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Checkers | Corporate Store Portfolio Mobile, AL ACT ID ZAC0310461 Orlando, FL West Palm Beach, FL Gainesville, FL

ACT ID ZAC0310458

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INVESTMENT HIGHLIGHTS

PRICE: \$9,666,653 | CAP: 4.50% | RENT: \$434,999

- Absolute (NNN) Lease Zero Landlord Responsibilities
- Checkers Restaurant Drive In With Corporate Guaranteed Lease
- 10% Annual Rent Escalations Each Five-Year Period
- Tenant Renewal Options: Two (2), Five-Year Options
- Located On Major Thoroughfares With Strong Traffic Counts
- Checkers Is Considered An Essential Tenant With Sales Thriving Throughout The Pandemic
- Florida Is A No Income Tax State
- Dense Population
- Located Near State Highways, Colleges, Airports, and Major Cities.

ABOUT THE BRAND

- Checkers and Rally's has over 800 units across 29 states and the District of Columbia.
- Since starting in 1986, Checkers became a market leader in the QSR burger business.
- Due to the unique drive-thru concept, Checkers demonstrated strong performance in 2020.
- The brand approved 40 new franchisees last year and has 72 new locations in the development pipeline.
- Checkers was recently acquired by Oak Hill Capital Partners in 2017.
- With over 35 years of experience and \$12 billion invested, Oak Hill Capital Partners works actively to implement strategic and operational initiatives to create franchise value

Investment Summary

Marcus & Millichap is pleased to present for sale this Corporate Guaranteed Checkers Drive Thru Restaurant Portfolio with a total of six properties positioned across Alabama and Florida. This Checkers Portfolio has locations in Orlando, West Palm Beach, and Gainesville, Florida, and three located in Mobile, AL. Checkers is considered an essential tenant with sales thriving throughout the pandemic due to its drive-thru concept. The original Absolute NNN lease is set to expire in 2035, thus providing approximately 14.4 years remaining on the initial term with two five-year renewal options.

General Information			
Founded	1985		
Number of Locations	800+		
Credit Rating	B-		
Rating Agency	Standard & Poor's		
Website	www.checkers.com		

About the Tenant

Checkers Drive-In Restaurants, Inc., is one of the largest chains of double drive-thru restaurants in the United States. The company operates Checkers and Rally's restaurants in 28 states and the District of Columbia. They specialize in hamburgers, hot dogs, French Fries, and milkshakes. Checkers and Rally's had similar concepts, being almost exclusively drive-thru with very little seating. After the merger, Rally's began redesigning its restaurants to follow the Checkers look. Today, Checkers and Rally's restaurants look nearly identical, the only major difference being the name on the sign. In June 2006, the company went private through a merger with Taxi Holdings Corp., an affiliate of Wellspring Capital Management, a private equity firm. In 2014, Wellspring sold Checkers to another private equity firm, Sentinel Capital Partners.



Checkers Portfolio Financial Analysis

Address	Lot Size (Acres)	Net Operating Income (NOI)	Price	Cap Rate
912 W University Ave Gainesville, FL	0.51 Acres	\$65,086	\$1,446,353	4.50%
2270 S Military Tr, West Palm Beach, FL	0.47 Acres	\$76,454	\$1,698,987	4.50%
7604 E Colonial Dr, Orlando, FL	0.49 Acres	\$83,530	\$1,856,213	4.50%
8 N Broad St, Mobile, AL	0.64 Acres	\$63,229	\$1,405,091	4.50%
2300 St Stephens Rd, Mobile, AL	0.53 Acres	\$72,054	\$1,601,209	4.50%
2213 Airport Blvd, Mobile, AL	0.66 Acres	\$74,646	\$1,658,800	4.50%
Summary	3.30 Acres	\$434,999	\$9,666,653	4.50%

912 W University Ave Gainesville, FL 32601

Property Summary

Aerial Map

Property Photos

Demographics

Market Overview

Marcus & Millichap

Property Summary

	THE OFFERING
Property	Checkers Corporate Store
Property Address	912 W University Ave Gainesville , FL 32601
Price	\$1,446,353
Capitalization Rate	4.50%
Price/SF	\$1,730.09

PROPERTY DESCRIPTION	
Year Built / Renovated	1968
Gross Leasable Area	836 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	0.51 Acres

LEASE SUMMARY			
Property Subtype	Net Leased Restaurant		
Tenant	Checkers Corporate		
Rent Increases	10% Each Five-Year Period		
Guarantor	Corporate Guarantee		
Lease Type	Absolute Net		
Lease Commencement	December 30, 2015		
Lease Expiration	December 30, 2035		
Lease Term	20		
Term Remaining on Lease (Years)	14.4		
Renewal Options	Two Five-Year Options		
Landlord Responsibility	None		
Tenant Responsibility	All		
Right of First Refusal/Offer	Yes		

ANNUALIZED OPERATING INFORMATION	
INCOME	
Net Operating Income	\$65,086

RENT SCHEDULE				
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$65,086	\$5,424	\$77.85	4.50%
Years 11-15	\$71,593	\$5,966	\$85.64	4.95%
Years 16-20	\$78,752	\$6,563	\$94.20	5.44%
Option 1	\$86,627	\$7,219	\$103.62	5.99%
Option 2	\$95,289	\$7,941	\$113.98	6.59%









Property Photos



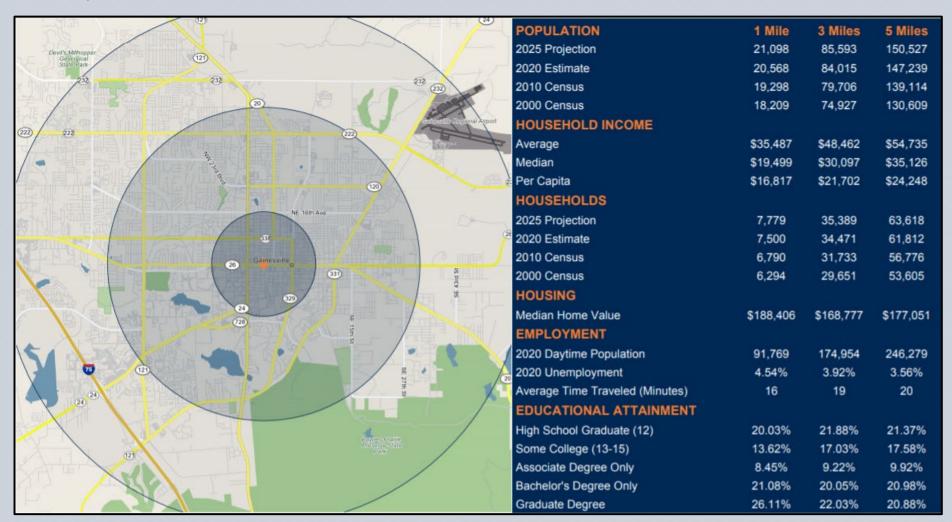






Demographics

Created on July 2021 W University Ave, Gainesville, FL



GAINESVILLE

Home to the University of Florida, the Gainesville metro, situated in north central Florida, is centrally located between Miami and Atlanta and encompasses Alachua and Gilchrist counties. The city of Gainesville is 70 miles southwest of Jacksonville and 115 miles north of Orlando. The city of Gainesville along with the Council for Economic Outreach has established an Innovation District between midtown and downtown. The area is currently home to startups and tech companies including Eventplicity and Parisleaf.



METRO HIGHLIGHTS



HIGHER EDUCATION

Gainesville is home to the University of Florida and Santa Fe Community College, marking a combined student enrollment of more than 70,000.



SKILLED WORKFORCE

Graduates at local institutions of higher education provide a skilled labor pool as 39 percent of the population has a bachelor's degree or higher, above the U.S. rate.



HEALTHCARE

UF Health, North Florida Regional Medical Center and Veterans Affairs Medical Center are among the many healthcare providers.

ECONOMY

- Major employment sectors in the region include education, healthcare, government and food service.
- The University of Florida, the fifth largest university in the nation, employs approximately 28,000 individuals, nearly 58,000 students, and contributes more than \$16 billion to the local economy, making it the largest employer in the Gainesville metro and a major driving force economically.
- UF Health Shads System is the second largest employer in the Gainesville metro with a workforce of 12,700 individuals. In total, the healthcare sector provides more than 20,000 jobs.
- The IT/software sector is growing in Greater Gainesville with businesses ranging from human engagement to game development. Companies include Sharpspring, Optym, and Info Tech.

DEMOGRAPHICS



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Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

^{*} Forecast

2270 S Military Trail West Palm Beach, FL 33415

Property Summary

Aerial Map

Property Photos

Demographics

Market Overview

Marcus & Millichap

Property Summary

THE OFFERING			
Property	Checkers Corporate Store		
Property Address	2270 S. Military Trail West Palm Beach, FL 33415		
Price	\$1,698,987		
Capitalization Rate	4.50%		
Price/SF	\$2,346.67		

PROPERTY DESCRIPTION	
Year Built / Renovated	2008
Gross Leasable Area	724 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	0.47 Acres

LEASE SUMMARY			
Property Subtype	Net Leased Restaurant		
Tenant	Checkers Corporate		
Rent Increases	10% Each Five-Year Period		
Guarantor	Corporate Guarantee		
Lease Type	Absolute Net		
Lease Commencement	December 30, 2015		
Lease Expiration	December 30, 2035		
Lease Term	20		
Term Remaining on Lease (Years)	14.4		
Renewal Options	Two Five-Year Options		
Landlord Responsibility	None		
Tenant Responsibility	All		
Right of First Refusal/Offer	Yes		

ANNUALIZED OPERATING INFORMATION	
INCOME	
Net Operating Income	\$76,454

RENT SCHEDULE				
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$76,454	\$6,371	\$105.60	4.50%
Years 11-15	\$84,099	\$7,008	\$116.16	4.95%
Years 16-20	\$92,508	\$7,709	\$127.77	5.44%
Option 1	\$101,758	\$8,480	\$140.55	5.99%
Option 2	\$111,933	\$9,328	\$154.60	6.59%









Property Photos









Demographics

Created on July 2021 S Military Trail, West Palm Beach, FL



POPULATION	1 Mile	3 Miles	5 Miles
2025 Projection	24,670	159,703	335,915
2020 Estimate	24,325	157,178	329,929
2010 Census	22,772	145,051	301,868
2000 Census	20,315	126,122	267,505
HOUSEHOLD INCOME			
Average	\$51,529	\$59,257	\$66,805
Median	\$41,071	\$45,176	\$48,750
Per Capita	\$19,736	\$21,656	\$24,893
HOUSEHOLDS			
2025 Projection	9,376	57,419	124,172
2020 Estimate	9,289	56,666	121,970
2010 Census	8,580	51,978	110,971
2000 Census	8,428	49,748	107,051
HOUSING			
Median Home Value	\$105,221	\$134,063	\$164,019
EMPLOYMENT			
2020 Daytime Population	17,898	123,338	291,494
2020 Unemployment	4.23%	4.50%	4.30%
Average Time Traveled (Minutes)	31	29	29
EDUCATIONAL ATTAINMENT			
High School Graduate (12)	35.44%	32.84%	30.60%
Some College (13-15)	18.67%	19.21%	18.74%
Associate Degree Only	7.83%	8.18%	8.52%
Bachelor's Degree Only	9.51%	12.09%	14.14%
Graduate Degree	3.73%	4.95%	6.48%

PALM BEACH COUNTY

Situated along the southeastern coast of Florida, Palm Beach County encompasses 47 miles of Atlantic coastline with extraordinary beaches and numerous golf courses that draw tourists and residents. The county is Florida's third-most populous, with nearly 1.5 million people, and it is expected to add more than 41,000 citizens through 2025. West Palm Beach is the largest city, with 108,000 people. Other prominent municipalities include Boca Raton, Boynton Beach and Delray Beach. The northern portion of Everglades National Park is located within the metro.



METRO HIGHLIGHTS



LARGE RETIREE POPULATION

Nearly a quarter of the local population base are residents age 65 and older who seek entertainment and leisure options.



FAVORABLE TAX STRUCTURE

West Palm Beach has no state income tax and has a low property tax rate, attracting additional residents to the metro.



HIRING REBOUND

At the onset of 2021, the metro had recaptured 60 percent of the jobs lost during the initial months of the recovery, led by hiring activity in the leisure and hospitality and professional and business services sectors.

ECONOMY

- Historically, the Palm Beach County economy has benefited from an expanding population that supports strong growth in the real estate, construction and services-related sectors.
- Tourism plays an important role in the local economy, generating billions of dollars in revenue annually. Cruise-ship cancellations will have a direct impact on this revenue in 2021.
- Agriculture is also an important industry in the western portion of the region, where crops include winter vegetables, citrus, sugar cane and ornamental plants.
- As part of the Internet Coast, Palm Beach County has an established reputation for internet infrastructure servicing South Florida and Latin American markets.

DEMOGRAPHICS









Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

^{*} Forecast

7604 E Colonial Drive Orlando, FL 32807

Property Summary

Aerial Map

Property Photos

Demographics

Market Overview

Marcus & Millichap

Property Summary

THE OFFERING		
Property	Checkers Corporate Store Orlando MSA	
Property Address	7604 E Colonial Dr Orlando, FL 32807	
Price	\$1,856,213	
Capitalization Rate	4.50%	
Price/SF	\$2,762.22	

PROPERTY DESCRIPTION	
Year Built / Renovated	2008
Gross Leasable Area	672 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	0.49 Acres

LEACE	LIAAAAADV	
LEASE SUMMARY		
Property Subtype	Net Leased Restaurant	
Tenant	Checkers Corporate	
Rent Increases	10% Each Five-Year Period	
Guarantor	Corporate Guarantee	
Lease Type	Absolute Net	
Lease Commencement	December 30, 2015	
Lease Expiration	December 30, 2035	
Lease Term	20	
Term Remaining on Lease (Years)	14.4	
Renewal Options	Two Five-Year Options	
Landlord Responsibility	None	
Tenant Responsibility	All	
Right of First Refusal/Offer	Yes	

ANNUALIZED OPERATING INFORMATION	
INCOME	
Net Operating Income	\$83,530

RENT SCHEDULE				
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$83,530	\$6,961	\$124.30	4.50%
Years 11-15	\$91,881	\$7,657	\$136.73	4.95%
Years 16-20	\$101,069	\$8,422	\$150.40	5.44%
Option 1	\$111,175	\$9,265	\$165.44	5.99%
Option 2	\$122,292	\$10,191	\$181.98	6.59%









Property Photos



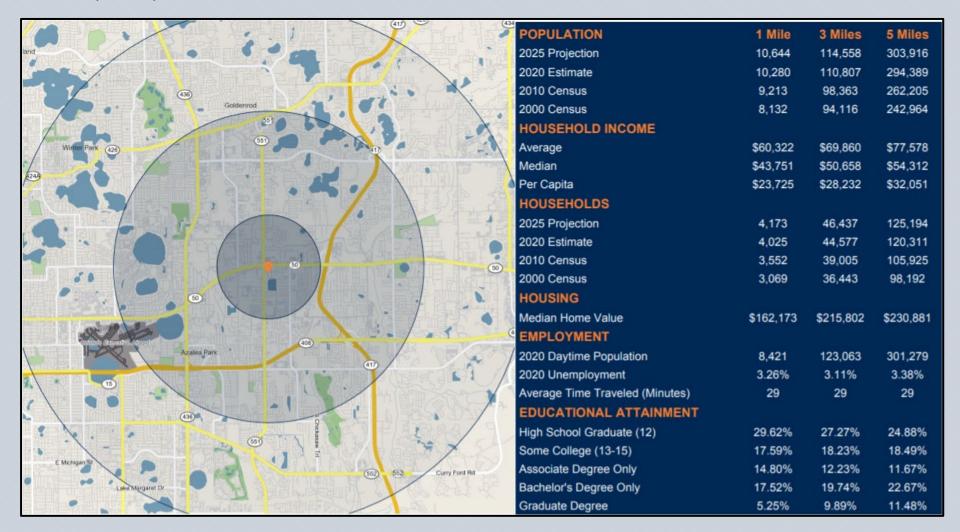






Demographics

Created on July 2021 E Colonial Dr, Orlando, FL



ORLANDO

Sunshine, a warm climate and a favorable tax structure attract numerous visitors, employers and residents to the region. The metro is among the largest and fastest growing in Florida, with a population of 2.6 million people. It is also one of the nation's most popular tourist destinations and typically draws more than 60 million visitors annually. The Orlando metro encompasses four counties: Osceola, Orange, Seminole and Lake, covering more than 4,000 square miles in central Florida. Numerous lakes are scattered across the region and the topography is generally flat with few impediments to development. Orlando is the area's largest city, approaching 285,000 citizens, followed by Kissimmee and Sanford, each with fewer than 100,000 people.

METRO HIGHLIGHTS



ECONOMIC DIVERSITY

While Orlando's economy has strong business and professional services as well as tourism components, distribution, high-tech, defense contracting and healthcare also are prevalent.



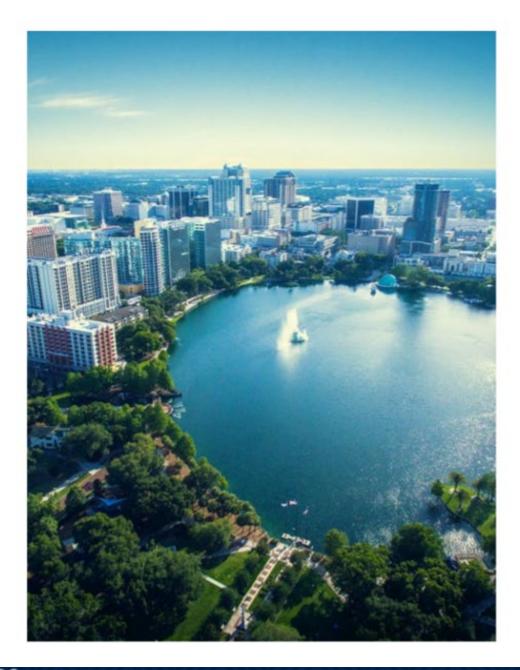
PRO-BUSINESS ENVIRONMENT

Florida has low state and local taxes in addition to no state personal income tax, attracting businesses to the region.



JOB AND POPULATION GROWTH

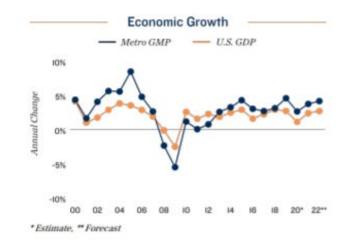
Orlando's population is expected to increase by 215,000 people over the next five years, as job gains outpace the national average.



ECONOMY

- Key industries in the region include aerospace and defense systems, modeling, simulation and training, digital media, tourism, and biotechnology.
- The metro is transforming into a digital media hub, housing hundreds of media companies.
- Orlando is a top vacation and business convention destination and is home to theme parks and tourist attractions, which support retail sales and a large hospitality sector.
- The local life sciences, biotech and medical technology industries are growing. Lake Nona Medical City is a 650-acre health and life sciences park located in the metro.

	MAJOR AREA EMPLOYERS
Wal	Disney World Co.
Adv	entHealth Orlando
Pub	lix Super Markets Inc.
Univ	versal Orlando
Orla	ndo Health
Buse	ch Entertainment Corp.
Lock	cheed Martin Corp.
Mar	riott International
Dare	den Restaurants Inc.
Star	wood Hotels & Resorts Worldwide Inc.





SHARE OF 2020 TOTAL EMPLOYMENT





















DEMOGRAPHICS

- The metro is expected to add nearly 215,000 people over the next five years and during this
 period roughly 84,900 households will be formed.
- A median age below the U.S. median contributes to a homeownership rate of 61 percent, which is slightly below the national rate.
- Millennials, those in the cohort of 20- to 34-year-olds, comprise 22 percent of the population, slightly above the U.S. level of 21 percent.

2020 Population by Age

6% 19% 5-19 YEARS

% 7

7% 29% 25-44 YEARS 25-44 YEARS

25% 45-64 YEARS 15%

65+ YEARS









QUALITY OF LIFE

Orlando residents enjoy a remarkable quality of life, highlighted by a sunny climate, professional sports teams, outdoor recreational activities, cultural venues, world-famous attractions and beaches nearby. The region offers healthcare facilities and exceptional community services such as Orlando Regional Medical Center and AdventHealth Orlando. Cultural opportunities are offered at the Dr. Phillips Center for the Performing Arts, Orlando Repertory Theatre, the Opera Orlando, the Orlando Ballet and the Bach Festival Society. Amway Center in downtown is the Orlando Magic's arena. Large educational institutions in the area include the University of Central Florida and Valencia Community College.

* Forecast

Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

SPORTS











EDUCATION









ARTS & ENTERTAINMENT









8 N Broad Street Mobile, AL 33602

Property Summary

Aerial Map

Property Photos

Demographics

Marcus & Millichap

Property Summary

	THE OFFERING
Property	Checkers Corporate Store
Property Address	8 North Broad Street Mobile, Alabama 36602
Price	\$1,405,091
Capitalization Rate	4.50%
Price/SF	\$1,148.89

PROPERTY DESCRIPTION	
Year Built / Renovated	1988/2006
Gross Leasable Area	1,223 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	0.64 Acres

LEASE SUMMARY		
Property Subtype	Net Leased Restaurant	
Tenant	Checkers Corporate	
Rent Increases	10% Each Five-Year Period	
Guarantor	Corporate Guarantee	
Lease Type	Absolute Net	
Lease Commencement	December 30, 2015	
Lease Expiration	December 30, 2035	
Lease Term	20	
Term Remaining on Lease (Years)	14.4	
Renewal Options	Two Five-Year Options	
Landlord Responsibility	None	
Tenant Responsibility	All	
Right of First Refusal/Offer	Yes	

ANNUALIZED OPERATING INFORMATION	
INCOME	
Net Operating Income	\$63,229

RENT SCHEDULE					
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE	
Current	\$63,229	\$5,269	\$51.70	4.50%	
Years 11-15	\$69,551	\$5,796	\$56.87	4.95%	
Years 16-20	\$76,506	\$6,376	\$62.56	5.44%	
Option 1	\$84,156	\$7,013	\$68.81	5.99%	
Option 2	\$92,571	\$7,714	\$75.69	6.59%	









Property Photos



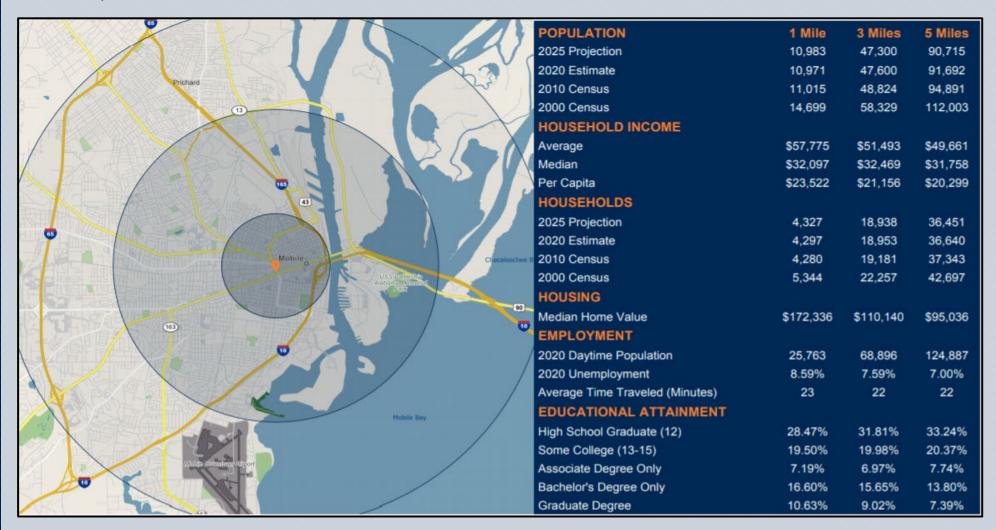






Demographics

Created on July 2021 N Broad St, Mobile AL



2300 St Stephens Road Mobile, AL 36617

Property Summary

Aerial Map

Property Photos

Demographics

Marcus & Millichap

Property Summary

THI	E OFFERING
Property	Checkers Corporate Store
Property Address	2300 Saint Stephens Mobile, Alabama 36617
Price	\$1,601,209
Capitalization Rate	4.50%
Price/SF	\$2,175.56

PROPERTY DESCRIPTION	
Year Built / Renovated	1985/2003
Gross Leasable Area	736 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	0.53 Acres

LEASE SUMMARY			
Property Subtype	Net Leased Restaurant		
Tenant	Checkers Corporate		
Rent Increases	10% Each Five-Year Period		
Guarantor	Corporate Guarantee		
Lease Type	Absolute Net		
Lease Commencement	December 30, 2015		
Lease Expiration	December 30, 2035		
Lease Term	20		
Term Remaining on Lease (Years)	14.4		
Renewal Options	Two Five-Year Options		
Landlord Responsibility	None		
Tenant Responsibility	All		
Right of First Refusal/Offer	Yes		

ANNUALIZED OPERATING INFORMATION	
INCOME	
Net Operating Income	\$72,054

RENT SCHEDULE				
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE
Current	\$72,054	\$6,005	\$97.90	4.50%
Years 11-15	\$79,259	\$6,605	\$107.69	4.95%
Years 16-20	\$87,184	\$7,265	\$118.46	5.44%
Option 1	\$95,902	\$7,992	\$130.30	5.99%
Option 2	\$105,492	\$8,791	\$143.33	6.59%









Property Photos



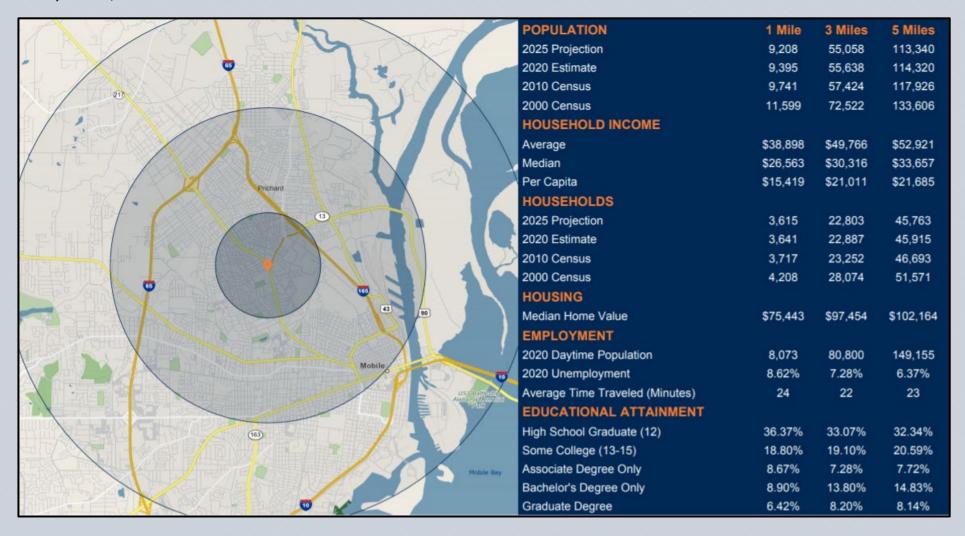






Demographics

Created on July 2021 St Stephens Rd, Mobile AL



2213 Airport Boulevard Mobile, AL 36606

Property Summary

Aerial Map

Property Photos

Demographics

Market Overview

Marcus & Millichap

Property Summary

THE O	FFERING
Property	Checkers Corporate Store
Property Address	2213 Airport Blvd Mobile, Alabama 36606
Price	\$1,658,800
Capitalization Rate	4.50%
Price/SF	\$2,073.50

PROPERTY DESCRIPTION	
Year Built / Renovated	2012
Gross Leasable Area	800 SF
Zoning	Commercial
Type of Ownership	Fee Simple
Lot Size	0.66 Acres

LEASE SUMMARY			
Property Subtype	Net Leased Restaurant		
Tenant	Checkers Corporate		
Rent Increases	10% Each Five-Year Period		
Guarantor	Corporate Guarantee		
Lease Type	Absolute Net		
Lease Commencement	December 30, 2015		
Lease Expiration	December 30, 2035		
Lease Term	20		
Term Remaining on Lease (Years)	14.4		
Renewal Options	Two Five-Year Options		
Landlord Responsibility	None		
Tenant Responsibility	All		
Right of First Refusal/Offer	Yes		

ANNUALIZED OPERATING INFORMATION	
INCOME	
Net Operating Income	\$74,646

RENT SCHEDULE					
YEAR	ANNUAL RENT	MONTHLY RENT	RENT/SF	CAP RATE	
Current	\$74,646	\$6,221	\$93.31	4.50%	
Years 11-15	\$82,110	\$6,843	\$102.64	4.95%	
Years 16-20	\$90,321	\$7,527	\$112.90	5.44%	
Option 1	\$99,351	\$8,279	\$124.19	5.99%	
Option 2	\$109,286	\$9,107	\$136.61	6.59%	









Property Photos



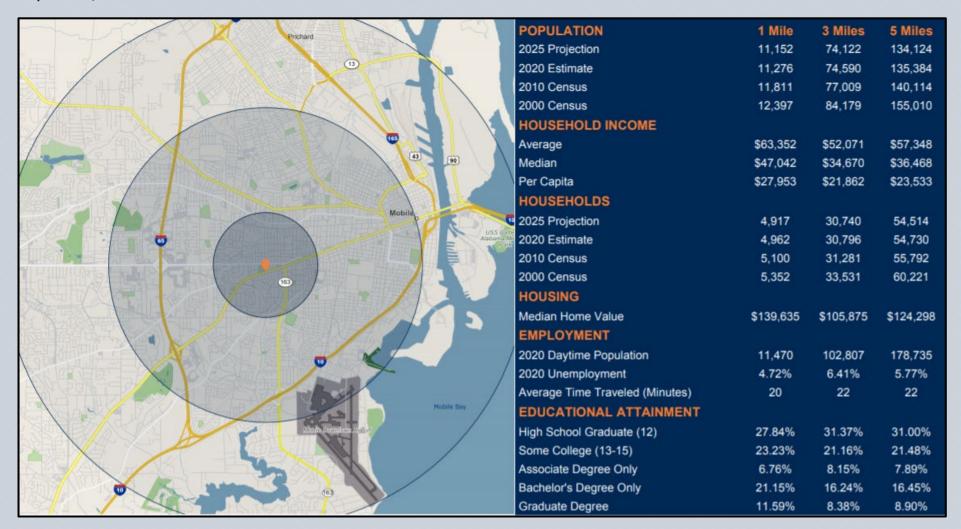






Demographics

Created on July 2021 Airport Blvd, Mobile AL



MOBILE

Mobile County is situated on the Alabama coast, partially bordered by Mobile Bay and the Gulf of Mexico. Known for its many live oak-lined streets, the metro is a Gulf Coast cultural center that boasts a concentration of historical architecture, neighborhoods and museums. Additionally, the metro hosts Alabama's only deepwater port and a growing manufacturing industry. The city of Mobile is the fourth largest in the state with 192,900 residents.



METRO HIGHLIGHTS



PORT ACTIVITY

The Port of Mobile is one of the largest deep-water ports in the nation, focusing on forest products. Roughly 26 million tons pass through the port annually.



AFFORDABILITY & HOMEOWNERSHIP

Mobile's low cost of living compared with other midsize metros allows 68 percent of households to own a home compared with 64 percent across the nation.



SHIPBUILDING INDUSTRY

Austal USA builds combat ships and high-speed vessels for the U.S. Navy and is one of the metro's top employers. Shipbuilder BAE Systems Southeast also calls Mobile home.

ECONOMY

- Shipbuilding, steel and chemical companies drive the growth of the metro's manufacturing industry. The entry of Airbus to the metro has elevated the aerospace sector, which is also occupied by VT MAE and Continental Aerospace Technologies.
- Education-related positions are numerous, with the Mobile County Public School System and the University of South Alabama representing the metro's top employers.
- Activities on and near the water and attractions such as the USS Alabama Battleship Memorial Park result in tourism having a \$1 billion economic impact in the region in a normal year.
- Infirmary Health Systems leads a trio of larger medical systems that employ more than 5,000 people.

DEMOGRAPHICS









Sources: Marcus & Millichap Research Services; BLS; Bureau of Economic Analysis; Experian; Fortune; Moody's Analytics; U.S. Census Bureau

^{*} Forecast

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EXCLUSIVE NET LEASE OFFERING

