#### SITE SEES 3,673 CARS PER DAY!

# FORTIS NET LEASE

# UPGRADED DOLLAR GENERAL | 2021 BTS

DOLLAR GENERAL

1480 STATE HIGHWAY 32 NORTH, CORAPEAKE, NC 27926

**REPRESENTATIVE STORE** 

#### **BENJAMIN SCHULTZ**

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SENIOR DIRECTOR

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Legal questions should be discussed by the party with an attorney. Tax questions should be discussed by the party with a certified public accountant or tax attorney. Title questions should be discussed by the party with a title officer or attorney. Questions regarding the condition of the property and whether the property complies with applicable governmental requirements should be discussed by the party with appropriate engineers, architects, contractors, other consultants and governmental agencies. All properties and services are marketed by FNL in compliance with all applicable fair housing and equal opportunity laws.

#### PRESENTED BY:

BRYAN BENDERBENJAMIN SCHULTZMANAGING DIRECTORSENIOR DIRECTORD: 248.419.3810D: 248.254.3409BBENDER@FORTISNETLEASE.COMBSCHULTZ@FORTISNETLEASE.COM

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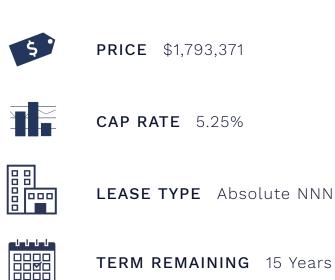
#### **INVESTMENT SUMMARY**

| List Price:       | \$1,793,371  |
|-------------------|--------------|
| Current NOI:      | \$94,152.00  |
| Initial Cap Rate: | 5.25%        |
| Land Acreage:     | 1.93 +/-     |
| Year Built        | 2021         |
| Building Size:    | 9,026 SF     |
| Price PSF:        | \$198.69     |
| Lease Type:       | Absolute NNN |
| Lease Term:       | 15 Years     |
| Average CAP Rate: | 5.25%        |

#### **INVESTMENT OFFERING**

Fortis Net Lease is pleased to present this brand new 9,026 SF. upgraded Dollar General store located in Corapeake, North Carolina. The property offers a brand new Fifteen (15) Year Absolute NNN Lease, leaving zero landlord responsibilities. The lease contains 5 (5 Year) options to renew, each with a 10% rental rate increase. The lease is corporately guaranteed by Dollar General Corporation which holds a credit rating of "BBB", which is classified as Investment Grade. Construction has begun with the store opening on track for September 2021.

This Dollar General is highly visible as it is strategically positioned on Highway 32 North which sees 3,673 cars per day. The ten mile population from the site is 9,346 while the three mile average household income is \$78,915 per year, making this location ideal for a Dollar General. The Subject offering represents an ideal opportunity for a 1031 exchange buyer or a "passive" investor to attain the fee simple ownership of Dollar General. This investment will offer a new owner continued success due to the financial strength and the proven profitability of the tenant, the nation's top dollar store. List price reflects a 5.25% cap rate based on the NOI of \$94,152.



#### **INVESTMENT HIGHLIGHTS**

- New 15 Year Absolute NNN Lease | Zero Landlord Responsibilities
- 5 (5 Year) Options | 10% Increases At Each Option
- 2021 BTS | Upgraded Construction
- Three Mile Household Income \$78,915
- Ten Mile Population 9,346
- 3,673 Cars Per Day on Highway 32 North
- Investment Grade Dollar Store With "BBB" Credit Rating
- DG Reported 31 Consecutive Years of Same Store Sales Growth
- Only Dollar Store Serving the Community!
- 7+ Miles No Competition!

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# **FORTIS** NET LEASE™

#### **FINANCIAL SUMMARY**

| INCOME               |             | PER SF  |
|----------------------|-------------|---------|
| Rent                 | \$94,152.00 | \$10.43 |
| Gross Income         | \$94,152.00 | \$10.43 |
| EXPENSE              |             | PER SF  |
| Expenses             | \$0         | \$0.00  |
| Gross Expenses       | \$0         | \$0.00  |
| NET OPERATING INCOME | \$94,152.00 | \$10.43 |

#### **PROPERTY SUMMARY**

| 2021                  |
|-----------------------|
| 1.93 +/- Acres        |
| 9,026 SF              |
| 3,673                 |
| Standing Seam         |
| Commercial            |
| Upgraded Brick Facade |
| Asphalt               |
| Construction          |
| Roof Mounted          |
|                       |

| LEASE SUMMARY              |                            |
|----------------------------|----------------------------|
| Tenant:                    | Dollar General             |
| Lease Type:                | Absolute NNN               |
| Primary Lease Term:        | 15 Years                   |
| Annual Rent:               | \$94,152.00                |
| Rent PSF:                  | \$10.43                    |
| Landlord Responsibilities: | None                       |
| Taxes, Insurance & CAM:    | Tenant Responsibility      |
| Roof, Structure & Parking: | Tenant Responsibility      |
| Lease Start Date:          | 9/1/2021                   |
| Lease Expiration Date:     | 8/31/2036                  |
| Lease Term Remaining:      | 15 Years                   |
| Rent Bumps:                | 10% at Each Option         |
| Renewal Options:           | Five (5 Year)              |
| Lease Guarantor:           | Dollar General Corporation |
| Lease Guarantor Strength:  | BBB                        |
| Tenant Website:            | www.DollarGeneral.com      |



\$33.7 BILLION



STORE COUNT:

17,000+







GUARANTOR: DG CORP S&P: BBB

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| TENANT<br>NAME  | UNIT<br>SIZE (SF) | LEASE<br>START | LEASE<br>END | ANNUAL<br>RENT | % OF<br>GLA | RENT<br>PER SF/YR |
|-----------------|-------------------|----------------|--------------|----------------|-------------|-------------------|
| Dollar General  | 9,026             | 9/1/2021       | 8/31/2036    | \$94,152.00    | 100.0       | \$10.43           |
|                 |                   |                | Option 1     | \$103,567.20   |             | \$11.47           |
|                 |                   |                | Option 2     | \$113,923.92   |             | \$12.62           |
|                 |                   |                | Option 3     | \$125,316.31   |             | \$13.88           |
|                 |                   |                | Option 4     | \$137,847.94   |             | \$15.27           |
|                 |                   |                | Option 5     | \$151,632.74   |             | \$16.80           |
| Totals/Averages | 9,026             |                |              | \$94,152.00    |             | \$10.43           |







TOTAL ANNUAL RENT \$94,152.00



OCCUPANCY RATE 100.0%



AVERAGE RENT/SF \$10.43



NUMBER OF TENANTS 1

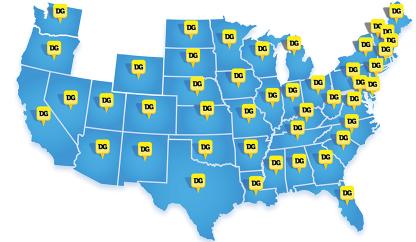


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# **FORTIS** NET LEASE



**DOLLAR GENERAL** is the largest "small box" discount retailer in the United States. Headquartered in Goodlettsville, TN, the BBB S&P rated company was established in 1939. There are more than 17,000+ stores with more than 140,000 employees, located across 44 states. Dollar General has more retail locations than any retailer in America. The Dollar General store format has typically been in rural and suburban markets, now they are expanding into more densely populated areas. Opened 1,000 new stores in 2020, and planning to open an additional 1,050 in 2021. The Dollar General strategy is to deliver a hassle-free experience to consumers, by providing a carefully edited assortment of the most popular brands in both retail and consumer products.

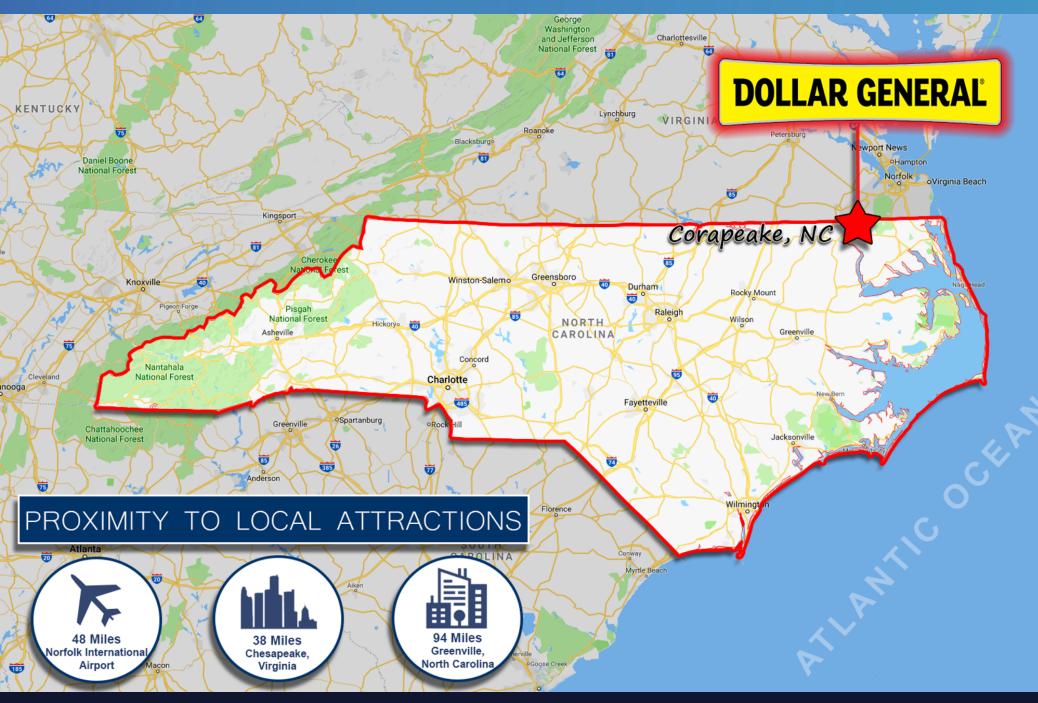


## 17,000+ STORES ACROSS 46 STATES

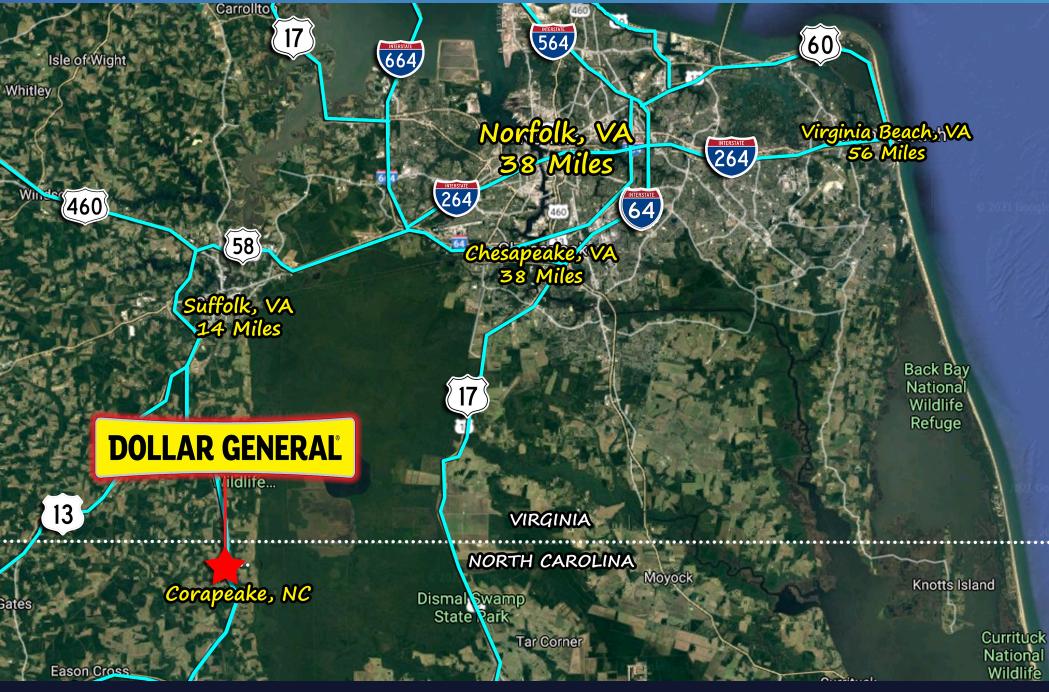
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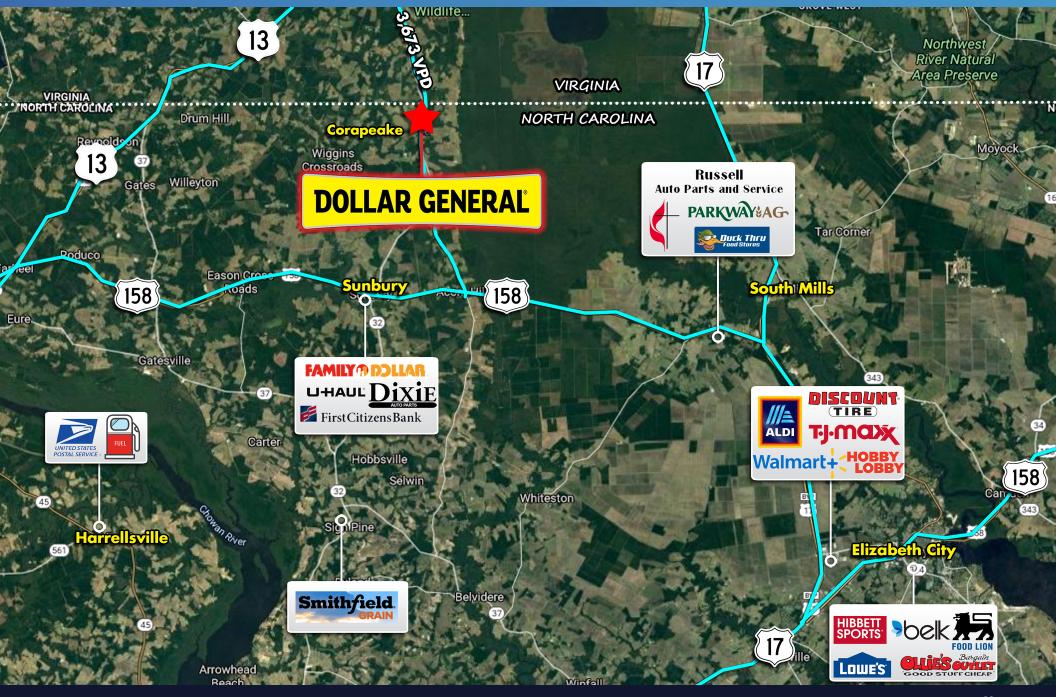


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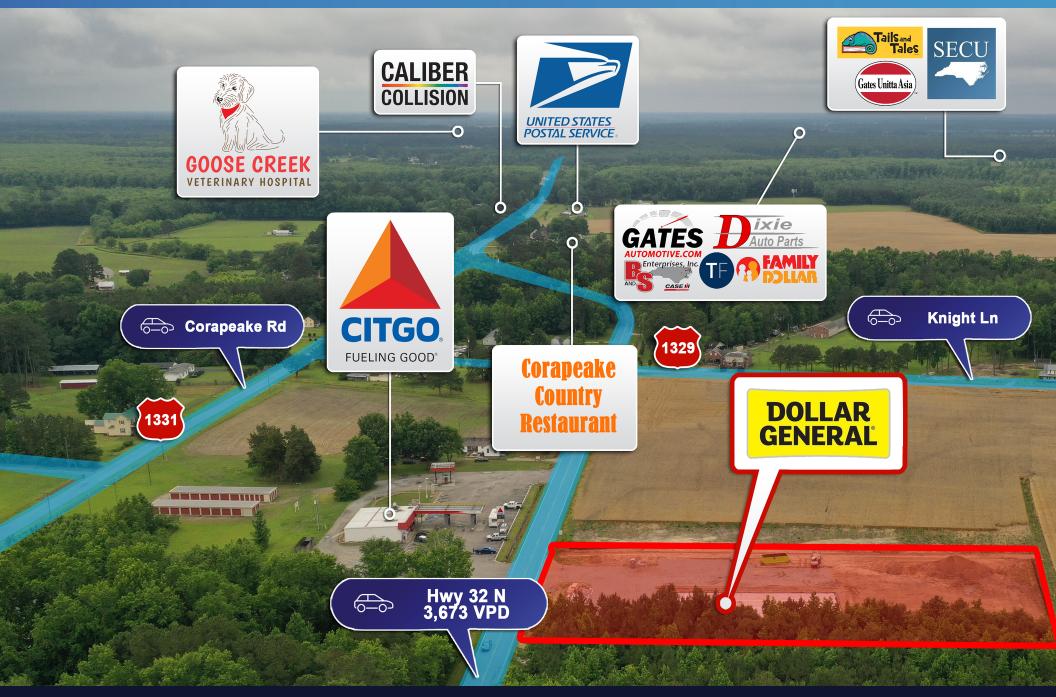
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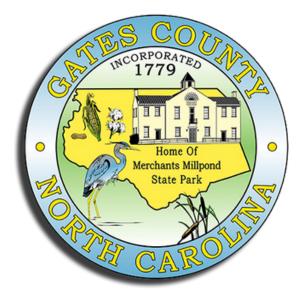


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# **FORTIS** NET LEASE<sup>™</sup>



Corapeake is located in northeast North Carolina. Corapeake is part of Gates County.

Gates County is a small, rural county located in the northeast portion of North Carolina, on the border with Virginia. As of the 2010 census, the population was 12,197. Its county seat is Gatesville.

Gates County is included in the Virginia Beach-Norfolk-Newport News, VA-NC Metropolitan Statistical Area. It is part of the Albemarle Sound area of the Inner Banks. As in other areas along the waterways, Indians lived in this region for thousands of years, with different groups leaving and new ones migrating to settle again. They created settlements, increasingly permanent, along the Chowan River.

| POPULATION                              | 3 MILES               | 5 MILES               | <b>10 MILES</b>       |
|---|-----------------------|-----------------------|-----------------------|
| Total Population 2021                   | 1,308                 | 2,354                 | 9,346                 |
| Median Age                              | 47.9                  | 47.1                  | 45.5                  |
| # Of Persons Per HH                     | 2.6                   | 2.6                   | 2.6                   |
| HOUSEHOLDS & INCOME                     | 3 MILES               | 5 MILES               | <b>10 MILES</b>       |
| Total Households                        | 515                   | 911                   | 3,532                 |
|   |                       |                       |                       |
| Average HH Income                       | \$78,915              | \$79,656              | \$81,332              |
| Average HH Income<br>Median House Value | \$78,915<br>\$157,518 | \$79,656<br>\$162,769 | \$81,332<br>\$188,662 |







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**BROKER & BUYER REACH** 

345K

**PROPERTIES SOLD** 

3,300+

**TOTAL SALES VOLUME** 



Click to Meet Team Fortis

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