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312 KILEY DRIVE, GALIEN, MI 49113 Jun



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#### **EXCLUSIVELY LISTED BY:**

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#### **INVESTMENT SUMMARY**

List Price:	\$1,696,000
Current NOI:	\$93,280.00
Initial Cap Rate:	5.50%
Land Acreage:	3.55 +/-
Year Built	2021
Building Size:	9,100 SF
Price PSF:	\$186.37
Lease Type:	Absolute NNN
Lease Term:	15 Years
Average CAP Rate:	5.50%



**PRICE** \$1,696,000



**CAP RATE** 5.50%



LEASE TYPE Absolute NNN



**TERM REMAINING** 15 Years

#### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this brand new 9,100 SF. Dollar General store located in Galien, Michigan. The property offers a Fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains 4 (5 Yr.) options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. The store is open and operational with rent having commenced in May of 2021.

This Dollar General is highly visible as it is strategically positioned on the corner of Kiley Drive and Pulaski Highway which sees 6,793 cars per day. The ten mile population from the site is 36,761 while the three mile average household income \$67,015 per year, making this location ideal for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 5.50% cap rate based on NOI of \$93,280.

#### **INVESTMENT HIGHLIGHTS**

- 15 Year Absolute NNN Lease | Zero Landlord Responsibilities
- Brand New 2021 BTS Construction
- Concrete Parking Lot | Corner Location
- 4 (5 Year) Options | 10% Increases At Each Option
- Three Mile Household Income \$67,015
- Ten Mile Population 36,761
- 6,793 Cars Per Day on Pulaski Highway
- Investment Grade Dollar Store With "BBB" Credit Rating
- DG Reported 31 Consecutive Years of Same Store Sales Growth
- No Competition Within 6+ Miles
- On Main Thoroughfare Connecting Communities | Near Indiana Border

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### **FINANCIAL SUMMARY**

INCOME		PER SF
Rent	\$93,280.00	\$10.25
Gross Income	\$93,280.00	\$10.25
EXPENSE		PER SF
Expenses	\$0	\$0.00
Gross Expenses	\$0	\$0.00
NET OPERATING INCOME	\$93,280.00	\$10.25
PROPERTY SUMMARY		
Year Built:	2021	
Lot Size:	3.55 +/- Acres	
Building Size:	9,100 SF	
Traffic Count:	6,793	
Roof Type:	Standing Seam	
Zoning:	Commercial	
Construction Style:	Prototype	
Parking Lot:	Concrete	
# of Parking Spaces	36	4
Warranties	Construction	
HVAC	Roof Mounted	

### **LEASE SUMMARY**

Tenant:	Dollar General
Lease Type:	Absolute NNN
Primary Lease Term:	15 Years
Annual Rent:	\$93,280.00
Rent PSF:	\$10.25
Landlord Responsibilities:	None
Taxes, Insurance & CAM:	Tenant Responsibility
Roof, Structure & Parking:	Tenant Responsibility
Lease Start Date:	5/14/2021
Lease Expiration Date:	5/31/2036
Lease Term Remaining:	15 Years
Rent Bumps:	10% at Each Option
Renewal Options:	Four (5 Year)
Lease Guarantor:	Dollar General Corporation
Lease Guarantor Strength:	BBB
Tenant Website:	www.DollarGeneral.com



**GROSS SALES:** \$33.7 BILLION



STORE COUNT: 17,000+



**GUARANTOR:** DG CORP



S&P:

BBB

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TENANT NAME	UNIT SIZE (SF)	LEASE START	LEASE END	ANNUAL RENT	% OF GLA	RENT PER SF/YR
Dollar General	9,100	5/14/2021	5/31/2036	\$93,280.00	100.0	\$10.25
	*		Option 1	\$102,608.00		\$11.27
			Option 2	\$112,868.80		\$12.40
			Option 3 \$124,155.68		\$13.64	
			Option 4	\$136,571.25		\$15.00
Totals/Averages	9,100			\$93,280.00		\$10.25



TOTAL SF 9,100



TOTAL ANNUAL RENT \$93,280



**OCCUPANCY RATE** 100%



AVERAGE RENT/SF \$10.25



NUMBER OF TENANTS

312 KILEY DRIVE, GALIEN, MI 49113

# FORTIS NET LEASE









# **55% NET INCOME**

**INCREASE FROM 19-20** 



# **1,050 STORES**

**OPENING IN 2021** 



## \$33.7 BIL

**IN SALES** 



### 82 YEARS

IN BUSINESS



SAME STORE GROWTH

**DOLLAR GENERAL** is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the BBB S&P rated company was established in 1939. There are more than 17,000+ stores with more than 140,000 employees, located across 44 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opened 1,000 new stores in 2020, and planning to open an additional 1,050 in 2021. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.



17,000+ STORES ACROSS 46 STATES

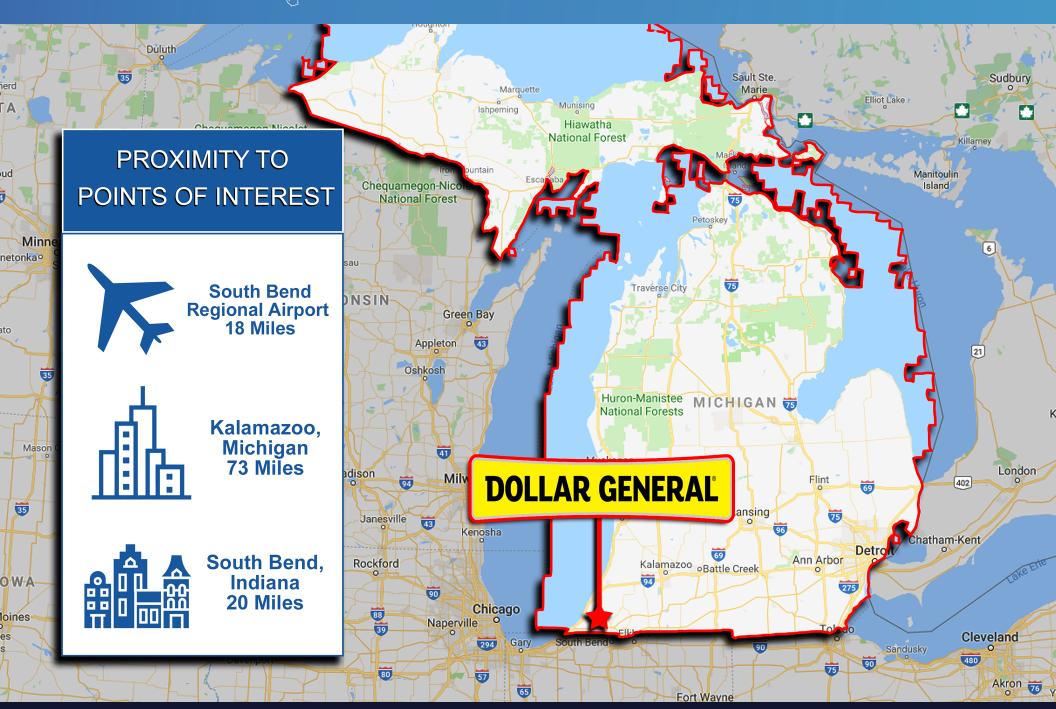
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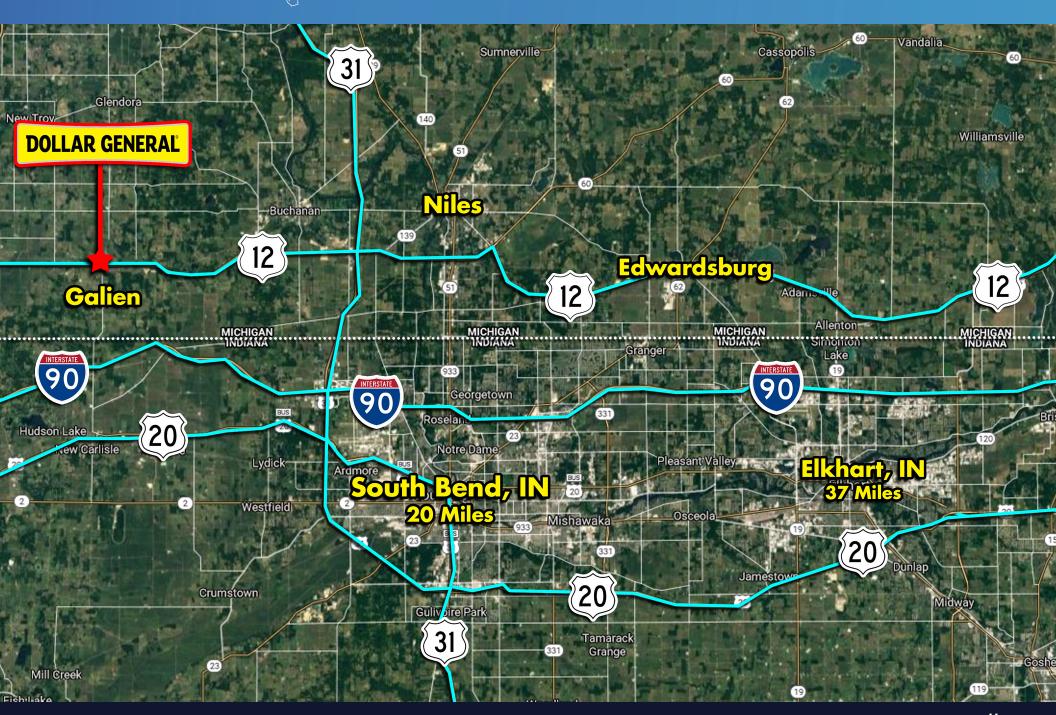


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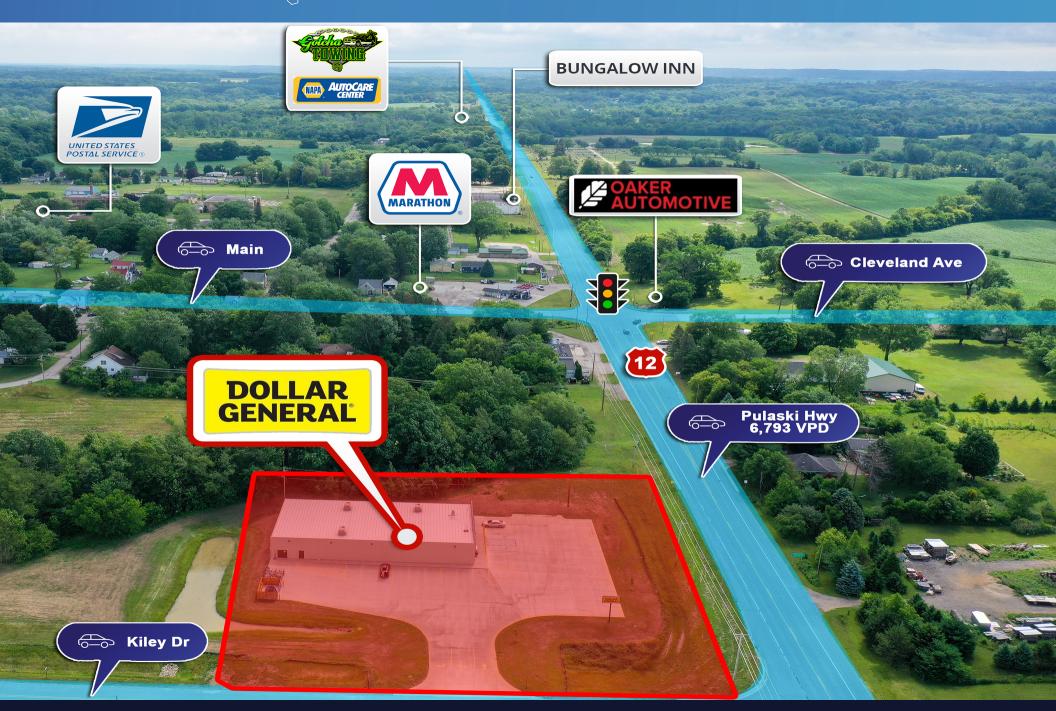












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POPULATION	3 MILES	5 MILES	10 MILES
Total Population 2021	1,383	3,644	36,761
Median Age	46.0	47.5	45.5
# Of Persons Per HH	2.4	2.4	2.4
HOUSEHOLDS & INCOME	3 MILES	5 MILES	10 MILES
HOUSEHOLDS & INCOME	3 MILES	3 MILLS	IO MILES
Total Households	568	1,480	14.850
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Galien (pronounced guh-LEEN) is a village in Berrien County in Michigan. The population was 549 at the 2010 census. The village is located within Galien Township.

Galien Township is everything one would expect to find in an old fashioned, rural setting. The Township is beautifully located on U.S. 12, which provides good access to its industrial park. Located near I-94 and U.S. 31, it is only a few miles from the shores of Lake Michigan. The surrounding communities offer art centers, antique stores, theaters, a botanical garden and shopping malls. Galien's location provides easy access to several transportation service providers.

Although industries are welcomed in the industrial park located in the Village, the community would like to preserve its status quo as a traditional farming community, enjoying the resulting quality of life. For some, the degree of social control in this small community may be a drawback -- for others it provides safety and comfort. For those who like the outdoors and prefer the quiet after a busy day at the office, Galien Township is a pleasant place to live.





**TOTAL SALES VOLUME** 

\$6.7B

**PROPERTIES SOLD** 

3,300+

**BROKER & BUYER REACH** 

345K

STATES SOLD IN

43

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