## \*\*\* ATTRACTIVE LOW PRICE POINT \*\*\*



#### **REPRESENTATIVE PHOTO**

## **AUTOZONE (GROUND LEASE)**

**US-6 & BRYAN STREET** GRETNA (OMAHA MSA), NEBRASKA 68028

**Represented By:** JUSTIN ZAHN justin@ciadvisor.com

#### **COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY**

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## **OFFERING** MEMORANDUM

## **INVESTMENT OVERVIEW**

### **AUTOZONE (GROUND LEASE)**

LOCATION	US-6 & Bryan Street Gretna, Nebraska 68028
TENANT	AUTOZONE PARTS, INC.
PURCHASE PRICE	\$912,000
CAP RATE	4.25%
ANNUAL RENT	\$38,750
TOTAL SQ FT OF LAND	±28,770 SF (±0.66 Acre)
GROSS LEASABLE AREA	±7,381 SF
<b>RENTAL ESCALATIONS</b>	8% Every 5 Years
LEASE TYPE	Absolute NNN
OWNERSHIP	Ground Lease*
YEAR BUILT	November 2021 (Est Under Construction)
LEASE EXPIRATION	October 31, 2036
OPTIONS	Four 5-Year Renewal Options

\* Conveying Ownership - underlying Ground only.

### **POINTS OF INTEREST**

**RETAIL | ENTERTAINMENT:** Major retailers in Gretna include Walmart Supercenter, Goodwill, Ace Hardware, Dollar General, O'Reilly Auto Parts, NAPA Auto Parts, etc.; Less than 3 miles from Nebraska Crossing (a premium outdoor shopping destination featuring over 80 stores & restaurants with key tenants such as HomeGoods, T.J. Maxx, Ulta Beauty, Old Navy, H&M, Under Armour, Nike, Gap & Columbia)

**PUBLIC EDUCATION | HIGHER EDUCATION:** Gretna has 10 public schools (7 elementary, 2 middle & 1 high school locations) in the 5-mile vicinity with total enrollment of approx. 5,590 students) - In the past 10 years, **Gretna has seen an 87% enrollment growth** (according to the Gretna Public Schools 2020 Annual Community Report).

**HEALTHCARE:** 12 miles from **CHI Health Midlands - Papillion** (a general medical & surgical hospital with 121 beds)

### **INVESTMENT HIGHLIGHTS**

**LEASE:** Brand New 15-Year Absolute NNN Ground Lease with Attractive 8% Rental Increase on 11th Year!

**TENANT: AutoZone Parts, Inc.** (NYSE: AZO | S&P BBB Credit Rating | Moody's Baa1 Rating) **Operates 5,885 Locations in the U.S.; 621 in Mexico;** & 43 in Brazil (as of August 29, 2020)

**TRAFFIC COUNTS:** Well-Positioned on the Main Retail Corridor with Great Visibility & Access on US-6/NE-31 where Traffic Counts Exceed 19,160 CPD!

**PAD SITE:** Positioned on a Pad Site to a Fareway Foods Grocery Store (Adjacent to Casey's)

VERY AFFLUENT DEMOGRAPHICS (5-MI): Total Population: 37,716 | Average Household Income: \$125,808

LOW UNEMPLOYMENT RATE: Nebraska's Unemployment Rate at 2.5% -National Unemployment Rate at 5.9% (BLS June 2021)



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## FINANCIAL ANALYSIS

### SUMMARY

TENANT	AutoZone Parts, Inc.	LOT SIZE	±28,770 SF (±0.66 Acre)
PURCHASE PRICE	\$912,000	EXPENSE REIMBURSEMENT	This is an <b>Absolute NNN GROUND lease</b> . Tenant is responsible for all expenses.
CAP RATE	4.25%		rendint is responsible for all expenses.
GROSS LEASABLE AREA	±7,381 SF	FINANCING	All Cash or Buyer to obtain new financing at Close of Escrow.
YEAR BUILT	November 2021 (Est Under Construction)		

### **RENT ROLL**

TENANT INFO		LEASE TERMS	RENT SUMMARY		
TENANT NAME	TOTAL SF OF LAND	TERM*	INCREASE	RENT	ANNUAL INVESTOR RETURN
AutoZone Parts, Inc.	28,770	Years 1 to 10: <b>11/07/21</b> to 10/31/31	Current	\$38,750	4.25%
		Years 11 to 15: 11/01/31 to <b>10/31/36</b>	8%	\$41,850	4.59%
					4.42% AVG ANNUAL RETURN
RENEWAL OPTIONS		1st Option: 11/01/36 to 10/31/41	8%	\$45,198	
		2nd Option: 11/01/41 to 10/31/46	8%	\$48,814	
		3rd Option: 11/01/46 to 10/31/51	8%	\$52,719	
		4th Option: 11/01/51 to 10/31/56	8%	\$56,937	

\* Estimated dates are subject to change based on construction timeline.

#### AUTOZONE (GROUND LEASE) | GRETNA (OMAHA MSA), NEBRASKA

## **TENANT OVERVIEW**



TYPE
TRADED AS
SECTOR   INDUSTRY
S&P CREDIT RATING
MOODY'S RATING
MARKET CAP
WEBSITE

Public NYSE: AZO Consumer Cyclical - Specialty Retail BBB Stable (02/27/20) Baa1 (12/19/18) 35.21B (08/12/21) https://www.autozone.com/

**AutoZone, Inc.** retails and distributes automotive replacement parts and accessories. The company offers various products for cars, sport utility vehicles, vans, and light trucks, including new and remanufactured automotive hard parts, maintenance items, accessories, and non-automotive products. Its products include A/C compressors, batteries and accessories, bearings, belts and hoses, calipers, chassis, clutches, CV axles, engines, fuel pumps, fuses, ignition and lighting products, mufflers, radiators, starters and alternators, thermostats, and water pumps.

The company also offers maintenance products, such as antifreeze and windshield washer fluids; brake drums, rotors, shoes, and pads; brake and power steering fluids, and oil and fuel additives; oil and transmission fluids; oil, cabin, air, fuel, and transmission filters; oxygen sensors; paints and accessories; refrigerants and accessories; shock absorbers and struts; spark plugs and wires; and windshield wipers, as well as air fresheners, cell phone accessories, drinks and snacks, floor mats and seat covers, interior and exterior accessories, mirrors, performance products, protectants and cleaners, sealants and adhesives, steering wheel covers, stereos and radios, tools, and wash and wax products.

In addition, it provides a sales program that offers commercial credit and delivery of parts and other products; and towing and tire repair services. Further, it sells automotive diagnostic and repair software under the ALLDATA brand through alldata.com and alldatadiy.com; and automotive hard parts, maintenance items, accessories, and non-automotive products.

## As of August 29, 2020, it operated 5,885 stores in the United States; 621 in Mexico; and 43 in Brazil.

AutoZone, Inc. was founded in 1979 and is based in Memphis, Tennessee.







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LOT SIZE

GLA ±7,381 SF



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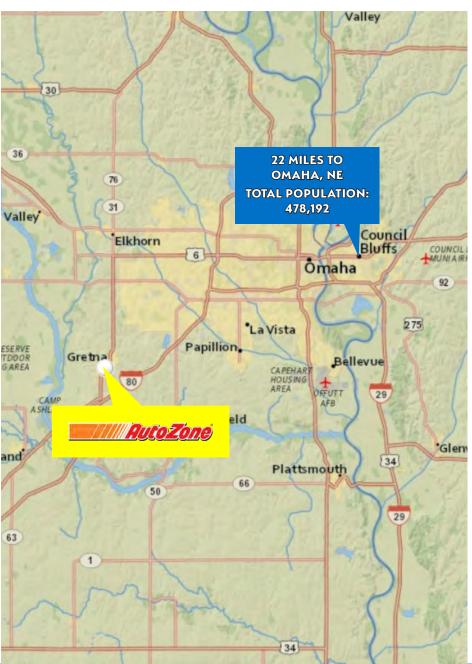
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## **LOCATION OVERVIEW**

#### AUTOZONE (GROUND LEASE) GRETNA (OMAHA MSA), NEBRASKA



**Gretna** is a city in Sarpy County and is a suburb of Omaha with a total area of 2.10 square miles. The town of Gretna is a scenic and charming place within a close proximity to the bigger cities of Omaha and Lincoln, yet offers many things to do in its own right for visitors and local residents alike. **In the past 10 years, <u>Gretna has seen an 87% enrollment growth</u> (according to the Gretna Public Schools 2020 Annual Community Report).** 

**Omaha** is the largest city and the county seat of Nebraska's Douglas County. Omaha is the anchor of the eight-county, bi-state Omaha-Council Bluffs metropolitan area. With diversification in several industries, including banking, insurance, telecommunications, architecture/construction, and transportation, Omaha's economy has grown dramatically since the early 1990s.

Today, Omaha is the home to the headquarters of <u>four Fortune 500</u> <u>companies</u>: mega-conglomerate **Berkshire Hathaway** (headed by local investor Warren Buffett, one of the wealthiest people in the world); one of the world's largest construction companies, **Kiewit Corporation**; insurance and financial firm **Mutual of Omaha**; and the United States' largest railroad operator, **Union Pacific Corporation**.

Omaha is also the home to <u>five Fortune 1000 headquarters</u>: **Green Plains Renewable Energy, Schwab, Valmont Industries, Werner Enterprises, and West Corporation.** Also <u>headquartered in Omaha</u> are the following: **First National Bank of Omaha**, the largest privately held bank in the United States; three of the nation's ten largest architecture/engineering firms: **DLR Group, HDR, Inc., & Leo A Daly**; and the **Gallup Organization**, of Gallup Poll fame, and its riverfront Gallup University.

2021 DEMOGRAPHICS						
	1-MI	3-MI	5-MI			
Total Population	5,862	12,366	37,716			
Projected Population (2026)	6,537	14,063	44,708			
Labor Population Age 16+	4,306	8,981	27,099			
Population Median Age	35.0	34.3	32.5			
Average Household Income	\$107,021	\$116,073	\$125,808			

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