# **CVS** pharmacy<sup>®</sup>

cvs/pharmacy

27745

# 2325 Village Lake Dr Charlotte, NC 28212

-

A Net Lease Investment Opportunity

27749

Confidential Offering Memorandum

### **CONFIDENTIALITY & RESTRICTED USE AGREEMENT**

The information contained in this Offering Memorandum is confidential, furnished solely for the purpose of review by a prospective purchaser of CVS Pharmacy herein (the "Property," or "Properties," or "Portfolio") and is not to be used for any other purpose or made available to any other person without the express written consent of The Net Lease Group, LLC. ("NLG"). The material is based in part upon information supplied by Owner and in part upon information obtained by The Net Lease Group from sources it deems reasonably reliable. Summaries of any documents are not intended to be comprehensive or all inclusive but rather only an outline of some of the provisions contained therein. No warranty or representation, expressed or implied, is made by Owner, The Net Lease Group, or any of their respective affiliates, as to the accuracy or completeness of the information contained herein or any other written or oral communication transmitted to a prospective purchaser in the course of its evaluation of the Property. No legal liability is assumed or implied in connection with the information or such other communications. Without limiting the generality of the foregoing, the information shall not be deemed a representation of the state of affairs of any Property or constitute an indication that there has been no change in the business or affairs of any Property since the date of preparation of the information. Prospective purchasers should make their own projections and conclusions without reliance upon the materials contained herein and conduct their own independent due diligence, including engineering and environmental inspections, to determine the condition of any Property and the existence of any potentially hazardous material located at the site.

This Offering Memorandum was prepared by The Net Lease Group and has been reviewed by the Owner. It contains select information pertaining to each Property and does not purport to be all inclusive or to contain all of the information which a prospective purchaser may desire. All financial projections are provided for general reference purposes only and are based on assumptions relating to the general economy, competition and other factors beyond control and, therefore, are subject to material change or variation. An opportunity to inspect any Property will be made available to qualified prospective purchasers.

In this Offering Memorandum, certain documents and other materials are described in summary form. The summaries do not purport to be complete nor, necessarily, accurate descriptions of the full agreements involved, nor do they constitute a legal analysis of such documents. Interested parties are expected to independently review all documents.

This Offering Memorandum is subject to prior placement, errors, omissions, changes or withdrawal without notice and does not constitute a recommendation, endorsement or advice as to the value of any Property by The Net Lease Group or the Owner. Each prospective purchaser is to rely upon its own investigation, evaluation and judgment as to the advisability of purchasing any Property described herein.

Owner and The Net Lease Group expressly reserve the right, at their sole discretion, to reject any or all expressions of interest or offers to purchase the Property and/or to terminate discussions with any party at any time with or without notice. Owner shall have no legal commitment or obligation to any interested party reviewing this Offering Memorandum or making an offer to purchase any Property unless a written agreement for the purchase of said Property has been fully executed and delivered by the Owner and such party and any conditions to Owner's obligations thereunder have been satisfied or waived and then only to the extent expressly provided for therein. The Net Lease Group is not authorized to make any representations or agreements on behalf of Owner.

This Offering Memorandum is the property of The Net Lease Group and may be used only by parties approved by The Net Lease Group and Owner. The Portfolio is privately offered and, by accepting delivery of this Offering Memorandum, the party in possession hereof agrees (i) to return it to The Net Lease Group immediately upon request of The Net Lease Group or Owner and (ii) that this Offering Memorandum and its contents are of a confidential nature and will be held and treated in the strictest confidence. No portion of this Offering Memorandum may be copied or otherwise reproduced or disclosed to anyone without the prior written authorization of The Net Lease Group and Owner.

The terms and conditions set forth above apply to this Offering Memorandum in its entirety.

#### **EXCLUSIVELY MARKETED BY**

#### Philip Wickstrom

Managing Principal 404.551.2011 pwickstrom@thenetleasegroup.com

#### C. Ross Wood

Associate 404.551.2028 rwood@thenetleasegroup.com

#### **Esmael Hill**

Managing Principal 404.551.2068 ehill@thenetleasegroup.com



3350 Riverwood Parkway, Suite 700 Atlanta, GA 30339

thenetleasegroup.com

# **CONTENTS**







1

1	Executive Summary
3	Investment Highlights
4	Financial Overview
5	Lease Overview
6	Tenant Overview
7	Location Map
8	Trade Aerial
9	Market Overview

#### **THE NET LEASE GROUP**

# **EXECUTIVE SUMMARY**

### THE OFFERING

PRICE:	\$4,967,822
NOI:	\$355,199
CAP RATE:	7.15%

The Net Lease Group is proud to exclusively offer for sale the fee simple interest in a freestanding CVS retail store located at 2325 Village Lake Drive in Charlotte, North Carolina. The offering consists of the fee simple interest in a freestanding retail store constructed in the high growth Charlotte market. The offering provides prospective investors the opportunity to purchase an institutional quality asset, generating stable, predictable cash flow in a rapidly growing suburban Charlotte market.

The property is 100% leased to CVS Health Corporation (NYSE: CVS) with 2.5 years remaining on the initial 22-year lease term. The initial 22-year term will have a fixed with ten (10) 5-year options to renew. The first two (2) renewal periods have a fixed annual rent of \$355,199 with the final eight (8) renewal periods having rent set at fair-market-value.

The property is located in Charlotte, North Carolina, a desirable and bustling southern metropolitan market, which has been occupied by CVS since 2000. The 10,836 square foot property sits on a 1.35-acre parcel at 2325 Village Lake Drive, which provides maximum visibility to nearly 57,000 cars each day.



# **EXECUTIVE SUMMARY**

### THE OFFERING

OFFERIN	IG TERMS	LEASE PROFILE		
Price	\$4,967,822	Tenant	CVS Health	Corporation (NYSE: CVS)
NOI	\$355,199	Guarantor		Corporate Lease
Cap Rate	7.15%	Primary Term (Years)		22
	7.1570	Lease Execution		1/7/2002
PROPERTY	Y PROFILE	Term Commencement		1/9/2002
A 11-1-1-1	2325 Village Lake Drive	Primary Term Expiratio	n	1/31/2024
Address		NOI		\$355,199
City, State	Charlotte, North Carolina	Options to Renew		10 x 5-Year Periods
Year Built		Renewal Rent (First and Second Option Periods) \$355,199		
Square Feet	10,836	Renewal Rent (Last Eight Option Periods) FA		FMV
	1.35	Lease Type		Bondable NNN Lease
Site Area (Acres)		ROFR	Yes, Tenant	has 20 days to respond
Occupancy	Single-Tenant	Seller providing rent credit for the an		edit for the amount of
Daily Traffic Count	57,008	Rent Credit	\$355,199 annually until the end of the intial term.	

THE NET LEASE GROUP

# **EXECUTIVE SUMMARY**

### INVESTMENT HIGHLIGHTS



#### **Bondable NNN Lease**

The lease is a bondable triple net lease with no landlord responsibilities whatsoever. The tenant is responsible for all taxes, insurance, maintenance, repair and operating costs associated with the property.



#### **Strong Location**

The property is located at 2325 Village Lake Drive along a busy throughfare in Charlotte, North Carolina.



#### **High Average Daily Traffic Counts**

With an ADTC of approximately 57,008, the property benefits from excellent visibility and customer traffic.



#### **Excellent Market Demographics**

Charlotte has strong market demographics with a 5-mile population of approximately 230,000 and a 5-mile median household income of approximately \$77,682.

#### **CVS Corporate Lease**



The lease is fully guaranteed by CVS Health Corporation (NYSE: CVS) with an investment grade credit rating (Moody's/S&P baa2/BBB).

### **FINANCIAL OVERVIEW**

# **CVS** pharmacy<sup>®</sup>

CVS Health Corporation (NYSE: CVS), has two and a half (2.5) years remaining on their initial 22-year lease with ten (10) five-year options to renew. The bondable triple net (Bondable NNN) lease requires the Tenant to pay real estate taxes, all property repair and maintenance, utilities, and insurance. The Landlord has no responsibilities whatsoever.

The seller will provide a rent credit of \$355,199 prorated through the initial term. There are a total of ten (10) option periods of five (5) years each. The first two (2) periods will have a fixed rent of \$355,199 while the remaining eight (8) terms will have fair market value (FMV) based rent.

4

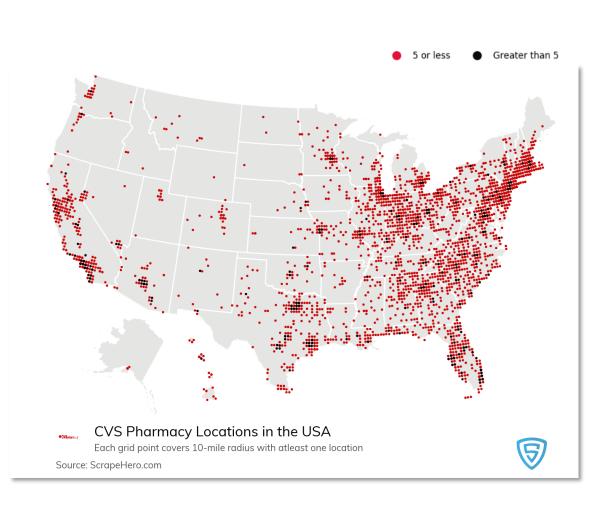
### **SCHEDULE OF RENTS**

2/1/2021 - 1/31/2022 (Year 20)	\$355,199
2/1/2022 - 1/31/2023 (Year 21)	\$355,199
2/1/2023 - 1/31/2024 (Year 22)	\$355,199
NOI (Years 23-27)	\$355,199
NOI (Years 28-32)	\$355,199
NOI (Years 33-72) 24	FMV

# **LEASE OVERVIEW**

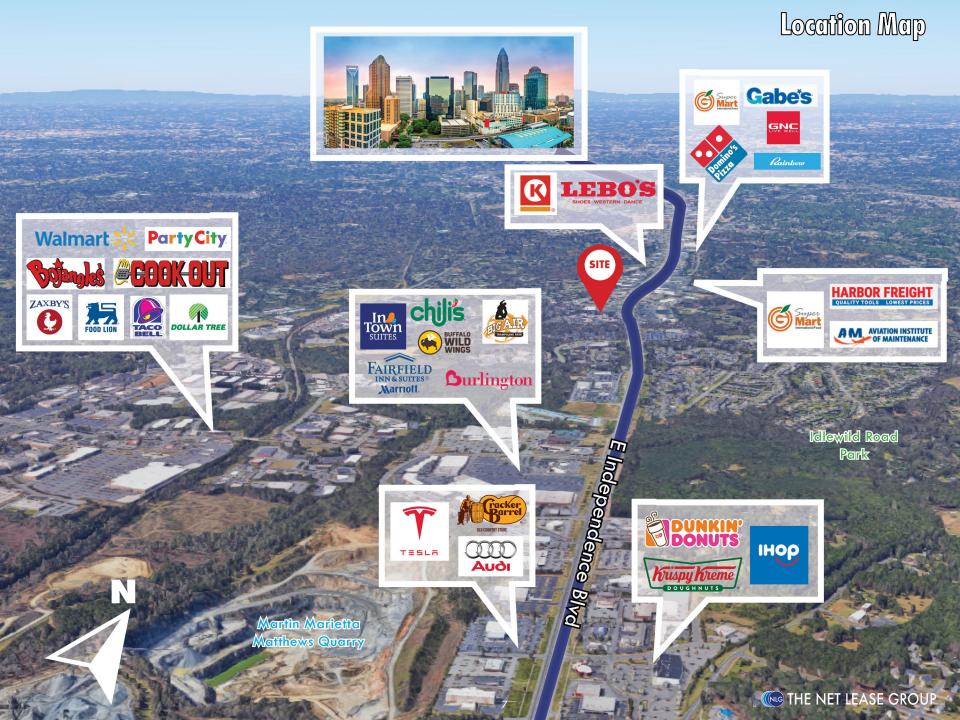
Tenant CVS He	ealth Corporation (NYSE: CVS)	Landlord Responsibilities	None Whatsoever	
Guarantor	Corporate Lease		Tenant directly responsible for:	
Building Size (SF)	10,836	Tenant Responsibilities - All repairs to the building and grounds - Real Estate Taxes		
Net Operatin <mark>g</mark> Income	\$355,199	and the second s	- All Insurance Requirements	
Renewal Rent (First and <mark>Se</mark> cond Option Periods)	\$355,199		Tenant directly responsible for all condemnation and casualty. There will be no rent abatement in the case of condemnation o casualty. The tenant is fully responsible.	
Renewal Rent (Last Eight Option Periods)	FMV	Casualty and Condemnation		
Lease Execution	1/7/2002	Utilities	Tenant will pay for all utility expenses directly to the provider	
Term Commencement	1/9/2002	Renewal Rent (First and Second Option Periods)	\$355,199	
Primary Term (Years)	22			
Primary Term Expiration	1/31/2 <mark>0</mark> 24	Renewal Rent (Last Eight Option Periods)	FMV	
Options to Renew	10 x 5-Year Periods	ROFR	Yes, Tenant has 20 days to respond	

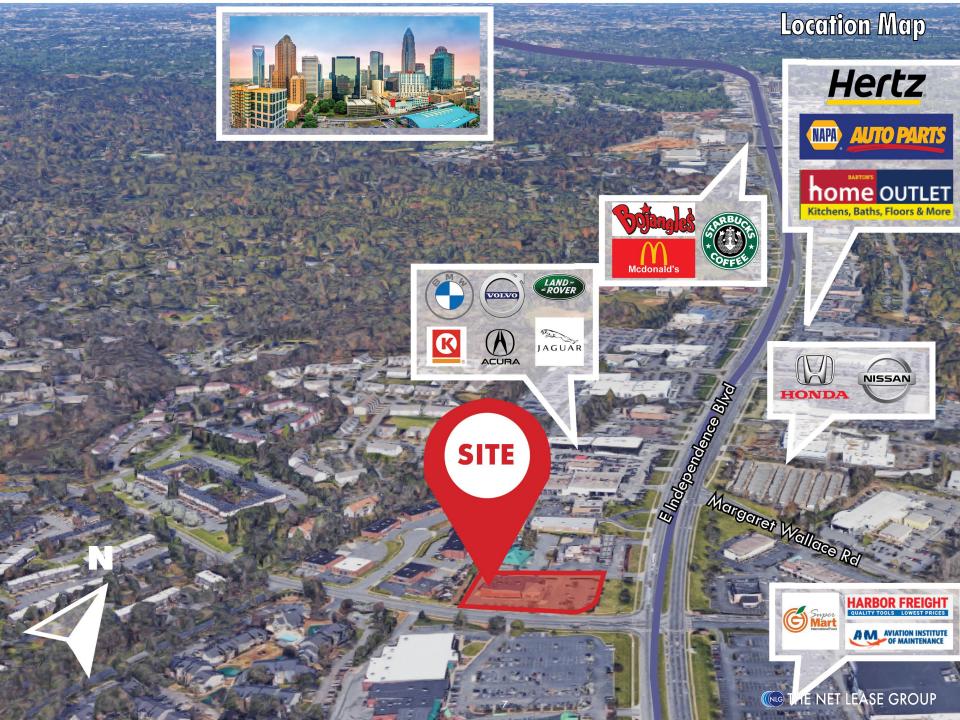
# **TENANT OVERVIEW**





#### **THE NET LEASE GROUP**





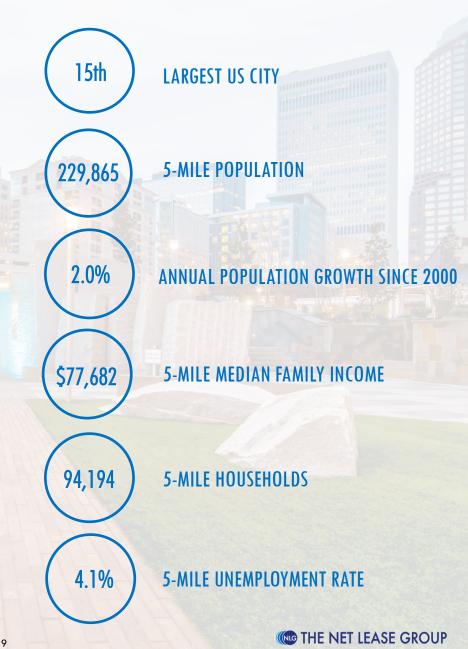


### **MARKET OVERVIEW**

### CHARLOTTE, NC

Founded in 1768, Charlotte is the most populous city in the state of North Carolina. With an estimated city population of 900,350, Charlotte ranks as the 15th most populous city in the US and the second largest in the Southeast behind Jacksonville, Florida. A rich cultural, transportation, and economic hub, Charlotte was ranked as the country's fastest growing MSA for nearly 10 years straight. This population growth has led to massive economic development throughout the MSA. Charlotte is the corporate headquarters of several fortune 500 companies including, Bank of America, Truist Financial, and the east coast headquarters of Wells Fargo. Charlotte is the second-largest banking center in the US. Major market employers include Carolinas HealthCare System (20,000 – 35,000), Wells Fargo (20,000 – 35,000), American Airlines (10,000 – 19,999), Bank of America (10,000 – 19,999), Lowe's (10,000 – 19,999), and Duke Energy Corp (5,000 - 9,999).

Bolstered by unprecedented population and wage growth, Charlotte is currently one of the fastest growing retail markets in the United States. With an MSA vacancy rate of around 4.4%, Charlotte has rebounded well from the effects of the Coronavirus. Leasing remains slow; however, move-outs are continuing to slow as retail activity returns. Q420 and Q121 brought positive absorption and stabilizing vacancy rates as retail rent continues its annual 3.0% average growth rate. Approximately 400,000 SF of retail space is under construction with construction in the urban core focused on ground-floor retail, such as the 19,00 SF retail space at Uptown's FNB Tower. Other large mixed-use projects include the 60,000 SF Cornelius square, which is almost entirely preleased to Aldi, Andy's, and Chick Fil A.



### **EXCLUSIVELY MARKETED BY**

Philip Wickstrom Managing Principal 404.551.2011 pwickstrom@thenetleasegroup.com

C. Ross Wood Associate 404.551.2028 rwood@thenetleasegroup.com

Esmael Hill Managing Principal 404.551.2068 ehill@thenetleasegroup.com



3350 Riverwood Parkway, Suite 700 Atlanta, GA 30339

thenetleasegroup.com