

ARBY'S 900 WEST B STREET MCCOOK, NEBRASKA 69001

OFFERING MEMORANDUM Represented By: JUSTIN ZAHN justin@ciadvisor.com

COMMERCIAL INVESTMENT ADVISORS, INC. CIA BROKERAGE COMPANY

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INVESTMENT OVERVIEW

| | Y'S |
|--|---------|
| | |

| LOCATION | 900 West B Street McCook, Nebraska 69001 |
|---------------------------|--|
| MAJOR CROSS STREETS | SEC of W B St & W 10th St |
| TENANT | QUALITY MEATS WEST, LLC |
| PURCHASE PRICE | \$1,486,000 |
| CAP RATE | 5.75% |
| ANNUAL RENT | \$85,433* |
| GROSS LEASEABLE AREA | ±3,249 SF |
| RENTAL ESCALATIONS | 1.50% Annually |
| LEASE TYPE | Absolute NNN |
| OWNERSHIP | (Building & Land) Fee Simple |
| YEAR BUILT | 1985 |
| LOT SIZE | ±0.94 Acre |
| LEASE EXPIRATION | December 1, 2024 |
| OPTIONS | Three 5-Year Renewal Options (1.50% Annual Escalations) |
| | |

* Current Rent is \$84,171 until December 1, 2021. Seller to credit Purchaser shortfall (if any) in Rent at the Close of Escrow.

POINTS OF INTEREST

RETAIL | ENTERTAINMENT: McCook has major retailers such as Walmart Supercenter, Dollar General, Goodwill, Orscheln Farm & Home, Tractor Supply Co., Ace Hardware, D&S Hardware (Do It Best), O'Reilly Auto Parts PUBLIC EDUCATION: McCook has 2 elementary schools - McCook Elementary (423 students) & Central Elementary (204 students); McCook Junior High (321 students); and McCook Senior High (476 students)

HIGHER EDUCATION: 2 miles from **McCook Community College** (a two-year college offering a wide variety of programs)

HEALTHCARE: 2 miles from **Community Hospital** (a 25-bed critical access regional hospital equipped to care for more than 30,000 people who live in the referral area. **McCook Clinic** provides a wide range of family health care services, is located on the Community Hospital campus)

INVESTMENT HIGHLIGHTS

LEASE: 3+ Years Remaining on Absolute NNN Lease with Attractive 1.50% Annual Rental Escalations!

TENANT: Quality Meats West, LLC (QMW) is a 27-Unit Wholly Owned Subsidiary of Quality Restaurant Group (QRG). QRG Also Owns Quality Huts, a 200+ Unit Pizza Hut Franchisee

SEASONED LOCATION/ABOVE AVERAGE SALES: Successfully Open & Operating for Decades with an Attractive 5.24% Rent-to-Sales Ratio (Based Off of Last Reported YE 2018 Sales)!

TRAFFIC COUNTS: Situated on a Signalized, Hard Corner with Great Drive-By Visibility on W B St (Main East/West Thoroughfare in McCook) where Traffic Counts Exceed 12,170 CPD!

2021 DEMOGRAPHICS (5-MI): Total Population: 8,641 | Average Household Income: \$67,723

LOW UNEMPLOYMENT RATE: Nebraska's Unemployment Rate at 2.6% - National Unemployment Rate at 5.8% (Bureau of Labor Statistics May 2021)



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FINANCIAL ANALYSIS

SUMMARY

| TENANT | Quality |
|--------------------------|--------------------------------|
| PURCHASE PRICE | <mark>\$1</mark> ,486, |
| CAP RATE | 5.75% |
| GROSS LEASEABLE AREA | ±3,249 |
| LEASE STARTS | Decem |
| LEASE ENDS | Decem |
| YEAR BUILT | 1985 |
| LOT SIZE | ±0.94 A |
| EXPENSE REIMBURSEMENT | This is a Tenant expense |
| RENTAL ESCALATIONS | 1.50% / |
| | Three 5 |

OPTIONS

FINANCING

Quality Meats West, LLC \$1,486,000 5.75% ±3,249 SF December 2, 2004 December 1, 2024 1985 ±0.94 Acre

This is an **Absolute NNN lease**. Tenant is responsible for all expenses.

1.50% Annually

Three 5-Year Renewal Options (1.50% Annual Escalations)

All Cash or Buyer to obtain new financing at Close of Escrow.

ANNUALIZED OPERATING DATA

| LEASE STARTS | LEASE ENDS | ANNUAL BASE RENT | ANNUAL INVESTOR RETURN | RENTAL INCREASES |
|-----------------|------------------------|---------------------|------------------------------|---------------------|
| 12/02/21 | 12/01/22 | \$85,433* | 5.75% | Current |
| 12/02/22 | 12/01/23 | \$86,714 | 5.84% | 1.50% |
| 12/02/23 | 12/01/24 | \$88,015 | 5.92% | 1.50% |
| | AVERAGE BLENDED RETURN | | 5.84% | - |

* Current Rent is \$84,171 until December 1, 2021. Seller to credit Purchaser shortfall (if any) in Rent at the Close of Escrow.

TENANT OVERVIEW

ABOUT THE TENANT

Quality Meats West, LLC (QMW) is a 27-unit Arby franchisee with locations in Colorado, Montana, Nebraska, South Dakota & Wyoming. QMW is a whollyowned subsidiary of Quality Restaurant Group, a multibrand operator of quick-service restaurants throughout the United States. Quality Restaurant Group also owns Quality Huts, a 200+ location Pizza Hut franchisee primarily located in the Midwest and Mid-Atlantic regions.

Quality Restaurant Group's leadership team, consisting of seasoned multi-unit restaurant operators, has over 250 years of combined restaurant operations experience. QMW will benefit from Quality Restaurant Group's scale and operations capabilities.

| | | FACTS | | | 3 |
|---|--|-----------------------|---|----------------|--|
| INSPIRE | \$ \$ \$ | | | 3,500+ | 8 80,000+ \$4.3 |
| PURPOSE: | \$27B+ in Global System Sales | 65+ Countries | 32,000 Restaurants | Restaurants Co | ountries Company & Franchise System Team Members Sales |
| IGNITE & NOURISH | | | 999 | - | - BR |
| flavorful EXPERIENCES | 2 nd Largest Restaurant Company in the U.S. | 3,200+ Franchisees | 650,000+ Company & Franchise Team Members | 1,100. | 52 80,000+ \$2.18 company & Franchise Team Members Sales |
| VISION: | We are creating a | family of bran | is with maverick | - | - (2) |
| INVIGORATE | qualities, each with guest experience, | h their own dis | tinct positioning, | 1,200+ | 9 77,000+ \$3.2 |
| GREAT BRANDS | ARBY'S – Largest S in the U.S. | | | Restaurants Co | ountries Company & Franchise System Team Members Sales |
| SUPERCHARGE | BASKIN-ROBBINS Shop Chain in the V BUFFALO WILD W | Vorld | | | DUNKIN: |
| THEIR LONG-TERM GROWTH | in the U.S. | | uts Brand in the U.S. | tany r w w . | 40 250,000+ \$9.4 |
| WE ARE: | JIMMY JOHN'S – J Brand in the U.S. SONIC DRIVE-IN – | | Delivery Sandwich | Residurants Co | Team Members Sales |
| MAVERICKS Doing what has never been done before | in the U.S. | - Largest Naudi | iai Drive-in Chain | - | - 🗊 |
| ALLIES Collaborating to win | STRATEC | GIC PR | IORITIES: | | 43 79,000+ \$1.91 States Company & Franchise System Team Members Sales |
| VISIONARIES Having foresight and imagination | Foster a winning cultur | | urate and grow | | SONIC |
| ACHIEVERS Getting it done, and having fun doing it | and organization | | hly-valued brands | 3,500+ | 46 90,000+ \$5.7 |
| GOOD CITIZENS Elevating the communities whom we serve and where we work | extraordinary sup to the brands that sour quests | | artner of choice | Restaurants S | States Company & Franchise System Team Members Sales |

ABOUT ROARK CAPITAL GROUP (INSPIRE BRAND'S PARENT COMPANY)

Roark Capital Group is an Atlanta-based private equity firm with **\$25 billion in assets under management**. Roark focuses on investments in consumer and business service companies, with a specialization in franchised and multi-location business models in the restaurant, specialty retail, consumer and business services, and health, wellness and beauty sectors.

Roark prides itself on being a trusted partner for management and business owners. We believe that successful partnerships begin with providing a compelling value proposition to all business constituencies. A win win win approach leads to an enthusiastic business environment where all stakeholders – customers, employees, franchisees, strategic partners, service providers, management and shareholders – share in the growth and success of our businesses. We want to partner with entrepreneurs and executives who share this vision.

Since inception, affiliates of Roark have acquired 92 franchise/multi location brands which generate approximately \$54 billion in system revenues from 63,000 locations located in 50 states and 89 countries.

http://www.roarkcapital.com/

ARBY'S MCCOOK, NEBRASKA



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MCCOOK CITY VIEW



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LOCATION OVERVIEW

ARBY'S MCCOOK, NEBRASKA



McCook was established in 1882 as the result of an agreement between the Burlington & Quincy Railroad Company and the Lincoln Land Company to form a new railroad center halfway between Denver & Omaha. McCook was named for Alexander McDowell McCook, served as a Brigadier General in the Union Army during the American Civil War for 43 years.

Companies in McCook includes Valmont Industries (metal fabrication); Parker Hose Products Division, Van Diest Supply Co. (plastic fabrication); Fastenal (industrial equipment supplier); Gerhold Concrete Co. (ready mix concrete supplier); Crawford Supply Co. (oil field equipment supplier); Kugler (liquid fertilizer supplier); Farmers National Co. (agricultural service); Red Willow Chemical & Fertilizer (agricultural product wholesaler); BNSF Railway Co. (railroad company); Cappel Sales (farm equipment supplier), etc. The largest industries in McCook are Health Care & Social Assistance, Retail Trade, & Manufacturing. The highest paying industries are Financing & Insurance, Real Estate & Rental & Leasing, & Utilities.

| 2021 DEMOGRAPHICS | | | | | |
|------------------------------|----------|----------|----------|--|--|
| | 1-MI | 3-MI | 5-MI | | |
| Total Population | 3,806 | 8,129 | 8,641 | | |
| Projected Population (2026) | 3,858 | 8,227 | 8,738 | | |
| Daytime Demographics Age 16+ | 4,105 | 6,850 | 7,218 | | |
| Population Median Age | 38.8 | 38.9 | 39.1 | | |
| Average Household Income | \$67,643 | \$67,344 | \$67,723 | | |

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By accepting this Marketing Brochure you agree to release Commercial Investment Advisors, Inc. | CIA Brokerage Company hold it harmless from any kind of claim, cost, expense, or liability arising out of your investigation and/or purchase of any property.

FOR MORE INFORMATION:

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