02   2.02     MEDIAN HOUSEHOLD INCOME    2020   466,473   \$63,820   \$65,495     2020 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME    2020   \$99,836   \$103,344   \$107,019     2020 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$99,836   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   2020 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   26,522   \$968   13,766     2020 Renter Occupied Housing Units   6,502	2020 Median Age	66.5	64.9	64.7
2020 Total Households   32,826   49,850   75,179     2025 Total Households   35,399   53,452   81,143     2020 Average Household Size   1.94   2.01   2.01     2025 Average Household Size   1.95   2.02   2.02     MEDIAN HOUSEHOLD INCOME    2020   \$63,820   \$65,495     2020 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME    2020   \$99,836   \$103,344   \$107,019     2020 Average Household Income   \$88,853   \$92,704   \$96,166   2025 Average Household Income   \$88,853   \$92,704   \$96,166     2020 Owner Occupied Housing Units   26,324   40,882   61,413     2020 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   26,502   8,968   13,766     2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES   2020 Families   19,639 </td <td>2025 Median Age</td> <td>67.7</td> <td>66.5</td> <td>66.5</td>	2025 Median Age	67.7	66.5	66.5
2025 Total Households   35,399   53,452   81,143     2020 Average Household Size   1.94   2.01   2.01     2025 Average Household Size   1.95   2.02   2.02     MEDIAN HOUSEHOLD INCOME   2020 Median Household Income   \$61,173   \$63,820   \$65,495     2020 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME   2020 Average Household Income   \$88,853   \$92,704   \$96,166     2020 Overage Household Income   \$88,853   \$92,704   \$96,166     2020 Overage Household Income   \$80,853   \$92,704   \$96,166     2020 Overage Household Income   \$80,853   \$92,704   \$96,166     2	HOUSEHOLDS			
2020 Average Household Size   1.94   2.01   2.01     2025 Average Household Size   1.95   2.02   2.02     MEDIAN HOUSEHOLD INCOME   2020 Median Household Income   \$61,173   \$63,820   \$65,495     2025 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME   2020 Average Household Income   \$88,853   \$92,704   \$96,166     2020 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$99,836   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   2020 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   28,235   43,678   66,213     RENTER OCCUPIED HOUSING UNITS   2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930   544,321   546,321     FAMILIES   2020 Families   19,639   30,780   46,321	2020 Total Households	32,826	49,850	75,179
2025 Average Household Size   1.95   2.02   2.02     MEDIAN HOUSEHOLD INCOME   2020 Median Household Income   \$61,173   \$63,820   \$65,495     2025 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME   2020 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$99,836   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   26,324   40,882   61,413     2025 Owner Occupied Housing Units   28,235   43,678   66,213     RENTER OCCUPIED HOUSING UNITS   2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES   2020 Families   19,639   30,780   46,321	2025 Total Households	35,399	53,452	81,143
MEDIAN HOUSEHOLD INCOME     2020 Median Household Income   \$61,173   \$63,820   \$65,495     2025 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME   2020 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$98,853   \$92,704   \$96,166     2025 Average Household Income   \$99,836   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   2020 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   26,502   8,968   13,766     2020 Renter Occupied Housing Units   6,502   8,968   13,766     2020 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES   2020 Families   19,639   30,780   46,321	2020 Average Household Size	1.94	2.01	2.01
2020 Median Household Income \$61,173 \$63,820 \$65,495   2025 Median Household Income \$66,574 \$69,262 \$71,536   AVERAGE HOUSEHOLD INCOME 2020 Average Household Income \$88,853 \$92,704 \$96,166   2025 Average Household Income \$88,853 \$92,704 \$96,166   2025 Average Household Income \$99,836 \$103,344 \$107,019   OWNER OCCUPIED HOUSING UNITS 26,324 40,882 61,413   2020 Owner Occupied Housing Units 28,235 43,678 66,213   RENTER OCCUPIED HOUSING UNITS 2020 Renter Occupied Housing Units 6,502 8,968 13,766   2020 Renter Occupied Housing Units 7,164 9,773 14,930   FAMILIES 2020 Families 19,639 30,780 46,321	2025 Average Household Size	1.95	2.02	2.02
2025 Median Household Income   \$66,574   \$69,262   \$71,536     AVERAGE HOUSEHOLD INCOME   2020 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$99,836   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   26,324   40,882   61,413     2020 Owner Occupied Housing Units   28,235   43,678   66,213     RENTER OCCUPIED HOUSING UNITS   2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES   2020 Families   19,639   30,780   46,321	MEDIAN HOUSEHOLD INCOME			
AVERAGE HOUSEHOLD INCOME     2020 Average Household Income   \$88,853   \$92,704   \$96,166     2025 Average Household Income   \$99,836   \$103,344   \$107,019     OWNER OCCUPIED HOUSING UNITS   26,324   40,882   61,413     2025 Owner Occupied Housing Units   28,235   43,678   66,213     RENTER OCCUPIED HOUSING UNITS   2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES   2020 Families   19,639   30,780   46,321	2020 Median Household Income	\$61,173	\$63,820	\$65,495
2020 Average Household Income \$88,853 \$92,704 \$96,166   2025 Average Household Income \$99,836 \$103,344 \$107,019   OWNER OCCUPIED HOUSING UNITS 26,324 40,882 61,413   2020 Owner Occupied Housing Units 26,324 40,882 61,413   2025 Owner Occupied Housing Units 28,235 43,678 66,213   RENTER OCCUPIED HOUSING UNITS 2020 Renter Occupied Housing Units 6,502 8,968 13,766   2025 Renter Occupied Housing Units 7,164 9,773 14,930   FAMILIES 2020 Families 19,639 30,780 46,321	2025 Median Household Income	\$66,574	\$69,262	\$71,536
2025 Average Household Income \$99,836 \$103,344 \$107,019   OWNER OCCUPIED HOUSING UNITS   2020 Owner Occupied Housing Units 26,324 40,882 61,413   2025 Owner Occupied Housing Units 28,235 43,678 66,213 <b>RENTER OCCUPIED HOUSING UNITS</b> 2020 Renter Occupied Housing Units 6,502 8,968 13,766   2025 Renter Occupied Housing Units 7,164 9,773 14,930 <b>FAMILIES</b> 2020 Families 19,639 30,780 46,321	AVERAGE HOUSEHOLD INCOME			
OWNER OCCUPIED HOUSING UNITS     2020 Owner Occupied Housing Units   26,324   40,882   61,413     2025 Owner Occupied Housing Units   28,235   43,678   66,213     RENTER OCCUPIED HOUSING UNITS   2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES     2020 Families   19,639   30,780   46,321	2020 Average Household Income	\$88,853	\$92,704	\$96,166
2020 Owner Occupied Housing Units 26,324 40,882 61,413   2025 Owner Occupied Housing Units 28,235 43,678 66,213 <b>RENTER OCCUPIED HOUSING UNITS</b> 2020 Renter Occupied Housing Units 6,502 8,968 13,766   2025 Renter Occupied Housing Units 7,164 9,773 14,930 <b>FAMILIES</b> 2020 Families 19,639 30,780 46,321	2025 Average Household Income	\$99,836	\$103,344	\$107,019
2025 Owner Occupied Housing Units 28,235 43,678 66,213 <b>RENTER OCCUPIED HOUSING UNITS</b> 2020 Renter Occupied Housing Units 6,502 8,968 13,766   2025 Renter Occupied Housing Units 7,164 9,773 14,930 <b>FAMILIES</b> 2020 Families 19,639 30,780 46,321	OWNER OCCUPIED HOUSING UNITS			
RENTER OCCUPIED HOUSING UNITS     2020 Renter Occupied Housing Units   6,502   8,968   13,766     2025 Renter Occupied Housing Units   7,164   9,773   14,930     FAMILIES   2020 Families   19,639   30,780   46,321	2020 Owner Occupied Housing Units	26,324	40,882	61,413
2020 Renter Occupied Housing Units 6,502 8,968 13,766   2025 Renter Occupied Housing Units 7,164 9,773 14,930   FAMILIES   2020 Families 19,639 30,780 46,321	2025 Owner Occupied Housing Units	28,235	43,678	66,213
2025 Renter Occupied Housing Units 7,164 9,773 14,930   FAMILIES   2020 Families 19,639 30,780 46,321	RENTER OCCUPIED HOUSING UNITS			
FAMILIES   19,639   30,780   46,321	2020 Renter Occupied Housing Units	6,502	8,968	13,766
2020 Families 19,639 30,780 46,321	2025 Renter Occupied Housing Units	7,164	9,773	14,930
	FAMILIES			
2025 Families 21,200 32,972 49,894	2020 Families	19,639	30,780	46,321
	2025 Families	21,200	32,972	49,894



S.L. NUSBAUM Realty Co. Since 1906.

# SLN CAPITAL MARKETS

#### ABOUT SLN CAPITAL MARKETS

SLN Capital Markets, a division of S.L. Nusbaum Realty Co., specializes in the sale and purchase of single and multi-tenant net leased (NNN) properties, primarily leased long term to national and creditworthy tenants. We work with both private and institutional investors in the acquisition and disposition of their assets and advise and counsel accordingly based on their needs. We employ the latest technology and provide up-to-date research to effectively market properties both nationally and internationally.

SLN Capital Markets is a one-stop source for:

- Sellers looking to effectuate 1031 Exchanges.
- Owners and Franchisees requiring Sale/Leaseback structures.
- Buyers requiring best loan rates and terms from reputable Debt & Equity sources.

#### ABOUT S.L. NUSBAUM REALTY CO.

Founded in 1906, S.L. Nusbaum Realty Co. is one of the largest real estate development companies in the southeastern United States.

S.L. Nusbaum Realty Co. offers the full spectrum of real estate services, including mixed-use development, commercial development, multifamily development, property management, leasing, sales and brokerage, and full menu of financial service.

In total, we currently manage and lease over 5 million square feet of commercial space, more than 200 apartment communities with over 26,000 residential units.

### S.L. NUSBAUM REALTY CO. SERVICE LINES

Real Estate Development	Leasing	Accounting
Mixed-Use Development	Retail/Shopping Ce	nters Corporate Accounting and Payroll
Commercial Development	Office/Industria	I Third Party Management/Accounting
Multifamily Development	Multifamily	Third Party Accounting/Bookkeeping
Property Mana	gement	Sales

Retail Capital Markets/Investment Office/Industrial Retail Multifamily Office/Industrial Multifamily

Land

### **OFFICE LOCATIONS**

S.L. Nusbaum Realty Co. is headquartered in Norfolk, VA with offices in Richmond, VA and Boca Raton, FL (Capital Markets/Investment Only)



### THE TEAM



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